


SMC Ranking

★ ★ ☆ ☆ ☆ (2/5)

Issue Highlights

Industry	Alternative investment
Offer for sale (Shares)	7,207,207
Net Offer to the Public	7,207,207
Issue Size (Rs. Cr.)	1142-1200
Price Band (Rs.)	1585-1665
Offer Date	26-Oct-26
Close Date	28-Oct-26
Face Value	5
Lot Size	9

Issue Composition

	In shares
Total Issue for Sale	7,207,207
QIB	3,603,604
NIB	1,081,081
Retail	2,522,522

About the company

EAAA India Alternatives Limited is an alternative asset manager within the Edelweiss group, with more than 17 years of experience managing long-term capital. It manages India-focused investment funds across two principal verticals: Real Assets and Private Credit. Real Assets invests through equity, quasi-equity and debt in infrastructure and commercial real estate, including yield-oriented strategies and energy transition. Private Credit provides flexible debt and convertible-debt financing, including performing credit and special-situation opportunities. The company serves domestic and overseas institutional investors, pension funds, insurers, banks, high-net-worth individuals, ultra-high-net-worth individuals, family offices and corporates. As of 30 June 2026, it reported Rs. 95,344.88 crore of Assets Under Management (AUM) and Rs. 48,623.18 crore of Fee-Paying Assets Under Management (FPAUM). Its offices in Mumbai, New Delhi, GIFT City and Singapore support coverage across India and international investor markets.

Strengths

Scaled Alternatives Investment Platform: EAAA has established a sizeable alternatives investment platform, with Assets Under Management (AUM) of Rs. 95,344.88 crore as of 30 June 2026. Its Fee-Paying Assets Under Management (FPAUM), which generate management and advisory fees under fund agreements, stood at Rs. 48,623.18 crore. FPAUM increased from Rs. 30,398.01 crore in FY24 to Rs. 44,710.44 crore in FY26, representing a CAGR of approximately 21.3% based on these figures. The three-year FPAUM growth of 23.43% using its stated methodology. The expanding fee-paying asset base provides a foundation for recurring fee income and further business growth.

Strong Repeat-Client Relationships: EAAA had 11,009 client relationships across India and international markets as of 30 June 2026, including 1,493 repeat clients. Repeat clients accounted for 77% of AUM, highlighting the importance of existing investor relationships to the company's business model. Its investor base was also diversified between institutional clients, which contributed 49.32% of AUM, and non-institutional clients, which accounted for 50.68%. The latter includes high-net-worth individuals, ultra-high-net-worth individuals, family offices, corporates and other investors. This broad investor network provides a platform for raising capital across fund series, although future commitments will depend on investment performance and investor confidence.

Established Fundraising and Investment Track Record: EAAA raised capital commitments of Rs. 47,526.25 crore, deployed investments of Rs. 38,229.40 crore and realised investments of Rs. 31,232.94 crore across

Shareholding Pattern (%)

Particulars	Pre-issue	Post-issue
Promoters & promoters group	95.03%	83.88%
QIB	4.97%	10.55%
NIB	0.00%	1.67%
Retail	0.00%	3.90%
Total	100.00%	100.00%

*calculated on the upper price band

Objects of the Issue

The EAAA India Alternatives Ltd. IPO is a 100% Offer for Sale (OFS), so the company will not receive any funding and the entire IPO proceeds will go to the selling shareholders.

Book Running Lead Manager

- Axis Capital Limited
- Jefferies India Private Limited
- Motilal Oswal Investment Advisors
- Limited
- Nuvama Wealth Management Limited

Name of the registrar

- MUFG Intime India Private Limited

FY24, FY25, FY26 and the three months ended 30 June 2026. Several of its larger funds are in, or entering, their third and fourth series, reflecting the continuation of fundraising across established strategies. This track record demonstrates the company's ability to attract investor capital, deploy funds and realise investments. However, the pace of future fundraising and deployment will depend on investment performance, market conditions, suitable opportunities and investors' willingness to commit additional capital.

