



## AMBEY LABORATORIES LIMITED CIN: U74899DL1985PLC020490

Ground Floor, Property	ISTERED OFFICE	REGISTERED OFFICE		OFFICE	CONTACT PERSON
Ground Floor, Property No.555 Tarla Mohalla, Ghitorni, South		B18/9, DLF Phase -1, Sector 26A, Gurugram		Ms. Rimple Sarin Company Secretary and Compliance Officer	
West Delhi, New Delhi, Delhi, India -110030		- 122002, Haryana, India - 122002			
EMAIL cs@ambeylab.com		<b>TELEPHO</b> 0124-4000		WEBSITE ambeylab.com	
<u> </u>	<u>cs(<i>u</i>)</u> ambey1ab.com		OUR PROMOTE		amocytao.com
	ARCHIT G	UPTA, Al	RPIT GUPTA, SARINA G	UPTA AND RISHI	TA GUPTA
ТҮРЕ	FRESH ISSUE SIZE	OFF	DETAILS OF OFFER TO ER FOR SALE SIZE	TOTAL	ELIGIBILITY AND SHARE RESERVATION
		011		OFFER SIZE	AMONG NII & RII
Fresh Issue	Up to 62,58,000 Equity Shares aggregating up to ₹ [•] Lakhs	3,12,000 aggrega	) Equity Shares ting up to ₹ [●] Lakhs	Up to ₹ [●] Lakhs	The Issue is being made pursuant to Regulation 229 of SEBI (ICDR) Regulations 2018 as the Company's post issue paid-up capital is less than Rs.10.00 Crores. For details of Share reservation among QIBs, NIIs and RIIs, see "Issue Structure" beginning on page 352.
			DETAILS OF OFFER FO		
NAME OF SELLING SHAREHOLDER	ТҮРЕ		MBER OF EQUITY S OFFERED/AMOUNT	WEIG	HTED AVERAGE COST OF ACQUISITION (IN ₹ PER EQUITY SHARE)
Sarina Gupta	Promoter		3,12,000 IN RELATION TO THE		Nil
Price is [•] times of the face value of the Equity Shares. The Issue Price (determined and justified by our Company in consultation with the Lead Manager as stated in "Basis for Issue Price" on page 110 of this Red Herring Prospectus) should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing. <b>GENERAL RISK</b> Investments in Equity related securities involve a degree of risk and investors should not invest any funds in this issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares issued in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of this Red Herring Prospectus. Specific attention of the investors is invited to the section "Risk Factors" beginning on page 33 of this Red Herring Prospectus.					
ISSUER'S AND SELLING SHAREHOLDER'S ABSOLUTE RESPONSIBILITY Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Red Herring Prospectus contains all information with regard to our Company and the Issue which is material in the context of this Issue, that the information contained in this Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which make this Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.				ABSOLUTE RESI	PONSIBILITY
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\*Our Company in consultation with the Book Running Lead Manager consider participation by Anchor Investors, in accordance with the SEBI ICDR Regulations. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid/Issue Opening Date. \*\* Our Company in consultation with the BRLM, consider closing the Bid/Issue Period for QIBs one Working Day prior to the Bid/Issue Closing Date, in accordance with the SEBI ICDR Regulations.



#### **AMBEY LABORATORIES LIMITED**

Our Company was originally incorporated as "Ambey Laboratories Private Limited" on March 20, 1985, as a Private Limited Company under the provisions of the Companies Act, 1956 bearing Corporate Identification Number U74899DL1985PTC020490 pursuant to Certificate of Incorporation issued by Registrar of Company, Delhi. Subsequently, Our Company was converted into a Public Limited Company in pursuance of a special resolution passed by the members of our Company at the Extra Ordinary General Meeting held on November 15th 2014. and name of our Company was changed to "Ambey Laboratories Limited" and a fresh Certificate of Incorporation dated December 30, 2014, was issued by Registrar of Companies, Delhi. As on date of this Red Herring Prospectus, the Corporate Identification Number of our Company is U74899DL1985PLC020490. For further details of incorporation change of name and registered office of our Company, please refer to chapter titled "General Information" and "Our History and Certain Other Corporate Matters" beginning on page 65 and 184 of this Red Herring Prospectus.

Registered office: Ground Floor, Property No.555 Tarla Mohalla, Ghitorni , South West Delhi, New Delhi, Delhi, India -110030 Tel: 0124-4000788; E-mail: cs@ambeylab.com; Website: ambeylab.com Contact Person: Ms. Rimple Sarin, Company Secretary and Compliance Officer

#### PROMOTER OF THE COMPANY: ARCHIT GUPTA, ARPIT GUPTA, SARINA GUPTA AND RISHITA GUPTA

INITIAL PUBLIC OFFERING OF UP TO 65,70,000 EQUITY SHARES OF RS. 10/- EACH ("EQUITY SHARES") OF AMBEY LABORATORIES LIMITED ("AMBEY" OR THE "COMPANY") FOR CASH AT A PRICE OF RS. [•]/- PER EQUITY SHARE (THE "ISSUE PRICE"), AGGREGATING TO RS. [•] LAKHS ("THE OFFER"), COMPRISING A FRESH ISSUE OF UP TO 62,58,000 EQUITY SHARES AGGREGATING TO RS. [•] LAKHS BY OUR COMPANY ("FRESH ISSUE") AND AN OFFER FOR SALE OF UP TO 3,12,000 EQUITY SHARES BY ("THE PROMOTER GROUP SELLING SHAREHOLDERS" OR "THE SELLING SHAREHOLDER") AGGREGATING TO RS. [•] LAKHS ("OFFER FOR SALE"). OUT OF THE OFFER, 3,30,000 EQUITY SHARES AGGREGATING TO RS. [•] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER ("MARKET MAKER RESERVATION PORTION"). THE OFFER LESS THE MARKET MAKER RESERVATION PORTION I.E. OFFER OF 62,40,000 EQUITY SHARES OF FACE VALUE OF RS. 10.00/- EACH AT AN ISSUE PRICE OF RS. [•] - PER EQUITY SHARE AGGREGATING TO RS. [•] LAKHS IS HEREINAFTER REFERRED TO AS THE "NET OFFER". THE OFFER AND THE NET OFFER WILL CONSTITUTE 26.34% AND 25.01%, RESPECTIVELY OF THE POST-ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

THE FACE VALUE OF THE EQUITY SHARES IS RS. 10/- EACH AND THE ISSUE PRICE OF RS. [•] IS [•] ([•]) TIMES OF THE FACE VALUE OF THE EQUITY SHARES. THE PRICE BAND AND THE MINIMUM BID LOT WILL BE DECIDED BY OUR COMPANY IN CONSULTATION WITH THE BRLM AND WILL BE ADVERTISED IN ALL EDITIONS OF A WIDELY CIRCULATED ENGLISH NATIONAL DAILY NEWSPAPER AND ALL EDITION OF WIDELY CIRCULATED HINDI NATIONAL DAILY NEWSPAPER. AND, A REGIONAL LANGUAGE NEWSPAPER WHERE OUR REGISTERED OFFICE IS LOCATED, AT LEAST TWO WORKING DAYS PRIOR TO THE ISSUE OPENING DATE AND SHALL BE MADE AVAILABLE TO THE NATIONAL STOCK EXCHANGE OF INDIA LIMITED ("NSE") FOR THE PURPOSE OF UPLOADING ON THEIR WEBSITE. FOR FURTHER DETAILS KINDLY REFER TO CHAPTER TITLED "TERMS OF THE ISSUE" BEGINNING ON PAGE 307 OF THIS RED HERRING PROSPECTUS.

In case of any revision in the Price Band, the Bid/Issue Period will be extended by at least three additional Working Days after such revision in the Price Band, subject to the Bid/Issue Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company may, for reasons to be recorded in writing, extend the Bid /Issue Period for a minimum of three Working Days, subject to the Bid/Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/Issue Period, if applicable, shall be widely disseminated by notification to the Stock Exchanges, by issuing a press release, and also by indicating the change on the respective websites of the BRLM and at the terminals of the members of the Syndicate and by intimation to Designated Intermediaries and the Sponsor Bank, as applicable.

This Issue is being made through the Book Building Process, in terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended ("SCRR") read with Regulation 229 of the SEBI ICDR Regulations and in compliance with Regulation 253 of the SEBI ICDR Regulations, wherein not more than 50.00% of the Net Issue shall be available for allocation on a proportionate basis to Qualified Institutional Buyers ("QIBs") (the "QIB Portion") provided that our Company and the Selling Shareholder in consultation with the BRLMs may allocate up to 60.00% of the QIB Portion to Anchor Investors on a discretionary basis ("Anchor Investor Portion"). Further, 5.00% of the Net QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders, including Mutual Funds, subject to valid Bids being received at or above the Issue Price. However, if the aggregate demand from Mutual Funds is less than 5.00% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Investors and not less than 35.00% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Investors and not less than 35.00% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Investors and not less than 35.00% of the Net Issue Price. All Bidders are required to participate in the Issue by mandatorily utilizing the Application Subject to valid Bids being received from them at or above the Issue Price. All Bidders are required to participate in the Issue by mandatorily utilizing the Application Subject to valid Bids being received from them at or above the Issue Price. All Bidders are required to participate in the Issue by mandatorily utilizing the Application Subject to valid Bids being received from them at or above the Issue Price. All Bidders are required to participate in the Issue by mandato

#### **RISK IN RELATION TO THE FIRST ISSUE**

This being the first public Issue of our Company, there has been no formal market for the Equity Shares. The face value of the Equity Shares is Rs. 10/- each and the Issue Price is  $[\bullet]$  times of the face value of the Equity Shares. The Issue Price (determined and justified by our Company in consultation with the Lead Manager as stated in "Basis for Issue Price" on page 110 should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing.

#### GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares issued in the Issue have neither been recommended nor approved by Securities and Exchange Board of India nor does Securities and Exchange Board of India guarantee the accuracy or adequacy of this Red Herring Prospectus. Specific attention of the investors is invited to the section titled "Risk Factors" beginning on page 33 of this Red Herring Prospectus.

#### ISSUER'S AND SELLING SHAREHOLDER'S ABSOLUTE RESPONSIBILITY

The Issuer, having made all reasonable inquiries, accepts responsibility for and confirms that this Red Herring Prospectus contains all information with regard to our Company and the Issue, which is material in the context of the Issue, that the information contained in this Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect. The Selling Shareholder accepts responsibility for and confirms the statements expressly made by them in this Red Herring Prospectus to the extent of information specifically pertaining to them and their respective portion of the offered shares and assumes responsibility that such statement are true and correct in all material respects and not misleading in any material respect.

LISTING

The Equity Shares offered through the Red Herring Prospectus are proposed to be listed on the EMERGE Platform of NSE ("NSE EMERGE"). In terms of the Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time, our Company has received In-Principle Approval letter dated June 6, 2024 from NSE for using its name in this offer document for listing of our shares on the SME platform of NSE. For the purpose of this Issue, the designated Stock Exchange will be the NATIONAL STOCK EXCHANGE OF INDIA LIMITED ("NSE").

LEAD MANAGER		
NAME & ADDRESS	CONTACT PERSON	EMAIL & TELEPHONE AND WEBSITE
FAST TRACK FINSEC Dispersibility FAST TRACK FINSEC PRIVATE LIMITED Registered Office: Office No. V-116, 1st Floor, New Delhi House, 27, Barakhamba Road, New Delhi - 110001 SEBI registration number: INM000012500 CIN: U65191DL2010PTC200381	Mr. Vikas Kumar Verma	Email: <u>vikasverma@ftfinsec.com;</u> <u>investor@ftfinsec.com</u> Telephone: +91 011 43029809 Website: <u>www.ftfinsec.com</u>
	REGISTRAR TO THE ISSUE	
NAME & ADDRESS	CONTACT PERSON	EMAIL AND TELEPHONE
LINK INTIME INDIA PRIVATE	Ms. Shanti Gopalkrishnan	Email: <u>ambeylab.ipo@Linkintime.co.in</u> Tel No: +91 8108114949 website: <u>www.linkintime.co.in</u>
	DID/ICCLIE DEDIOD	
BID/ISSUE PERIOD		
ANCHOR PORTION OPENS / CLOSES ON*:	,	ULY 2, 2024*
BID/ISSUE OPENS ON**		Y, JULY 3, 2024
BID/ISSUE CLOSE ON**	FRIDAY, J	ULY 5, 2024

\*Our Company in consultation with the Book Running Lead Manager consider participation by Anchor Investors, in accordance with the SEBI ICDR Regulations. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid/Issue Opening Date.

\*\* Our Company in consultation with the BRLM, consider closing the Bid/Issue Period for QIBs one Working Day prior to the Bid/Issue Closing Date, in accordance with the SEBI ICDR Regulations

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#### **SECTION I – GENERAL**

#### **DEFINITIONS AND ABBREVIATIONS**

This Red Herring Prospectus uses certain definitions and abbreviations which (unless the context otherwise indicates or implies, or unless otherwise specified) shall have the meaning as provided below, and references to any legislation, act, regulation, rules, guidelines or policies shall be to such legislation, Act, regulation, rule guidelines or policy as amended from time to time and any reference to a statutory provision shall include any subordinate legislation made from time to time under that provision.

The words and expressions used in this Red Herring Prospectus but not defined herein, shall have, to the extent applicable, the meanings ascribed to such terms under the Companies Act, the SEBI (ICDR) Regulations, the SCRA, the Depositories Act or the rules and regulations made thereunder. If there is any inconsistency between the definitions given below and the definitions contained in the General Information Document (defined hereinafter), the following definitions shall prevail.

#### **General Terms**

TERMS	DESCRIPTIONS
"AMBEY LABORATORIES LIMITED", "AMBEY", "The Company", "Our Company", "We", "Us", "Our", "Issuer Company" or "Issuer"	Unless the context otherwise indicates or implies "AMBEY LABORATORIES LIMITED", a Public Limited Company incorporated on 20 March, 1985 under the provision of Companies Act, 1956.
Our Promoters or Promoters of the Company	The promoters of our company being "Archit Gupta", "Arpit Gupta", "Sarina Gupta" and "Rishita Gupta".
Promoter Group	Includes such persons and entities constituting the promoter group of our Company in terms of Regulation 2(1) (pp) of the SEBI (ICDR) Regulations, 2018 and as disclosed under Section titled "Our Promoters and Promoter Group".

#### **Company related terms**

TERMS	DESCRIPTIONS
"Articles" or "Articles of Association" or "AOA"	The Articles of Association of our Company, as amended from time to time.
Associate Companies	A body corporate in which any other company has a significant influence, but which is not a subsidiary of the company having such influence and includes a joint venture company.
Auditor/Statutory Auditor/ Peer Review Auditor	Independent Auditor having a valid Peer Review certificate in our case being M/s Kapish Jain & Associates having firm registration number 022743N and having its office at B-504, Statement House, 148, Barakhamba Road, New Delhi -110001
Audit Committee	Audit Committee of our Company constituted in accordance with Companies Act, 2013 as disclosed in the Section title " <b>Our</b> <b>Management</b> " on page no. 189 of this Red Herring Prospectus.
"Board of Director(s)" or "the/our Board"	Unless otherwise specified, the Board of Directors of our Company, as duly constituted from time to time, including any committee(s) thereof.



"CFO" or Chief FinancialOfficer	The Chief Financial Officer of our company being "Mr. Sarvar Alam".
CIN	CorporateIdentificationNumberbeingU74899DL1985PLC020490 of our Company.
Companies Act	The Companies Act, 2013 and amendments thereto and the Companies Act, 1956, to the extent of such of the provisions that are in force.
Company Secretary & Compliance Officer	The Company Secretary & Compliance Officer of our company being "Ms. Rimple Sarin".
Corporate Office	B18/9, DLF Phase -1 Sector 26A, Gurugram-122002, Gurugram, Haryana, India – 122002
DIN	Directors Identification Number
Director/Director(s)	The directors of our Company, unless otherwise specified
ED or Executive Director	Executive Directors are the Managing Director and Whole Time Directors of our Company.
Equity Shares	The Equity Shares of our Company of face value of Rs.10/- each, fully paid-up, unless otherwise specified in the context thereof.
Equity Shareholders	Persons/Entities holding Equity Shares of our Company.
Export	Export means taking goods out of India to a place outside India
Group Companies/Entities	In terms of SEBI (ICDR) Regulations, the term "group companies" includes companies (other than our Promoter) with which there were related party transactions as disclosed in the Restated Financial Statements as covered under the applicable accounting standards, and any other companies as considered material by our Board, in accordance with the Materiality Policy, as described in " <b>Our Group Entities</b> " on page 210
HUF	Hindu Undivided Family.
IBC	The Insolvency and Bankruptcy Code, 2016
IFRS	International Financial Reporting Standards
Ind AS	Indian Accounting Standard
Ind GAAP	Generally Accepted Accounting Principles in India.
Import	Import means bringing goods into India from a place outside India
Independent Director	Independent director(s) on our Board and eligible to be appointed as independent directors under the provisions of the Companies Act and the SEBI (LODR) Regulations. For details of the Independent Directors, see "Our Management" on page 189.
IT Act	The Income Tax Act,1961 as amended till date



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ISIN	International Securities Identification Number In this case being "INE0M3I01029"
JV / Joint Venture	A commercial enterprise undertaken jointly by two or more parties which otherwise retain their distinct identities.
KMP / Key Managerial Personnel	Key Managerial Personnel of our Company in terms of Regulation 2(1) (bb) of the SEBI (ICDR) Regulations 2018, Section 2(51) of the Companies Act, 2013 and as disclosed in the chapter titled "Our Management" beginning on page no. 189 of this Red Herring Prospectus.
Materiality Policy	The policy on identification of group companies, material creditors and material litigation, adopted by our Board on November 06, 2023 in accordance with the requirements of the SEBI (ICDR) Regulations.
Memorandum/Memorandum of Association/ MOA	The Memorandum of Association of our Company, as amended from time to time.
Nomination and Remuneration Committee	Nomination and Remuneration committee of our Company constituted in accordance with the Companies Act, 2013 as disclosed in the Section titled "Our Management" on page no. 189 of this Red Herring Prospectus.
NED or Non-Executive Director	A Director not being an Executive Director or an Independent Director.
Non-Residents	A person resident outside India, as defined under FEMA Regulations, 2000
Promoters	Shall mean promoters of our Company as mentioned in this Red Herring Prospectus/Prospectus.
Promoter Group	Includes such Persons and entities constituting our promoter group covered under Regulation 2(1) (pp) of the SEBI (ICDR) Regulations as enlisted in the section titled "Our Promoter Group" beginning on page no. 208 of this Red Herring Prospectus.
Registered Office	Registered Office of the Company is presently situated at Ground Floor, Property No.555 Tarla Mohalla, Ghitorni New Delhi – 110030.
Restated Financial Statement	The restated financial statement of our Company as of and for the Stub period ended January 31, 2024 and for the financial years ended March 31, 2023, March 31, 2022 and March 31, 2021 and the related notes, schedules and annexures thereto, prepared in accordance with applicable provisions of the Companies Act, 2013 and restated in accordance with the SEBI (ICDR) Regulations and included in "Restated Financial Information" on page 215.
ROC/Registrar of Companies	The Registrar of Companies, Delhi
SEBI	Securities and Exchange Board of India constituted under the SEBI Act, 1992.
Selling Shareholder	In our case, the Selling Shareholder being Mrs. Sarina Gupta.



Shareholders	Shareholders of our Company
Stakeholders Relationship Committee	Stakeholder's relationship committee of our Company constituted in accordance with the Companies Act, 2013 as disclosed in the Section titled "Our Management" on page no. 189 of this Red Herring Prospectus.
Stock Exchange	Unless the context requires otherwise, refers to, National Stock Exchange of India Limited.
Subsidiary	Means a company defined under section 2(87) the Companies Act, 2013.
Subscriber to MOA	Initial Subscriber to MOA
WTD	Whole Time Director

# **Issue Related Terms**

TERMS	DESCRIPTIONS
Abridged Prospectus	Abridged Prospectus to be issued under Regulation 255 of SEBI ICDR Regulations and appended to the Application Form.
Acknowledgement Slip	The slip or document issued by the Designated Intermediary to an Applicant as proof of having accepted the Application Form.
Allot/Allotment/Allotted of Equity Shares	Unless the context otherwise requires, allotment of the Equity Shares pursuant to the Issue of the Equity Shares to the successful Applicants.
Allotment Advice	Note or advice or intimation of Allotment sent to the Applicants who have been allotted Equity Shares after the Basis of Allotment has been approved by the Designated Stock Exchange.
Allottee(s)	A successful Applicant (s) to whom the Equity Shares are being/have been issued/allotted.
Applicant/Investor	Any prospective investor who makes an application pursuant to the terms of the Red Herring Prospectus and the Application Form.
Application	An indication to make an offer during the Issue Period by an Applicant, pursuant to submission of Application Form, to subscribe for or purchase our Equity Shares at the Issue Price including all revisions and modifications thereto, to the extent permissible under the SEBI (ICDR) Regulations.
Application Amount	The number of Equity Shares applied for and as indicated in the Application Form multiplied by the price per Equity Share payable by the Applicants on submission of the Application Form.
Application Form	The form in terms of which an Applicant shall make an Application and which shall be considered as the application for the Allotment pursuant to the terms of this Red Herring Prospectus.



Application Supported by Blocked Amount or ASBA	An application, whether physical or electronic, used by ASBA Bidders, to make a Bid authorizing a SCSB to block the Bid Amount in the ASBA Account including the bank account linked with UPI ID. Pursuant to SEBI Circular No. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019, Retail Individual Investors applying in public issue may use either Application Supported by Blocked Amount(ASBA) process or UPI payment mechanism by providing UPI ID in the Application Form which is linked from Bank Account of the investor.
Anchor Investor	A Qualified Institutional Buyer, applying under the Anchor Investor Portion in accordance with the requirements specified in the SEBI ICDR Regulations and the Red Herring Prospectus and who has Bid for an amount of at least ₹ 200 Lakhs.
Anchor Investor Allocation Price	The price at which Equity Shares will be allocated to the Anchor Investors in terms of the Red Herring Prospectus and the Prospectus, which will be decided by our Company in consultation with the Book Running Lead Manager during the Anchor Investor Bid/Offer Period.
Anchor Investor Application Form	The application form used by an Anchor Investor to make a Bid in the Anchor Investor Portion and which will be considered as an application for Allotment in terms of the Red Herring Prospectus and the Prospectus.
Anchor Investor Bid/ Offer Period or Anchor Investor Bidding Date	The date one Working Day prior to the Bid/ Offer Opening Date, on which Bids by Anchor Investors shall be submitted, prior to and after which the Book Running Lead Manager will not accept any Bids from Anchor Investors, and allocation to the Anchor Investors shall be completed.
Anchor Investor Offer Price	The final price at which the Equity Shares will be Allotted to the Anchor Investors in terms of the Red Herring Prospectus and the Prospectus, which price will be equal to or higher than the Offer Price but not higher than the Cap Price.
	The Anchor Investor Offer Price will be decided by our Company in consultation with the Book Running Lead Manager
Anchor Investor Pay-in Date	With respect to Anchor Investor(s), it shall be the Anchor Investor Bidding Date, and in the event the Anchor Investor Allocation Price is lower than the Offer Price, not later than two Working Days after the Bid/ Offer Closing Date
Anchor Investor Portion	Up to 60% of the QIB Portion which may be allocated by our Company, in consultation with the Book Running Lead Manager, to the Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations.
	One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price, in accordance with the SEBI ICDR Regulations.



ASBA Account	A bank account maintained with an SCSB by an ASBA Bidder, as specified in the ASBA Form submitted by ASBA Bidders for blocking the Bid Amount mentioned in the relevant ASBA Form and includes the account of a Retail Individual Investor which is blocked upon acceptance of a UPI Mandate Request made by the Retail Individual Investors using the UPI Mechanism.
ASBA Applicant(s)	Any prospective investors in this Issue who apply for Equity Shares of our Company through the ASBA process in terms of this Red Herring Prospectus.
ASBA Forms	An application form (with or without the use of UPI, as may be applicable), whether physical or electronic, used by ASBA Applicants, which will be considered as the application for Allotment in terms of the Red Herring Prospectus.
ASBA Application Location(s) / Specified Cities	Such Branches of the SCSBs which shall collect the Application Forms used by the Applicants applying through the ASBA process and a list of which is available on https://www.sebi.gov.in/sebiweb/other/OtherAction.do?do <u>Recognised=yes</u> or at such other website as may be prescribed by SEBI from time to time.
Banker to the Issue	Bank which are clearing members and registered with SEBI as banker to an issue and with whom the Public Issue Account will be opened, in this case being "ICICI Bank Limited".
Banker to the Issue Agreement	Agreement dated June 10 <sup>th</sup> , 2024 entered into amongst the Company, Lead Manager, the Registrar, the Selling Shareholder and the Banker to the Issue.
Basis of Allotment	The basis on which the Equity Shares will be Allotted to successful Applicants under the Issue, as described in the Section titled, "Issue Procedure - Basis of Allotment" beginning on page no. 342 of this Red Herring Prospectus.
Bid	An indication to make an Offer during the Bid/ Offer Period by an ASBA Bidder pursuant to submission of the ASBA Form, or during the Anchor Investor Bidding Date by an Anchor Investor pursuant to submission of the Anchor Investor Application Form, to subscribe to or purchase the Equity Shares at a price within the Price Band, including all revisions and modifications thereto as permitted under the SEBI ICDR Regulations and in terms of the Red Herring Prospectus and the relevant Bid cum Application Form. The term "Bidding" shall be construed accordingly.
Bid Lot	[•] Equity Shares and in multiples of [•] Equity Shares thereafter
Bid/ Offer Closing Date	Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries will not accept any Bids, being July 5, 2024, which shall be published in English editions of a widely circulated English national daily newspaper, Hindi editions of a widely circulated Hindi national daily newspaper, Regional Language Newspaper where our Registered Office is located.



	Our Company, in consultation with the BRLM, may, consider closing the Bid/ Offer Period for QIBs one Working Day prior to the Bid/ Offer Closing Date in accordance with the SEBI ICDR Regulations. In case of any revision, the extended Bid/ Offer Closing Date shall be widely disseminated by notification to the Stock Exchanges, and also be notified on the websites of the BRLM and at the terminals of the Syndicate Members, if any and communicated to the Designated Intermediaries and the Sponsor Bank, which shall also be notified in an advertisement in same newspapers in which the Bid/ Offer Opening Date was published, as required under the SEBI ICDR Regulations.
Bid/ Offer Opening Date	Except in relation to any Bids received from the Anchor Investors, the date on which the Designated Intermediaries shall start accepting Bids, being July 3, 2024, which shall be published in English editions of a widely circulated English national daily newspaper, Hindi editions of a widely circulated Hindi national daily newspaper, Regional Language Newspaper where our Registered Office is located.
Bid/ Offer Period	Except in relation to Anchor Investors, the period between the Bid/ Offer Opening Date and the Bid/ Offer Closing Date, inclusive of both days, during which prospective Bidders can submit their Bids, including any revisions thereof in accordance with the SEBI ICDR Regulations and the terms of the Red Herring Prospectus. Provided, however, that the Bidding shall be kept open for a minimum of three Working Days for all categories of Bidders, other than Anchor Investors.
	Our Company, in consultation with the Book Running Lead Manager may consider closing the Bid/ Offer Period for the QIB Portion One Working Day prior to the Bid/ Offer Closing Date which shall also be notified in an advertisement in same newspapers in which the Bid/ Offer Opening Date was published, in accordance with the SEBI ICDR Regulations.
	In cases of force majeure, banking strike or similar circumstances, our Company may, in consultation with the BRLM, for reasons to be recorded in writing, extend the Bid / Offer Period for a minimum of three Working Days, subject to the Bid/ Offer Period not exceeding 10 Working Days.
Bidder/ Investor	Any prospective investor who makes a bid for Equity Shares in terms of this Red Herring Prospectus.
Broker Centres	Broker centres notified by the Stock Exchanges, where the Applicants can submit the Application Forms to a Registered Broker.
	The details of such broker centres, along with the names and contact details of the Registered Brokers, are available on the website of the Stock Exchange as updated from time to time.



