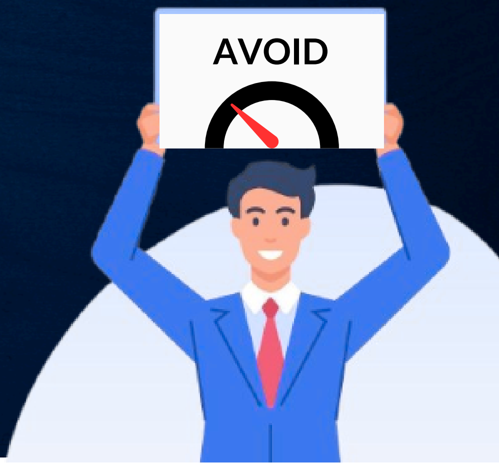
॥ सर्वे भवन्तु धनिनः ॥

swastika



IPO NOTE

MANIPAL HEALTH ENTERPRISES LIMITED

Rating:

AVOID

Manipal Health Enterprises Limited is a healthcare service providers, operating a large network of multi-specialty hospitals, clinics, and diagnostic centres across the country.

OBJECTS OF THE ISSUE

- Repayment of outstanding debt and accrued interest of its subsidiary, Manipal Hospitals Private Limited.
- Acquisition of the minority stake in subsidiary Sahyadri Hospitals Private Limited.

ISSUE OFFER

ISSUE OFFER	
Issue Opens on	JULY 29, 2026
Issue Close on	JULY 31, 2026
Total IPO size (cr)	₹9,275
Fresh issue (cr)	₹8,000
Offer For Sale (cr)	₹1,275
Price Band (INR)	₹560-590
Market Lot	25 SHARES
Face Value (INR)	₹2
Listing At	BSE, NSE
Market Cap (Pre IPO)	₹77,605.68 CR.

FINANCIALS (RESTATED CONSOLIDATED)

PARTICULARS (IN CRORE)	FY 2026	FY 2025	FY 2024
Equity Share Capital	235.95	77.06	75.63
Net Worth	8,440.92	5,865.66	4,029.22
Revenue from operations	**10,335.75**	**8,242.25**	**6,171.63**
EBITDA Margin%	25.58%	26.27%	27.49%
Net Profit/Loss of the year	**916.52**	**1,081.67**	**533.20**

ISSUE BREAK-UP (%)

QIB Portion	75%
NII Portion	15%
Retail Portion	10%

FINANCIAL RATIOS OF FY26

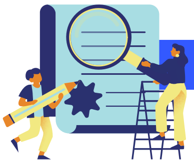
ROCE	RONW	P/E (Pre IPO)
21.88%	10.57%	75.93x

INDICATIVE TIMETABLE

INDICATIVE TIMETABLE	
Basis of Allotment	03-08-2026
Refunds/Unblocking ASBA Fund	04-08-2026
Credit of Share to Demat A/c	04-08-2026
Listing Date	05-08-2026

OUTLOOK & VALUATION

- IPO funds mainly to repay acquisition debt, leaving limited capital for future expansion.
- High dependence on Karnataka, with 46–60% of revenue coming from hospitals in the state.
- Premium valuation, with the IPO priced at or above the top end of peer valuations.
- Limited margin of safety for investors due to the expensive valuation.
- Wait for better entry levels after listing or clearer signs of debt reduction before considering an investment.



COMPANY PROFILE

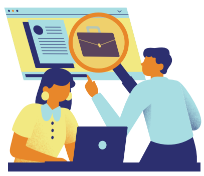
- India's largest pan-India multispecialty hospital network by bed capacity — 13,037 licensed beds, 49 hospitals as of FY26, with metro leadership in Bengaluru, Kolkata and Pune.
- It operates a network of multi-speciality hospitals offering clinical services across several specialities, with a focus on tertiary and quaternary care such as cardiac sciences, oncology, neurosciences, gastro sciences, orthopedics and renal sciences.
- The company operates as a single business segment focused on medical and healthcare services, combining hospital infrastructure, clinical expertise and diagnostic capabilities to deliver care.
- Expands by acquiring hospitals, helping it increase its presence in new cities and serve more patients. The company has expanded through acquisitions such as Columbia Asia, AMRI, Medica, and Sahyadri hospitals.

COMPETITIVE STRATEGIES

- Continue capitalizing growth opportunities in existing facilities and organic network expansion.
- Strategic acquisitions to enter and consolidate market positions and improve access and patient care.
- Leverage digital, AI and technology to extend patient reach and access, transform patient and clinician experiences, expand out-of-hospital care and continue to focus on operational excellence to drive efficiencies.
- Continue to attract, develop and retain medical talent.
- Invest in advanced medical infrastructure and clinical innovations

KEY CONCERNS

- High dependence on Karnataka, which contributes nearly 46% of revenue.
- Revenue relies heavily on inpatient admissions; lower occupancy can hurt earnings.
- Over 64% of inpatient revenue comes from key specialties (CONGO-R); weaker demand is a risk.
- Part of the IPO proceeds will be used to repay subsidiary debt (NCDs).
- Around 50% of inpatient revenue comes from insurance and TPAs; payment delays or contract issues could affect cash flows.



KEY STRENGTHS

- India's largest multispecialty hospital group by bed capacity with pan-India presence and leadership in its three key regions.
- The company is the only private hospital chain network in India with leadership in three metros (Bengaluru, Kolkata and Pune) with a balanced and diversified presence across metros and non-metros.
- Widely recognized brand and network of choice for patients, doctors and healthcare professionals.
- Advanced infrastructure and medical equipment, with a strong focus on clinical excellence.

COMPARISON WITH LISTED INDUSTRY PEERS

Name of the Company	EPS (₹ Basic)	P/E	NAV	Revenue (cr.)	RoNW%
Manipal Health Enterprises Ltd.	**7.71**		**72.55**	**366.01**	**10.57**
Peer Group					
Apollo Hospitals Enterprise Ltd	135.04	66.15	-	341.99	-
Fortis Healthcare Ltd	13.80	70.22	-	1,424.28	-
Max Healthcare Institute Ltd	14.83	74.55	-	16,402.70	-