Diversified Investment Strategies: EAAA operates through Real Assets and Private Credit, providing exposure to different alternative investment opportunities. As of 30 June 2026, Real Assets accounted for Rs. 28,039.91 crore of FPAUM, while Private Credit contributed Rs. 19,272.42 crore. Other activities accounted for the residual Rs. 1,310.86 crore, derived from reported total FPAUM. Real Assets focuses on infrastructure, commercial real estate, yield strategies and energy transition, while Private Credit covers performing credit, special situations and flexible financing. The Real Assets vertical managed 10 active funds, including two Infrastructure Investment Trusts (InvITs). This diversified platform broadens EAAA's investment opportunities across asset classes.

Business vertical	FPAUM as of 30 June 2026	Principal focus
Real Assets	Rs. 28,039.91 crore	Infrastructure, commercial real estate, yield strategies and energy transition
Private Credit	Rs. 19,272.42 crore	Performing credit, special situations and flexible financing
Other activities*	Rs. 1,310.86 crore	Residual based on reported total FPAUM
Total FPAUM	Rs. 48,623.18 crore	

Other activities represent the difference between total FPAUM and the two disclosed verticals.

Integrated Asset Management and Operating Capabilities: EAAA benefits from operating support through its wholly owned subsidiary, Sekura India Management Limited. Sekura provides capabilities in operations, maintenance, monitoring, efficiency improvement and turnaround management, which may help enhance the performance of underlying investments. These capabilities complement EAAA's investment management activities by supporting asset-level operations and identifying opportunities for operational improvement. The company also has offices in Mumbai, New Delhi, GIFT City and Singapore, supporting relationships with investors across India and overseas markets. Its international investor reach includes North America, Europe, the Middle East, Japan, Australia and South Korea, providing a platform for maintaining and expanding its investor network.

Growing Revenue and Profitability: EAAA's revenue from operations increased from Rs. 492.58 crore in FY24 to Rs. 869.54 crore in FY26, while Profit After Tax (PAT) rose from Rs. 175.16 crore to Rs. 265.20 crore. According to the management discussion and analysis, FY26 revenue growth was supported by higher management and advisory fees, reflecting the expansion of FPAUM, alongside an increase in Variable Additional Return as more funds qualified for recognition. These factors demonstrate the contribution of both fee-based and performance-related income to the company's earnings. However, Variable Additional Return may fluctuate between reporting periods, making the consistency of future revenue and profitability dependent on fund performance and asset growth.

Strategy

Expand Fee-Paying Assets and Fund Series: EAAA's growth strategy centres on raising additional capital, deploying commitments and expanding FPAUM. Continued fundraising across established fund series could increase the assets on which the company earns management and advisory fees, supporting a larger recurring income base. Its existing investor relationships and track record provide a foundation for attracting further commitments. However, successful expansion will depend on maintaining investor confidence, generating satisfactory investment outcomes and identifying suitable deployment opportunities. The pace of growth in fee-paying assets will therefore be an important indicator of the company's ability to sustain revenue expansion and strengthen the contribution of management and advisory fees to overall income.

Develop Real Assets Strategies: EAAA aims to develop its Real Assets business through infrastructure yield, commercial real estate yield, perpetual capital and energy transition strategies. Its approach includes improving operational efficiency, optimising costs and building investment portfolios that may be exited collectively. Sekura's operating capabilities support this strategy through asset monitoring, maintenance and performance improvement. These measures may help enhance the operating performance of underlying investments and support investor returns. Future expansion will depend on fundraising, suitable investment opportunities, asset performance and the company's ability to execute its investment and operating strategies effectively.

Expand Private Credit Opportunities: EAAA's Private Credit strategy focuses on providing financing solutions across different risk categories, including performing credit, special situations and flexible financing. The business offers opportunities to deploy capital across transactions with varying risk-return profiles, subject to appropriate investment assessment and structuring. Its future growth will depend on identifying creditworthy borrowers, sourcing attractive transactions and evaluating the ability of borrowers to meet their obligations. Effective monitoring throughout the investment lifecycle will remain important for managing defaults, recoveries and potential losses. The company's ability to expand this vertical sustainably will depend on balancing deployment opportunities with disciplined underwriting, risk management and the realisation of investments.