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Bid Amount	The amount at which the bidder makes a bid for the Equity Shares of our Company in terms of Red Herring Prospectus.
Book Building Process	Book building process, as provided in Part A of Schedule XIII of the SEBI ICDR Regulations, in terms of which the Offer is being made
BRLM / Book Running Lead Manager	Book Running Lead Manager to the Offer, in this case being Fast Track Finsec Private Limited, SEBI Registered Category I Merchant Banker.
Broker to the Issue	All recognized members of the stock exchange would be eligible to act as the Broker to the Issue.
Business Day	Monday to Saturday (except 2nd & 4th Saturday of a month and public holidays).
CAN or Confirmation of Allocation Note	The note or advice or intimation sent to each successful Applicant indicating the Equity Shares which will be Allotted, after approval of Basis of Allotment by the Designated Stock Exchange.
Cap Price	The higher end of the Price Band, subject to any revisions thereto, above which the Offer Price and the
Client ID	Client Identification Number maintained with one of the Depositories in relation to demat account.
Collection Centres	Centres at which the Designated Intermediaries shall accept the ASBA Forms.
Collecting Depository Participant or CDP	A depository participant as defined under the Depositories Act, 1996, registered with SEBI and who is eligible to procure Applications at the Designated CDP Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015, issued by SEBI.
Controlling Branches of SCSBs	Such branches of the SCSBs which co-ordinate Applications under this Issue made by the Applicants with the Lead Manager, the Registrar to the Issue and the Stock Exchanges, a list of which is provided on <u>http://www.sebi.gov.in</u> or at such other website as may be prescribed by SEBI from time to time.
Demographic Details	The demographic details of the Applicants such as their Address, PAN, Occupation and Bank Account details.
Depository/Depositories	A depository registered with SEBI under the SEBI (Depositories and Participant) Regulations, 1996, as amended from time to time, being NSDL and CDSL.
Depositories Act	Depositories Act, 1996, as amended from time to time
Depository Participant/DP	A depository participant as defined under the Depositories Act, 1966.
Designated SCSB Branches	Such branches of the SCSBs which shall collect the ASBA Bid cum Application Form from the ASBA bidder and a list of which



	is available on the website of SEBI at http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/ Recognized-Intermediaries or at such other website as may be prescribed by SEBI from time to time.
Designated CDP Locations	Such locations of the CDPs where Applicant can submit the Application Forms to Collecting Depository Participants.
	The details of such Designated CDP Locations, along with names and contact details of the Collecting Depository Participants eligible to accept Application Forms are available on the websites of the Stock Exchange i.e. <u>www.nseindia.com</u>
Designated Date	The date on which the funds are transferred by the Escrow Collection Bank from the Escrow Account(s) or the instructions are given to the SCSBs to unblock the ASBA Accounts including the accounts linked with UPI ID and transfer the amounts blocked by SCSBs as the case may be, to the Public Issue Account, as appropriate in terms of the Red Herring Prospectus and the aforesaid transfer and instructions shall be issued only after finalisation of the Basis of Allotment in consultation with the Designated Stock Exchange.
Designated Intermediaries/ Collecting Agent	An SCSB with whom the bank account to be blocked, is maintained, a syndicate member (or sub-syndicate member), a Registered Broker, Designated CDP Locations for CDP, a registrar to an issue and share transfer agent (RTA) (whose names is mentioned on website of the stock exchange as eligible for this activity).
Designated RTA Locations	Such locations of the RTAs where Applicant can submit the Application Forms to RTAs. The details of such Designated RTA Locations, along with names and contact details of the RTAs eligible to accept Application Forms are available on the websites of the Stock Exchange i.e., <u>www.nseindia.com</u>
Designated Stock Exchange	National Stock Exchange of India Limited.
DP/ Depository Participant	A depository participant as defined under the Depositories Act, 1996.
DP ID	Depository Participant's Identity number.
Eligible NRI(s)	NRI(s) from such jurisdiction outside India where it is not unlawful to make an Issue or invitation under the Issue and in relation to whom this Red Herring Prospectus constitutes an invitation to subscribe for the Equity Shares Issued herein on the basis of the terms thereof.
Eligible QFIs	Qualified Foreign Investors from such jurisdictions outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom the Red Herring Prospectus constitutes an invitation to purchase the Equity Shares Issued thereby and who have opened demat accounts with SEBI registered qualified depositary participants.
Electronic Transfer of Funds	Refunds through ECS, NEFT, Direct Credit, or RTGS as applicable.



Emerge Platform of NSE	The SME Platform of NSE for Listing of Equity Shares offered under Chapter IX of SEBI (ICDR) Regulations which was approved by SEBI as an NSE EMERGE on March 13, 2012.
Escrow Account	Accounts opened with the Banker to the Issue.
Equity Shares	Equity Shares of our Company of face value ₹10/- each.
FII/Foreign Institutional Investors	Foreign Institutional Investor (as defined under SEBI (Foreign Institutional Investors) Regulations, 1995, as amended) registered with SEBI under applicable laws in India.
First/Sole Applicant	The Applicant whose name appears first in the Application Form or Revision Form.
Floor Price	The lower end of the Price Band, subject to any revision(s) thereto, not being less than the face value of Equity Shares, at or above which the Offer Price and the Anchor Investor Offer Price will be finalised and below which no Bids will be accepted.
Foreign Venture Capital Investors	Foreign Venture Capital Investors registered with SEBI under the SEBI (Foreign Venture Capital Investor) Regulations, 2000.
FPI / Foreign Portfolio Investor	A Foreign Portfolio Investor who has been registered pursuant to the of Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, provided that any FII who holds a valid certificate of registration shall be deemed to be a foreign portfolio investor till the expiry of the block of three years for which fees have been paid as per the SEBI (Foreign Institutional Investors) Regulations, 1995, as amended
Fresh Issue	The Fresh Issue of 62,58,000 Equity Shares aggregating up to ₹ [•] Lakhs.
Fugitive Economic Offender	An individual who is declared a fugitive economic offender under Section 12 of the Fugitive Economic Offenders Act, 2018.
General Information Document / GID	The General Information Document for investing in public issues prepared and issued in accordance with the circular (CIR/CFD/DIL/12/2013) on October 23, 2013, notified by SEBI and updated pursuant to the circular (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015, the circular (CIR/CFD/DIL/1/2016) dated January 1, 2016 and (SEBI/HO/CFD/DIL/CIR/P/2016/26) dated January 21, 2016, circular (SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated November 1, 2018, circular no. (SEBI/HO/CFD/DIL2/CIR/P/2019/50) dated April 3, 2019, circular no. (SEBI/HO/CFD/DIL2/CIR/P/2019/76) dated June 28, 2019, circular no. (SEBI/HO/CFD/DIL2/CIR/P/2019/85) dated July 26, 2019 , circular (SEBI/HO/CFD/DCR2/CIR/P/2019/133) dated November 8, 2019, and SEBI/HO/CFD/DIL1/CIR/P/2020/37 dated March 17, 2020 and the UPI circulars, as amended from time to time issued by SEBI.
GIR Number	General Index Registry Number.



IPO	Initial Public Offering
IRDA	Insurance Regulatory and Development Authority.
Issue/Public Issue/Issue Size Initial Public Issue/IPO	Public issue of 65,70,000 Equity Shares (Fresh Issue and Offer for sale) of face value of ₹10/- each of our Company for cash at a price of ₹ [•]/- per Equity Share at par aggregating to ₹ [•] by our Company, in terms of this Red Herring Prospectus.
Issue Agreement	The Issue Agreement June 10, 2024 between our Company and Lead Manager.
Issue Price	The price at which Equity Shares are being issued by our Company being ₹ [•]/- per Share.
Issue Proceeds	The proceeds of the Issue as stipulated by the Company. For further information about use of the Issue Proceeds please refer to Section titled "Objects of the Issue" beginning on page no. 102 of this Red Herring Prospectus.
KPI	Key Performance Indicators
Lead Manager/LM	Means a merchant banker registered with the Board and appointed by the issuer to manage the issue and in case of a book-built issue, the lead manager(s) appointed by the issuer shall act as the book running lead manager(s) for the purposes of book building. Lead Manager to the Issue, in this case being "Fast Track Finsec Private Limited".
Listing Agreement	Unless the context specifies otherwise, this means the Equity Listing Agreement to be signed between our Company and the National Stock Exchange of India Limited.
Market Maker	Member Brokers of NSE who are specifically registered as Market Makers with the NSE. In our case, "Nikunj Stock Brokers Limited" is the Market Maker to the Issue.
Market Making Agreement	The Market Making Agreement dated June 10, 2024 between our Company, Lead Manager and Market Maker.
Market Maker Reservation Portion	Up to 3,30,000 Equity Shares of ₹10/- each fully paid-up of our Company for cash at a price of ₹ [•]/- per Equity Share aggregating to INR [•]/- Lakhs only.
Mutual Fund(s)	Mutual fund (s) registered with SEBI pursuant to the SEBI (Mutual Funds) Regulations, 1996, as amended from time to time.
Net Issue	The Issue (excluding the Market Maker Reservation Portion) of up to 62,40,000 Equity Shares of face value ₹10/- each for cash at an Issue price of ₹ [•] per Equity Share (the "Issue Price"), aggregating up to ₹ [•] lakhs Only.
Net QIB Portion	The portion of the QIB Portion less the number of Equity Shares Allotted to the Anchor Investors.



Net Proceeds	The Issue Proceeds, less the Issue-related expenses, received by the
	Company.
NPCI	National Payments Corporation of India (NPCI), a Reserve Bank of India (RBI) initiative, is an umbrella organization for all retail payments in India. It has been set up with the guidance and support of the Reserve Bank of India and Indian Banks Association (IBA).
NSE	National Stock Exchange of India Limited
Non-Institutional Investors or NIIs	All Applicants, including sub-accounts of FIIs registered with SEBI which are foreign corporate or foreign individuals, that are not QIBs or Retail Individual Investors and who have applied for Equity Shares for an amount of more than ₹ 2.00 Lakh (but not including NRIs other than Eligible NRIs).
Non-Resident	A person resident outside India, as defined under FEMA Act, 1999 and includes Eligible NRIs, Eligible QFIs, FIIs registered with SEBI and FVCIs registered with SEBI
Other Investor	Investors other than Retail Individual Investors. These include individual applicants other than retail individual investors and other investors including corporate bodies or institutions irrespective of the number of specified securities applied for.
Overseas Corporate Body / OCB	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs, including overseas trusts in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time. OCBs are not allowed to invest in this Issue.
Offered Shares	The number of Equity Shares being offered by Selling Shareholder as part of the Offer for Sale comprising of an aggregate of up to 3,12,000 Equity Shares.
Other Investors	Investors other than Retail Individual Investors. These include individual Applicants other than retail individual investors and other investors including corporate bodies or institutions irrespective of the number of specified securities applied for.
Payment through electronic transfer of funds	Payment through NECS, NEFT or Direct Credit, as applicable
Person/ Persons	Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, company, partnership, limited liability company, joint venture, or trust, or any other entity or organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires.
Public Issue Account	The Bank Account opened with the Banker(s) to this Issue under Section 40 of the Companies Act, 2013 to receive monies from the SCSBs from the bank accounts of the ASBA Accounts on the Designated Date.



Price Band	Price Band of a minimum price (Floor Price) of Rs. [•] and the maximum price (Cap Price) of Rs. [•] and includes revisions thereof. The Price Band will be decided by our Company in consultation with the BRLM and advertised in two national daily newspapers (one each in English and in Hindi) with wide circulation and one daily regional newspaper with wide circulation at least two working days prior to the Bid / Offer Opening Date
Prospectus	The Prospectus to be filed with the ROC in accordance with the Companies Act, 2013, and the SEBI ICDR Regulations containing, inter alia, the Offer Price that is determined at the end of the Book Building Process, the size of the Offer and certain other information, including any addenda or corrigenda thereto.
Qualified Foreign Investors/QFIs	A qualified foreign investor as defined in SEBI FPI Regulations
Qualified Institutional Buyers or QIBs	A qualified institutional buyer as defined under Regulation 2(1) (ss) of the SEBI ICDR Regulations.
Red Herring Prospectus	The Red Herring Prospectus dated June 25, 2024 issued in accordance with Section 26 & 32 of the Companies Act, 2013 filed with National Stock Exchange of India Limited under SEBI (ICDR) Regulations.
Registered Brokers	Stockbrokers registered with the stock exchanges having nationwide terminals, other than the Members of the Syndicate.
Registrar and Share Transfer Agents or RTAs	Registrar and share transfer agents registered with SEBI and eligible to procure Applications at the Designated RTA Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015, issued by SEBI.
Refund Account (s)	Account(s) to which monies to be refunded to the Applicants shall be transferred from the Public Offer Account in case listing of the Equity Shares does not occur.
Refund Bank(s) / Refund Banker(s)	Bank(s) which is / are clearing member(s) and registered with the SEBI as Bankers to the Offer at which the Refund Accounts will be opened in case listing of the Equity Shares does not occur, in this case being ICICI Bank Limited.
Registrar to the Issue/RTI	Registrar to the Issue in our case being "Link Intime India Private Limited".
Registrar Agreement	The agreement dated June 10, 2024 entered into between our Company and the Registrar to the Issue in relation to the responsibilities and obligations of the Registrar pertaining to the Issue.
Regulations	SEBI (Issue of Capital and Disclosure Requirement) Regulations, 2018 as amended from time to time.
Reserved Category (ies)	Categories of persons eligible for making application under reservation portion.
Retail Individual Investors/RIIs	Applicants or minors applying through their natural guardians, (including HUFs in the name of Karta and Eligible NRIs) who have



	applied for an amount less than or equal to ₹ 2.00 Lakh in this Issue.
Revision Form	The form used by the Applicants to modify the quantity of Equity Shares or the Application Amount in any of their Application Forms or any previous Revision Form(s), as applicable.
Self-Certified Syndicate Bank(s) or SCSB(s)	Banks registered with SEBI, Issuing Services in relation to ASBA, a list of which is available on the website of SEBI at <u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecog</u> <u>nised=yes</u> or at such other website as may be prescribed by SEBI from time to time
Specified Locations	Collection Centers where the SCSBs shall accept application forms, a list of which is available on the website of the SEBI ( <u>www.sebi.gov.in</u> ) and updated from time to time.
Sponsor Bank	ICICI Bank Limited, registered with SEBI which is appointed by our Company to act as a conduit between the Stock Exchanges and NPCI in order to push the mandate collect requests and / or payment instructions of the retail investors using the UPI Mechanism and carry out other responsibilities, in terms of the UPI Circulars
SEBI (ICDR) Regulations / ICDR Regulation / Regulation	SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 issued by SEBI on September 11, 2018, as amended from time to time, including instructions and clarifications issued by SEBI from time to time.
SEBI Insider Trading regulations	The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 as amended, including instructions and clarifications issued by SEBI from time to time.
SEBI Takeover Regulations or SEBI (SAST) Regulations	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeover) Regulations, 2011, as amended from time to time.
SEBI Listing Regulations, 2015/ SEBI Listing Regulations/ Listing Regulations/ SEBI (LODR)	Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 / Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) (Amendment) Regulations, 2020 and as amended thereto, including instructions and clarifications issued by SEBI from time to time.
SEBI (Venture Capital) Regulations	Securities Exchange Board of India (Venture Capital) Regulations, 1996 as amended from time to time.
Transaction Registration Slip /TRS	The slip or document issued by a member of the Syndicate or an SCSB (only on demand), as the case may be, to the applicants, as proof of registration of the Application.
UPI	Unified Payments Interface (UPI) is an instant payment system developed by the NPCI. It enables merging several banking features, seamless fund routing & merchant payments into one hood. UPI allows instant transfer of money between any two persons' bank accounts using a payment address which uniquely



	identifies a person's bank A/C.
UPI Circulars	SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018, SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, SEBI circular number SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019, SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2020 dated March 30, 2020, SEBI circular number SEBI/HO/CFD/DIL2/OW/P/2021/2481/1/M dated March 16, 2021, SEBI circular number SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31, 2021, SEBI circular number SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2022/45 dated April 5, 2022, SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 and any subsequent circulars or notifications issued by SEBI in this regard
UPI ID	ID created on the UPI for single-window mobile payment system developed by the NPCI
UPI Mandate Request	A request (intimating the RIB by way of a notification on the UPI linked mobile application as disclosed by SCSBs on the website of SEBI and by way of an SMS on directing the Retail Individual Investor to such UPI linked mobile application) to the Individual Investor initiated by the Sponsor Bank to authorize blocking of funds on the UPI application equivalent to Bid Amount and subsequent debit of funds in case of Allotment
UPI Mechanism	The Bidding mechanism that may be used by Retail Individual Investors to make Bids in the Offer in accordance with circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated November 1, 2018, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, circular no. (SEBI/HO/CFD/DCR2/CIR/P/2019/133) dated November 8, 2019, circular no. (SEBI/HO/CFD/DIL2/CIR/P/2) dated March 30, 2020, circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/45 dated April 05, 2022 and any other circulars issued by SEBI or any other governmental authority in relation thereto from time to time
UPI Pin	Password to authentic UPI Transaction
Underwriters	Underwriter to this issue being "Fast Track Finsec Private Limited"
Underwriting Agreement	The Underwriting Agreement dated June 10, 2024 entered into between our Company and the Underwriters.
U.S. Securities Act	U.S. Securities Act of 1933, as amended
Working Days	Means all days on which commercial banks in Mumbai are open for business. However, till issue period, working day shall mean



all days, excluding Saturdays, Sundays and public holidays, on which commercial banks in Mumbai are open for business. The time period between the bid/issue closing date and the listing of the specified securities on the stock exchanges, working day shall mean all trading days of the stock exchanges, excluding Sundays and bank holidays, as per circulars issued by the Board, as per the SEBI Circular SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016 and in terms of regulation 2(1)(mmm) of SEBI ICDR Regulations 2018.

#### **Conventional and General Terms**

	DESCRIPTIONS
ACIT	Assistant Commissioner of Income Tax.
AIF(s)	The alternative investment funds, as defined in, and registered with SEBI
	under the Securities and Exchange Board of India (Alternative Investment
	Funds) Regulations, 2012.
Air Act, 1981	Air (Prevention and Control of Pollution) Act, 1981.
Category I Foreign PortfolioInvestor(s)	FPIs who are registered as "Category I foreign portfolio investor" under the SEBI FPI Regulations.
Category II Foreign	FPIs who are registered as "Category II foreign portfolio investor" under the
Portfolio Investor(s)	SEBI FPI Regulations.
Category III Foreign Portfolio Investor(s)	FPIs who are registered as "Category III foreign portfolio investor" under the SEBI FPI Regulations.
Companies Act,	Companies Act, 1956 (without reference to the provisions thereof that have
1956	ceased to have effect upon notification of the sections of the Companies Act,
	2013) along with the relevant rules made there under.
Companies	Companies Act, 2013, to the extent in force pursuant to the notification of
Act/CompaniesAct,	sections of the Companies Act, 2013, along with the relevant rules made there
2013	under.
Competition Act	The Competition Act, 2002.
FCNR Account	Foreign currency non-resident account.
FCRA	Foreign Contribution (Regulation) Act, 2010
FEMA	Foreign Exchange Management Act, 1999, read with rules and regulations there under
FEMA Rules	Foreign Exchange Management (Non-debt Instruments) Rules, 2019
FEMA Regulations	Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations 2017 and as amended from time to time.
FII(s)	Foreign Institutional Investors as defined under the SEBI FPI Regulations.
Financial Year/	Period of twelve (12) months ended March 31 of that particular year, unless
Fiscal/Fiscal	otherwise stated.
Year/F.Y.	
Foreign Portfolio	Foreign Portfolio Investors, as defined under the SEBI FPI Regulations and
Investor or FPI	registered with SEBI under applicable laws in India.
Fugitive economic	"Fugitive economic offender" shall mean an individual who is declared a
offender	fugitive economic offender under section 12 of the Fugitive Economic Offenders Act, 2018 (17 of 2018)
FVCI	Foreign Venture Capital Investor, registered under the FVCI Regulations.
FVCI Regulations	Securities and Exchange Board of India (Foreign Venture Capital Investors)
	Regulations, 2000.
Government/ GOI	The Government of India



Income Tax Act or the I.T.Act	The Income Tax Act, 1961.
Ind AS	New Indian Accounting Standards notified by Ministry of Corporate Affairs on February 16, 2015, applicable from Financial Year commencing April 1, 2016, as amended.
Ind AS Rules	Companies (Indian Accounting Standards) Rules, 2015 and the Companies (Indian Accounting Standards) Amendment Rules, 2016, as amended
LLP Act	The Limited Liability Partnership Act, 2008.
Notified Sections	The sections of the Companies Act, 2013, that have been notified by the Government as having come into effect prior to the date of this Red Herring Prospectus.
NRE Account	Non-resident external account.
NRI/Non-Resident Indian	A non-resident Indian as defined under the FEMA Regulations
NRO Account	Non-resident ordinary account.
RBI Act	Reserve Bank of India Act, 1934.
SCRA	Securities Contracts (Regulation) Act, 1956.
SCRR	Securities Contracts (Regulation) Rules, 1957.
SEBI	The Securities and Exchange Board of India, constituted under the SEBI Act.
SEBI Act	Securities and Exchange Board of India Act, 1992.
SEBI AIF	Securities and Exchange Board of India (Alternative Investment Funds)
Regulations	Regulations, 2012.
SEBI FII	Securities and Exchange Board of India (Foreign Institutional Investors)
Regulations	Regulations, 1995.
SEBI FPI	Securities and Exchange Board of India (Foreign Portfolio Investors)
Regulations	Regulations, 2014.
SEBI FVCI	Securities and Exchange Board of India (Foreign Venture Capital Investors)
Regulations	Regulations, 2000.
SEBI (ICDR)	Securities and Exchange Board of India (Issue of Capital and Disclosure
Regulations	Requirements) Regulations, 2018, as amended from time to time.
SEBI (LODR) Regulations/SEBI Listing Regulations	SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
SEBI Takeover Regulations or SEBI (SAST) Regulations	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011.
SEBI VCF	The erstwhile Securities and Exchange Board of India (Venture Capital
Regulations	Funds) Regulations, 1996.
Securities Act	U.S. Securities Act of 1933, as amended.
State Government	The government of a state of the Union of India.
STT	Securities Transaction Tax.
Sub-account	Sub-accounts registered with SEBI under the SEBI FII Regulations other than sub-accounts which are foreign corporate or foreign individuals.
VCFs	Venture Capital Funds as defined and registered with SEBI under the SEBI VCF Regulations.

# Technical and Industry related terms

TERMS	DESCRIPTIONS
ASSOCHAM	Associated Chambers of Commerce of India
CAGR	Compounding Annual Growth Rate
CPI	Consumer Price Index
CSO	Central Statistics Office's
DIPP	Department of Industries Policy and Promotion



EPFO	Employees' Provident Fund Organization
ESI	Employee State Insurance
FCNR	Foreign Currency Non-Resident
FDI	Foreign Direct Investment
FDI Policy	The Consolidated FDI Policy, effective from August 28, 2017, issued by the
2017/FDI Policy	DPIIT, and any modifications thereto or substitutions thereof, issued from
	time to time
FY	Financial Year
GDP	Gross Domestic Product
GM	Grams
GST	Goods and Service Tax
GVA	Gross Value Added
G-sec	Government Securities
IBEF	Indian Brand Equity Foundation
IMF	International Monetary Fund
INR	Indian Rupee Rates
KYC	Know Your Customer
LPH	Litres per hour
MIN	Minimum
MNC	Multinational Corporation
MOU	Memorandum of Understanding
MSMEs	Micro, Small and Medium Enterprises
MVC	Model View Controller
MYEA	Mid-Year Economic Analysis
NITI Aayog	National Institution for transforming India
PMA	Preferential Market Access
PSUs	Private Sector Units
RBI	Reserve Bank of India
SEZ	Special Economic Zone
SL	Soluble Liquid
US	United States
WPI	Wholesale Price Index

# Abbreviations

TERMS	DESCRIPTIONS
₹ or Rupees or INR	Indian Rupees.
AGM	Annual General Meeting.
AMC	Annual Maintenance Contract
ASBA	Application Supported by Blocked Amount
AS/Accounting	Accounting Standards issued by the Institute of Chartered Accountants of
Standards	India.
A.Y.	Assessment year.
BC	Before Christ.
BPLR	Bank Prime Lending Rate.
BV/NAV	Book value / Net Asset Value
CARO	Companies (Auditor's Report) Order, 2003.
CDSL	Central Depository Services (India) Limited.
CEO	Chief Executive Officer.
CIN	Corporate Identity Number.
CLB	Company Law Board.
CrPC	Criminal Procedure Code, 1973, as amended.
CSR	Corporate Social Responsibility.
DIN	Director Identification Number.



DP ID	Depository participant's identification.
ECS	Electronic Clearing System.
EBITDA	Earnings before Interest, Tax Depreciation and Amortisation.
EGM	Extraordinary General Meeting of the Shareholders of the Company.
EPS	Earnings Per Share.
ESOS	Employee Stock Option Scheme.
FDI	Foreign direct investment.
FIPB	Foreign Investment Promotion Board.
GAAR	General anti avoidance rules.
GIR	General index register.
GOI/Government	Government of India.
GST	Goods & Service Tax
HNI	High Net Worth Individual.
HUF	Hindu Undivided Family.
ICAI	Institute of Chartered Accountants of India.
IFRS	International Financial Reporting Standards.
Indian GAAP	Generally Accepted Accounting Principles in India.
ISO	International Organization for Standardization.
IT Act	The Income Tax Act, 1961, as amended.
IT Rules	The Income Tax Rules, 1962, as amended.
JV	Joint Venture.
MAT	Minimum Alternate Tax
MCA	Ministry of Corporate Affairs, Government of India.
Mn, mn	Million
MoU	Memorandum of Understanding.
N.A.	Not Applicable.
NAV / Net Asset Value	Net asset value being paid up equity share capital plus free reserves (excluding reserves created out of revaluation) less deferred expenditure not written off (including miscellaneous expenses not written off) and debit balance of profit and loss account, divided by number of issued Equity Shares.
NBFC	Non-banking Financial Company
NCR	National Capital Region
NECC	Netional Electronic Charing Comission
NECS	National Electronic Clearing Services.
NEFT	National Electronic Fund Transfer.
NoC	No Objection Certificate.
No.	Number.
NR	Non-Resident.
NSE	National Stock Exchange of India Limited
NSDL	National Securities Depository Limited.
NTA	Net Tangible Assets.
p.a.	Per annum.
PAN	Permanent Account Number.
PAT	Profit After Tax.
PBT	Profit Before Tax.
P/E Ratio	Price per Earnings Ratio.
Pvt.	Private.
RBI	Reserve Bank of India.
SQM	square meter
Regulation S	Regulation S under the Securities Act
ROC	Registrar of Companies.
RONW	Return on Net Worth.
RTGS	Real Time Gross Settlement.



Rule 144A	Rule 144A under the Securities Act
SCN	Show Cause Notice.
SCSB	Self-Certified Syndicate Bank.
SME	Small and Medium Enterprises
STT	Securities Transaction Tax
TAN	Tax Deduction Account Number
TIN	Taxpayers Identification Number
UIN	Unique Identification Number.
US	United States.
U.S. GAAP	Generally Accepted Accounting Principles in the United States of America.
VAT	Value Added Tax.
w.e.f.	With effect from
YoY	Year on Year.
Wilful Defaulter or a	Wilful defaulter or a fraudulent borrower means a person or an issuer who or
Fraudulent Borrower	which is categorized as a wilful defaulter or a fraudulent borrower by any
	bank or financial institution (as defined under the Companies Act, 2013) or
	consortium thereof, in accordance with the guidelines on wilful defaulters or
	fraudulent borrowers issued by the Reserve Bank of India

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#### CERTAIN CONVENTIONS, USE OF FINANCIAL, INDUSTRY & MARKET DATA, AND CURRENCY PRESENTATION

#### **Certain Conventions**

All references to "India" in this Red Herring Prospectus are to the Republic of India and its territories and possessions and all references herein to the "Government", "Indian Government", "GoI", "Central Government" or the "State Government" are to the Government of India, central or state, as applicable

Unless stated otherwise, all references to page numbers in this Red Herring Prospectus are to the page numbers of this Red Herring Prospectus. "AMBEY",

In this Red Herring Prospectus, the terms "Ambey Laboratories Limited", "Ambey", "The Company", "Our Company", "We", "Us", "Our", "Issuer Company" or "Issuer" unless the context otherwise indicates or implies, refers to "Ambey Laboratories Limited".

In this Red Herring Prospectus, unless the context otherwise requires, all references to one gender also refers to another gender and the word "Lac / Lakh" means "one hundred thousand", the word "million (mn)" means "Ten Lacs / Lakhs", the word "Crore" means "ten million" and the word "billion (bn)" means "one hundred crores". In this Red Herring Prospectus, any discrepancies in any table between total and the sum of the amounts listed are due to rounding-off.

#### **Financial Data**

Unless stated otherwise, the financial information in this Red Herring Prospectus are extracted from the restated Financial Statements of our Company as of January 31, 2024 and for the financial Years ended March 31, 2023, March 31, 2022 and March 31, 2021 prepared in accordance with Indian GAAP and restated in accordance with the SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditor, set out in the section titled "Financial Statements as Restated" beginning on page no. 215 of this Red Herring Prospectus. Our restated financial statements are derived from our audited financial statements prepared in accordance with Indian GAAP and have been restated in accordance with the SEBI (ICDR) Regulations.

Our fiscal year commences on 1st April of each year and ends on 31st March of the next year. All references to a particular fiscal year are to the 12 months period ended 31<sup>st</sup> March of that year. In this Red Herring Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding-off. All decimals have been rounded off to two decimal points.

There are significant differences between Indian GAAP, Ind AS, IFRS and U.S. GAAP. Our Company has not attempted to explain those differences or quantify their impact on the financial data included herein, and the investors should consult their own advisors regarding such differences and their impact on the financial data. Accordingly, the degree to which the restated financial statements included in the Red Herring Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices. Any reliance by persons not familiar with Indian accounting practices presented in the Red Herring Prospectus should accordingly be limited.

Unless otherwise indicated, any percentage amounts, as set forth in this Red Herring Prospectus, including in the Sections titled "**Risk Factors**", "**Our Business**" and "**Management's Discussion and Analysis of Financial Condition and Results of Operations**" beginning on page no. 33, 139 and 275 respectively, have been calculated on the basis of the restated audited financial statements of our Company included in this Red Herring Prospectus.



#### **Currency and Units of Presentation**

All references to "Rupees", "Rs.", "INR" or "₹" are to Indian Rupees, the official currency of the Republic of India. All references to "£" or "GBP" are to Great Britain Pound, the official currency of the United Kingdom. All references to "\$", "US\$", "US\$", "USD", "U.S. \$" or "U.S. Dollars" are to United States Dollars, the official currency of the United States of America

Our Company has presented certain numerical information in this Red Herring Prospectus in "Lakh" units. One lakh represents 1,00,000. In this Red Herring Prospectus, any discrepancies in any table between the total and the sums of the amounts listed therein are due to rounding-off.

All references to 'million' / 'Million' / 'Mn' refer to one million, which is equivalent to 'ten lacs' or 'ten lakhs', the word 'Lacs / Lakhs / Lac' means 'one hundred thousand' and 'Crore' means 'ten million and 'billion / bn/ Billions' means 'one hundred crores'

#### **Industry and Market Data**

Unless stated otherwise, industry and market data used throughout this Red Herring Prospectus has been obtained or derived from internal Company reports and industry and government publications, publicly available information and sources. Industry publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but that their accuracy and completeness are not guaranteed, and their reliability cannot be assured. Although, our Company believes that industry data used in this Red Herring Prospectus is reliable, it has not been independently verified either by the Company or the Lead Manager or any of their respective affiliates or advisors.