Improve Operating Performance and Investor Returns: EAAA seeks to support the performance of its underlying investments through asset monitoring, maintenance, operational efficiency improvements and turnaround management. These capabilities can help identify operational weaknesses, optimise costs and improve asset-level performance. The company also focuses on realising investments and returning capital to investors, which can demonstrate the effectiveness of its investment strategies and support future fundraising. Consistent investment outcomes and timely realisations may strengthen investor confidence and encourage repeat commitments across fund series. However, the results will depend on market conditions, the performance of individual assets, exit opportunities and the company's ability to execute its investment strategies while managing operational and financial risks.

MD&A Implications for the Strategy: EAAA's FY26 management and advisory fees increased 20.76% to Rs. 579.07 crore, while Variable Additional Return rose 52.30%

to Rs. 290.47 crore. In Q1 FY27, these income components increased 25.71% and 86.89%, respectively, year-on-year. The figures highlight two key drivers of the company's growth: expansion in fee-paying assets and performance-related income. While rising management and advisory fees can support revenue visibility, Variable Additional Return is more dependent on fund performance and recognition conditions. Sustaining growth will therefore require continued fundraising, investment deployment and realisations, alongside effective cost management. The mix of recurring fees and variable income will be important in assessing earnings quality and profitability consistency.

Key Risk Factors

- Earnings can fluctuate with fund performance, investment realisations and fair-value assessments, affecting Variable Additional Return and reported profitability.
- Failure to attract fresh commitments, retain investors or sustain FPAUM growth could adversely affect management and advisory fee income.
- Private Credit and Real Assets investments are exposed to borrower defaults, counterparty risks, asset underperformance, valuation uncertainty and limited liquidity.
- Changes in regulations, tax laws or requirements governing alternative investment funds and investment structures could increase compliance costs or constrain business activities.
- The company's business could be adversely affected by the loss of key investment professionals or disruption to important investor, distribution, placement or group relationships.

Peer comparison:

As per RHP, the company does not have directly comparable Indian listed peers.

Valuation:

Considering the P/E valuation, at the upper end of the price band of Rs. 1119, the stock is priced at a pre-issue P/E of 32.58x on TTM EPS of Rs. 34.35. Post-issue, the stock is priced at a P/E of 33.56x on its EPS of Rs. 33.34. Looking at the P/B ratio, at Rs. 1119, the pre-issue book value per share is Rs. 385.83 is a P/B of 2.90x. Post-issue, the book value per share is Rs. 374.51 is a P/B of 2.99x.

Considering the P/E valuation, at the lower end of the price band of Rs. 1065, the stock is priced at a pre-issue P/E of 31.00 on TTM EPS of Rs. 34.35. Post-issue, the stock is priced at a P/E of 31.94x on its EPS of Rs. 33.34. Looking at the P/B ratio, at Rs. 1065, the pre-issue book value per share is Rs. 385.83, is a P/B of 2.76x. Post-issue, the book value per share is Rs. 374.51 is a P/B of 2.84x.

Industry overview

EAAA operates in India's alternative asset management industry, which includes Alternative Investment Funds (AIFs), Real Estate Investment Trusts (REITs) and Infrastructure Investment Trusts (InvITs). The CARE report says India's broader asset-management market grew at a 20.7% CAGR from FY14 to FY26. SEBI-

registered alternatives grew at a 29.5% CAGR from FY19 to FY26, and their share of the asset-management market reached 16.9% in FY26. AIF commitments stood at Rs. 16.9 lakh crore in FY26, while India's mutual-fund net AUM was Rs. 73.7 lakh crore. Demand is supported by rising high-net-worth wealth, institutional allocation, infrastructure investment and the search for portfolio diversification and yield. Challenges include illiquidity, valuation uncertainty, credit/default risk, regulation and sensitivity to market cycles.

Outlook

EAAA is well-positioned to benefit from India's expanding alternatives market, supported by growing FPAUM, repeat investor relationships and its real-assets and private-credit platforms. FY26 revenue and PAT increased, but margins declined to 27.52%, falling further to 24.01% in Q1 FY27, highlighting cost pressures and the impact of variable returns. Sustained growth will depend on fundraising, deployment, realisations, recurring fee income and cost control. As the IPO is entirely an OFS, EAAA will receive no fresh capital.