Further, the extent to which the industry and market data presented in this Red Herring Prospectus is meaningful depends on the reader's familiarity with and understanding of, the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which we conduct our business, and methodologies and assumptions may vary widely among different industry sources.

#### **Exchange Rates**

This Red Herring Prospectus may contain conversions of certain other currency amounts into Indian Rupees that have been presented solely to comply with the SEBI ICDR Regulations. These conversions should not be construed as a representation that these currency amounts could have been, or can be converted into Indian Rupees, at any particular rate or at all.

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#### FORWARD-LOOKING STATEMENTS

This Red Herring Prospectus contains certain statements which are not statements of historical facts and may be described as "forward -looking statements" The Company has included statements in this Red Herring Prospectus which contain words or phrases such as "may", "will", "aim", "believe", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "seek to", "future", "objective", "goal", "project", "should", "potential" and similar expressions or variations of such expressions, that are or may be deemed to be forward looking statements.

All statements regarding the expected financial condition and results of operations, business, plans and prospects are forward-looking statements. These forward-looking statements include statements as to the business strategy, the revenue, profitability, planned initiatives. These forward-looking statements and any other projections contained in this Red Herring Prospectus (whether made by us or any third party) are predictions and involve known and unknown risks, uncertainties and other factors that maycause the actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements or other projections. Important factors that could cause actual results, performance or achievements to differ materially include, but are not limited to, those discussed under the Section titled "*Risk Factors*"; "*Industry Overview*"; "*Our Business*"; and "*Management's Discussion and Analysis of Financial Condition and Results of Operations*"; beginning on page no. 33, 123, 139 and 275, respectively, of this Red Herring Prospectus.

The forward-looking statements contained in this Red Herring Prospectus are based on the beliefs of our management, as well as the assumptions made by and information currently available to our management. Although we believe that the expectations reflected in such forward-looking statements are reasonable at this time, we cannot assure investors that such expectations will prove to be correct. Given these uncertainties, investors are cautioned not to place undue reliance on such forward-looking statements. If any of these risks and uncertainties materialize, or if any of the underlying assumptions prove to be incorrect, the actual results of operations or financial condition could differ materially from that described herein as anticipated, believed, estimated or expected. All subsequent written and oral forward-looking statements attributable to us are expressly qualified in their entirety by reference to these cautionary statements.

Certain important factors that could cause actual results to differ materially from our Company's expectations include, but are not limited to, the following:

- Any variation in schemes launched by Government of India to boost the steel industry would have an adverse impact on our results of operations and financial condition and cash flows;
- Our ability to compete effectively.
- Inability to identify and understand evolving industry trends, technological advancements, customer preferences and develop new products to meet our customers' demands could render our existing products
- obsolete technology may adversely affect our business;
- our inability to achieve desired results from the objects for which funds are raised
- negative cash flows in the future.
- failure to grow or expand within our industry.
- our ability to manage our working capital cycles and generate sufficient cash flow to satisfy any additional working capital requirements;
- our inability to maintain quality standards in our services;
- our inability to successfully implement strategy, growth and expansion plans;
- our ability to attract and retain qualified personnel;
- any adverse outcome in the legal proceedings in which we and our promoters are involved;
- conflict of Interest with affiliated companies, the promoter group & holding Company and other related parties;
- impact of recurrent outbreak of Covid 19 pandemic or any future pandemic;



- market fluctuations and industry dynamics beyond our control;
- Changes in the value of the Rupee and other currencies;
- The occurrence of natural disasters or calamities; and

By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated. Our Company, the Lead Manager, or their respective affiliates do not have any obligation to, and do not intend to, update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, our Company and the Lead Manager will ensure that investors are informed of material developments until the time of the grant of final listing and trading permissions with respect to Equity Shares being issued in this Issue, by the Stock Exchanges. Our Company in this Red Herring Prospectus until the Equity Shares are allotted to the investors.

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#### **SECTION II - SUMMARY OF OFFER DOCUMENTS**

This section is a general summary of certain disclosures included in this Red Herring Prospectus and is not exhaustive, nor does it purport to contain a summary of all the disclosures in this Red Herring Prospectus or all details relevant to prospective investors. This summary should be read in conjunction with, and is qualified in its entirety by, the more detailed information appearing elsewhere in this Red Herring Prospectus, including the sections titled 'Risk Factors', 'The Issue', 'Capital Structure', 'Objects of the Issue', 'Industry Overview', 'Our Business', 'Restated Financial Information', 'Outstanding Litigation and Material Developments', 'Issue Procedure' and 'Main Provisions of the Articles of Association' beginning on at pages 33, 56, 77, 102, 123, 139, 215, 286, 317 and 357 respectively, of this Red Herring Prospectus.

#### SUMMARY OF OUR BUSINESS OVERVIEW

Ambey Laboratories Limited was founded by Mr. Anil Kumar Gupta along with Mr. Kewal Sehgal as a private limited company under the name and style of Ambey Laboratories Private Limited on 20<sup>th</sup> March,1985 registered under Companies Act, 1956 with a motive of carrying business activities in the chemical industry and a focus on crop protection to support the agricultural activities in our country.

Besides this, Ambey carries on the activities in the field of manufacturing chemicals, compounds, herbal products, insecticides, pesticides and fungicides.

Our operations are spread across India and abroad with manufacturing facility in Rajasthan- India, spanning for over 20183.50 SQM of land.

We have continuously demonstrated strong growth throughout the years in a number of business areas and global expansions. Our ultimate goal is to further establish our standing as a dependable and trustworthy global and Indian partner.

Our company is jointly promoted by Mr. Archit Gupta, Mr. Arpit Gupta, Ms. Sarina Gupta and Ms. Rishita Gupta, who successfully carry on the legacy of the core values of Ambey.

The primary motivation for Ambey lies in the collective realization that the consumer-interaction processes and outsourcing in the Indian market needs to become more value-driven, vigorous, integrated and efficient.

Presently our company manufactures 2,4-D Acid 98% TC, 2,4-D Sodium 95% SP 2,4-D Amine 866 | 720 | 480g/l SL 2,4-D Ethyl Hexyl Ester 96% TC 2,4-D Ethyl Ester 96% TC Chlorpyriphos 97% TC / 20% EC / 50% EC Thiamethoxam 96% TC / 25% WG / 75% SG Pretilachlor 95% TC / 50% EC / 37% EW Metribuzin 97% TC / 70% WS Hexaconazole 92% TC / 5% SC / 5% EC / 10% EC and Metalaxyl 98% TC / 35% WS for our customer base which comprises of large corporate.

For detailed information please refer chapter titled "Our Business" on Page No. 139 of the Red Herring Prospectus.

#### SUMMARY OF OUR INDUSTRY

#### **CHEMICALS SECTOR**

As per Chemexcil (Chemicals Export Promotion Council), India's agrochemical export was estimated to be at US\$ 1.04 billion from April 2023-June 2023 (Provisional). Indian colorants industry has emerged as a key player with a global market share of ~15%. The country's chemicals industry is de-licensed, except for few hazardous chemicals. India has traditionally been a world leader in generics and biosimilars and a major Indian vaccine manufacturer, contributing more than 50% of the global vaccine supply. India holds a strong position in exports and imports of chemicals at a global level and ranks 14th in exports and 8th in imports at global level (excluding pharmaceuticals). From April 2023 to June 2023 (provisional), India's dye exports (Dyes and Dye Intermediates) totalled US\$ 561.56 million.



# **HERBICIDES:**

Farmers have faced weed-related issues and solutions from the beginning of agricultural history. Farmers' ability to lessen crop-weed competition expanded with the introduction of tractors and improvements in mechanization tools. However, the development of synthetic and related herbicides gave farmers, horticulturists, and foresters the ability to manage broad leaf weeds in broad leaf crops, narrow leaf weeds in narrow leaf crops in addition to narrow leaf weeds in broad leaf crops.

The earliest attempt to control weeds in India with herbicides was made in 1937 in Punjab for controlling Carthamus oxyacantha by using sodium arsenite. 2,4-D was first tested in India in 1946. Since then, a number of herbicides have been imported and tried for their effectiveness in controlling many weed species.

The herbicide use, in comparison to industrialized countries, is significantly low in India till today. Albeit the crop loss is more due to the weed infestation than that caused by other pests.

The Ministry of Agriculture, Government of India regulates the manufacture, sale, import, export and use of herbicides through the 'Insecticides Act, 1968'. Central Insecticides Board (CIB) constituted under Section 4 of the Act advises Central and State Governments on technical matters. The Registration Committee (RC) constituted under section 5 of the Act approves the use of pesticides and new formulations to tackle the pest problem in various crops. The Registration Committee is responsible to register pesticides after scrutinizing the chemistry, bio efficacy and toxicology of the products.

Herbicides applied in combination either pre-plant incorporated or pre-emergence or postemergence generally increase the spectrum of weed control or the length of residual weed control. Tank-mixing of herbicides may improve the spectrum of weeds controlled in a single application which saves time and labour in a weed management programme. Mixing compatible herbicides from different chemical families may improve control of specific weed populations. Herbicide combinations may also provide control of several weed types at the same time, such as grassy and broadleaf weeds.

Source: - <u>https://www.ibef.org</u>

For detailed information please refer chapter titled "Our Industry" on Page No. 123 of the Red Herring Prospectus.

#### PROMOTERS

The promoters of our Company are as follow:

- a) Mr. Archit Gupta,
- b) Mr. Arpit Gupta,
- c) Ms. Sarina Gupta and
- d) Ms. Rishita Gupta

For detailed information please refer chapter titled "Our Promoters" and "Our Promoter Group" on Page number 203 and 208 respectively of this Red Herring Prospectus.

#### **OFFER SIZE**

The Initial Public Offer of up to 65,70,000 Equity shares of face value ₹ 10/- each comprising of fresh issue of up to 62,58,000 Equity Shares of face value ₹ 10/- each at a price of ₹. [•]/- per Equity Share (the "Offer Price"), including a share premium of ₹ [•]/- per equity share aggregating to ₹. [•]/- Lakh by our Company and Offer for Sale of up to 3,12,000 Equity Shares of ₹10/-each at a price of ₹ [•]/- per Equity Share (the "Offer Price"), including a share premium of ₹ [•]/- per equity share aggregating to ₹ [•]/- per Equity Share (the "Offer Price"), including a share premium of ₹ [•]/- per equity share aggregating to ₹ [•]/- Lakh by our Company and Offer Price"), including a share premium of ₹ [•]/- per equity share aggregating to ₹ [•]/- Lakh by our Promoter, out of which 3,30,000 Equity Shares of face value of ₹10/- each for cash at a price of ₹. [•] per Equity Share aggregating up to ₹. [•] lakh will be reserved for subscription by the market maker to the offer (the "Market Maker Reservation Portion"). The Offer excluding Market Maker Reservation Portion, i.e., Offer of up to 62,40,000 Equity Shares of face value of ₹10 each, at an offer price of ₹ [•]/- per Equity Share



for cash, aggregating to ₹ [•] lakh is hereinafter referred to as the "Net Offer". The Public Offer and Net Offer will constitute 26.34% and 25.01% respectively of the Post-Offer Paid-Up Equity Share Capital of our Company.

The price band will be decided by our Company and the Selling Shareholders in consultation with the book running lead manager and will be advertised in all editions of a widely circulated English national daily newspaper), and all editions of a widely circulated Hindi national daily newspaper, at least 2 (two) working days prior to the bid/ Offer opening date with the relevant financial ratios calculated at the floor price and the cap price and shall be made available to the emerge platform of National Stock Exchange of India Limited for the purpose of uploading on their website for further details kindly refer to chapter titled "Terms of the Issue" beginning on page 307 of this Red Herring Prospectus

#### **OBJECTS OF THE ISSUE**

Sr. No.	Particulars	Amount (In Rs. Lakh) *
А	To meet Working Capital Requirements	3,093.20
В	General corporate purposes**	[•]
С	Issue related expenses#	[•]
	Total IPO Proceeds	[•]

Our Company intends to utilize the Net Proceeds for the following objects:

\* Tentative Figures

\*\*The amount utilized for general corporate purposes shall not exceed 25% of the gross proceeds of the Issue.

#As certified by M/s Kapish Jain & Associates, Chartered Accountants as on June 25, 2024, the Company has incurred INR 16.44 Lakh towards issue expenses.

Our fund requirements and deployment thereof are based on internal management estimates of our current business plans and have not been appraised by any bank or financial institution. These are based on current conditions and are subject to change in light of changes in external circumstances or costs or in other financial conditions, business strategy. (For further details, please refer chapter "Objects of the Issue" beginning from page no. 102 of this Red Herring Prospectus).

# AGGREGATE PRE-ISSUE SHAREHOLDING OF THE PROMOTER AND PROMOTER GROUP AS A PERCENTAGE OF THE PAID-UP SHARE CAPITAL OF THE ISSUER

S. No. Name of share holder		Pre-issue		Post-iss	ue
		No. of Equity Shares	%age of Pre- Offer Capital	No. of Equity Shares	%age of Post-Offer Capital
		Pr	omoters		
1.	Sarina Gupta	1,73,99,180	93.10	1,70,87,180	68.49
2.	Rishita Gupta	3,50,240	1.87	3,50,240	1.40
3.	Archit Gupta	Nil	Nil	Nil	Nil
4.	Arpit Gupta	Nil	Nil	Nil	Nil
Total	- A	1,77,49,420	94.97	1,74,37,420	69.90



Promoter Group					
Aromatic Rasayan Private		_		_	
Limited	-	-	-	-	
Total – B	-	-	-	-	
Grand Total (A+B)	1,77,49,420	94.97	1,74,37,420	69.90	
			•	•	

For further details, see the chapter titled "Capital Structure" beginning on page 77 of this Red Herring Prospectus.

# SUMMARY OF FINANCIAL INFORMATION

				(Amount in Lakhs)
Particulars	For the Periodended31stJanuary, 2024	FortheYearended31stMarch 2023	For the Year ended 31 <sup>st</sup> March 2022	For the Year ended 31 <sup>st</sup> March 2021
Share Capital	1,868.88	1,774.94	1,774.94	489.35
Net Worth	3,431.34	2,363.60	1,906.67	(786.39)
Total Revenue	10,043.69	10,743.47	8,511.19	8,241.54
Profit after Tax	602.73	456.93	357.47	1,033.67
EPS Basic and Diluted	3.33	2.57	7.08	21.12
NAV per Equity Share (Post split) (in Rs.)	18.98	13.32	37.78	(16.07)
Total borrowings				
- Long Term	1,394.31	1,273.35	1,430.55	2,959.74
- Short Term	611.13	91.87	374.31	333.24

## **QUALIFICATIONS OF AUDITORS**

The Restated Financial Statements do not contain any qualification requiring adjustments by the Peer review auditors.

#### SUMMARY OF OUTSTANDING LITIGATIONS & MATERIAL DEVELOPMENTS

A summary of pending legal proceedings and other material litigation involving our Company is provided below:

Name	By/Against	Civil Proceedings	Criminal Proceedings	Tax Proceedings	Actions by regulatory authorities
Company	By	-	-	-	-
Company	Against	3	1	-	1
Promoter	By	-	-	-	-
rionioter	Against	-	-	-	-
Group	By	-	-	-	-
<b>Companies/Entities</b>	Against	-	-	-	-
Directors otherthan	By	-	-	-	-
promoters	Against	-	-	-	-

For further details, please refer chapter titled "Outstanding Litigations & Material Developments" beginning on page 286 of this Red Herring Prospectus.



# **RISK FACTORS**

For details relating to risk factors, please refer section titled *"Risk Factors"* beginning on page 33 of this Red Herring Prospectus.

# SUMMARY OF CONTINGENT LIABILITIES OF OUR COMPANY

Particulars	For the Period ended 31 <sup>st</sup> January, 2024	FortheYearended31stMarch 2023	For the Yearended $31^{st}$ March 2022	For the Year ended 31 <sup>st</sup> March 2021
a. Estimated amount of contracts remaining to be executed and not provided for	-	-	-	-
b. Claims against the Company not acknowledged as debt	-	-	-	-
c. Bank Guarantees	-	-	-	-
d. Outstanding Tax Demand with Respect to any Revenue Authorities	870.88	-	-	-

For details, see "Restated Financial Information – Annexure – XII (Restated Statement of Contingent Liabilities)" on page 270.

## SUMMARY OF RELATED PARTY TRANSACTIONS

A summary of Related Party Transaction for Last Three financial years is provided below:

Name of the key managerial personnel/Entity	Relationship
Name of the key managerial personnel/Entity	Relationship
Archit Gupta (till 06-09-2023)	Director
Arpit Gupta (till 06-09-2023)	Director
Sarina Gupta (w.e.f 09.09.2023)	Whole Time Director
Rishita Gupta (w.e.f 09.01.2023)	Director
Abdul Quadir (w.e.f. 30.09.2023)	Director
Roni Soni (w.e.f. 20.07.2023)	Director
Sandeep Bansal (w.e.f. 09.09.2023)	Director
Sarvar Alam (w.e.f. 03.10.2022)	Chief Financial Officer
Anil Gupta	Relative of KMP
Achla Gupta	Relative of KMP
Aromatic Rasayan Pvt. Ltd.	Entity under common control of KMP
Nitesh Bansal (till 10-07-2023)	Independent Director



Transactions with Related Parties:   (Amount in Lak)					
Particulars	For the period ended	For the year ended	For the year ended	For the year ended	
	31st Jan, 2024	31st March,	31st March,	31st March,	
		2023	2022	2021	
<b>D</b>					
Remuneration to					
Anil Gupta	-	7.65	8.40	8.40	
Archit Gupta	5.00	-	8.40	7.20	
Arpit Gupta	5.00	10.20	8.40	7.20	
Rishita Gupta	5.00	1.35	-	-	
Sarina Gupta	5.00	-	-	-	
Nitesh Bansal	0.40	-	-	-	
Sandeep Bansal	5.00	-	-	-	
Sitting fees					
Roni Soni	0.30	-	-	-	
Abdul Quadir	0.85	-	-	-	
Salary					
Archit Gupta	5.00	-	-	-	
Arpit Gupta	2.00	-	-	-	
Rishita Gupta	-	4.05	4.80	4.80	
Achala Gupta	-	6.00	4.80	4.80	
Sarina Gupta	-	5.40	4.80	4.80	
Anil Gupta	-	2.55	-	-	
Sarvar Alam	5.00	3.50	-	-	
Rimple Sarin	3.84	2.86	-	-	
1					
Imprest given to:					
Sarver Alam	0.03	-	-	-	
Rimple Sarin	0.26	0.19	-	-	
Loan Taken from/(Repayment to):					
Anil Gupta	(20.68)	(46.04)	(493.30)	(50.89)	
Archit Gupta	-	(2.10)	(162.43)	(16.46)	
Arpit Gupta	1.16	(2.20)	(173.92)	(142.46)	
Achla Gupta	-	3.33	(220.85)	3.33	
Anil Gupta HUF	_	-	(99.06)	-	
Ambey Capital Pvt Ltd	-	-	(14.37)	-	
Rishita Gupta	(4.84)	0.29	(20.47)	4.70	
Sarina Gupta	(4.69)	(58.46)	26.67	4.80	
	(	(20.0)			
Sale of Goods to					
Aromatic Rasayan Pvt Ltd	5,827.96	8,436.61	6,636.76	4,087.44	



Purchase of goods				
Aromatic Rasayan Pvt Ltd	6,699.81	6,898.36	5,952.34	2,425.53
Rent Paid				
Aromatic Rasayan Pvt Ltd	-	-	-	4.02
Balance outstanding at year end				
Particulars	As at	As at	As at	As at
	31st Jan, 2024	31st March, 2023	31st March, 2022	31st March, 2021
Unsecured loan				
Anil Gupta	-	20.68	66.71	560.02
Archit Gupta	-	-	2.10	164.52
Arpit Gupta	-	(1.16)	1.04	174.96
Achla Gupta	8.02	8.02	4.69	225.53
Anil Gupta HUF	-	-	-	99.06
Ambey Capital Pvt Ltd	-	-	-	14.37
Rishita Gupta	-	4.84	4.55	25.02
Sarina Gupta	-	4.69	63.15	36.48
Payable to				
Aromatic Rasayan Pvt Ltd	1,178.02	1,115.47	860.96	886.32
Salary Payable/ (Advance against salary):				
Sarver Alam	-	0.50	-	-
Rimple Sarin	0.40	0.40	-	-

For details of Related Party Transaction, please refer "Annexure IX" on page 267 of this Red Herring Prospectus.

#### FINANCING ARRANGEMENTS

There have been no financing arrangements whereby our Promoters, members of the Promoter Group, our directors and their relatives have financed the purchase by any other person of securities of our Company during a period of six (6) months immediately preceding the date of this Red Herring Prospectus.

# WEIGHTED AVERAGE COST OF ACQUISITION OF EQUITY SHARES BY OUR PROMOTER IN LAST ONE YEAR

The weighted average cost of acquisition of equity shares by our promoters in last one year which has been calculated by taking average amount paid by them to acquire our equity shares is as follows:

Name of shareholders	No. of shares bought or sold	Weighted Average Price (in Rs.) *
Sarina Gupta	1,69,34,380	-
Rishita Gupta	3,15,216	-
Arpit Gupta	-	-
Archit Gupta	-	-

\* As Certified By M/S Kapish Jain & Associates, Chartered Accountants dated January 30, 2024.



#### AVERAGE COST OF ACQUISITON OF THE EQUITY SHARE FOR THE PROMOTER

The average cost of acquisition per Equity Share by our promoters which has been calculated by taking the average amount paid by them to acquire our Equity Shares, is as follows:

Name of the Promoter	No. of Shares held	Average cost of Acquisition (in Rs.) *
Sarina Gupta	1,73,99,180	0.21
Rishita Gupta	3,50,240	7.17
Arpit Gupta	-	-
Archit Gupta	-	-

\* As Certified by M/s Kapish Jain & Associates, Chartered Accountants dated January 30, 2024.

#### DETAILS OF PRE-ISSUE PLACEMENT

Our Company does not contemplate any issuance or placement of Equity Shares from the date of this Red Herring Prospectus until the listing of the Equity Shares.

## ISSUE OF EQUITY SHARES FOR CONSIDERATION OTHER THAN CASH IN THE LAST ONE YEAR

Our Company has not issued shares for consideration other than cash or out of revaluation of reserves, including Bonus Shares, in last one year.

#### SPLIT / CONSOLIDATION OF EQUITY SHARES IN THE LAST ONE YEAR

Our Company has sub-divided the nominal value of its equity shares from Rs. 100 each to Rs. 10 each in its Extra-Ordinary General Meeting held on September 27, 2023.

## EXEMPTION FROM COMPLYING WITH ANY PROVISIONS OF SECURITIES LAWS, IF ANY, GRANTED BY SEBI

Our Company has not filed any exemption application with SEBI as on date of this Red Herring Prospectus



#### SECTION III- RISK FACTORS

An investment in Equity Shares involves a high degree of financial risk. You should carefully consider all information in this Red Herring Prospectus, including the risks described below, before making an investment in our Equity Shares. The risk factors set forth below do not purport to be complete or comprehensive in terms of all the risk factors that may arise in connection with our business or any decision to purchase, own or dispose of the Equity Shares. This section addresses general risks associated with the industry in which we operate and specific risks associated with our Company. Any of the following risks, as well as the other risks and uncertainties discussed in this Red Herring Prospectus, could have a material adverse effect on our business and could cause the trading price of our Equity Shares to decline and you may lose all or part of your investment. In addition, the risks set out in this Red Herring Prospectus are not exhaustive. Additional risks and uncertainties, whether known or unknown, may in the future have material adverse effect on our business, financial condition and results of operations, or which we currently deem immaterial, may arise or become material in the future. To obtain a complete understanding of our Company, prospective investors should read this section in conjunction with the Chapters titled "Business Overview" and "Management's Discussion and Analysis of Financial Position and Results of Operations" on page 139 and 275, respectively of this Red Herring Prospectus as well as other financial and statistical information contained in this Red Herring Prospectus. Unless otherwise stated in the relevant risk factors set forth below, we are not in a position to specify or quantify the financial or other risks mentioned herein.

This Red Herring Prospectus also contains forward-looking statements that involve risks and uncertainties. Our results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including events described below and elsewhere in this Red Herring Prospectus. Unless otherwise stated, the financial information used in this section is derived from and should be read in conjunction with restated financial information of our Company prepared in accordance with the Companies Act and restated in accordance with the SEBI ICDR Regulations, including the schedules, annexure and notes thereto.

#### Materiality

The Risk factors have been determined on the basis of their materiality. The following factors have been considered for determining the materiality.

- 1. Some events may have material impact quantitatively;
- 2. Some events may have material impact qualitatively instead of quantitatively.
- 3. Some events may not be material individually but may be found material collectively.
- 4. Some events may not be material at present but may be having material impact in future.

#### **INTERNAL RISK FACTORS**

\*Risk Factor No. 1 of Draft Red Herring Prospectus stands removed as the same has been rectified and the same has not been considered as material disclosure.

## **1.** A few of our properties including Registered Office of our Company, are not owned by us. In the event, we are unable to renew the lease/rent agreements, or if such agreements are terminated, we may suffer a disruption in our operations.

Some of our business premises which include Registered Office of our Company, are taken on lease of varying tenures. These leases are renewable on mutually agreed terms. Upon termination of the lease, we are required to return the said business premises to the Lessor/Licensor, unless renewed. There can be no assurance that the term of the agreements will be renewed and in the event the Lessor/Licensor terminates or does not renew the agreements on commercially acceptable terms, or at all, and we are



required to vacate our offices, we may be required to identify alternative premises and enter into fresh lease or leave and license agreement. Such a situation could result in loss of business, time overruns and may adversely affect our operations and profitability. For details on properties taken on lease/rent by us please refer to the heading titled "Our Properties" in chapter titled "Business Overview" beginning on page 139 of this Red Herring Prospectus.

### 2. Rajasthan State Pollution Control Board has directed the company to deposit the amount to the tune of Rs.1,92,02,400 towards environment compensation.

Rajasthan State Pollution Control Board has directed to our company to deposit the amount to the tune of Rs.1,92,02,400 towards environmental compensation. In response to this, we have filed an appeal before National Green Tribunal. Our inability to get the favorable order from NGT to set aside the direction or any other adverse order from NGT may lead us to pay the directed amount and our inability to pay such amount can have adverse effect on our business.

### **3.** Our Board of Directors and Management may change our operating policies and strategies without prior notice or shareholders' approval.

Our Board of Directors and Management has the authority to modify certain of our operating policies and strategies without prior notice (except as required by law) and without shareholder's approval. We cannot predict the effect of any changes to our current operating policies or strategies, on our business, operating results and the price of our Equity Shares.

# 4. Some of the raw materials that we use as well as our finished products are hazardous, corrosive and flammable and require expert handling and storage, as applicable. Any accidents may result in loss of life or property and disrupt our operations which may have an adverse effect on our results of operation, cash flows and financial condition

Certain of the raw materials that we use are hazardous, corrosive and flammable and require expert handling and storage, as applicable. Any failure of our control systems, mishandling of hazardous chemicals, leakages, explosion or any adverse incident related to the use of these chemicals or otherwise during the manufacturing process, transportation, handling or storage of products and certain raw materials, may cause industrial accidents, fire, loss of human life and property, damage to our and third-party property and / or environmental damage, require shutdown of one or more of our manufacturing facilities and expose us to civil or criminal liability. The occurrence of any such event in the future may adversely affect our reputation and may also result in a loss of life or property which in turn could lead to disruption of our operations, resulting in an adverse effect on our results of operations, cash flows and financial condition. The improper storage or mishandling of our products during transit may compromise the quality of the products being delivered to our customers and can potentially expose us to liabilities and claims which could adversely affect our brand image and reputation and have a material and adverse effect on our business prospects, results of operations and financial condition.

## 5. Our funding requirements and deployment of the issue proceeds are based on management estimates and have not been independently appraised by any bank or financial institution and actual cost may vary compared with the estimated amount.

Our funding requirements and the deployment of the proceeds of the Issue are based on management estimates and our current business plan. The fund requirements and intended use of proceeds have not been appraised by bank or financial institution and are based on our estimates. In view of the competitive and dynamic nature of our business, we may have to revise our expenditure and fund requirements as a result of variations including in the cost structure, changes in estimates and other external factors, which may not be within the control of our management. This may entail rescheduling, revising or cancelling the planned expenditure and fund requirement and increasing or decreasing the expenditure for a particular purpose from its planned expenditure at the discretion of our board. In addition, schedule of implementation as described herein are based on management's current expectations and are subject to change due to various factors some of which may not be in our control.



The deployment of the funds towards the objects of the issue is entirely at the discretion of the Board of Directors/Management and is not subject to monitoring by external independent agency. However, the deployment of funds is subject to monitoring by our Audit Committee. Any inability on our part to effectively utilize the Issue proceeds could adversely affect our financials.

## 6. Substantial portion of our revenues has been dependent upon our few clients. The loss of any one or more of our major clients would have a material adverse effect on our business operations and profitability.

We haven't entered into any long-term agreement with our customers. Our Top 5 Customers contribute 98.63% revenue in the stub period and 98.88% in the Financial Year 2022-23. The loss of our major customers or a decrease in the volume of products sourced from us may adversely affect our revenues and profitability. We cannot assure you that we shall generate the same quantum of business, or any business at all, from these customers, and loss of business from one or more of them may adversely affect our operations and profitability.

## 7. Our Company, Promoters, Directors and group Companies are involved in certain litigations including tax related litigations, which if determined against them/us, can affect financial conditions of our company.

Our Company, Promoters, Directors and group Companies against whom statutory authorities have raised Demand/Notices. Any adverse decision against Executive Directors or against Promoters can affect our financial condition. The summary of outstanding litigations is given in the following table:

	(Amount in La
Particulars	No. of cases
Proceedings against our Company	
Civil	4
Criminal	1
Tax	-
Proceedings by our Company	
Civil	-
Criminal	-
Tax	-
Proceedings against our Promoters	
Civil	-
Criminal	-
Tax	-
Proceedings against by Promoters	
Civil	-
Criminal	-
Tax	-

We cannot assure you that these legal proceedings will be decided in favour of our Company, Promoter, and Directors, as the case may be, or that no further liability will arise out of these proceedings. If any new developments arise, such as change in Indian law or rulings against us by appellate courts or tribunals, we may need to make provisions in our Restated Financial Statements that could increase our expenses and current liabilities. Further, such legal proceedings could divert management time and attention and consume financial resources. Any adverse outcome in any of these proceedings may have an adverse effect on our results of operations and financial condition. Further, there is no assurance that legal proceedings will not be initiated against our Company, its directors, Promoters in future. For details kindly refer the chapter titled "Outstanding Litigation and Material Developments" beginning on page no. 286 of this Red Herring Prospectus.



## 8. We require a number of approvals, licenses, registration and permits for our business and failure to obtain or renew them in a timely manner may adversely affect our operations. In some cases, we may be operating without all the required permissions, risking civil and criminal sanctions.

We may require several statutory and regulatory permits, licenses and approvals in the ordinary course of our business. Many of these approvals are granted for fixed periods of time and some need renewal from time to time. There can be no assurance that the relevant authorities will issue any of such permits or approvals in the time-frame anticipated by us or at all. Any failure by us to apply in time, to renew, maintain or obtain the required permits, licenses or approvals, or the cancellation, suspension, delay in issuance or revocation of any of the permits, licenses or approvals may result in the interruption of our operations and may have a material adverse effect on the business.

## 9. Our results of operations could be adversely affected by strikes, work stoppages or increased wage demands by our employees / workers or any other kind of disputes with our employees / workers.

We operate in a labor-intensive industry. There can be no assurance that we will not experience disruptions to our operations due to disputes or other problems with our work force, which may adversely affect our business and results of operations.

## 10. Our Company has obtained insurance coverage which may not adequately cover all potential losses to which we may be subject to, and this may have a material adverse effect on our business, result of operations and financial conditions.

Our insurance coverage may not adequately protect us against certain operating hazards and this may have a material adverse effect on our business. There can be no assurance that any claim under the insurance policies maintained by us will be honored fully, in part or on time. Accordingly, to the extent that we suffer loss or damage that is not covered by insurance or which exceeds our insurance coverage, our results of operations or cash flows may be affected. There is a risk that our insurance policies may not be sufficient in covering all losses in which we or any third parties may suffer. If we suffer in an event for which we are not adequately insured, there is a risk that it could have a material adverse effect on our business, results of operations and financial condition.

In addition, our insurance coverage expires from time to time. We apply for the renewal of our insurance coverage in the normal course of our business, but we cannot assure you that such renewals will be granted in a timely manner, at acceptable cost or at all. To the extent that we suffer loss or damage for which we did not obtain or maintain insurance, and which is not covered by insurance, exceeds our insurance coverage or where our insurance claims are rejected, the loss would have to be borne by us and our results of operations, cash flows and financial performance could be adversely affected. Further our two-wheeler, public liability industrial, Standard Fire and Special Perils Policy and Workmen Compensation insurance policy were expired and we applied for the renewal of the same.

#### 11. The seasonality of the business of the issuer may affect the business of the issuer

Our business is divided in into Two seasons, namely Kharif (Summer and Rainy Season) and Rabbi (Winters Season). In general, during both the seasons company performs well in terms of Sales but the transition time from Rabbi to Kharif i.e. monsoon season is mainly a non- season which lasts for approx. 2 months which slightly affects the demand of our products in market. Though it is not pertinent to comment on the environmental changes, still the season change affects the sales pattern of business. We do not consider seasonality change a major risk factor but as it remains unpredictable how the market reacts to environmental and global changes it somehow shows unfavourable changes affecting the business. To counter the seasonality effects the company exports during the transition phase from Kharif to Rabbi.

However, there is no loss occurred in the past due to the seasonality in the company.



## 12. Our business and the demand for our products is reliant on the success of our customers' products with end consumers and any decline in the demand for the end products could have an adverse impact on our business, results of operations, cash flows and financial condition.

Our revenue is attributable to Crop Care and Specialty Chemicals. The demand for our products and margin of our products is dependent on and directly affected by factors affecting these industries. Consequently, any reduction in demand or a temporary or permanent discontinuation of manufacturing of products on account of breakthrough in the development or invention of alternate formulations, may expose us to the risk of our products becoming obsolete or being substituted by such alternatives. Any failure on our part to effectively address such situations or to successfully introduce alternate products or the shifting of the practice in these industries towards developing substitutes of our products could adversely affect our business, results of operations, financial condition and cash flows. Before we can introduce a new product, we must successfully execute a number of steps that involve a significant lead time, obtaining the requisite regulatory approvals and registrations, customizing our production capacities, scaling our vendor, production and infrastructure networks, getting relevant customer approval post undertaking their audit processes and effective marketing strategies. Our failure to effectively adapt to the situations or to successfully introduce new products or new applications, under unpredicted circumstances could adversely affect our business, results of operations and financial condition as we have in the past experienced a slowdown in the demand for our products and delays in new product development. Further, we cannot assure you that we will be able to successfully make timely and cost-effective enhancements and additions to our technological infrastructure, keep up with technological improvements in order to meet our customers' needs or that the technology developed by others will not render our products less competitive or attractive. Our failure to successfully adopt such technologies in a cost effective and a timely manner could increase our costs and lead to us being less competitive in terms of our prices or quality of products. The development and commercialization process of a new product would require us to spend considerable time and money. Delays in any part of the process, our inability to obtain necessary regulatory approvals for our products or failure of a product to be successful at any stage could adversely affect our business.

### 13. Our Promoters, directors and group company has given personal guarantees in relation to certain debt facilities provided to us.

Our Promoters, directors and group company has given personal guarantees in relation to our secured debt facilities availed from our Bankers as stated in below table. In the event any of these persons withdraws or terminates its/their guarantee, the lender for such facilities may ask for alternate guarantees, repayment of amounts outstanding under such facilities, or even terminate such facilities. We may not be successful in procuring guarantees satisfactory to the lender and as a result may need to repay outstanding amounts under such facilities or seek additional sources of capital, which could adversely affect our financial condition. Facility provided as follow:

S.	Name of Bank	Nature of Facility	Amount	Tenure
No.				
1.	Aditya Birla Capital	Term Loan	11,5000,000/-	144 Months
2.	Aditya Birla Capital	Drop Line LOC	30,000,000/-	84 Months
3.	NP1 Capital Trust	Non-Convertible Debentures	50,000,000/-	24 Months
4.	RevX Capital	Non-Convertible Debentures	50,000,000/-	24 Months
5.	UC Inclusive Credit Private Limited	Revolving Line of Credit	50,000,000/-	4 Months



14. Our business is dependent on our manufacturing facilities and we are subject to certain related risks. Unplanned slowdowns, unscheduled shutdowns or prolonged disruptions in our manufacturing operations or underutilization of our manufacturing capacities could have an adverse effect on our business, results of operations, cash flows and financial condition.

Our business is dependent on our ability to manage our manufacturing facility situated at Sotanala, Rajasthan, including productivity of our workforce, compliance with regulatory requirements or changes in the policies of the state or local governments of this region or the Government of India and those instances which are beyond our control, such as the breakdown and failure of equipment or industrial accidents and severe weather conditions and natural calamities or civil disasters and pandemics, including the COVID–19 pandemic which caused certain disruptions in our operations

Our manufacturing facility is subject to operating risks, such as the breakdown or failure of equipment, power supply or processes, performance below expected levels of output or efficiency, obsolescence, labour disputes, strikes, lock-outs, earthquakes and other natural disasters, industrial accidents and the need to comply with the directives of relevant government authorities. The occurrence of any of these risks could significantly affect our operating results.

In addition, we may be required to shut down our manufacturing facilities for various reasons such as maintenance, inspection, testing and capacity expansion. Further, the capacity utilization at our manufacturing facilities is subject to various factors such as availability of raw materials, power, water, efficient working of machinery and equipment and optimal manufacturing planning.

In the event there are any disruptions at our manufacturing facilities, due to natural or man-made disasters, workforce disruptions, regulatory approval delays, fire, failure of machinery, lack of access to assured supply of electrical power and water at reasonable costs or any significant social, political or economic disturbances, could reduce our ability to meet the conditions of our contracts, manufacture our products and adversely affect sales and revenues from operations in such period. Although we have not faced any such instances till the date of this Red Herring Prospectus.

### 15. Our existing manufacturing operation is geographically located at one place. Hence, we may face the risk of geographical non-diversification of manufacturing facilities.

Although we exercise centralized control, being a single point manufacturing facility will prove to be disadvantageous at times because of any disruption on account of labour unrest, power failures, natural calamities, or civic unrest. Our operations will have to be stalled which will impact our production, delivery of goods and financial results.

## 16. We are subject to strict quality requirements, regular inspections and audits, and the success and wide acceptability of our products is largely dependent upon our quality controls and standards.

Our products have end uses in mainly Pharma, Agro Specialty chemical. Given the nature of our products, adherence to quality standards is a critical factor in our manufacturing process. Our customers maintain strict quality standards that includes strict qualification and certification procedures. Our products go through various quality checks at various stages at our manufacturing facilities. While we have quality control systems in place, there can be no assurance that such quality controls may not be subject to failure. Failure of our products to meet the quality standards expected by our customers may result in rejection and reworking of our products. Any manufacturing or quality control problems may subject us to regulatory action, damage our reputation and have an adverse effect on our business, results of operations, financial condition and cash flows. However, company has all the business license and ISO Quality certificates to maintain the quality of the product. *Details pertaining to business license and ISO Certificate you may refer at page no. 139 in the "Business Overview Chapter"*.



## 17. Any increase in the cost of our raw material or other purchases or a shortfall in the supply of our raw materials, may adversely affect the pricing and supply of our products and have an adverse effect on our business, results of operations and financial condition.

The success of our operations depends on a variety of factors, including our ability to source raw materials at competitive prices. Raw material supply and pricing can be volatile due to a number of factors beyond our control, including demand and supply, general economic and political conditions, transportation and labour costs, natural disasters, pandemic, competition and there are inherent uncertainties in estimating such variables, regardless of the methodologies and assumptions that we may use. We seek to source our raw materials from reputed suppliers and typically seek quotations from multiple suppliers. We typically do not enter into long-term agreements with our suppliers. We may be required to track the supply demand dynamics and regularly negotiate prices with our suppliers in case of significant fluctuations in raw material prices or foreign currency fluctuations.

Further, any increase in raw material prices may result in corresponding increases in our product costs. Our ability to pass on any increases in the costs of raw materials and other inputs to our customers may be limited. There may be a significant difference in the price of raw materials when raw materials are ordered and paid for and the prevailing price when the raw materials are received and we may not be able to pass on the difference in the prices to our customers. A failure to maintain our required supply of raw materials, and any inability on our part to find alternate sources for the procurement of such raw materials, on acceptable terms, could adversely affect our ability to deliver our products to our customers in an efficient, reliable and timely manner, and consequently adversely affect our business, results of operations and financial conditions.

## **18.** Our Company has allotted Equity Shares at a price lower than the Issue Price during last 12 (twelve) months preceding the date of this Red Herring Prospectus.

During last 12 (twelve) months preceding the date of this Red Herring Prospectus, in October 2023, our Company has made allotment of 9,39,399 Fully Paid-up Equity Shares of ₹10/- each at ₹ 49.5 per Equity Share, i.e. at price lower than the Issue Price. For further details please refer the section titled "Capital Structure" on page 77 of this Red Herring Prospectus.

### **19.** We are dependent on our management team for success whose loss could seriously impair the ability to continue to manage and expand business efficiently.

Our success largely depends on the continued services and performance of our management and other key personnel. The loss of service of the management team and staff could seriously impair the ability to continue to manage and expand the business efficiently. Further, the loss of any of the senior management or other key personnel may adversely affect the operations, finances and profitability of our Company. Any failure or inability of our Company to efficiently retain and manage its human resources would adversely affect our ability to implement new projects and expand our business.

## 20. Our company has a negative cash flow in some of the previous years, details of which are given below. Sustained negative cash flow could impact our growth and business.

Our Company had negative cash flows from our operating activities, investing activities as well as financing activities in some of the previous year(s) as per the Audited Restated Financial Statements and the same are summarized as under:

				(Amt in Lakhs)
Particulars	As on January	As on March 31,	As on March	As on March
1 al ticulai s	31, 2024	2023	31, 2022	31, 2021
Cash Flow from/	(823.44)	944.11	560.73	274.31
(used in) Operating				
Activities				



Cash Flow from/ (used in) Investing Activities	(141.55)	(308.55)	(75.30)	(116.71)
Cash Flow from/ (used in) Financing Activities	947.13	(623.37)	(507.64)	(149.02)

Cash flow of a company is a key indicator to show the extent of cash generated from operations to meet capital expenditure, pay dividends, repay loans and make new investments without raising finance from external resources. If we are not able to generate sufficient cash flow in future, it may adversely affect our business and financial operations.

#### 21. Our Company is reliant on certain suppliers and customers for the majority of its operations. The loss of any one or more of them would have a material adverse effect on our business operations and profitability.

Company relies significantly on specific suppliers and customers to conduct the majority of its operations. This dependence poses inherent risks to the Company's business continuity and financial performance. Any disruption in the supply of raw materials from these key suppliers or a decrease in demand from customers could adversely affect the Company's production capabilities, revenue streams, and profitability.

Furthermore, the Company's heavy reliance on these suppliers and customers may limit its ability to negotiate favourable terms, diversify its supplier base, or explore alternative sales channels. As a result, the Company may be more vulnerable to changes in market conditions, supplier or customer financial instability, or other external factors beyond its control.

## 22. If we are unable to establish and maintain an effective system of internal controls and compliances, our business and reputation could be adversely affected.

We manage our internal compliance by monitoring and evaluating internal controls and ensuring all relevant statutory and regulatory compliances. However, there can be no assurance that deficiencies in our internal controls will not arise or that we will be able to implement and continue to maintain adequate measures to rectify or mitigate any such deficiencies in our internal controls, in a timely manner or at all. If we are unable to establish and maintain an effective system of internal controls and compliances, our business and reputation could be adversely affected. However, no such instances have occurred in the company's history.

## 23. We depend on the accuracy and completeness of information about customers and counterparties and any misrepresentation, errors in or incompleteness of such information could cause our business to suffer.

In deciding whether to extend credit or enter into other transactions with customers, we rely on information furnished to us by or on behalf of customers. We may also rely on certain representations from our customers as to the accuracy and completeness of that information. For ascertaining the credit worthiness, we do not obtain any independent support from credit information companies or credit bureaus and/or independent valuers in relation to the value of the net worth of such parties. Our reliance on any misleading information given may affect our judgment of credit worthiness of potential customers, which may affect our business, prospects, results of operations and financial condition.



### 24. All of our product verticals are extremely competitive segments and we face risk of competition affecting our margins and profitability as we scale our operations.

Our purchase and sales models include various intermediaries who may connect with our competitors and share details of the specialties of our products or our sourcing processes etc. We may not be able to protect our trade secrets and may not be able to detect the same as well. We have not entered into any non-disclosure agreements with our intermediaries and thus our efforts towards marketing of our products may be leaked to other players in the market. This may affect the demand and exclusivity of our products and make us subject to fierce competition thereby adversely affecting our business, financial condition and results of operations.

## 25. Failure to procure inventory could have an adverse effect on our net sales, profitability and cash flow.

Our Company works on a model wherein the inventory/goods are procured by us based on the demand or customer requirement. Our inability to procure the inventory/goods in timely manner will adversely affect our net sales, profits and cash flow. Further, our inability to supply the inventory/goods in timely manner to our customers, may result in loss of business from the said customer and thereby decrease in our net sales and profitability.

## 26. We could be exposed to risks arising from misconduct, fraud and trading errors by our employees and Business Associates.

Frauds or other delinquencies by employees could include indulging in transactions that exceed authorized limits or present unacceptable risks to us; hiding unauthorized or unsuccessful trading activities from us; or the improper use of confidential information. Such misconduct could result in unacceptable business risks, losses, invite regulatory sanctions and seriously harm our reputation and could even lead to litigation. The precautions we take to prevent and detect these activities may not be effective. Any delinquencies or trading errors on the part of our employees could materially affect our business operations, financial position and/or reputation. However, no such instances have occurred in the company's history.

## 27. Our insurance coverage may not be sufficient or adequate to protect us against all material hazards or business losses, which may adversely affect our business, results of operations and financial condition.

Our operations are subject to hazards including inherent in chemical manufacturing facilities. Our principal types of coverage include Public Liability Insurance, anti-burglary policy, accident policy. We could be held liable for accidents that occur at our manufacturing facilities or otherwise arising out of our operations. In the event of personal injuries, fires or other accidents suffered by our employees or other people, we could face claims alleging that we were negligent, provided inadequate supervision or be otherwise liable for the injuries. While we believe that the insurance coverage which we maintain would be reasonably adequate to cover the normal risks associated with the operation of our business, to the extent that we suffer loss or damage, for which we have not obtained or maintained insurance, or which is not covered by insurance, which exceeds our insurance coverage or where our insurance claims are rejected, the loss would have to be borne by us and our results of operations and financial condition could be adversely affected. In addition, our insurance policies expire from time to time and we may not be able to renew our policies in a timely manner, or at acceptable cost.

We cannot assure you that, in the future, any claim under the insurance policies maintained by us will be honoured fully, in part or on time, or that we have taken out sufficient insurance to cover all our losses. Further, an insurance claim once made could lead to an increase in our insurance premium, result in higher deductibles and also require us to spend towards addressing certain covenants specified by the insurance companies.



## 28. We have certain contingent liabilities, which, if materialized, may affect our financial condition and results of operations.

Our contingent liabilities as per AS 29 as of January 31, 2024 were as follows:

Particulars	As at January 31, 2024 (Amt in Lakhs)
Outstanding Tax Demand with Respect to any	870.88
Revenue Authorities	

For further details of the contingent liabilities and commitments of our Company, see **Annexure XII** "**Restated Financial Information – Contingent Liabilities**" starting from page 270. If a significant portion of these liabilities materialize, it could have an effect on our results of operations and financial condition. Further, there can be no assurance that we will not incur similar or increased levels of contingent liabilities in the future.

## **29.** Our Company has entered into certain related party transactions and may continue to do so in the future.

Our Company have entered into various transactions with our Directors/ Promoter and Promoter Group members in the Past years. These transactions, inter-alia include, remuneration, loans and advances, etc. For details, please refer to "Annexure-IX- Related Party Transactions" under Section titled "Financial Information of the Company" of this Red Herring Prospectus. Our Company has entered such transactions on arms-length price in compliance with provisions of Companies Act, 2013 and other applicable laws. Although all related-party transactions that we may enter into in the future are subject to approval by Board or shareholders, as required under the Companies Act, we cannot assure you that such future transactions or any other future transactions, individually or in aggregate, will not have an adverse effect on our financial condition and results of operations or that we could not have achieved more favourable terms if such transactions are not entered into with related parties. Furthermore, it is likely that we may enter into related party transactions in the future, the same will be in compliance with the Companies Act 2013 & applicable Laws.

### **30.** We depend on certain brand names and our corporate name and logo that we may not be able to protect and/or maintain.

Currently our company is using AMBEVILABS' as logo, which is not owned by it. Currently, we do not have registered trademarks for our corporate name and logo under the Trade Marks Act, 1999. Consequently, we do not enjoy the statutory protections accorded to registered trademarks in India for the corporate name and logo of our company. In the absence of such registrations, competitors and other companies may challenge the validity or scope of our intellectual property right over these brands or our corporate name or logo. As a result, we may be required to invest significant resources in developing new brands or names, which could materially and adversely affect our business, financial condition and results of operations. Additionally, the use of trade names or trademarks by third parties which are similar to our trade names or trademarks may result in confusion among customers and loss of business to our company and ultimately effecting financial conditions of our company

### **31.** Changes in technology may affect our business by making our equipment or products less competitive or obsolete

Our future success will depend in part on our ability to respond to technological advances and emerging chemical Industry standards and practices on a cost-effective and timely basis. Changes in technology and product preferences may make newer chemical units or equipment more competitive than ours or may require us to make additional capital expenditures to upgrade our facilities. If we are unable to adapt in a timely manner to changing market conditions, customer requirements or technological



changes, our business, financial performance and the trading price of our Equity Shares could be adversely affected.

#### 32. Delays in customer payments could result in a reduction of our profits and cash flows.

We often commit resources to orders prior to receiving advances or other payments from customers in amounts sufficient to cover expenditures on orders as they are incurred. We may be subject to working capital shortages due to delays in customer payments. If the customer defaults in their payments on an order, or cancel their orders for which we have devoted significant resources or incurred expenditure, it could have a material adverse effect on our business, financial condition, results of operations and cash flows and could cause the price of our equity shares to decline. Hence, any last-minute cancellations would also run the risk of not being able to sell those products to another customer. These events could have a material adverse effect on our revenues, results of operations and cash flows.

## **33.** There is no monitoring agency appointed by Our Company and the deployment of funds are at the discretion of our Management and our Board of Directors, though it shall be monitored by our Audit Committee

The issue proceeds is entirely at the discretion of the issuer/management. As per SEBI (ICDR) Regulations, 2018, appointment of monitoring agency is required only if Issue size exceeds ₹ 10,000 Lakhs. Hence, we have not appointed any monitoring agency to monitor the utilization of Issue proceeds. However, as per the Section 177 of the companies Act, 2013. the Audit Committee of our Company would be monitoring the utilization of the Issue Proceeds.

## \*Risk Factor No. 33 of Draft Red Herring Prospectus stands removed as the same has been rectified and the same has not been considered as material disclosure.

#### 34. One of our Director, Ms. Sarina Gupta is unable to provide us an authentic copy of her degree.

Our directors hold the necessary qualifications required for their respective positions. However, it should be noted that one of our directors, Ms. Sarina Gupta, is currently unable to provide an authentic copy of her degree. She has initiated the process of obtaining a duplicate copy from the university.

### **35.** We have incurred substantial indebtedness which exposes us to various risks which may have an adverse effect on our business and results of operations

As of January 31, 2024, we have INR 2005.45/- Lakhs of outstanding debts as per restated financial of the Company.

Our level of indebtedness has important consequences to us, such as:

- Affecting our credit rating
- Limiting our ability to borrow money both now and in the future
- Increasing our interest expenditure and adversely affecting our profitability, since almost all of our debt bears interest at floating rates.

If any of these risks were to materialize, our business and results of operation may be adversely affected.

### **36.** Our Company has availed unsecured loans which are repayable on demand. Any demand from lenders for repayment of such unsecured loans, may adversely affect our cash flows

As on period ended on January 31, 2024, our Company has unsecured loans amounting to ₹ 99.52 lakhs from lenders that are repayable on demand to them. Such loans are repayable in accordance with any agreed repayment schedule and may be recalled by the relevant lenders at any time. Any such unexpected demand or accelerated repayment may have a material adverse effect on the business, cash flows and financial condition. For further details of unsecured loans of our Company, please refer



"Annexure – 1.3 Restated Statement of Long-Term Borrowings" respectively under chapter titled "Restated Financial Information" beginning on page 234 of this Red Herring Prospectus

## **37.** Our Company has file certain forms with delayed fees and company cannot assure that no proceedings or regulatory actions will be initiated against it in relation to the non-filing and delayed filing.

Our company has filed certain forms with delayed fees with ROC. Although, no show cause notice in respect of the above has been received by the Company till date, any penalty imposed for such non-compliance in future by any regulatory authority could affect our financial conditions to that extent.

We would like to inform you that these are the certain forms with the company has filed with delayed fees with ROC: -

S. No.	Name of the Form	Financial Year	Delay in Number of Days
1.	AOC-4 XBRL	2022-23	43 Days
2.	MGT-7	2022-23	13 Days
3.	PAS-6	2022-23	15 Days
4.	ADT-1	2021-22	15 Days
5.	AOC-4 XBRL	2021-22	30 Days
6.	MGT-7	2021-22	2 Days
7.	CHG-9	2023-2024	105 days

# 38. Delay in making any Statutory payments viz. Tax Deducted at Source, Income Tax, Good and Service Tax, Employee Provident Fund, ESIC or any other Statutory dues which may attract any penalty or demand raised by statutory authorities in future will affect financial position of the Company.

Our Company is engaged in the manufacturing business, which attracts tax liability such as Goods and Service tax and Income tax and other Statutory taxes as per the applicable provisions of Law. We are also subject to the labour laws like depositing of contributions with Provident Fund and Employee State Insurance. We have made delay in certain payment and filing of GST Returns in past years due to some beyond control reasons. Any demand or penalty imposed by the concerned authority in future for late payments or non-payments, both for any previous year and current year, will have an impact on the financial position of the Company. For instance, our company has previously experienced delayed filing of GST Returns due to operational reasons, leading to the payment of late fees and penalties. Any demands or penalties raised by the concerned GST authority for such late filings may affect the company's financial position."

	TDS						
Ambey Laboratories Limited.							
		Fo	r the F.Y. 2023-24				
Month	Amount In lakhs	Date of Payment	Payment in Lakhs	Due Date	Delay in days		
Arpil	1.76	09-02-24	1.76	07-05-23	278		
May	1.62	09-02-24	1.62	07-06-23	247		
June	1.67	09-02-24	1.67	07-07-23	217		
July	1.83	09-02-24	1.83	07-08-23	186		
August	1.77	09-02-24	1.77	07-09-23	155		
September	1.77	09-02-24	1.77	07-10-23	125		
October	1.81	09-02-24	1.81	07-11-23	94		
November	2.35	09-02-24	2.35	07-12-23	64		
December	3.36	09-02-24	3.36	07-01-24	33		
January	2.10	20-06-24	2.10	07-02-24	134		
Total	20.05		20.05				



	Ambey Laboratories Limited					
			For the F.Y.	2022-23		
	Payable In	Date of				
Month	Lakhs	Deposit	Payment In Lakhs	Due Date	Delay in days	
Arpil	3.64	07-12-22	3.64	07-05-22	214	
May	2.92	07-12-22	2.92	07-06-22	183	
June	3.65	07-12-22	3.65	07-07-22	153	
July	1.66	18-03-23	0.77	07-08-22	223	
	-	25-07-23	0.89	07-08-22	352	
	1.26	25-07-23	1.26	07-08-22	352	
August	3.42	18-03-23	0.75	07-09-22	192	
	-	25-07-23	2.67	07-09-22	321	
	1.53	25-07-23	1.53	07-09-22	321	
September	1.72	18-03-23	0.78	07-10-22	162	
	-	25-07-23	0.93	07-10-22	291	
	2.21	25-07-23	2.21	07-10-22	291	
October	5.79	25-07-23	5.79	07-11-22	260	
November	4.25	25-07-23	4.25	07-12-22	230	
December	5.16	25-07-23	5.16	07-01-23	199	
January	4.41	25-07-23	4.41	07-02-23	168	
February	4.56	25-07-23	4.56	07-03-23	140	
March	5.47	25-07-23	5.47	07-04-23	109	
	5.30	25-07-23	5.30	07-04-23	109	
	5.52	28-12-23	5.52	07-04-23	265	
Total	62.47		62.47			



		Ambey Laboratories Ltd.						
			FY2021-2	2				
	Payable in	Date of	Payment in					
Month	Lakhs	Deposit	Lakhs	Due Date	Delay in days			
Apr	1.84	21-07-22	0.64	07-05-21	440			
		27-09-22	0.29	07-05-21	508			
	-	28-09-22	0.92	07-05-21	509			
May	1.67	21-07-22	0.64	07-06-21	409			
	-	27-09-22	0.14	07-06-21	477			
	-	28-09-22	0.61	07-06-21	478			
	-	29-09-22	0.29	07-06-21	479			
Jun	2.50	21-07-22	0.64	07-07-21	379			
	-	27-09-22	0.67	07-07-21	447			
	-	28-09-22	0.91	07-07-21	448			
	-	29-09-22	0.28	07-07-21	449			
Jul	3.04	21-07-22	0.64	07-08-21	348			
	-	27-09-22	1.35	07-08-21	416			
	-	28-09-22	0.19	07-08-21	417			
	-	29-09-22	0.86	07-08-21	418			
Aug	1.93	21-07-22	0.64	07-09-21	317			
	-	27-09-22	0.14	07-09-21	385			
	-	28-09-22	0.30	07-09-21	386			
	-	29-09-22	0.85	07-09-21	387			
Sep	1.65	21-07-22	0.64	07-10-21	287			
	-	27-09-22	0.00	07-10-21	355			
	-	28-09-22	0.34	07-10-21	356			
	-	29-09-22	0.67	07-10-21	357			
Oct	3.44	21-09-22	0.64	07-11-21	318			
	-	27-09-22	1.32	07-11-21	324			
	-	28-09-22	0.38	07-11-21	325			
	-	29-09-22	1.10	07-11-21	326			
Nov	2.05	21-07-22	0.64	07-12-21	226			
	-	27-09-22	0.44	07-12-21	294			
	-	28-09-22	0.15	07-12-21	295			
	-	29-09-22	0.83	07-12-21	296			
Dec	1.92	21-07-22	0.64	07-01-22	195			
	-	27-09-22	0.20	07-01-22	263			
	-	28-09-22	0.21	07-01-22	264			
	-	29-09-22	0.87	07-01-22	265			
Jan	2.95	21-07-22	0.66	07-02-22	164			
	-	27-09-22	1.25	07-02-22	232			
	-	28-09-22	0.19	07-02-22	233			
	-	29-09-22	0.86	07-02-22	234			
Feb	1.51	21-07-22	0.66	07-03-22	136			
	-	27-09-22	0.04	07-03-22	204			
	-	28-09-22	0.20	07-03-22	205			
	-	29-09-22	0.62	07-03-22	206			
Mar	14.60	21-07-22	0.66	07-04-22	105			
	-	27-09-22	13.04	07-04-22	173			
	-	28-09-22	0.30	07-04-22	174			
	-	29-09-22	0.61	07-04-22	175			
	0.99	29-07-22	0.99	07-04-22	113			
Total	40.11		40.11					