An Indicative timetable in respect of the Issue is set out below:

EVENT	INDICATIVE DATE (On or about)
IPO Open Date	Mon, Oct 26, 2026
IPO Close Date	Wed, Oct 28, 2026
Tentative Allotment	Thu, Oct 29, 2026
Initiation of Refunds	Fri, Oct 30, 2026
Credit of Shares to Demat	Fri, Oct 30, 2026
Tentative Listing Date	Mon, Nov 2, 2026

Annexure

Consolidated Financials

Profit & Loss

Rs. in Cr.

Particulars	Period ended 30-Jun-26 (3 Months)	Period ended 31-Mar-26 (12 Months)	Period ended 31-Mar-25 (12 Months)
Revenue from operations	275.53	869.54	670.26
Total expenditure	216.09	546.27	441.89
Operating Profit	59.44	323.27	228.37
OPM%	21.57	37.18	34.07
Other Income	60.60	94.22	116.28
Total Net Income	120.04	417.49	344.66
Interest	11.06	55.96	49.12
PBDT	108.98	361.53	295.54
Depreciation	3.18	13.02	11.23
PBT and Exceptional item	105.80	348.52	284.31
Exceptional item: new Labour Codes	0	9.88	0
PBT	105.80	338.64	284.31
Tax	25.09	73.44	54.53
PAT	80.71	265.20	229.78

Balance sheet is on next page

Balance Sheet

Rs. in Cr.

Particulars	As on 30-Jun-26	As on 31-Mar-26	As on 31-Dec-25
Non-current assets			
Property, plant and equipment	1.16	1.29	2.00
Right-of-use assets	19.95	22.10	24.80
Other intangible assets	14.14	15.03	18.66
Capital work in progress	1.56	0.79	0.00
Non-current bank balances	7.14	10.32	9.40
Non-current investments	725.63	541.67	590.19
Non-current other financial assets	4.40	4.40	4.30
Current tax assets (non-current)	9.08	0.00	0.00
Other non-current assets	564.90	529.87	403.02
Total Non-Current Assets	1347.96	1125.47	1052.36
Current assets			
Cash and cash equivalents	235.79	160.54	161.04
Current bank balances	4.40	17.23	3.93
Trade receivables	154.46	166.90	120.17
Current investments	202.14	540.29	635.20
Current other financial assets	22.93	19.55	9.64
Current tax assets	7.95	24.56	12.17
Other current assets	126.22	115.73	90.51
Total current assets	753.88	1044.81	1032.66
Total Assets	2101.84	2170.28	2085.02
LIABILITIES			
Non-current liabilities			
Non-current borrowings (other than debt securities)	60.00	0.00	44.50
Non-current debt securities	250.00	250.00	297.17
Non-current lease liability	14.04	16.52	19.95
Non-current other financial liabilities	65.15	36.15	48.98
Provisions (non-current)	12.69	17.04	7.15
Deferred tax liability	145.06	176.51	107.13
Total Non-Current Liabilities	546.94	496.21	524.88
Current liabilities			
Financial liabilities			
Current borrowings (other than debt securities)	82.36	142.80	58.96
Current debt securities	6.84	48.23	106.87
Trade payables	117.71	114.99	141.61
Current lease liability	9.29	8.96	7.62
Current other financial liabilities	156.82	268.19	243.44
Provisions (current)	1.65	1.82	0.70
Current tax liabilities	4.19	0.00	0.00
Other current liabilities	15.68	13.54	34.56
Total current liabilities	394.52	598.53	593.74
Total liabilities	941.46	1094.74	1118.62
Net worth represented by:			
Equity Share Capital	32.14	32.14	32.14
Other equity	1128.24	1043.40	934.31
Total Equity	1160.38	1075.54	966.45

RANKING METHODOLOGY

WEAK	★
NEUTRAL	★ ★
FAIR	★ ★ ★
GOOD	★ ★ ★ ★
EXCELLENT	★ ★ ★ ★ ★

E-mail: smc.care@smcindiaonline.com



Corporate Office:
11/6B, Shanti Chamber,
Pusa Road, New Delhi - 110005
Tel: +91-11-30111000
www.smcindiaonline.com