		Ambey Labora	tories Limited		
		For the FY 2	020-21		
Month	Payble in Lakhs	Date of Deposit	Payment in Lak	Due Date	Delay in days
Apr	2.89	04-08-20	2.86	07-05-20	89
	-	31/1/2021	0.02	07-05-20	269
	-	31/1/2021	0.01	07-05-20	269
	0.11	31/1/2021	0.11	07-05-20	269
May	2.61	04-08-20	2.61	07-06-20	58
	0.04	31/1/2021	0.04	07-06-20	238
Jun	2.45	04-08-20	2.45	07-07-20	28
	0.04	31/1/2021	0.04	07-07-20	208
Jul	1.57	07-08-20	1.57	07-08-20	0
	1.15	09-09-20	1.08	07-08-20	33
	-	31/1/2021	0.07	07-08-20	177
Aug	3.39	09-09-20	3.39	07-09-20	2
Sep	2.54	07-10-20	2.51	07-10-20	0
	-	31/1/2021	0.04	07-10-20	116
	0.04	31/1/2021	0.04	07-10-20	116
Oct	3.80	07-11-20	3.80	07-11-20	0
	0.01	31/3/2021	0.01	07-11-20	144
Nov	2.53	31/3/2021	2.53	07-12-20	114
Dec	2.28	31/3/2021	2.28	07-01-21	83
	0.51	31/3/2021	0.51	07-01-21	83
Jan	2.32	31/3/2021	2.32	07-02-21	52
	0.01	06-11-21	0.01	07-02-21	272
Feb	2.27	31/3/2021	2.27	07-03-21	24
	0.03	06-11-21	0.03	07-03-21	244
Mar	7.77	06-11-21	2.02	07-04-21	213
	-	24/12/2021	5.77	07-04-21	261
	0.01	06-11-21	0.01	07-04-21	213
Total	38.35		38.38		



Ambey Laboratories ltd. GST Payment Details							
FY 2020-21							
	Payable Amount			payment In			
Month	in Lakhs	ITC in Lakhs	Due Date	Lakhs	Payment Date	Delay in day	
Apr	102.80	102.80	20-05-20	0.00	04-07-20	(	
May	135.31	108.63	20-06-20	26.68	30-07-20	40	
Jun	144.58	93.85	20-07-20	50.74	24-08-20	35	
Jul	157.09	105.88	20-08-20	51.21	05-10-20	4(	
Aug	120.92	74.51	20-09-20	46.41	17-10-20	27	
Sep	127.02	84.71	20-10-20	42.31	20-11-20	31	
Oct	118.91	82.05	20-11-20	36.85	19-12-20	29	
Nov	91.34	90.76	20-12-20	0.58	20-01-21	31	
Dec	72.14	71.47	20-01-21	0.67	25-01-21		
Jan	76.19	75.88	20-02-21	0.31	25-02-21		
Feb	61.26	58.76	20-03-21	2.50	10-04-21	21	
Mar	107.25	99.15	20-04-21	8.10	20-05-21	3(	
Total	1314.80	1048.44		266.36			

	FY 2021-22										
				payment In							
Month	le Amount in Lakhs	ITC in Lakhs	Due Date	Lakhs	Payment Date	Delay in days					
Apr	37.79	27.66	20-05-21	10.135	20-07-21	61					
May	113.47	113.27	20-06-21	0.202	21-07-21	31					
Jun	106.38	87.22	20-07-21	19.157	23-08-21	34					
Jul	115.65	110.61	20-08-21	5.038	23-09-21	34					
Aug	102.08	101.48	20-09-21	0.595	26-10-21	36					
Sep	87.97	78.04	20-10-21	9.926	23-11-21	34					
Oct	140.81	140.43	20-11-21	0.376	16-12-21	26					
Nov	99.14	98.45	20-12-21	0.684	10-01-22	21					
Dec	148.87	138.88	20-01-22	9.990	23-02-22	34					
Jan	101.00	100.71	20-02-22	0.291	15-03-22	23					
Feb	69.83	69.66	20-03-22	0.172	11-04-22	22					
Mar	77.50	73.36	20-04-22	4.139	24-05-22	34					
Total	1200.49	1139.78		60.70							



	FY 2021-22										
Month	e Amount in Lakhs	ITC in Lakhs	Due Date	payment In Lakhs	Payment Date	Balance	Delay in days				
Apr	37.79	27.66	20-05-21	10.135	20-07-21	0	61				
May	113.47	113.27	20-06-21	0.202	21-07-21	0	31				
Jun	106.38	87.22	20-07-21	19.157	23-08-21	0	34				
Jul	115.65	110.61	20-08-21	5.038	23-09-21	0	34				
Aug	102.08	101.48	20-09-21	0.595	26-10-21	0	36				
Sep	87.97	78.04	20-10-21	9.926	23-11-21	0	34				
Oct	140.81	140.43	20-11-21	0.376	16-12-21	0	26				
Nov	99.14	98.45	20-12-21	0.684	10-01-22	0	21				
Dec	148.87	138.88	20-01-22	9.990	23-02-22	0	34				
Jan	101.00	100.71	20-02-22	0.291	15-03-22	0	23				
Feb	69.83	69.66	20-03-22	0.172	11-04-22	0	22				
Mar	77.50	73.36	20-04-22	4.139	24-05-22	0	34				
Total	1200.49	1139.78	2	60.70		1	é.				
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#### FY 2022-23

Month	e Amount in Lakhs	ITC in Lakhs	Due Date	payment In Lakhs	Payment Date	Balance	Delay in days
Apr	135.52	135.27	20-05-22	0.25	10-06-22	0	21
May	114.53	113.98	20-06-22	0.55	21-07-22	0	31
Jun	175.09	169.96	20-07-22	5.13	22-08-22	0	33
Jul	129.42	128.06	20-08-22	1.36	09-09-22	0	20
Aug	111.60	110.09	20-09-22	1.50	11-10-22	0	21
Sep	232.48	231.32	20-10-22	1.17	10-11-22	0	21
Oct	135.51	104.42	20-11-22	31.09	08-12-22	0	18
Nov	214.12	206.80	20-12-22	7.32	20-12-22	0	0
Dec	164.38	163.03	20-01-23	1.35	30-01-23	0	10
Jan	137.53	132.45	20-02-23	5.08	28-02-23	0	8
Feb	181.12	179.17	20-03-23	1.95	22-03-23	0	2
Mar	94.08	90.35	20-04-23	3.73	22-05-23	0	32
Total	1825.37	1764.90		60.47			6



			E	ESI SUMMARY			
				FY 2020-21			
Month	Emp. In Lakhs	Com.In Lakhs	Total in Lakhs	Due Date	Payment In Lakhs	Payment Date	Delay in days
Apr	0.07	0.29	0.36	15-05-20	0.36	05-06-2020	2
May	0.08	0.33	0.40	15-06-20	0.40	25-06-2020	1
Jun	0.08	0.33	0.40	15-07-20	0.40	17-07-2020	
Jul	0.07	0.32	0.39	15-08-20	0.39	26-08-2020	1
Aug	0.08	0.36	0.45	15-09-20	0.45	25-09-2020	1
Sep	0.08	0.35	0.43	15-10-20	0.43	16-10-2020	
0ct	0.07	0.32	0.39	15-11-20	0.39	18-11-2020	
Nov	0.07	0.30	0.37	15-12-20	0.37	10-12-2020	
Dec	0.07	0.29	0.35	15-01-21	0.35	28-01-2021	1
Jan	0.07	0.29	0.36	15-02-21	0.36	17-02-2021	
Feb	0.07	0.30	0.37	15-03-21	0.37	22-03-2021	
Mar	0.07	0.30	0.37	15-04-21	0.37	10-04-2021	
Total	0.87	3.78	4.65		4.65		
Month	Emp. In Lakhs	Com.In Lakhs	Total in Lakhs	FY 2021-22 Due Date	Payment In Lakhs	Payment Date	Delay in days
Apr	0.06						
May		I 0.27	0.34	15-05-21			Delay in days
	0.05	0.27	0.34		0.34	20-05-21	
	0.05	0.27 0.21 0.28	0.34 0.26 0.34	15-06-21			
Jun Jul		0.21	0.26	15-06-21 15-07-21	0.34	20-05-21 10-06-21	
Jun Jul	0.06	0.21	0.26 0.34	15-06-21 15-07-21 15-08-21	0.34 0.26 0.34	20-05-21 10-06-21 15-07-21	
Jun Jul Aug	0.06	0.21 0.28 0.31	0.26 0.34 0.38	15-06-21 15-07-21 15-08-21 15-09-21	0.34 0.26 0.34 0.38	20-05-21 10-06-21 15-07-21 20-08-21	
Jun	0.06 0.07 0.07	0.21 0.28 0.31 0.31	0.26 0.34 0.38 0.39	15-06-21 15-07-21 15-08-21 15-09-21 15-10-21	0.34 0.26 0.34 0.38 0.39	20-05-21 10-06-21 15-07-21 20-08-21 21-09-21	1
Jun Jul Aug Sep Oct	0.06 0.07 0.07 0.08	0.21 0.28 0.31 0.31 0.34	0.26 0.34 0.38 0.39 0.41	15-06-21 15-07-21 15-08-21 15-09-21 15-10-21	0.34 0.26 0.34 0.38 0.39 0.41	20-05-21 10-06-21 15-07-21 20-08-21 21-09-21 25-10-21	1
Jun Jul Aug Sep Oct Nov	0.06 0.07 0.07 0.08 0.08	0.21 0.28 0.31 0.31 0.34 0.34	0.26 0.34 0.38 0.39 0.41 0.42	15-06-21 15-07-21 15-08-21 15-09-21 15-10-21 15-11-21 15-12-21	0.34 0.26 0.34 0.38 0.39 0.41 0.42	20-05-21 10-06-21 15-07-21 20-08-21 21-09-21 25-10-21 29-11-21	1
Jun Jul Aug Sep Oct Nov Dec	0.06 0.07 0.07 0.08 0.08 0.08	0.21 0.28 0.31 0.31 0.34 0.34 0.34 0.33 0.34	0.26 0.34 0.38 0.39 0.41 0.42 0.41	15-06-21 15-07-21 15-08-21 15-09-21 15-10-21 15-11-21 15-12-21	0.34 0.26 0.34 0.38 0.39 0.41 0.42 0.41	20-05-21 10-06-21 15-07-21 20-08-21 21-09-21 25-10-21 29-11-21 13-12-21	1
Jun Jul Aug Sep Oct Nov Dec Jan	0.06 0.07 0.08 0.08 0.08 0.08 0.08	0.21 0.28 0.31 0.31 0.34 0.34 0.34 0.33 0.34	0.26 0.34 0.38 0.39 0.41 0.42 0.41 0.42	15-06-21 15-07-21 15-08-21 15-09-21 15-10-21 15-11-21 15-11-21 15-12-21 15-01-22	0.34 0.26 0.34 0.38 0.39 0.41 0.42 0.41 0.42	20-05-21 10-06-21 15-07-21 20-08-21 21-09-21 25-10-21 29-11-21 13-12-21 14-01-22	1
Jun Jul Aug Sep	0.06 0.07 0.08 0.08 0.08 0.08 0.08 0.08	0.21 0.28 0.31 0.34 0.34 0.34 0.33 0.34 0.33	0.26 0.34 0.38 0.39 0.41 0.42 0.41 0.42 0.45	15-06-21 15-07-21 15-08-21 15-09-21 15-10-21 15-11-21 15-11-21 15-12-21 15-01-22 15-02-22	0.34 0.26 0.34 0.38 0.39 0.41 0.42 0.41 0.42 0.45	20-05-21 10-06-21 15-07-21 20-08-21 21-09-21 25-10-21 29-11-21 13-12-21 14-01-22 21-02-22	

Month	Emp. In Lakhs	Com.In Lakhs	Total in Lakhs	Due Date	Payment In Lakhs	Payment Date	Delay in days
Apr	0.07	0.32	0.39	15-05-22	0.39	18-05-22	
May	0.08	0.33	0.41	15-06-22	0.41	13-06-22	
Jun	0.08	0.33	0.41	15-07-22	0.41	12-07-22	
Jul	0.08	0.33	0.41	15-08-22	0.41	20-08-22	
Aug	0.08	0.32	0.40	15-09-22	0.40	15-09-22	
Sep	0.08	0.33	0.41	15-10-22	0.41	11-10-22	
Oct	0.08	0.34	0.42	15-11-22	0.42	15-11-22	
Nov	0.08	0.33	0.40	15-12-22	0.40	09-12-22	
Dec	0.08	0.35	0.43	15-01-23	0.43	13-01-23	
Jan	0.08	0.36	0.44	15-02-23	0.44	15-02-23	
Feb	0.08	0.36	0.45	15-03-23	0.45	15-03-23	
Mar	0.07	0.28	0.35	15-04-23	0.35	15-04-23	
Total	0.93	3.98	4.91		4.91		

			FY	2023-24			
Month	Emp. In Lakhs	Com.In Lakhs	Total in Lakhs	Due Date	Payment In Lakhs	Payment Date	Delay in days
Apr	0.06	0.28	0.34	15-05-23	0.34	31-05-23	16
May	0.07	0.29	0.35	15-06-23	0.35	08-02-24	238
Jun	0.07	0.29	0.36	15-07-23	0.36	08-02-24	208
Jul	0.07	0.29	0.35	15-08-23	0.35	08-02-24	177
Aug	0.07	0.32	0.39	15-09-23	0.39	08-02-24	146
Sep	0.06	0.27	0.33	15-10-23	0.33	08-02-24	116
Oct	0.06	0.28	0.34	15-11-23	0.34	08-02-24	85
Nov	0.06	0.28	0.34	15-12-23	0.34	08-02-24	55
Dec	0.06	0.27	0.34	15-01-24	0.34	08-02-24	24
Jan	0.06	0.28	0.34	15-02-24	0.34	20-06-24	126
Total	0.66	2.84	3.49		3.49		



				EPF S				
				FY	2020-21			
Month	Emp. In Lakhs	Comp. in Lakhs	PMGKY in Lakhs	Total Amount in Lakhs	Due Date	Paid Amount in Lakhs	Payment Date	Delay in dayes
Apr	0.20	0.26	0.99	1.45	15-05-20	0.46	03-09-2020	111
May	0.20	0.23	1.01	1.44	15-06-20	0.43	03-09-2020	80
Jun	0.20	0.26	0.99	1.45	15-07-20	0.46	03-09-2020	50
Jul	0.27	0.20	0.98	1.45	15-08-20	0.47	03-09-2020	19
Aug	0.26	0.20	1.12	1.58	15-09-20	0.46	25-09-2020	10
Sep	0.75	0.81	0.00	1.56	15-10-20	1.56	16-10-2020	1
Oct	0.78	0.85	0.00	1.63	15-11-20	1.63	19-11-2020	4
Nov	0.80	0.86	0.00	1.66	15-12-20	1.66	16-12-2020	1
Dec	0.79	0.85	0.00	1.64	15-01-21	1.64	28-01-2021	13
Jan	0.76	0.83	0.00	1.59	15-02-21	1.59	17-02-2021	2
Feb	0.80	0.87	0.00	1.67	15-03-21	1.67	22-03-2021	7
					45.04.34	4.60	40.04.2024	
Mar	0.79	0.89	0.00	1.68	15-04-21	1.68	10-04-2021	
Mar Total	0.79 6.60756			1.68	15-04-21	1.68	10-04-2021	
				18.81			10-04-2021	
Total	6.60756	7.12	5.09	18.81 FY	2021-22	13.72		
			5.09	18.81		13.72	Payment Date	
Total	6.60756	7.12 Comp. in Lakhs	5.09	18.81 FY	2021-22 Due Date 15-05-21	13.72		
Total Month	6.60756 Emp. In Lakhs	Comp. in Lakhs	5.09	18.81 FY Total Amount In Lakhs	2021-22 Due Date	13.72 Paid Amount In Lakhs	Payment Date	Delay in dayes
Total Month Apr	6.60756 Emp. In Lakhs 0.76	7.12 Comp. in Lakhs 0.86 0.79	5.09	18.81 FY Total Amount In Lakhs 1.63	2021-22 Due Date 15-05-21	13.72 Paid Amount In Lakhs 1.63	Payment Date 20-05-21	Delay in dayes
Total Month Apr May Jun	6.60756 Emp. In Lakhs 0.76 0.70	Comp. in Lakhs 0.86 0.79 0.83	5.09	18.81 FY Total Amount In Lakhs 1.63 1.50	2021-22 Due Date 15-05-21 15-06-21	13.72 Paid Amount In Lakhs 1.63 1.50	Payment Date 20-05-21 17-06-21	Delay in dayes
Total Month Apr May Jun	6.60756 Emp. In Lakhs 0.76 0.70 0.74	Comp. in Lakhs 0.86 0.79 0.83 0.88	5.09	18.81 FY Total Amount In Lakhs 1.63 1.50 1.57	2021-22 Due Date 15-05-21 15-06-21 15-07-21	13.72 Paid Amount In Lakhs 1.63 1.50 1.57	Payment Date 20-05-21 17-06-21 16-07-21	Delay in dayes
Total Month Apr May Jun Jul	6.60756 Emp. In Lakhs 0.76 0.70 0.74 0.78	Comp. in Lakhs 0.86 0.79 0.83 0.88 0.88	5.09	18.81 FY Total Amount In Lakhs 1.63 1.50 1.57 1.67	2021-22 Due Date 15-05-21 15-06-21 15-07-21 15-08-21	13.72 Paid Amount In Lakhs 1.63 1.50 1.57 1.67	Payment Date 20-05-21 17-06-21 16-07-21 20-08-21	Delay in dayes
Total Month Apr Jun Jul Aug	6.60756 Emp. In Lakhs 0.76 0.70 0.74 0.78 0.77	Comp. in Lakhs 0.86 0.79 0.83 0.88 0.88 0.86 0.97	5.09	18.81 FY Total Amount In Lakhs 1.63 1.50 1.57 1.67 1.63	2021-22 Due Date 15-05-21 15-06-21 15-07-21 15-08-21 15-09-21	13.72 Paid Amount In Lakhs 1.63 1.50 1.57 1.67 1.63	Payment Date 20-05-21 17-06-21 16-07-21 20-08-21 21-09-21	Delay in dayes
Total Month Apr May Jun Jul Aug Sep	6.60756 Emp. In Lakhs 0.76 0.70 0.74 0.78 0.77 0.86	Comp. in Lakhs 0.86 0.79 0.83 0.88 0.88 0.86 0.97 0.92	5.09	18.81 FY Total Amount In Lakhs 1.63 1.50 1.57 1.67 1.63 1.83	2021-22 Due Date 15-05-21 15-06-21 15-07-21 15-08-21 15-09-21 15-10-21	13.72 Paid Amount In Lakhs 1.63 1.50 1.57 1.67 1.63 1.83	Payment Date 20-05-21 17-06-21 16-07-21 20-08-21 21-09-21 25-10-21	Delay in dayes
Total Month Apr May Jun Jul Aug Sep Oct	6.60756 Emp. In Lakhs 0.76 0.70 0.74 0.78 0.77 0.86 0.82	Comp. in Lakhs 0.86 0.79 0.83 0.88 0.88 0.86 0.97 0.92 0.92 0.91	5.09	18.81 FY Total Amount In Lakhs 1.63 1.50 1.57 1.67 1.63 1.83 1.83 1.74	2021-22 Due Date 15-05-21 15-06-21 15-07-21 15-08-21 15-09-21 15-10-21 15-11-21	13.72 Paid Amount In Lakhs 1.63 1.50 1.57 1.67 1.63 1.83 1.83 1.74	Payment Date 20-05-21 17-06-21 20-08-21 21-09-21 25-10-21 13-11-21	Delay in dayes
Month Apr May Jun Jul Aug Oct Nov	6.60756 Emp. In Lakhs 0.76 0.70 0.74 0.78 0.77 0.86 0.82 0.81	Comp. in Lakhs 0.86 0.79 0.83 0.88 0.86 0.97 0.92 0.91 0.92 0.91	5.09	18,81 FY Total Amount In Lakhs 1.63 1.50 1.57 1.67 1.63 1.83 1.74 1.72	2021-22 Due Date 15-06-21 15-06-21 15-08-21 15-09-21 15-09-21 15-10-21 15-11-21 15-11-21	Paid Amount In Lakhs 1.63 1.50 1.57 1.67 1.63 1.83 1.74 1.72	Payment Date 20-05-21 17-06-21 20-08-21 20-08-21 21-09-21 25-10-21 13-11-21 16-12-21	Delay in dayes
Month Apr May Jun Jul Aug Sep Oct Nov Dec	6.60756 Emp. In Lakhs 0.76 0.70 0.74 0.78 0.77 0.86 0.82 0.81 0.83	Comp. in Lakhs 0.86 0.79 0.83 0.88 0.86 0.97 0.92 0.91 0.94 0.94	5.09	18,81 FY Total Amount In Lakhs 1.63 1.50 1.57 1.67 1.63 1.03 1.03 1.74 1.72 1.77	2021-22 Due Date 15-06-21 15-06-21 15-07-21 15-07-21 15-09-21 15-10-21 15-10-21 15-11-21 15-12-21 15-01-22	Paid Amount In Lakhs 1.63 1.50 1.57 1.67 1.63 1.03 1.74 1.72 1.77	Payment Date 20-05-21 17-06-21 20-08-21 21-09-21 25-10-21 13-11-21 16-12-21 14-01-22	Delay in dayes 5 2 1 5 6 10 1 0 0 1 0 0 1 0 0 0 0 0 0 0 0 0 0
Month Apr May Jun Jul Aug Sep Oct Nov Dec Jan	6.60756 Emp. In Lakhs 0.76 0.70 0.74 0.78 0.77 0.86 0.82 0.81 0.83 0.84	Comp. in Lakhs 0.86 0.79 0.83 0.88 0.86 0.97 0.92 0.91 0.94 0.94 0.94	5.09	18,81 FY Total Amount In Lakhs 1.63 1.50 1.57 1.67 1.63 1.74 1.72 1.77 1.77	2021-22 Due Date 15-05-21 15-06-21 15-07-21 15-09-21 15-09-21 15-11-21 15-11-21 15-11-21 15-01-22 15-02-22	13.72 Paid Amount In Lakhs 1.63 1.50 1.57 1.67 1.63 1.74 1.72 1.77 1.78	Payment Date 20-05-21 17-06-21 20-08-21 21-09-21 13-11-21 16-12-21 14-01-22 23-02-22	Delay in dayes 5

FY 2022-23

			FY	2022-23			
Month	Emp. In Lakhs	Comp. in Lakhs	Total Amount In Lakhs	Due Date	Paid Amount In Lakhs	Payment Date	Delay in dayes
Apr	0.82	0.92	1.73	15-05-22	1.73	18-05-22	3
May	0.82	0.92	1.74	15-06-22	1.74	13-06-22	0
Jun	0.83	0.93	1.76	15-07-22	1.76	12-07-22	0
Jul	0.83	0.89	1.72	15-08-22	1.72	20-08-22	5
Aug	0.84	0.91	1.74	15-09-22	1.74	14-09-22	0
Sep	0.83	0.90	1.73	15-10-22	1.73	11-10-22	0
Oct	0.84	0.92	1.76	15-11-22	1.76	15-11-22	0
Nov	0.85	0.92	1.76	15-12-22	1.76	09-12-22	0
Dec	0.86	0.94	1.80	15-01-23	1.80	13-01-23	0
Jan	0.87	0.95	1.82	15-02-23	1.82	15-02-23	0
Feb	0.89	0.97	1.86	15-03-23	1.86	15-03-23	0
Mar	0.91	0.99	1.90	15-04-23	1.90	15-04-23	0
Total	10.19	11.14413	21.3363		21.3363		
			FY	2023-24			
Month	Emp. In Lakhs	Comp. in Lakhs	Total Amount In Lakhs	Due Date	Paid Amount In Lakhs	Payment Date	Delay in dayes
Apr	0.91	0.99	1.90	15-05-23	1.90	31-05-23	16
May	0.92	1.00	1.93	15-06-23	1.93	08-02-24	238
Jun	0.96	1.04	1.99	15-07-23	1.99	08-02-24	208
Jul	0.90	0.97	1.87	15-08-23	1.87	08-02-24	177
Aug	0.88	0.96	1.84	15-09-23	1.84	08-02-24	146
Sep	0.86	0.94	1.80	15-10-23	1.80	08-02-24	116
Oct	0.86	0.93	1.80	15-11-23	1.80	08-02-24	85
Nov	0.86	0.93	1.79	15-12-23	1.79	08-02-24	55
Dec	0.84	0.91	1.74	15-01-24	1.74	08-02-24	24
Jan	0.81	0.88	1.69	15-02-24	1.69	20-06-24	126
Total	8.81	9.54	18.35		18.35		Ĵ.



### **39.** Certain information contained in this Red Herring Prospectus is based on management estimates and we cannot assure you of the completeness or accuracy of the data.

Certain information contained in this Red Herring Prospectus like our funding requirements including proposed working capital requirement assessment and our proposed use of issue proceeds is based solely on management estimates. The estimated project dates as well as costs may change depending on the circumstances like changes in laws and regulations, competition, irregularities or claims with respect to title of land, the ability of third parties to complete their services, delays, cost overruns or modifications to our ongoing and planned projects. Such circumstances can have an impact on our financial condition and results of operation.

## 40. In the event there is any delay in the completion of the Issue, there would be a corresponding delay in the completion of the objects of this Issue which would in turn affect our revenues and results of operations.

The funds that we receive would be utilized for the objects of the Issue as has been stated in the section "Objects of the Issue" on page no. 102 of the Red Herring Prospectus. The proposed schedule of implementation of the objects of the Issue is based on our management's estimates. If the schedule of implementation is delayed for any other reason whatsoever, including any delay in the completion of the Issue this may affect our revenues and results of operations.

#### 41. Certain of our old corporate records are not available with us.

We are unable to trace certain corporate records in relation to allotment of shares, forms for change in directors of our Company. We have also been unable to trace copies of certain transfer deeds for transfer of equity shares. These documents pertain to the period commencing from 1985 to 2006. Despite having conducted an extensive search in the records of our Company, we have not been able to retrieve the aforementioned documents, and accordingly, have relied on other documents, such as our share transfer register, register of members, register of directors, board resolutions and minutes, annual returns to verify the details of our equity shares allotted during this period and change in directors of the Company

#### EXTERNAL RISK FACTORS

### 42. Changes in government regulations or their implementation could disrupt our operations and adversely affect our business and results of operations.

Our business and industry are regulated by different laws, rules and regulations framed by the Central and State Government. These regulations can be amended / changed on a short notice at the discretion of the Government. If we fail to comply with all applicable regulations or if the regulations governing our business or their implementation change adversely, we may incur increased costs or be subject to penalties, which could disrupt our operations and adversely affect our business and results of operations.

### *43.* Changing laws, rules and regulations and legal uncertainties, including adverse application of tax laws and regulations, may adversely affect our business and financial performance.

The regulatory and policy environment in which we operate is evolving and subject to change. Such changes, including the instances mentioned below, may adversely affect our business, financial condition, results of operations, cash flows and prospects, to the extent that we are unable to suitably respond to and comply with any such changes in applicable law and policy. For instance, the Companies Act 2013, several provisions of which (including rules issued thereunder) contain significant changes to Indian company law, including in relation to the issue of capital by companies, related party transactions, corporate governance, audit matters, shareholder class actions, restrictions on the number of layers of subsidiaries and corporate social responsibility.



Compliance with such requirements may require significant financial and administrative resources, and any failure to comply may adversely affect our business and prospects. Uncertainty in the applicability, interpretation or implementation of any amendment to, or change in, governing law, regulation or policy, including by reason of an absence, or a limited body, of administrative or judicial precedent may be time consuming as well as costly for us to resolve and may impact the viability of our current business or restrict our ability to grow our business in the future. If a determination is made that we were in violation of such laws, rules or regulations, including conditions in the permits required for our operations, we may have to pay fines, modify or discontinue our operations, incur additional operating costs or make capital expenditures and our business, financial positions, results of operations or cash flows could be adversely affected. For details on the laws currently applicable to the Company kindly refer the chapter titled **"Key Industry Regulations"** beginning on page 176 of this Red Herring Prospectus.

## 44. Taxes and other levies imposed by the Government of India or other State Governments, as well as other financial policies and regulations, may have a material adverse effect on our business, financial condition and results of operations.

Taxes and other levies imposed by the Central or State Governments in India affect the cost and prices of the products we trade in and therefore demand for such product. An increase in any of these taxes or levies, or the imposition of new taxes or levies in the future, may have a material adverse effect on our business, profitability and financial condition.

### 45. We cannot guarantee the accuracy or completeness of facts and other statistics with respect to India, the Indian economy and chemical industry contained in this Red Herring Prospectus.

While facts and other statistics in this Red Herring Prospectus relating to India, the Indian economy and the chemical industry has been based on various government publications and reports from government agencies that we believe are reliable, we cannot guarantee the quality or reliability of such materials. While we have taken reasonable care in the reproduction of such information, industry facts and other statistics have not been prepared or independently verified by us or any of our respective affiliates or advisors and, therefore we make no representation as to their accuracy or completeness. These facts and other statistics include the facts and statistics included in the chapter titled **"Industry Overview"** beginning on page 123 of this Red Herring Prospectus. Due to possibly flawed or ineffective data collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced elsewhere and should not be unduly relied upon. Further, there is no assurance that they are stated or compiled on the same basis or with the same degree of accuracy, as the case may be, elsewhere.

### 46. The extent and reliability of Indian infrastructure could adversely affect our Company's results of operations and financial condition.

India's physical infrastructure is in a developing phase, as compared to that of many developed nations. Any congestion or disruption in its port, rail and road networks, electricity grid, communication systems or any other public facility could disrupt our Company's normal business activity. Any deterioration of India's physical infrastructure would harm the national economy, disrupt the transportation of goods and supplies, and add costs to doing business in India. These problems could interrupt our Company's business operations, which could have an adverse effect on its results of operations and financial condition.

## 47. Political instability or a change in economic liberalization and deregulation policies could seriously harm business and economic conditions in India generally and our business in particular.

The Government of India has traditionally exercised and continues to exercise influence over many aspects of the economy. Our business and the market price and liquidity of our Equity Shares may be affected by interest rates, changes in Government policy, taxation, social and civil unrest and other



political, economic or other developments in or affecting India. The rate of economic liberalization could change, and specific laws and policies affecting the information technology sector, foreign investment and other matters affecting investment in our securities could change as well. Any significant change in such liberalization and deregulation policies could adversely affect business and economic conditions in India, generally, and our business, prospects, financial condition and results of operations, in particular.

## 48. Global economic, political and social conditions may harm our ability to do business, increase our costs and negatively affect our stock price.

Global economic and political factors that are beyond our control, influence forecasts and directly affect performance. These factors include interest rates, rates of economic growth, fiscal and monetary policies of governments, inflation, deflation, foreign exchange fluctuations, consumer credit availability, fluctuations in commodities markets, consumer debt levels, unemployment trends and other matters that influence consumer confidence, spending and tourism. Increasing volatility in financial markets may cause these factors to change with a greater degree of frequency and magnitude, which may negatively affect our stock prices.

## 49. Any downgrading of India's sovereign rating by an independent agency may harm our ability to raise financing.

Any adverse revisions to India's credit ratings for domestic and international debt by international rating agencies may adversely impact our ability to raise additional financing, and the interest rates and other commercial terms at which such additional financing may be available. This could have an adverse effect on our business and future financial performance, our ability to obtain financing for capital expenditures and the trading price of our Equity Shares.

#### 50. A slowdown in economic growth in India and globally could cause our business to suffer.

We are highly dependent on prevailing economic conditions in India and globally and our results of operations are significantly affected by factors influencing the Indian and global economy. A slowdown in the economy and per capita income could adversely affect our business, including our ability to grow our assets, the quality of our assets, and our ability to implement our strategy. Factors that may adversely affect the Indian and global economy and per capita income, and hence our results of operations, may include:

- any increase in Indian interest rates or inflation;
- any scarcity of credit or other financing;
- prevailing income conditions among Indian and global consumers and corporations;
- volatility in, and actual or perceived trends in trading activity on, India's principal stock exchanges;
- variations in exchange rates;
- changes in India's tax, trade, fiscal or monetary policies;
- political instability, terrorism or military conflict in India or in countries in the region or globally, including in India's various neighboring countries;
- prevailing regional or global economic conditions; and other significant regulatory or economic developments in or affecting India and other countries.

Any slowdown in the Indian or global economy and per capita income or in the growth of the sectors we participate in or future volatility in global commodity prices could adversely affect our borrowers and contractual counterparties. Specifically, it has been seen that in our industry, that general correlation exists between demand for pharmaceuticals and per capita income, and therefore any slowdown in per capita income would adversely affect the Indian pharmaceutical market, as well as our business. This in turn could adversely affect our business and financial performance and the price of our Equity Shares.



## 51. Foreign investors are subject to foreign investment restrictions under Indian law that limits our ability to attract foreign investors, which may adversely impact the market price of the Equity Shares.

Under the foreign exchange regulations currently in force in India, transfers of shares between nonresidents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection / tax clearance certificate from the income tax authority. There can be no assurance that any approval required from the RBI or any other government agency can be obtained on any particular terms or at all.

## 52. Natural calamities could have a negative impact on the Indian economy and cause our Company's business to suffer.

India has experienced natural calamities such as earthquakes, tsunami and floods in recent years. The extent and severity of these natural disasters determine their impact on the Indian economy. Prolonged spells of abnormal rainfall or other natural calamities could have a negative impact on the Indian economy, which could adversely affect our business, prospects, financial condition and results of operations as well as the price of the Equity Shares.

## 53. Regional hostilities, terrorist attacks, communal disturbances, civil unrest and other acts of violence or war involving India and other countries may result in a loss of investor confidence and adversely affect the financial markets and our business.

Terrorist attacks, civil unrest and other acts of violence or war may negatively affect the Indian markets on which our Equity Shares will trade and also adversely affect the worldwide financial markets. In addition, the Asian region has from time-to-time experienced instances of civil unrest and hostilities among neighboring countries. Hostilities and tensions may occur in the future and on a wider scale. Military activity or terrorist attacks in India may result in investor concern about stability in the region, which may adversely affect the price of our Equity Shares. Events of this nature in the future, as well as social and civil unrest within other countries in Asia, could influence the Indian economy and could have an adverse effect on the market for securities of Indian companies, including our Equity Shares.

### 54. The occurrence of natural disasters may adversely affect our business, financial condition and results of operations.

The occurrence of natural disasters, including hurricanes, floods, earthquakes, tornadoes, fires and pandemic disease may adversely affect our financial condition or results of operations. The potential impact of a natural disaster on our results of operations and financial position is speculative, and would depend on numerous factor The extent and severity of these natural disasters determines their effect on the Indian economy. An outbreak of a communicable disease in India would adversely affect our business and financial conditions and results of operations. We cannot assure you that such events will not occur in the future or that our business, financial condition and results of operations will not be adversely affected.



#### SECTION IV- INTRODUCTION TO THE ISSUE

#### THE ISSUE

PRESENT ISSUE IN TERMS OF THIS F	RED HERRING PROSPECTUS
Equity Shares Offered through Public	Issue of up to 65,70,000 Equity Shares of face value
<b>Issue</b> <sup>(1)(2)</sup>	₹10 each fully paid-up of our Company.
Out of which:	
Issue Reserved for the Market Makers	Up to 3,30,000 Equity Shares aggregating to ₹ [•] Lakhs.
Net Issue to the Public	Up to 62,40,000 Equity Shares aggregating to ₹ [•] Lakhs.
Out of which*	
A. QIB Portion <sup>(3)(4)</sup>	Not more than 31,20,000 Equity Shares aggregating up to ₹ [•] lakhs.
Of which	
i) Anchor Investor Portion	Up to 18,72,000 Equity Shares aggregating up to ₹ [•] lakhs.
ii) Net QIB Portion (assuming Anchor	Up to 12,48,000 Equity Shares aggregating up to ₹
InvestorPortion is fully subscribed)	[●] lakhs.
Of which	
<ul><li>(a) Available for allocation to Mutual</li><li>Funds only (5% of the QIB Portion)</li></ul>	Up to 1,56,000 Equity Shares aggregating up to ₹ [•] lakhs
(b) Balance of QIB Portion for all QIBs excluding Mutual Funds	Up to 10,92,000 Equity Shares aggregating up to ₹ [•] lakhs
B. Non-Institutional Portion	Not less than 9,36,000 Equity Shares aggregating up to ₹ [•] lakhs
C. Retail Portion	Not less than 21,84,000 Equity Shares aggregating up to ₹ [•] lakhs
Pre and Post – Issue Equity Shares	
Equity Shares outstanding prior to the Issue	1,86,88,819 Equity Shares of face value ₹10 each
Equity Shares outstanding after the Issue	2,49,46,819 Equity Shares of face value ₹10 each
Use of Net Proceeds by our Company	Please see the chapter titled <i>"Objects of the Issue"</i> on page 102 of this Red Herring Prospectus.

\*Subject to finalisation of the Basis of Allotment. Number of shares may need to be adjusted for lot size upon determination of issue price.

#### Notes:

- The Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time. This Issue is being made by our company in terms of Regulation of 229 (2) of SEBI (ICDR) Regulations read with Rule 19(2)(b)(i) of SCRR wherein not less than 25% of the post – issue paid up equity share capital of our company are being offered to the public for subscription.
- 2) The Issue has been authorized by the Board of Directors vide a resolution passed at its meeting held on December 26, 2023 and by the Shareholder of our Company, vide a special resolution



passed pursuant to Section 62(1) (i) of the Companies Act, 2013 at the Extra Ordinary General Meeting held on January 24, 2024.

- 3) The SEBI (ICDR) Regulations permit the issue of securities to the public through the Book Building Process, which states that, not less than 15% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35% of the Net Issue shall be available for allocation on a proportionate basis to Retail Individual Bidders and not more than 50% of the Net Issue shall be allotted on a proportionate basis to QIBs, subject to valid bids being received at or above the Issue Price. Accordingly, we have allocated the Net Issue i.e., not more than 50% of the Net Issue to QIB and not less than 35% of the Net Issue shall be available for allocation to Retail Individual Investors and not less than 15% of the Net Issue shall be available for allocation to non-institutional bidders.
- 4) Subject to valid bids being received at or above the Issue Price, under subscription, if any, in any category, except in the QIB Portion, would be allowed to be met with spill-over from any other category or combination of categories of Bidders at the discretion of our Company in consultation with the Book Running Lead Managers and the Designated Stock Exchange, subject to applicable laws.

Our Company may, in consultation with the Book Running Lead Manager, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations. One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription in the Anchor Investor Portion, the remaining Equity Shares shall be added to the QIB Portion. Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Issue Price. However, if the aggregate demand from Mutual Funds is less than 5% of the Net QIB Portion will be added to the Net QIB Portion and allocated proportionately to the QIB Bidders (other than Anchor Investors) in proportion to their Bids. For further details, please refer section titled "Issue Procedure" beginning on page 317 of this Red Herring Prospectus.



#### SUMMARY OF OUR FINANCIAL INFORMATION

The following tables provide the summary of financial information of our Company derived from the Restated Financial Information as at and for the Financial Years ended March 31, 2023, March 31, 2022 and March 31, 2021 and for the period ended January 31, 2024.

The Restated Financial Information referred to above is presented under "Restated Financial Information" beginning on page no. 215. The summary of financial information presented below should be read in conjunction with the Restated Financial Information, the notes thereto and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page no. 275.



#### RESTATED STATEMENT OF ASSETS AND LIABLITIES

		(All a	amounts in ₹ la	ikh, unless oth	erwise stated
Particulars	Annexure No.	As at 31 January 2024	As at 31 March 2023	As at 31 March 2022	As at 31 March 2021
Equity & Liabilities					
1. Shareholders Fund					
a) Share Capital	I.1	1,868.88	1,774.94	1,774.94	489.35
b) Reserves and Surplus	I.2	1,562.46	588.66	131.73	(1,275.74)
Total Shareholder's Fund		3,431.34	2,363.60	1,906.67	(786.39)
2. Non-Current Liabilities					
a) Long Term Borrowings	I.3	1,394.31	1,273.35	1,430.55	2,959.74
b) Deferred Tax Liability	I.4	-	-	-	-
c) Other Non-Current Liabilities	I.5	46.93	46.93	46.93	48.97
c) Long Term Provisions	I.6	53.66	50.47	50.60	47.11
Total Non-Current Liabilities		1,494.90	1,370.75	1,528.08	3,055.82
3. Current Liabilities					
a) Short Term Borrowings	I.7	611.13	91.87	374.31	333.24
b) Trade Payables	I.8	2,606.26	1,623.04	1,487.48	1,619.44
c) Other Current Liabilities	I.9	195.01	98.16	110.44	135.44
d) Short Term Provisions	I.10	282.20	214.43	185.96	104.25
Total Current Liabilities		3,694.60	2,027.50	2,158.19	2,192.37
Total Equity & Liability		8,620.84	5,761.85	5,592.94	4,461.80
4. Non-Current Assets					
a) Property, Plant and Equipment and Intangible Assets	I.11				
- Property, Plant and Equipment		2,170.58	2,421.84	2,411.08	1,457.38
- Intangible Assets		75.88	99.88	97.73	127.47
- Work-In-Progress		133.58	-	-	95.12
Total Fixed Assets		2,380.04	2,521.72	2,508.81	1,679.97
b) Non-Current Investments		-	-	-	-
c) Deferred Tax Assets (Net)	I.4	196.77	432.01	596.99	722.59
d) Long Term Loans and Advances	I.12	64.71	55.83	55.12	56.15
e) Other Non- current Assets		-	-	-	-
Total Non-Current Assets		2,641.52	3,009.56	3,160.92	2,458.71
5. Current assets					



Place: New Delhi Date: 19.06.2024		G	Sd/- Rimple Sarin Dany Secretary		-/Sd Sarvar Alam ncial Officer		
Place: New Delhi			Sd/-		Sd/-		
Membership No. 514162		D	IN: 087087098	DI	N: 07932723		
Partner			Director		Director		
CA Kapish Jain			Sarina Gupta	R	ishita Gupta		
Sd/-			Sd/-		Sd/-		
Firm Reg. No. 022743N				•			
Chartered Accountants		For and on behalf of the Board of Ambey Laboratories Limited					
Note: The above statement shou Financial Statements Appearing For Kapish Jain & Associates			vely.				
Total Assets		8,620.84	5,761.85	5,592.94	4,461.80		
Total Current Assets		5,979.32	2,752.29	2,432.02	2,003.09		
d) Other Current Assets	I.18	493.68	297.78	200.57	145.00		
c) Short Term Loans and advances	I.17	329.23	284.44	275.02	237.08		
balances	117	220.22	204.44	075.00	227.00		
d) Cash and Cash Equivalents	I.16	23.22	41.09	28.90	51.10		
c) Trade Receivables	I.15	2,844.50	356.51	852.44	696.68		
b) Inventories	I.14	2,210.57	1,712.03	1,075.09	873.23		
	. –	78.12	60.44	-	-		



#### **RESTATED STATEMENT OF PROFIT & LOSS ACCOUNT**

#### ANNEXURE - II

(All amounts in ₹ lakh, unless otherwise stated)

		12	ili amounis in V	iukn, uniess o	therwise stated	
Particulars	Annex	For the period ended	For the year ended	For the year ended	For the year ended	
T at ticulars	ure No.	31 <sup>st</sup> January 2024	31 <sup>st</sup> March 2023	31 <sup>st</sup> March 2022	31 <sup>st</sup> March 2021	
Income						
I Revenue from Operations	II.1	10,031.76	10,482.12	8,460.07	8,173.94	
II Other Income	II.2	11.93	261.35	51.12	67.60	
III Total Income		10,043.69	10,743.47	8,511.19	8,241.54	
IV Expenditure						
(a) Cost of Material Consumed	II.3	8,871.50	9,294.15	6,991.03	6,447.80	
(b) Change in Inventories	II.4	(518.83)	(302.97)	(101.34)	187.55	
(c) Employee Benefit Expenses	II.5	170.27	241.50	195.03	191.02	
(d) Other Expenses	II.6	241.39	408.06	341.26	374.57	
V Total Expenses		8,764.33	9,640.74	7,425.98	7,200.94	
VI. Profit Before Interest, Depreciation and Tax		1,279.36	1,102.73	1,085.21	1,040.60	
VII. Depreciation and amortization expense	I.11	283.29	296.26	297.03	322.22	
VIII Profit Before Interest and Tax (VI-VII)		996.07	806.47	788.18	718.38	
IX Financial Charges	II.7	158.10	183.73	305.11	409.53	
X Profit Before Exceptional and Extraordinary Items and Taxes (VIII-IX)		837.97	622.74	483.07	308.85	
XI Exceptional Items - Prior period items		-	0.83	-	-	



	837.97	621.91	483.07	308.85
	-	-	-	-
	837.97	621.91	483.07	308.85
	139.87	103.81	80.63	51.55
II.8	-	-	-	-
	235.24	164.98	125.60	(724.83)
	(139.87)	(103.81)	(80.63)	(51.55)
	235.24	164.98	125.60	(724.83)
	607.73	456.93	357.47	1,033.67
	3.33	2.57	7.08	21.12
	II.8		Image:	Image: state of the state

**Note**: The above statement should be read with the Significant Accounting Policies and Notes on Financial Statements Appearing in Annexure IV & V respectively.

For KAPISH JAIN & ASSOCIATES Chartered Accountants Firm Reg. No. 022743N For and on behalf of the Board of Ambey Laboratories Limited

Sd/-	Sd/-	Sd/-
CA Kapish Jain	Sarina Gupta	Rishita Gupta
Partner	Director	Director
Membership No. 514162	DIN: 087087098	DIN: 07932723
Place: New Delhi Date: 19.06.2024	-/Sd Rimple Sarin Company Secretary M. No. A66345	Sd/- Sarvar Alam Chief Financial Officer PAN: BGOPA2094P



#### **RESTATED CASH FLOW STATEMENT**

#### ANNEXURE – III (All amounts in lakh, unless stated otherwise)

	(All amounts in lakn, unless stated otherwi			
PARTICULARS	31 January 2024	31 March 2023	31 March 2022	31 March 2021
A. CASH FLOW FROM OPERATING ACTIVITIES				
Profit Before Tax as per Profit & Loss A/c	837.97	621.91	483.07	308.85
Adjusted for:				
a. Depreciation	283.29	296.26	297.03	322.22
b. Interest Expenses & Finance Cost	158.10	183.73	305.11	409.53
c. Unrealised foreign currency (gain)/loss	(9.26)	-	(3.74)	(3.70)
d. Interest Income	(0.06)	(0.62)	(0.58)	(4.03)
Operating profit before working capital changes	1,270.04	1,101.28	1,080.89	1,032.88
Adjusted for:				
a. Decrease /(Increase) in Inventories	(498.54)	(636.94)	(201.86)	505.78
b. Decrease / (Increase) in Trade Receivable	(2,478.73)	495.93	(152.01)	(198.79)
c. Decrease / (Increase) in Long Term Loans and Advances	(8.88)	(0.71)	1.03	88.95
d. Decrease / (Increase) in Short Term Loans and Advances	(44.77)	22.63	(56.75)	(25.00)
e. Decrease / (Increase) in Other Assets	(195.90)	(129.27)	(36.76)	(100.50)
f. Increase / (Decrease) in Trade Payables	983.22	135.56	(131.96)	(296.16)
g. Increase / (Decrease) in Long Term Provisions	3.19	(0.13)	3.50	(1.98)
h. Increase / (Decrease) in Other Liabilities	97.72	(10.92)	(21.94)	(783.91)
i. Increase / (Decrease) current asset current investment	(17.68)	(60.44)	-	-
Cash generated from operations				
Net Income Tax (Paid)/Refund	66.88	27.14	76.57	53.06
Net Cash Generated/(Used) From Operating Activities (A)	(823.46)	944.11	560.73	274.31
B. CASH FLOW FROM INVESTING ACTIVITES				
a. (Purchase) Sale of Fixed Assets	(141.61)	(309.17)	(75.88)	(120.73)
b. Interest & Other Income	0.06	0.62	0.58	4.03
Net Cash Generated/(Used) From	(141.55)	(308.55)	(75.30)	(116.71)



C. CASH FLOW FROM FINANCING ACTIVITES				
a. Interest & Finance Cost	(158.10)	(183.73)	(305.11)	(409.53)
b. Proceeds from issues of equity shares	465.00	-	-	-
c. (Repayments) / proceeds of long term borrowings	120.96	(157.20)	(243.60)	(72.73)
d. (Repayments) / proceeds of short term borrowings	519.26	(282.44)	41.07	333.24
Net Cash Generated/(Used) From Financing Activities (C)	947.13	(623.37)	(507.64)	(149.02)
Net Increase / ( Decrease ) in cash and cash equivalents	(17.87)	12.19	(22.20)	8.58
Cash and cash equivalents at the beginning of the year	41.09	28.90	51.10	42.52
Cash and cash equivalents at the end of the year	23.22	41.09	28.90	51.10
Notes:				
1. The above Cash Flow Statement has be	en prepareo uno			outin
Accounting Standard -3 'Cash Flow State / recasted wherever necessary to make the 2. The above statement should be read wi Statements Appearing in Annexure IV &	ment Previous ye em comparable v th the Significan	ear's figures have with those of curr t Accounting Po	e been regroupe ent year. licies and Note	ed / rearranged s on Financial
Accounting Standard -3 'Cash Flow State / recasted wherever necessary to make the 2. The above statement should be read with Statements Appearing in Annexure IV & For KAPISH JAIN & ASSOCIATES	ment Previous ye em comparable v th the Significan	ear's figures have vith those of curr t Accounting Po For an	e been regroupe ent year. licies and Note d on behalf of	ed / rearranged s on Financial the Board of
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Accounting Standard -3 'Cash Flow State / recasted wherever necessary to make the 2. The above statement should be read with Statements Appearing in Annexure IV & For KAPISH JAIN & ASSOCIATES Chartered Accountants	ment Previous ye em comparable v th the Significan V respectively.	ear's figures have vith those of curr t Accounting Po For an	e been regroupe ent year. licies and Note d on behalf of nbey Laborato	ed / rearranged s on Financial the Board of



#### GENERAL INFORMATION

Our Company was originally incorporated as "Ambey Laboratories Private Limited" on March 20, 1985 vide certification of incorporation bearing Corporate Identity No. U74899DL1985PLC020490 under the provision of the Companies Act, 1956 issued by the Registrar of Companies, Delhi. For further details, please refer to section titled "Our History and Certain Corporate Matters" beginning on page no. 184 of this Red Herring Prospectus.

Brief of Company and Issue Information			
Registered & Corporate Office	"Ambey Laboratories Limited"		
	<u>Registered Office:</u> Ground Floor, Property No.555, Tarla Mohalla, Ghitorni, South West Delhi, New Delhi, Delhi, India -110030		
	<u>Corporate Office</u> :		
	B18/9, DLF Phase -1 Sector 26A, Gurugram-122002, Haryana India - 122002		
	Contact Person: Rimple Sarin Contact No: 0124-4000788 Email ID: <u>cs@ambeylab.com</u> ; <u>investordesk@ambeylab.com</u> Website: www.ambeylab.com		
Date of Incorporation	March 20, 1985		
Corporate Identification Number	U74899DL1985PLC020490		
Registration Number	020490		
Company Category	Company Limited by Shares		
Company Sub-category	Indian Non-Government Company		
Address of Registrar of Companies	Registrar of CompaniesRegistrar of Companies, 4th Floor, IFCI Tower, 61, Nehru Place,New Delhi – 110019		
Designated Stock Exchange	NATIONAL STOCK EXCHANGE OF INDIA LIMITED SME Platform of National Stock Exchange of India Limited ("NSE Emerge") Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai– 400051		
Company Secretary and ComplianceOfficer	Ms. Rimple SarinCompany Secretary & Compliance OfficerContact No: 0124-4000788Email ID: cs@ambeylab.comWebsite: ambeylab.com		
Chief Financial Officer (CFO)	Mr. Sarvar Alam Chief Financial Officer Contact No: 0124-4000788 Email ID: <u>sarvaralam@ambeylab.com</u> Website: ambeylab.com		



	M/s Kapish Jain & Associates, Chartered Accountant
Statutory & Peer Review Auditor	Address: B-504, Statesman House, 148, Barakhamba Road, New
of the company	Delhi- 110001
	<b>Tel. No:</b> +91-11-43708987
	E-mail ID: <u>ca.kapish@gmail.com</u>
	Contact Person: CA Kapish Jain
	Membership No. 514162
	Firm Registration No: 022743N
	Peer Review Certificate No: 011804

#### **Board of Directors of Our Company:**

Our Company's Board comprises of the following Directors:

Sl. No.	Name of Directors	Designation	DIN	Address
1.	Sarina Gupta	Whole Time	08787098	Apartment-1006A, The Magnolias,
		Director		DLF Phase V, Gurgaon, Gurgaon
				Haryana-122009
2.	Rishita Gupta	Non-Executive	07932723	Flat No 611A, Aralias, Golf Course
		Director		Road, Sector-42, DLF Golf Links,
				Sikanderpur Ghosi (68), Gurgaon,
				Haryana-122002
3.	Sandeep Bansal	Non-Executive	05305244	Flat No: Gbe- 022, New Town
		Director		Heights-91, DLF Garden City,
				Sector-91, Gurugram-122505, India
4.	Abdul Quadir	Independent	09781856	13, Parasa Khurd, Tarkulwa Tiwari,
		Director		Maharajganj, Uttar Pradesh-273302
5.	Roni Soni	Independent	07504677	RZ 7A/29 Puran Nagar, Gali
		Director		Number 03, Palam Colony, South
				West Delhi - 110045

For further details of the Board of Directors, please refer to the Section titled "*Our Management*" beginning on page no. 189 of this Red Herring Prospectus.



Details of Key Intermediaries pertaining to this Issue and our Company:

LEAD MANAGER	REGISTRAR TO THE ISSUE
Fastrack Finsec Category-1 Merchant Banker	LINKIntime
FAST TRACK FINSEC PRIVATE LIMITED SEBI Registration No. INM000012500 Address: Office No. V-116, 1st Floor, New Delhi House,27, Barakhamba Road, New Delhi - 110 001 Tel No.: +91-11-43029809 Contact Person: Mr. Vikas Kumar Verma Email: vikasverma@ftfinsec.com; investor@ftfinsec.com Website: www.ftfinsec.com	LINK INTIME INDIA PRIVATE LIMITED SEBI Registration No.: INR000004058 Address: C-101, 1st Floor, 247 Park, Lal Bahadur Shastri Marg, Vikhroli (West) Mumbai, Maharashtra – 400083, India Tel No: +91 8108114949 Email Id: - ambeylab.ipo@linkintime.co.in Website: www.linkintime.co.in Contact Person: Ms. Shanti Gopalkrishnan
MARKET MAKER	BANKER TO THE COMPANY
Name: Nikunj Stock Brokers LimitedAddress: 'A-92, Ground Floor, Kamla Nagar, NewDelhi-Delhi 110007Contact No: 011- 49863108/ 91-9999492292E-mail:complianceofficer@nikunjonline.comWebsite:www.nikunjonline.comContact person: Mr. Anupam SumanSEBIRegistrationNo: INZ000169335	AU SMALL FINANCIAL BANK AU SMALL FINANCIAL BANK Address: Shop No. G2 & B2, The shopping Mall, Arjun Marg, DLF Phase 1, Section 26A, Gurgaon, Haryana - 122002 Tele. No.: +91-8130087283 E-mail: Himanshu.tomar@aubank.in Website: www.aubank.in Contact Person: Mr. Himanshu Tomar
PEER REVIEW/ STATUTORY AUDITOR	LEGAL ADVISOR TO THE ISSUE
M/s KAPISH JAIN & ASSOCIATES, CHARTERED ACCOUNTANT Address: B-504, Statesman House, 148, Barakhamba Road, New Delhi- 110001 Tel. No: +91-11-43708987 E-mail ID: ca.kapish@gmail.com Contact Person: CA Kapish Jain Membership No. 514162 Firm Registration No: 022743N Peer Review Certificate No: 011804	ADV. AMAN THUKRAL Address: 202, Tower 8, Sector-Pi-II, Unitech Horizon, Greater Noida – 201310 Mobile. No: +91-9891602513 Email Id: amanthukral@outlook.com Contact Person: Adv. Aman Thukral Enrollment no.: D/3041/2018

BANKERS TO THE ISSUE, REFUND BANKER AND SPONSOR BANK

 Image: Contact Person: Mr. Varun Badai



#### **INVESTOR GRIEVANCES:**

Investors may contact our Company Secretary and Compliance Officer and/or the Registrar to the Issue and/or the Lead Manager, in case of any pre-issue or post-issue related problems, such as non-receipt of letters of allotment, credit of allotted Equity Shares in the respective beneficiary account or refund orders, etc. For all Issue related queries and for redressal of complaints, Applicants may also write to the Lead Manager. All complaints, queries or comments received by Stock Exchange/SEBI shall be forwarded to the Lead Manager, who shall respond to the same.

All grievances in relation to the application through ASBA process may be addressed to the Registrar to the Issue, with a copy to the relevant Designated Intermediary with whom the ASBA Form was submitted, giving details such as the full name of the sole or First Applicant, ASBA Form number, Applicants' DP ID, Client ID, PAN, number of Equity Shares applied for, date of submission of ASBA Form, address of Bidder, the name and address of the relevant Designated Intermediary, where the ASBA Form was submitted by the Bidder, ASBA Account number in which the amount equivalent to the Bid Amount was blocked and UPI ID used by the Retail Individual Investors. Further, the Bidder shall enclose the Acknowledgment Slip from the Designated Intermediaries in addition to the documents or information mentioned here in above.

In terms of SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2018/22 dated February 15, 2018, SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 and subject to applicable law, any ASBA Applicant whose Application has not been considered for Allotment, due to failure on the part of any SCSB, shall have the option to seek redressal of the same by the concerned SCSB within three months of the date of listing of the Equity Shares. SCSBs are required to resolve these complaints within 15 days, failing which the concerned SCSB would have to pay interest at the rate of 15% per annum for any delay beyond this period of 15 days. Further, the investors shall be compensated by the SCSBs at the rate higher of ₹100 or 15% per annum of the application amount in the events of delayed or withdrawal of applications, blocking of multiple amounts for the same UPI application, blocking of more amount than the application amount, delayed unblocking of amounts for non-allotted/partially-allotted applications for the stipulated period. In an event there is a delay in redressal of the investor grievance in relation to unblocking of amounts, the Lead Manager shall compensate the investors at the rate higher of ₹100 or 15% per annum of the application at the application amount.

#### Statement of Inter Se Allocation of Responsibilities

Fast Track Finsec Private Limited is the sole Lead Manager to this Issue and all the responsibilities relating to co-ordination and other activities in relation to the Issue shall be performed by them and hence a statement of inter-se allocation of responsibilities is not required.

#### Self-Certified Syndicate Banks ("SCSBs")

The lists of banks that have been notified by SEBI to act as SCSB for the ASBA process are provided on https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34.

For details of the Designated Branches which shall collect Application Forms, please refer to the abovementioned SEBI link.