Mumbai Office:
Lotus Corporate Park, A Wing 401 / 402, 4th Floor,
Graham Firth Steel Compound, Off Western
Express Highway, Jay Coach Signal, Goreagon
(East) Mumbai - 400063
Tel: 91-22-67341600, Fax: 91-22-67341697

Kolkata Office:
18, Rabindra Sarani, Poddar Court, Gate No-4,
5th Floor, Kolkata - 700001
Tel.: 033 6612 7000/033 4058 7000
Fax: 033 6612 7004/033 4058 7004

SMC Global Securities Ltd. (hereinafter referred to as "SMC") is regulated by the Securities and Exchange Board of India ("SEBI") and is licensed to carry on the business of broking, depository services and related activities. SMC is a registered member of National Stock Exchange of India Limited, Bombay Stock Exchange Limited, MSEI (Metropolitan Stock Exchange of India Ltd) and M/s SMC Comtrade Ltd is a registered member of National Commodity and Derivative Exchange Limited and Multi Commodity Exchanges of India and other commodity exchanges in India. SMC is also registered as a Depository Participant with CDSL and NSDL. SMC's other associates are registered as Merchant Bankers, Portfolio Managers, NBFC with SEBI and Reserve Bank of India. It also has registration with AMFI as a Mutual Fund Distributor.

SMC is a SEBI registered Research Analyst having registration number INH100001849. SMC or its associates has not been debarred/ suspended by SEBI or any other regulatory authority for accessing /dealing in securities market. SMC or its associates or its Research Analyst or his relatives do not hold any financial interest in the subject company interest at the time of publication of this Report. SMC or its associates or its Research Analyst or his relatives do not hold any actual/beneficial ownership of more than 1% (one percent) in the subject company, at the end of the month immediately preceding the date of publication of this Report. SMC or its associates its Research Analyst or his relatives does not have any material conflict of interest at the time of publication of this Report.

SMC or its associates/analyst has not received any compensation from the subject company covered by the Research Analyst during the past twelve months. The subject company has not been a client of SMC during the past twelve months. SMC or its associates has not received any compensation or other benefits from the subject company covered by analyst or third party in connection with the present Research Report. The Research Analyst has not served as an officer, director or employee of the subject company covered by him/her and SMC has not been engaged in the market making activity for the subject company covered by the Research Analyst in this report.

The views expressed by the Research Analyst in this Report are based solely on information available publicly available/internal data/ other reliable sources believed to be true. SMC does not represent/ provide any warranty expressly or impliedly to the accuracy, contents or views expressed herein and investors are advised to independently evaluate the market conditions/risks involved before making any investment decision. The research analysts who have prepared this Report hereby certify that the views /opinions expressed in this Report are their personal independent views/opinions in respect of the subject company.

Disclaimer: This Research Report is for the personal information of the authorized recipient and doesn't construe to be any investment, legal or taxation advice to the investor. It is only for private circulation and use. The Research Report is based upon information that we consider reliable, but we do not represent that it is accurate or complete, and it should not be relied upon as such. No action is solicited on the basis of the contents of this Research Report. The Research Report should not be reproduced or redistributed to any other person(s) in any form without prior written permission of the SMC. The contents of this material are general and are neither comprehensive nor inclusive. Neither SMC nor any of its affiliates, associates, representatives, directors or employees shall be responsible for any loss or damage that may arise to any person due to any action taken on the basis of this Research Report. It does not constitute personal recommendations or take into account the particular investment objectives, financial situations or needs of an individual client or a corporate/s or any entity/s. All investments involve risk and past performance doesn't guarantee future results. The value of, and income from investments may vary because of the changes in the macro and micro factors given at a certain period of time. The person should use his/her own judgment while taking investment decisions. Please note that SMC its affiliates, Research Analyst, officers, directors, and employees, including persons involved in the preparation or issuance of this Research Report: (a) from time to time, may have long or short positions in, and buy or sell the securities thereof, of the subject company(ies) mentioned here in; or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company(ies) discussed herein or may perform or seek to perform investment banking services for such company(ies) or act as advisor or lender/borrower to such subject company(ies); or (c) may have any other potential conflict of interest with respect to any recommendation and related information and opinions. All disputes shall be subject to the exclusive jurisdiction of Delhi High court.