#### **Issuer Banks for UPI**

In accordance with UPI Circulars, RIIs applying via UPI Mechanism may apply through the SCSBs and mobile applications, whose names appear on the website of SEBI

(<u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40</u>), as updated from time to time. A list of SCSBs and mobile applications, which are live for applying in public issues



using UPI mechanism is provided as 'Annexure A' to the SEBI circular, bearing number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019

#### **Registered Brokers**

Bidders can submit Bid cum Application Forms in the Offer using the stock brokers network of the Stock Exchanges, i.e., through the Registered Brokers at the Broker Centres. The list of the Registered Brokers, including details such as postal address, telephone number and e-mail address, is provided on the website of the SEBI (www.sebi.gov.in) and updated from time to time. For details on Registered Brokers, please refer <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>

#### **Brokers to This Issue**

All brokers registered with SEBI and members of the Recognised Stock Exchange can act as brokers to the Offer.

#### **Registrar to Issue and Share Transfer Agents**

The list of the RTAs eligible to accept Applications forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, are provided on the website of the SEBI on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>, as updated from time to time.

#### **Collecting Depository Participants**

The list of the CDPs eligible to accept Application Forms at the Designated CDP Locations, including details such as name and contact details, are provided on the website of Stock Exchange. The list of branches of the SCSBs named by the respective SCSBs to receive deposits of the Application Forms from the Designated Intermediaries will be available on the website of the SEBI (www.sebi.gov.in) and updated from time to time.

#### PEER REVIEWED STATUTORY AUDITOR TO THE COMPANY

Name: M/s Kapish Jain & Associates, Chartered Accountant Address: B-504, Statesman House, 148, Barakhamba Road, New Delhi- 110001 Tel: +91-11-43708987 Peer Review Certificate No: 011804 Firm Registration No: 022743N Email: ca.kapish@gmail.com

M/s Kapish Jain & Associates, Chartered Accountant holds a peer review certificate no. 011804 dated 8<sup>th</sup> August, 2019 issued by the Institute of Chartered Accountants of India. The said peer review certificate is valid till 7<sup>th</sup> August, 2024.

#### **Credit Rating**

This being an Issue of Equity Shares, credit rating is not required.

#### Trustees

As the Issue is of Equity Shares, the appointment of trustees is not required.

#### **Debenture Trustees**

As the Issue is of Equity Shares, the appointment of Debenture trustees is not required.



### **IPO Grading**

Since the Issue is being made in terms of Section IX of the SEBI (ICDR) Regulations, 2018 there is no requirement of appointing an IPO Grading agency.

#### **Monitoring Agency**

As per regulation 262(1) of the SEBI ICDR Regulations 2018, the requirement of Monitoring Agency is not mandatory if the Issue size is below Rs.10,000 Lakhs. Our Company is not required to appoint any monitoring agency for this Issue. However, as per Section 177 of the Companies Act, 2013, the Audit Committee of our Company, would be monitoring the utilization of the proceeds of the Issue.

#### **Appraising Entity**

No appraising entity has been appointed in respect of any objects of this Issue.

#### Filing of Red Herring Prospectus/ Prospectus with the SEBI/ROC

The Red Herring Prospectus is being filed with the NSE Stock Exchange of India, Jeevan Vihar Building, 4th Floor, Road Area, 3, Sansad Marg, Janpath, Connaught Place, New Delhi, India.

The Red Herring Prospectus will not be filed with SEBI, nor will SEBI issue any observation on the Offer Document in terms of Regulation 246(2) of SEBI (ICDR) Regulations, 2018. Pursuant to Regulation 246(5) of SEBI (ICDR) Regulations, 2018 and SEBI Circular Number SEBI/HO/CFD/DIL1/CIR/P/2018/011 dated January 19, 2018, a copy of Red Herring Prospectus/ Prospectus will be filed online through SEBI Intermediary Portal at https://siportal.sebi.gov.in.

A copy of the Red Herring Prospectus/Prospectus along with the material contracts and documents required to be filed under Section 32 of the Companies Act, 2013 would be filed with the ROC at its office through the electronic portal at http://www.mca.gov.in and a copy of the Red Herring Prospectus to be filed under Section 26 of the Companies Act, 2013 would be filed with the ROC at its office and through the electronic portal at http://www.mca.gov.in.

#### **Book Building Process**

Book Building, with reference to the Issue, refers to the process of collection of Bids on the basis of the Red Herring Prospectus within the Price Band. The Price Band shall be determined by our Company in consultation with the Book Running Lead Manager in accordance with the Book Building Process, and advertised in all editions of the English national newspaper, all editions of Hindi national newspaper and Hindi Edition of Regional newspaper where our registered office is situated at least two working days prior to the Bid/ Issue Opening date. The Issue Price shall be determined by our Company, in consultation with the Book Running Lead Manager in accordance with the Book Building Process after the Bid/ Issue Closing Date. The principal parties involved in the Book Building Process are:

- ➢ Our Company;
- > The Book Running Lead Manager in this case: Fast Track Finsec Private Limited,
- The Syndicate Member(s) who are intermediaries registered with SEBI/ registered as brokers with NSE and eligible to act as Underwriters. The Syndicate Member(s) will be appointed by the Book Running Lead Manager;
- $\blacktriangleright$  The Registrar to the Issue and;
- > The Designated Intermediaries and Sponsor bank

The SEBI (ICDR) Regulations have permitted the Issue of securities to the public through the Book Building Process, wherein allocation to the public shall be made as per Regulation 253 of the SEBI ICDR Regulations. The Issue is being made through the Book Building Process wherein not more than 50% of



the Net Issue shall be available for allocation on a proportionate basis to QIBs, provided that our Company may in consultation with the BRLM allocate upto 60% of the OIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI (ICDR) Regulations (the "Anchor Investor Portion"), out of which one third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Issue Price. 5% of the QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the OIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders, including Mutual Funds, subject to valid Bids being received at or above the Issue Price. Further, not less than 15% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35% of the Net Issue shall be available for allocation to Retail Individual Bidders, in accordance with the SEBI Regulations, subject to valid Bids being received at or above the Issue Price. All potential Bidders may participate in the Issue through an ASBA process by providing details of their respective bank accounts which will be blocked by the SCSBs. All Bidders are mandatorily required to utilize the ASBA process to participate in the Issue. Under-subscription if any, in any category, except in the OIB Category, would be allowed to be met with spillover from any other category or a combination of categories at the discretion of our Company in consultation with the BRLM and the Designated Stock Exchange.

All Bidders, except Anchor Investors, are mandatorily required to use the ASBA process for participating in the Issue. In accordance with the SEBI ICDR Regulations, QIBs bidding in the QIB Portion and Non-Institutional Bidders bidding in the Non-Institutional Portion are not allowed to withdraw or lower the size of their Bids (in terms of the quantity of the Equity Shares or the Bid Amount) at any stage. Retail Individual Bidders can revise their Bids during the Bid/Issue Period and withdraw their Bids until the Bid/Issue Closing Date. Further, Anchor Investors cannot withdraw their Bids after the Anchor Investor Bid/Issue Period. Allocation to the Anchor Investors will be on a discretionary basis.

Subject to valid Bids being received at or above the Issue Price, allocation to all categories in the Net Issue, shall be made on a proportionate basis, except for the Retail Portion where allotment to each Retail Individual Bidders shall not be less than the minimum bid lot, subject to availability of Equity Shares in Retail Portion, and the remaining available Equity Shares, if any, shall be allotted on a proportionate basis. Under–subscription, if any, in any category, would be allowed to be met with spill– over from any other category or a combination of categories at the discretion of our Company in consultation with the Book Running Lead Manager and the Stock Exchange. However, under-subscription, if any, in the QIB Portion will not be allowed to be met with spill over from other categories or a combination of categories.

In terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all the investors (except Anchor Investors) applying in a public issue shall use only Application Supported by Blocked Amount (ASBA) process for application providing details of the bank account which will be blocked by the Self Certified Syndicate Banks (SCSBs) for the same. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018, Retail Individual Investors applying in public issue may use either Application Supported by Blocked Amount (ASBA) facility for making application or also can use UPI as a payment mechanism with Application Supported by Blocked Amount for making application. For details in this regards, specific attention are invited to the chapter titled "Issue Procedure" beginning on page 317 of the Red Herring Prospectus. The process of Book Building under the SEBI (ICDR) Regulations is subject to change from time to time and the investors are advised to make their own judgment about investment through this process prior to making a Bid or application in the Issue.

For further details on the method and procedure for Bidding, please see section entitled "Issue Procedure" on page 317 of this Red Herring Prospectus.

#### **Illustration of the Book Building and Price Discovery Process:**

For an illustration of the Book Building Process and the price discovery process, please refer to the chapter titled "Issue Procedure" on page 317 of this Red Herring Prospectus.



#### **Issue Programme**

Event	Indicative Dates
Anchor Period Open/Close	Tuesday, July 02, 2024
Bid/ Issue Opening Date	Wednesday, July 03, 2024
Bid/ Issue Closing Date	Friday, July 05, 2024
Finalization of Basis of Allotment with the	On or before Monday, July 08, 2024
Designated Stock Exchange	
Initiation of Allotment / Refunds / Unblocking of	On or before Monday, July 08, 2024
Funds from ASBA Account or UPI ID linked	
bank account	
Credit of Equity Shares to Demat accounts of	On or before Tuesday, July 09, 2024
Allottees	
Commencement of trading of the Equity Shares on	Wednesday, July 10, 2024
the Stock Exchange	

Our Company in consultation with the Book Running Lead Manager may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/Issue Period shall be one Working Day prior to the Bid/Issue Opening Date in accordance with the SEBI ICDR Regulations.

The above timetable is indicative and does not constitute any obligation on our Company or the Book Running Lead Manager. Whilst our Company shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchange are taken within 3 Working Days of the Bid/ Issue Closing Date, the timetable may change due to various factors, such as extension of the Bid/Issue Period by our Company, revision of the Price Band or any delays in receiving the final listing and trading approval from the Stock Exchange. The Commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchange and in accordance with the applicable laws. Bid Cum Application Forms and any revisions to the same will be accepted only between 10.00 A.M. to 5.00 P.M. (IST) during the Issue Period (except for the Bid/ Issue Closing Date). On the Bid/ Issue Closing Date, the Bid Cum Application Forms will be accepted only between 10.00 A.M. to 3.00 P.M. (IST) for retail and non-retail Bidders. The time for applying for the Retail Individual Applicant on Bid/Issue Closing Date may be extended in consultation with the BRLM, RTA and NSE Emerge taking into account the total number of applications received up to the closure of timings.

Due to the limitation of time available for uploading the Bid Cum Application Forms on the Bid/Issue Closing Date, Bidders are advised to submit their applications one (1) day prior to the Bid/ Issue Closing Date and, in any case, not later than 3.00 P.M. (IST) on the Bid/ Issue Closing Date. Any time mentioned in this Red Herring Prospectus is IST. Bidders are cautioned that in the event, a large number of Bid Cum Application Forms are received on the Bid/Issue Closing Date, as is typically experienced in public Issue, some Bid Cum Application Forms may not get uploaded due to the lack of sufficient time. Such Bid Cum Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holidays). Neither our Company nor the BRLM is liable for any failure in uploading the Bid Cum Application Forms due to faults in any software/hardware system or otherwise.

In accordance with SEBI ICDR Regulations, QIBs and Non-Institutional Applicants are not allowed to withdraw or lower the size of their application (in terms of the quantity of the Equity Shares or the Application amount) at any stage. Retail Individual Applicants can revise or withdraw their Bid Cum Application Forms prior to the Bid/Issue Closing Date. Allocation to Retail Individual Applicants, in this Issue will be on a proportionate basis.

In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical Bid Cum Application Form, for a particular Applicant, the details as per the file received from Stock Exchange may be taken as the final data for the purpose of Allotment. In case of discrepancy in the data



entered in the electronic book vis-à-vis the data contained in the physical or electronic Bid Cum Application Form, for a particular ASBA Applicant, the Registrar to the Issue shall ask the relevant SCSBs/ RTAs / DPs / stock brokers, as the case may be, for the rectified data.

### **Expert Opinion**

Our Company has not obtained any expert opinions except we have received consent from the Peer review Auditors of the Company to include their name as an expert in this Red Herring Prospectus in relation to the (a) Peer review Auditors' reports on the restated Audited financial statements; and (b) Statement of Tax Benefits by the Peer review Auditors and such consent has not been withdrawn as on the date of this Red Herring Prospectus.

#### **Change in Auditors during the last three (3) years**

Auditor	Date of Appointment	Date of Resignation	Reason for change
M/s Sastry K Anandam & Co. LLP Address: M56 B, LGF, Shop No. 5, Malviya Nagar, New Delhi, Delhi - 110017 Email: cakk1984@gmail.com Firm Registration No.: 000179N/N500051	30/09/2019	22/08/2022	Due to demerger of the Auditors Firm
M/s K K Baranwal & Associates Address: B-62, 2 <sup>nd</sup> Floor, Sector -8, Dwarka, Delhi - 110075 Email: cakk1984@gmail.com Firm Registration No.: 024207N	01/04/2021	31/03/2023	Due to Completion of Term
M/s Kapish Jain & Associates Associates Address: 504, B Wing, Statesman House, 148 Barakhamba Road, New Delhi- 110001 Email: ca.kapish@gmail.com Firm Registration No.: 022743N Peer Review Number: 011804	30/09/2023	NA	NA

Following changes has been done in the last 3 years:

### WITHDRAWAL OF THE ISSUE

Our Company in consultation with the Lead Manager, reserves the right not to proceed with the Issue at any time after the Issue Opening Date but before the Board meeting for Allotment. In such an event, our Company would issue a public notice in the newspapers, in which the pre-Issue advertisements were published, within two (2) days of the Issue Closing Date or such other time as may be prescribed by SEBI, providing reasons for not proceeding with the Issue. The Lead Manager, through the Registrar to the Issue, shall notify the SCSBs to unblock the bank accounts of the ASBA Applicants within one (1) day of receipt of such notification. Our Company shall also promptly inform NSE Emerge on which the Equity Shares were proposed to be listed. Notwithstanding the foregoing, the Issue is also subject to obtaining the final listing and trading approvals from NSE Emerge, which our Company shall apply for after Allotment. If our Company withdraws the Issue after the Issue Closing Date and thereafter determines that it will proceed with an IPO, our Company shall be required to file a fresh Red Herring Prospectus.



### Underwriter

In terms of Regulation 260 (1) of the SEBI (ICDR) Regulations, 2018, the initial public offer shall be underwritten for hundred per cent (100%) of the offer and shall not be restricted up to the minimum subscription level and as per sub-regulation (2) The lead manager(s) shall underwrite at least fifteen per cent of the issue size on their own account(s).

Our Company and Lead Manager to the Issue hereby confirm that the Issue is 100% Underwritten. The underwriting agreement is dated June 10, 2024 and pursuant to the terms of the underwriting agreement, obligations of the underwriter are subject to certain conditions specified therein. The underwriter has indicated their intention to underwrite following number of specified securities being offered through this Issue.

Name, Address, Telephone, and Email of theUnderwriter	Indicated no. of Equity Shares to be Underwritten	Amount Underwritten	% of the total Issue Size Underwritten
FAST TRACK FINSEC PRIVATE LIMITEDAddress: Office No. V-116, 1st Floor, New Delhi House,27, Barakhamba Road, New Delhi - 110 001 Tel No: +91-11-43029809 Website: www.ftfinsec.com Email: mb@ftfinsec.com; Contact Person: Mr. Vikas Kumar Verma SEBI Registration No: INM000012500	62,40,000 Equity Shares of Rs.10/- being issued at Rs. [•] each	[•]	100%

In the opinion of the Board of Directors of our Company, the resources of the above-mentioned Underwriter and Market Maker are sufficient to enable them to discharge their respective underwriting obligations in full.

#### **Details of Market Making Arrangement for This Issue**

Our Company and the Lead Manager has entered into Market Making Agreement dated June 10, 2024 with the following Market Maker to fulfill the obligations of Market Making for this Issue:

Name	Nikunj Stock Brokers Limited			
Address	A-92, Ground Floor, Kamla Nagar, New Delhi-110007			
Telephone	011- 49863108/ 91-8506922981			
E-mail	complianceofficer@nikunjonline.com			
Website:	www.nikunjonline.com			
Contact Person	Mr. Anupam Suman			
SEBI Registration No	INZ000169335			

Nikunj Stock Brokers Limited, registered with NSE Emerge, will act as the market maker and has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by amendment to SEBI (ICDR) Regulations.



The Market Maker shall fulfill the applicable obligations and conditions as specified in the SEBI (ICDR) Regulations, as amended from time to time and the circulars issued by the NSE and SEBI in this matter from time to time.

Following is a summary of the key details pertaining to the Market-making arrangement:

- The Market Maker(s) (individually or jointly) shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the stock exchange. Further, the Market Maker(s) shall inform the exchange in advance for every blackout period when the quotes are not being offered by the Marke Maker(s).
- The prices quoted by Market Maker shall be in compliance with the Market Maker Spread Requirements and other particulars as specified or as per the requirements of the NSE Emerge (SME platform of NSE) and SEBI from time to time.
- The minimum depth of the quote shall be ₹1,00,000/-. However, the investors with holdings of value less than ₹ 1,00,000/- shall be allowed to offer their holding to the Market Maker(s) (individually or jointly) in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker.
- The Market Maker shall not sell in lots less than the minimum contract size allowed for trading on the SME platform of NSE (in this case currently the minimum trading lot size is [•] equity shares; however, the same may be changed by the SME platform of NSE from time to time).
- After a period of three (3) months from the market making period, the Market Maker would be exempted to provide quote if the Shares of Market Maker in our company reaches to 25% of Issue Size. Any Equity Shares allotted to Market Maker under this Issue over and above 25% of Issue Size would not be taken in to consideration of computing the threshold of 25% of Issue Size. As soon as the Shares of Market Maker in our Company reduce to 24% of the Issue Size, the Market Maker will resume providing 2-way quotes.
- There shall be no exemption/ threshold on the downside. However, in the event the Market Maker exhausts his inventory through the market making process, NSE may intimate the same to SEBI after due verification.
- Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker(s), for the quotes given by him.
- There would not be more than five Market Makers for a script at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors.
- On the first day of the listing, there will be a pre-opening session (call auction) and there after the trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction.
- The Market maker may also be present in the opening call auction, but there is no obligation on him to do so.
- There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force majeure will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- The Market Maker(s) shall have the right to terminate said arrangement by giving a 3 (three)



months' notice or on mutually acceptable terms to the Merchant Banker, who shall then be responsible for appointing a replacement Market Maker(s) and executing a fresh arrangement. In case of termination of the above-mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the BRLM to arrange for another Market Maker in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of regulation 261(1) of the SEBI (ICDR) Regulations, 2018, as amended. Further, our Company and the BRLM reserve the right to appoint other Market Maker subject to the total number of Designated Market Makers not exceeding five or as specified by the relevant laws and regulations applicable at that particulars point of time. The Market Making Agreement is available for inspection at our office from 10.00 A.M. to 5.00 P.M. on working days.

- Risk containment measures and monitoring for Market Makers: The SME portal of NSE will have all margins, which are applicable on the NSE main board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. NSE can impose any other margins as deemed necessary from time to time.
- Punitive Action in case of default by Market Makers: NSE Emerge Exchange will monitor the obligations on a real-time basis and punitive action will be initiated for any exceptions and/or noncompliances. Penalties/ fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties/ fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker in case he is not present in the market (offering two-way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market-making activities/ trading membership. The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties/ fines/ suspension for any type of misconduct/ manipulation/ other irregularities by the Market Maker from time to time.
- Price Band and Spreads: The price band shall be 20% and the market maker spread (difference between the sell and the buy quote) shall be within 10% or as intimated by Exchange from time to time.
- Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for market makers during market-making process have been made applicable, based on the Issue size and as follows:

Issue Size	Buy quote exemption threshold (including mandatory initial inventory of 5% of the Issue Size)	Re-Entry threshold for buy quote (including mandatory initial inventory of 5% of the Issue Size)
Up to ₹20 Crore	25%	24%
₹20 to ₹50 Crore	20%	19%
₹50 to ₹80 Crore	15%	14%
Above ₹80 Crore	12%	11%

SEBI circular bearing reference no: CIR/MRD/DP/ 02/2012 dated January 20, 2012, has laid down that for issue size up to  $\gtrless$  250 crores, the applicable price bands for the first day shall be:

- i. In case an equilibrium price is discovered in the Call Auction, the price band in the normal trading session shall be 5% of the equilibrium price.
- ii. In case the equilibrium price is not discovered in the Call Auction, the price band in the normal trading session shall be 5% of the Issue Price.



## CAPITAL STRUCTURE

Our Equity Share capital before the Issue and after giving effect to the Issue, as at the date of this Red Herring Prospectus, is set forth below:

		(Rs. in Lakhs except No. of shares)			
S. No.	Particulars	Aggregate Nominal Value	Aggregate Value at Issue Price		
A.	Authorized Share Capital				
	2,50,00,000 Equity shares of ₹10/- <sup>(1)</sup> each	2500.00	[•]		
В.	Issued, Subscribed & Paid-up Share Capital prior to the Offer				
	1,86,88,819 Equity shares of ₹10/- each	1868.88	[•]		
C.	Present issue in terms of the Red Herring Prospectus <sup>(2)</sup>				
	65,70,000 Equity Shares of ₹10/- each for cash at a price of ₹ [•]/-per share	657.00	[•]		
	Consisting of				
	(a) Fresh issue of 62,58,000 Equity Shares of face value of Rs.10/- each at a premium of Rs. [●]/- per share	625.80	[•]		
	b) Offer for Sale of 3,12,000 Equity Shares of face value of Rs.10/- each at a premium of Rs. $[\bullet]$ /- per share	31.20	[•]		
Which	Comprises of:				
D.	Reservation for Market Maker portion				
	3,30,000 Shares of ₹10/- each for cash at a price a ₹ [•]/- per Equity Share	33.00	[•]		
E.	Net Issue to the Public				
	62,40,000 Equity Shares of ₹10/- each for cash at a price a ₹ [•]/- per Equity Share, out of which:	624.00	[•]		
	Net Issue to public consists of:				
	Allocation to QIB portion				
	Not more than 31,20,000 Equity Shares	312.00	[•]		
	Of which				
	<ul> <li>(a) Anchor Investor Portion</li> <li>Upto 18,72,000 Equity Shares aggregating to Rs</li> <li>[•] Lakhs</li> </ul>	187.20	[•]		
	<ul> <li>(b) Net QIB Portion (assuming the anchor Investor Portion is fully subscribed) – Upto 12,48,000 Equity Shares aggregating to Rs [●] Lakhs</li> <li>Of which:</li> </ul>	124.80	[•]		
	(i) Available for allocation to Mutual Funds only (5%				
	<b>of the Net QIB Portion</b> ) – Upto 1,56,000 Equity Shares aggregating to Rs [•] Lakhs	15.60	[•]		
	(ii) Balance of QIB Portion for all QIBs Excluding Mutual Funds – Upto 10,92,000 Equity Shares aggregating to Rs [•] Lakhs	109.20	[•]		
	Allocation to Non – Institutional				



	Not Less than 9,36,000 Equity Shares aggregating to ₹ [•] Lakhs	93.60	[•]
	Allocation to Retail		
	Not Less than 21,84,000 Equity Shares aggregating to ₹ [•] Lakhs	218.40	[•]
F.	Paid up Equity capital after the Issue		
	2,49,46,819 Equity Shares of ₹10/- each	24,94,68,	,190
	Securities Premium Account		
G.	Before the Issue	371.0	б
	After the Issue	[•]	

(1) Our Company has only one class of share, i.e., Equity Shares having face value of ₹10/- each and there are no partly paid-up Equity Shares or preference shares or convertible securities outstanding for conversion as on the date of this Red Herring Prospectus.

(2) The present Issue of 65,70,000 Equity Shares in terms of Red Herring Prospectus has been authorized pursuant to a resolution of our Board of Directors dated December 26, 2023 and by special resolution passed under Section 62(1)(c) of the Companies Act, 2013 at the Extra Ordinary General Meeting of the members held on January 24, 2024.

### NOTES TO THE CAPITAL STRUCTURE:

#### History of change in authorized Equity Share capital of Our Company:

- a) The Authorized Share Capital of Rs. 5,00,000 (Rupees Five Lakh only) consisting of 5,000 Equity shares of face value of Rs. 100/- each was increased to Rs. 7,50,000 (Rupees Seven Lakh Fifty Thousand only) consisting of 7500 Equity Shares of face value of Rs.100/- each pursuant to a resolution of the shareholders dated December 04, 1990.
- b) The Authorized Share Capital of Rs. to Rs. 7,50,000 (Rupees Seven Lakh Fifty Thousand only) consisting of 7500 Equity Shares of face value of Rs. 100/- each was increased to Rs. 15,00,000 (Rupees Fifteen Lakh only) consisting of 15,000 Equity Shares of face value of Rs.100/- each pursuant to a resolution of the shareholders dated November 20, 1995.
- c) The Authorized Share Capital of Rs. 15,00,000 (Rupees Fifteen Lakh only) consisting of 15,000 Equity Shares of face value of Rs. 100/- each was increased to Rs. 100,000,000 (Rupees One Crore only) consisting of 100,000 Equity Shares of face value of Rs.100/- each pursuant to a resolution of the shareholders dated July 05, 2004.
- d) The Authorized Share Capital of Rs. 100,00,000 (Rupees One Crore only) consisting of 100,000 Equity Shares of face value of Rs. 100/- each was increased to Rs. 150,00,000 (Rupees One Crore Fifty Lakh only) consisting of 150,000 Equity Shares of face value of Rs.100/- each pursuant to a resolution of the shareholders dated September 16, 2005.
- e) The Authorized Share Capital of Rs. 150,00,000 (Rupees One Crore Fifty Lakh only) consisting of 150,000 Equity Shares of face value of Rs. 100/- each was increased to Rs. 250,00,000 (Rupees Two Crore Fifty Lakh only) consisting of 250,000 Equity Shares of face value of Rs.100/- each pursuant to a resolution of the shareholders dated February 09, 2008.
- f) The Authorized Share Capital of Rs. 250,00,000 (Rupees Two Crore Fifty Lakh only) consisting of 250,000 Equity Shares of face value of Rs. 100/- each was increased to Rs. 400,00,000 (Rupees Four Crore only) consisting of 400,000 Equity Shares of face value of Rs.100/- each pursuant to a resolution of the shareholders dated December 30, 2010.
- g) The Authorized Share Capital of Rs. 400,00,000 (Rupees Four Crore only) consisting of 400,000



Equity Shares of face value of Rs. 100/- each was increased to Rs. 500,000 (Rupees Five Crore only) consisting of 500,000 Equity Shares of face value of Rs.100/- each pursuant to a resolution of the shareholders dated March 27, 2012.

- h) The Authorized Share Capital of Rs. 500,000 (Rupees Five Crore only) consisting of 500,000 Equity Shares of face value of Rs. 100/- each was increased to Rs. 700,000 (Rupees Seven Crore only) consisting of 700,000 Equity Shares of face value of Rs.100/- each pursuant to a resolution of the shareholders dated May 29, 2012.
- i) The Authorized Share Capital of Rs. 700,00,000 (Rupees Seven Crore only) consisting of 700,000 Equity Shares of face value of Rs. 100/- each was increased to Rs. 200,000,000 (Rupees Twenty Crore only) consisting of 20,00,000 Equity Shares of face value of Rs.100/- each pursuant to a resolution of the shareholders dated March 04, 2022.
- j) The Authorized Share Capital has been subdivided from the nominal value of Rs. 100/- each to nominal value of Rs. 10/- each with the equity shares of the company divided into 2,00,00,000 equity shares pursuant to a resolution of the shareholders dated September 27, 2023.
- k) The Authorized Share Capital of Rs. 200,000,000 (Rupees Twenty Crore only) consisting of 20,000,000 Equity Shares of face value of Rs. 100/- each was increased to Rs. 250,000,000 (Rupees Twenty-Five Crore only) consisting of 25,000,000 Equity Shares of face value of Rs.100/- each pursuant to a resolution of the shareholders dated November 29, 2023.

Date of Allotment	No. of Equity Shares	Face Value (In ₹)	Issue Price (In ₹)	Nature of Conside ration	Nature of Allotment	Cumulative No. of Equity Shares	Cumulative Paid-up Capital (in ₹)	Cumulati ve Share Premium (in ₹)
Incorporation	20	100	100	Cash	Subscription To MOA <sup>(1)</sup>	20	2000	0
05.08.1986	980	100	100	Cash	Further Allotment <sup>(2)</sup>	1000	100000	0
29.03.1989	1770	100	100	Cash	Further Allotment <sup>(3)</sup>	2770	277000	0
27.03.1990	1100	100	100	Cash	Further Allotment <sup>(4)</sup>	3970	397000	0
29.03.1991	650	100	100	Cash	Further Allotment <sup>(5)</sup>	4520	452000	0
15.03.1995	950	100	100	Cash	Further Allotment <sup>(6)</sup>	5470	547000	0
27.02.1996	4000	100	100	Cash	Further Allotment <sup>(7)</sup>	9470	947000	0
31.03.2005	59500	100	100	Cash	Further Allotment <sup>(8)</sup>	68970	6897000	0

1. Details of changes in Paid up Equity Share Capital of Our Company since incorporation:



20.09.2005	71250	100	100	Cash	Further Allotment <sup>(9)</sup>	140220	14022000	0
09.11.2005	9000	100	100	Cash	Further Allotment <sup>(10)</sup>	142720	14272000	0
30.01.2006	780	100	100	Cash	Further Allotment <sup>(11)</sup>	143500	14350000	0
31.03.2009	44350	100	100	Cash	Further Allotment <sup>(12)</sup>	194350	19435000	0
31.12.2010	200000	100	100	Cash	Further Allotment <sup>(13)</sup>	394350	39435000	0
31.03.2012	95000	100	100	Cash	Further Allotment <sup>(14)</sup>	489350	48935000	0
25.03.2022	1285592	100	100	Other than Cash	Private Placement <sup>(15)</sup>	1774942	177494200	0
11.10.2023	646468	10	49.50	Cash	Private Placement <sup>(16)</sup>	18395888	183958880	0
25.10.2023	292931	10	49.50	Cash	Private Placement <sup>(17)</sup>	18688819	186888190	0

Notes to above increase in capital / change in shareholders, in sequential order:

## A. Changes in Equity Share Capital of our Company:

# <sup>(1)</sup> Allotment on Initial subscribers to the Memorandum of Association dated March 20, 1985:

Sl.No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Number of Equity Shares allotted
1.	Anil Kumar Gupta	100	100	10
2.	Kewal Sehgal	100	100	10
	Tota	al		20

<sup>(2)</sup> The Company allotted 980 Equity Shares of face value of Rs. 100/- each at par for cash as per the details given below:

SI.No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Number of Equity Shares allotted
1	Kewal Sehgal Gupta	100	100	240
2	Anil Gupta	100	100	240
3	Sarbati Devi Gupta	100	100	200
4	Achla Gupta	100	100	100
5	Badri Nath Sehgal	100	100	100



6	Rashmi Sehgal	100	100	100
		Total		980

<sup>(3)</sup> The Company allotted 1770 Equity Shares of face value of Rs. 100/- each at par for cash as per the details given below:

Sl.No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Number of Equity Shares allotted
1	Badri Nath Sehgal	100	100	120
2	Suman Kumari Bansal	100	100	250
3	Raj Kumar Gupta	100	100	350
4	Ms. Shashi Gupta	100	100	200
5	Vijay Kumar Agarwal	100	100	300
6	Raj Rani Gupta	100	100	300
7	Himanshu Choudhry	100	100	250
	Total			1770

<sup>(4)</sup> The Company allotted 1100 Equity Shares of face value of Rs. 100/- each at par for cash as per the details given below:

Sl.No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Number of Equity Shares allotted
1	Nathu Ram	100	100	200
2	Som Prakash	100	100	200
3	Nanak Chand Jain	100	100	250
4	Dhanpat Singh	100	100	200
5	Dhanraj	100	100	150
6	Neeru Gupta	100	100	100
	Total			1100

<sup>(5)</sup> The Company allotted 650 Equity Shares of face value of Rs. 100/- each at par for cash as per the details given below:

Sl.No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Number of Equity Shares allotted
1	Mohan Lal Gupta	100	100	650
	Tot	650		



<sup>(6)</sup> The Company allotted 950 Equity Shares of face value of Rs. 100/- each at par for cash as per the details given below:

SI. No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Number of Equity Shares allotted
1	Rajendera Prasad	100	100	150
2	Mahender Kumar Jain	100	100	150
3	Ram Kishore	100	100	350
4	Naresh Kumar	100	100	300
		950		

<sup>(7)</sup> The Company allotted 4000 Equity Shares of face value of Rs. 100/- each at par for cash as per the details given below:

Sl. No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Number of Equity Shares allotted
1	Krishan Dutt	100	100	1000
2	Kanchan Sharma	100	100	1000
3	Ashok Kumar	100	100	2000
		Total		4000

<sup>(8)</sup> The Company allotted 59500 Equity Shares of face value of Rs. 100/- each at par for cash as per the details given below:

Sl. No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Number of Equity Shares allotted
1	Yogesh Garg	100	100	11000
2	Yogesh Kumar Garg HUF	100	100	7500
3	Om Prakash Gupta & Sons (HUF)	100	100	11000
4	Anil Kumar Agarwal	100	100	13000
5	Sandhya Aggarwal	100	100	10000
6	Chander Mani	100	100	5000
7	Leelawati	100	100	2000
		59500		



<sup>(9)</sup> The Company allotted 71250 Equity Shares of face value of Rs. 100/- each at par for cash as per the details given below:

Sl. No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Number of Equity Shares allotted
1	Yogesh Garg	100	100	11000
2	Yogesh Kumar Garg HUF	100	100	7500
3	Om Prakash Gupta & Sons (HUF)	100	100	11000
4	Anil Kumar Agarwal	100	100	13000
5	Sandhya Aggarwal	100	100	10000
6	Chander Mani	100	100	5000
7	Leelawati	100	100	2000
		59500		

<sup>(10)</sup> The Company allotted 9000 Equity Shares of face value of Rs. 100/- each at par for cash as per the details given below:

Sl. No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Number of Equity Shares allotted
1	Kewal Sehgal	100	100	2500
2	Anil Gupta	100	100	2500
3	Charu Garg	100	100	4000
		9000		

<sup>(11)</sup> The Company allotted 780 Equity Shares of face value of Rs. 100/- each at par for cash as per the details given below:

Sl. No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Number of Equity Shares allotted
1	Arpit Gupta	100	100	195
2	Anil Gupta HUF	100	100	195
3	Rashmi Sehgal	100	100	195
4	Nidhi Sehgal	100	100	195
	Total			780



Sl. No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Number of Equity Shares allotted
1	Goyal Granites Private Limited	100	100	12250
2	Swati Agencies Private Limited	100	100	11000
3	Alok Bansal	100	100	4000
4	Dvanker Infotech Private Limited	100	100	9350
5	Ashok Bansal	100	100	2250
6	Mukesh K Bansal	100	100	1000
7	Deepika Bansal	100	100	1000
8	Amit Modi HUF	100	100	3500
		44350		

(12) The Company allotted 44350 Equity Shares of face value of Rs. 100/- each at par for cash as per the details given below:

<sup>(13)</sup> The Company allotted 200000 Equity Shares of face value of Rs. 100/- each at par for cash as per the details given below:

Sl. No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Number of Equity Shares allotted
1	Ambey Laboratories	100	100	25500
2	Archit Gupta	100	100	5000
3	Kewal Sehgal	100	100	37500
4	Rashmi Sehgal	100	100	12000
5	Ambey Capital Private Limited	100	100	70000
6	Rakshit Sehgal	100	100	20000
7	Anil Gupta	100	100	30000
		200000		

<sup>(14)</sup> The Company allotted 95000 Equity Shares of face value of Rs. 100/- each at par for cash as per the details given below:

Sl. No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Number of Equity Shares allotted
1	Anil Gupta	100	100	95000
	95000			



<sup>(16)</sup> The Company allotted 646468 Equity Shares of face value of Rs. 10/- each at the issue price of 49.50 for cash as per the details given below:

Sl. No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Nature of Allotment	Number of Equity Shares allotted
1	Vipul Bansal	10	49.50	Private Placement	50505
2	Suvarna Jindal	10	49.50	Private Placement	50505
3	Mobikasa Pvt. Ltd.	10	49.50	Private Placement	50505
4	Bharat Sachdev	10	49.50	Private Placement	50505
5	Rajesh Jindal	10	49.50	Private Placement	10101
6	Shriniwas Bansal	10	49.50	Private Placement	50505
7	Arvind Kumar Baid	10	49.50	Private Placement	10101
8	Prem Kumar Jain	10	49.50	Private Placement	20202
9	Santosh Aggarwal	10	49.50	Private Placement	50,506
10	Shilpi Agarwal	10	49.50	Private Placement	20202
11	Fincos Technology Solutions Private Limited	10	49.50	Private Placement	50,506
12	Gautam Mishra	10	49.50	Private Placement	20202
13	Aarushi Jain	10	49.50	Private Placement	50,505
14	Suryakant Gupta	10	49.50	Private Placement	50,506
15	Rajender Kumar Aggarwal	10	49.50	Private Placement	20,202
16	Naresh Kumar Bansal	10	49.50	Private Placement	20,202
17	Oregano Life Private Limited	10	49.50	Private Placement	50,506
18	Ratanjeet Singh	10	49.50	Private Placement	10,101
19	Pranita Singhal	10	49.50	Private Placement	10,101
	Total		•	•	6,46,468



(17) The Company allotted 292931 Equity Shares of face value of Rs. 10/- each at the issue price of INR 49.50/- for cash as per the details given below:

Sl.No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Nature of Allotment	Number of Equity Shares allotted
1	Tvisha Corporate Advisors LLP	10	49.50	Private Placement	20,202
2	Mr Brajesh Kumar Gupta	10	49.50	Private Placement	50,506
3	Mr. Pradeep Jain	10	49.50	Private Placement	50,505
4	Unlisted Assets Private Limited	10	49.50	Private Placement	1,51,516
5	Ms. Namita Khanna	10	49.50	Private Placement	20,202
	Total				2,92,931

#### **B.** Prerefence share capital history of our Company:

As on the date of this Red Herring Prospectus, our Company does not have any preference share capital.

#### C. Equity shares issued for consideration other than cash:

As on the date of this Red Herring Prospectus, Our Company has issued Equity shares for consideration other than cash as mentioned below:

Date of Allotment	Number of Equity Shares allotted	Issue Price (In ₹)	Consideration	Reason for Allotment	Name of the Allottee
25-03-2022	1285592	100	Other than Cash	Conversion of unsecured Loan	Anil Gupta Archit Gupta Arpit Gupta Achal Gupta Sarina Gupta Rishita Gupta Anil Gupta HUF

#### **D.** Revaluation of our assets:

We have not revalued our assets since inception and have not issued any Equity Shares (including bonus shares) bycapitalizing any revaluation reserves.



# E. If shares have been issued in terms of any scheme approved under section 391-394 of the Companies Act, 1956 or section 230-234 of the Companies Act, 2013:

Our Company has not issued any Equity Shares in terms of any scheme approved under section 391-394 of the Companies Act, 1956 or Sections 230-234 of the Companies Act, 2013.

#### F. If shares have been issued under one or more employee stock option schemes:

Our Company has not granted any options or allotted any Equity Shares under the ESOP Scheme as on the date of this Red Herring Prospectus.

#### G. Issue of Equity Shares in the last one year below the Issue Price:

Except the Allotment made on October 11, 2023 and October 25, 2023, Our Company has not issued Equity shares at price below the Issue price within last one year from the date of the Red Herring Prospectus.



# Share Holding Pattern

H. The Details of Shareholding of Promoters of our Company;

Categor	Category of	Nos.	No. of	No.	No.	Total nos.	Share	Number of Votin	ng Rights h	eld in each	No.	Share	Numb	per of	Nun	nber of	Number
<b>y</b> ( <b>I</b> )	shareholder(II)	of	fully	of	of	shares	ho	class of	securities(I	<b>K</b> )	of	holdi	Locke	ed in	SI	nares	of equity
		shar	paid up	Par	sha	held (VII)	lding				Shar	ng, as	share	s	pled	lged or	shares
		e	equity	tly	res	=	as a				es	a %	(XII)		oth	erwise	held in
		hold	shares	pai	und	( <b>IV</b> )+( <b>V</b> )	% of				Unde	assum				mbered(	demater
		ers	held (IV)	d-	erly	+ ( <b>VI</b> )	total				rlyi	ing			X	XIII)	lized
		( <b>III</b> )		up	ing		no. of				ng	full					form(XI
				equi	Dep		share				Outs	conver					<b>V</b> )
				t y	osit		S				tan	sion of					
				sha	ory		(calc				ding	conver					
				r es	Rec		ulate				conv	tible					
				held	eipt		d as				erti	securit					
				( <b>V</b> )	S		per				ble	ies ( as					
					(VI)		SCR R, 1957) (VIII ) As a % of (A+B +C2)	No of Votin		Total as a% of (A+B + C)	secur iti es (incl udi ng War rants ) (X)	a percen tage of dilute d share capital )(XI)= (VII)+ (X) Asa % of(A+ B+C2)	No. (a)	As a% of total Sha res held (b)	No.( a)	As a% of total Shar e s held (b)	
									Total								



								Class: (Equity Shares, Fully Paid up)	Cla ss eg: y							
(A)	Promoter & Promoter Group	2	17749420	0	0	17749420	94.97	17749420		17749420	94.97	0	94.97	0	0	17749420
(B)	Public	34	939399	0	0	939399	5.03	939399		939399	5.03	0	5.03	0	0	939399
(C)	Non Promoter- Non Public	0	0	0	0	0	0	0		0	0	0	0	0	0	0
(C1)	Shares underlying DRs	0	0	0	0	0	0	0		0	0	0	0	0	0	0
(C2)	Shares held by Employee Trusts	0	0	0	0	0	0	0		0	0	0	0	0	0	0
	Total	36	18688819	0	0	18688819	100.0 0	18688819		18688819	100.00	0	100.00	0	0	18688819



a) List of Major Shareholders holding 1% or more of the current paid-up equity share capital aggregating to at least 80% of capital of our Company as on the date of the red herring Prospectus:

SI. No.	Name of the allottee		% Of the Pre-Issue paid-up capital				
1.	Sarina Gupta	1,73,99,180	93.10				
2.	Rishita Gupta	3,50,240	1.87				
	Total	1,77,49,420	94.97%				

b) List of Major Shareholders holding 1% or more of the paid-up equity share capital aggregating to at least 80% of capital of our Company as on a date 10 (Ten) days before the date of the red herring Prospectus:

Sl. No.	Name of the allottee	Number of Equity Shares held	% Of the Pre-Issue paid-up capital				
3.	Sarina Gupta	1,73,99,180	93.10				
4.	Rishita Gupta	3,50,240	1.87				
	Total	1,77,49,420	94.97%				

c) List of Major Shareholders holding 1% or more of the paid-up equity share capital aggregating to at least 80% of capital of our Company as on a date 1 (one) year before the date of the red herring Prospectus:

SI. No.	Name of the allottee	Number of Equity Shares held (Adjusted After Split)	% Of the Pre-Issue paid-up capital
1.	Anil Gupta	17,57,170	9.40
2.	Archit Gupta	60,76,820	32.5
3.	Arpit Gupta	61,81,160	33.1
4.	Achla Gupta	17,21,690	9.21
5.	Sarina Gupta	4,64,800	2.48
6.	Rishita Gupta	3,50,240	1.87
7.	Anil Gupta HUF	11,97,540	6.41
	Total	1,77,49,420	94.97%

d) List of Major Shareholders holding 1% or more of the paid-up equity share capital aggregating to at least 80% of capital of our Company as on a date 2 (two) year before the date of the Red Herring Prospectus:

Sl. No.	Name of the allottee	Number of Equity Shares held (Adjusted after split)	% Of the Pre-Issue paid-up capital
1.	Anil Gupta	21,92,950	11.73
2.	Archit Gupta	11,46,300	6.13
3.	Arpit Gupta	11,46,300	6.13
4.	Achla Gupta	1,000	0.005
5.	Sarina Gupta	1,00,000	0.54



6.	Rishita Gupta	1,00,000	0.54
7.	Anil Gupta HUF	2,06,950	1.11
	Total	48,93,500	26.185%

# I. Proposal or intention to alter our capital structure within a period of 6 months from the date of opening of the Issue:

Our Company does not have any intention or proposal to alter our capital structure within a period of 6 months from the date of opening of the Issue by way of split or consolidation of the denomination of Equity Shares or further issue of Equity Shares (including issue of securities convertible into exchangeable, directly or indirectly, for our Equity Shares) whether preferential or bonus, rights, further public issue or qualified institutions placement or otherwise. However, our Company may further issue Equity Shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise after the date of the opening of the Issue to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement or any other purpose as the Board may deem fit, if an opportunity of such nature is determined by its Board of Directors to be in the interest of our Company after obtaining relevant approvals.

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# J. The Details of Shareholding of Promoters of our Company (After adjustment for split):

Sr. No	Name of the Promoter	Date of Allotment/ transfer	Nature of Issue & reason for allotment	No. of Equity Shares	Face Value (Rs.)	Issue/ consider ation (Rs.)	Considerati on	Date when the shares were made fully paid up	Percentage of Pre Issue capital	Percent age of Post Issue capital	Numb er of Pledge d shares	Percentag e of Pledged shares to Total Pre issue Holding
1	Sarina Gupta	01.10.2014	Transfer	500	10	10	Cash	The shares were issued as fully paid-up shares	0.02	0.00	-	-
		10.08.2018	Transfer	99,500	10	10	Cash	The shares were issued as fully paid-up shares	0.53	0.41	-	-
		25.03.2022	Private Placement	364,800	10	10	Conversion of unsecured loan	The shares were issued as fully paid-up shares	1.95	1.46	-	-
		11.09.2023	Transfer	1,69,34,38 0	10	Nil	Nil	The shares were issued as fully paid-up shares	90.61	67.93	-	-
2	Rishita Gupta	10.08.2018	Transfer	1,00,000	10	10	Cash	The shares were issued as fully paid-up shares	0.54	0.41	-	-



		25.03.2022	Private Placement	2,50,240	10	10	Conversion of unsecured loan	The shares were issued as fully paid-up shares	1.33	1.00	-	-
3.	Archit Gupta	05.08.1986	Transfer	50	10	10	Cash	The shares were issued as fully paid up shares	Negligible	0.00	-	-
		29.06.2005	Transfer	16,000	10	10	Cash	The shares were issued as fully paid up shares	0.08	0.00	-	-
		20.09.2005	Allotment	95,000	10	10	Cash	The shares were issued as fully paid up shares	0.51	0.00	-	-
		12.05.2010	Transfer	1,23,500	10	10	Cash	The shares were issued as fully paid up shares	0.66	0.00	-	-
		31.12.2010	Allotment	50,000	10	10	Cash	The shares were issued as fully paid up shares	0.27	0.00	-	-
		01.10.2014	Transfer	(500)	10	10	Cash	The shares were issued as fully paid up shares	Negligible	0.00	-	-
		10.08.2018	Transfer	8,62,250	10	10	Cash	The shares were issued as fully paid up shares	4.61	0.00	-	-



		23.02.2022	Allotment	1,64,5220	10	10	Conversion	The shares	8.80	0.00	-	-
		23.02.2022	7 mount	1,01,3220	10	10	of unsecured	were issued	0.00	0.00		
							loan	as fully paid				
							ioun	up shares				
		18.01.2023	Transfer	32,85,300	10	10	Cash	The shares	17.58	0.00	-	_
		10.01.2025	Transfer	52,05,500	10	10	Cush	were issued	17.50	0.00		
								as fully paid				
								up shares				
		11.09.2023	Transfer	(60,76,820	10	10	Nil	The shares	32.52	0.00	-	_
		11.07.2023	Talister	(00,70,820	10	10	1 111	were issued	52.52	0.00	-	-
				)				as fully paid				
								up shares				
4.	Arpit Gupta	12.05.2010	Transfer	51,950	10	10	Cash	The shares	0.28	0.00		-
ч.	Alph Oupia	12.03.2010	Talister	51,750	10	10	Cash	were issued	0.20	0.00	-	-
								as fully paid				
								up shares				
		10.08.2018	Transfer	10,94,350	10	10	Cash	The shares	5.86	0.00		-
		10.06.2016	Talislei	10,94,550	10	10	Cash	were issued	5.80	0.00	-	-
								as fully paid				
		25.02.2022	A 11 a true a re t	17 40 590	10	10	Conversion	up shares The shares	9.36	0.00		
		25.03.2022	Allotment	17,49,580	10	10			9.30	0.00	-	-
							of unsecured	were issued				
							Loan	as fully paid				
		10.01.0002	TT C	22.95.299	10	10	NT'1	up shares	17.50	0.00		
		18.01.2023	Transfer	32,85,280	10	10	Nil	The shares	17.58	0.00	-	-
								were issued				
								as fully paid				
		11.00.0002	<b>T</b> (	((1.01.1.0)	10	10	NT'1	up shares	22.07	0.00		
		11.09.2023	Transfer	(61,81,160	10	10	Nil	The shares	33.07	0.00	-	-
				)				were issued				
								as fully paid				
								up shares				



K. As on date of this Red Herring Prospectus, our Company has 36 (Thirty- Six) shareholders.

# L. The aggregate shareholding of the Promoters and Promoter Group and of the directors of the promoters, where the promoter is a body corporate.

Our Promoters doesn't include any Body Corporate.

The following are the instances of sale or purchase of the Equity Shares by the Promoter Group and/or by the Directors of The Issuer and their immediate relatives within six months immediately preceding the dateof filing offer document with the NSE.

#### Shares Acquired by the Promoters and Promoters Group

S. No	Name of Person(s)	No. of Equity Shares	Acquisition Date	Face Value (Rs.)	Issue Price (Rs.)
1.	Sarina Gupta	500	01.10.2014	10	10
2.	Sarina Gupta	99,500	10.08.2018	10	10
3.	Sarina Gupta	364,800	25.03.2022	10	10
4.	Rishita Gupta	100,000	10.08.2018	10	10
5.	Rishita Gupta	250,240	25.03.2022	10	10

- a. In case of Acquisition by Transfer: 1,76,87,916
- **b.** In case of Acquisition by Allotment: 61,504

Details of all financing arrangements whereby the Promoter Group, the Directors of The Issuer and their relatives have financed the purchase by any other person of securities of The Issuer other than in the normal course of the business of the financing entity during the period of six months immediately preceding the date of this Red Herring Prospectus.: **NIL** 

#### M. Capital Build-up of our Promoters in our company:

The current promoters of our Company are Ms. Sarina Gupta, Ms. Rishita Gupta, Mr. Archit Gupta and Mr. Arpit Gupta. Pursuant to Regulation 236 of SEBI (ICDR) Regulations 2018, minimum promoters' contribution should be not less than 20% of the post-issue equity share capital of our Company. As on the date of this Red Herring Prospectus, our Promoters collectively hold 1,77,49,420 Equity Shares, which constitutes 94.97% of the Pre-IPO issued, subscribed and paid-up Equity Share capital of our Company and approximately 69.95% of the post-IPO issued, subscribed and paid-up Equity Share capital assuming full allotment of the shares offered in IPO. The Details are as under:

	Pre-Issue Sha	areholding	Post-Issue Shareholding		
Particulars	Number of Shares	Percentage holding	Number of Shares	Percentage holding	
Sarina Gupta	1,73,99,180	93.10%	1,70,87,180	68.54%	



Rishita Gupta	3,50,240	1.87%	3,50,240	1.41%
Arpit Gupta	Nil	Nil	Nil	Nil
Archit Gupta	Nil	Nil	Nil	Nil
Total Promoters Shareholding	1,77,49,420	94.97%	1,74,37,420	69.95%

All the Equity Shares allotted and held by our Promoters were fully paid at the time of allotment itself. Further, none of the Equity Shares held by our Promoters are subject to any pledge.

# • <u>Set forth below is the build-up of the equity shareholding of our Promoters since the incorporation of our Company.</u>

Date of Allotment/ Acquisition /Sale	1 0	Face Value	Issue/Tr ansfer Price per Equity Share	Considerat	Nature of transaction	Pre-issue Share Holding%	Post-issue Share Holding %	Pledge
01.10.2014	500	10/-	10/-	Cash	Transfer	0.02	0.00	0
10.08.2018	99,500	10/-	10/-	Cash	Transfer	0.53	0.41	0
25.03.2022	3,64,800	10/-	10/-	Cash	Private Placement	1.95	1.46	0
11.09.2023	1,69,34,380	10/-	10/-	Cash	Transfer	90.61	67.93	0
Total	1,73,99,180					93.11	68.54	

i) <u>Ms. Sarina Gupta</u>

## ii) <u>Ms. Rishita Gupta</u>

Date of Allotmen t/ Acquisiti on/Sale	Number of Equity Shares	Face Value	Issue/Tr ansfer Price per Equity Share	of	Nature of transaction	Pre-issue Share Holding%	Post-issue Share Holding %	Pledge
10.08.2018	1,00,000	10/-	10/-	Cash	Transfer	0.54	0.40	0
25.03.2022	2,50,240	10/-	10/-	Cash	Private Placement	1.33	1.01	0
Total	3,50,240					1.87	1.41	

The average cost of acquisition for subscription to Equity Shares by our Promoter is set forth in the table below:



Sl. No.	Name of the Promoter	No. of Equity Shares Held	Avg. Cost of Acquisition (In ₹ per Equity Share) *
1	Sarina Gupta	1,73,99,180	0.21
2	Rishita Gupta	3,50,240	7.17
3	Arpit Gupta	Nil	-
4	Archit Gupta	Nil	-

\*Certificated issued by M/s Kapish Jain & Associated, Chartered Accountant vide certificate dated January 30, 2024

Note: All the Equity Shares held by our Promoters were fully paid up as on the respective dates of acquisition of such Equity Shares and there are no partly paid-up Equity Shares as on the date of filing of this Red Herring Prospectus.

#### N. Details of Promoters' Contribution and Lock-in for Three Years

Pursuant to Regulation 236 and 238 of the SEBI ICDR Regulations, an aggregate of at least 20% of the post- Issue Equity Share capital of our Company held by our Promoter shall be locked-in for a period of 3 (three) years from the date of Allotment.

Our Promoter has consented for the inclusion of such number of the Equity Shares held by him, in aggregate, as may constitute 20% of the Post-Issue capital of our Company as Promoters' contribution and the Equity Shares proposed to form part of Promoters' contribution subject to lock-in shall not be disposed of/ sold/ transferred by our Promoter during the period starting from the date of filing this Red Herring Prospectus with the Stock Exchange until the date of commencement of the lock-in period.

Accordingly, Equity Shares (after adjustment of split) aggregating to 20% of the Post-Issue capital of our Company, held by our Promoters shall be locked-in for a period of three (3) years from the date of Allotment in the Issue as follows:

Date of Allotment/ Acquisition	Date when the shares were made fully paid up	Nature of Issue & reason for allotment	No. of Equity Shares	Face Value (Rs.)	Issue/ acquisition Price (Rs.)	Percentage of Pre- Issue capital (%)	Percentage of Post Issue capital
			Ms. Sarina	a Gupta			
01.10.2014	The shares were issued as fully paid up shares	Transfer	500	10/-	10/-	0.00	0.00
10.08.2018	The shares were issued as fully paid up shares	Transfer	99,500	10/-	0.1/-	0.53	0.41



25.03.2022	The shares were issued as fully paid up shares	Allotment	3,64,800	10/-	10/-	1.95	1.46
11.09.2023	The shares were issued as fully paid up shares	Transfer	41,74,324	10/-	Nil	22.32	16.73
	I	Sub-Total	46,39,124			24.81	18.60
			Ms. Rishita	a Gupta			
10.08.2018	The shares were issued as fully paid up shares	Transfer	1,00,000	10/-	0.1/-	0.54	0.41%
25.03.2022	The shares were issued as fully paid up shares	Allotment	2,50,240	10/-	10/-	1.33	1.00
		Sub-Total	3,50,240			1.87	1.41
		Total	49,89,364			26.68	20.01

- The Equity Shares that are being locked-in are not, and will not be, ineligible for computation of Promoters' Contribution under Regulation 237 of the SEBI ICDR Regulations. In this computation, as per Regulation 237 of the SEBI ICDR Regulations, our Company confirms that the Equity Shares locked-in do not, and shall not, consist of:
- The Equity Shares offered for minimum 20% Promoters' Contribution have not been acquired in the three years preceding the date of this Red Herring Prospectus for consideration other than cash and revaluation of assets or capitalization of intangible assets nor resulted from a bonus issue out of the revaluation reserves or unrealized profits of the Company or against Equity Shares which are otherwiseineligible for computation of Promoters' contribution;
- The minimum Promoters' contribution does not include Equity Shares acquired during the one year preceding the date of this Red Herring Prospectus at a price lower than the Issue Price;
- No equity shares have been issued to our Promoter upon conversion of a partnership firm during the preceding one year at a price less than the Issue price.
- The Equity Shares held by our Promoter and offered for minimum Promoters' contribution are not subject to any pledge;



- All the Equity Shares of our Company held by our Promoter are in dematerialized form; and
- The Equity Shares offered for Promoter's contribution do not consist of Equity Shares for which specific written consent has not been obtained from the Promoter for inclusion of its subscription in the Promoter's contribution subject to lock-in.

#### O. Equity Shares locked-in for one year other than Minimum Promoters' Contribution

Pursuant to Regulation 238(b) and 239 of the SEBI ICDR Regulations, other than the Equity Shares held by our Promoter, which will be locked-in as minimum Promoters' contribution for three years, all pre-Issue Equity Shares shall be subject to lock-in for a period of one year from the date of Allotment in this Issue.

#### P. Inscription or Recording of non-transferability

In terms of Regulation 241 of the SEBI ICDR Regulations, our Company confirms that certificates of Equity Shares which are subject to lock in shall contain the inscription "Non-Transferable" and specify the lock-inperiod and in case such equity shares are dematerialized, the Company shall ensure that the lock-in is recorded by the Depository.

#### **Q. Pledge of Locked in Equity Shares**

Pursuant to Regulation 242 of the SEBI ICDR Regulations, the locked-in Equity Shares held by our Promoters can be pledged with any scheduled commercial bank or public financial institution or systematically important nonbanking finance company or a housing finance company as collateral security for loans granted by them, provided that:

- a) if the equity shares are locked-in in terms of clause (a) of regulation 238, the loan has been granted to the company or its subsidiary(ies) for the purpose of financing one or more of the objects of the issue and pledge of equity shares is one of the terms of sanction of the loan;
- b) if the specified securities are locked-in in terms of clause (b) of regulation 238 and the pledge of specified securities is one of the terms of sanction of the loan.

Provided that such lock-in shall continue pursuant to the invocation of the pledge and such transferee shall not be eligible to transfer the equity shares till the lock-in period stipulated in these regulations has expired.

#### **R.** Transferability of Locked in Equity Shares

In terms of Regulation 243 of the SEBI (ICDR) Regulations and subject to provisions of Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 as applicable;

- a) The Equity Shares held by our Promoters and locked in as per Regulation 238 of the SEBI (ICDR) Regulations may be transferred to another Promoters or any person of the Promoters' Group or to a new promoter(s) or persons in control of our Company, subject to continuation of lock-in for the remaining period with transferee and such transferee shall not be eligible to transfer them till the lock-in period stipulated has expired.
- b) The equity shares held by persons other than promoters and locked in as per Regulation 239 of the SEBI (ICDR) Regulations may be transferred to any other person (including Promoter and Promoters' Group) holding the equity shares which are locked-in along with the equity



shares proposed to be transferred, subject to continuation of lock-in for the remaining period with transferee and such transferee shall not be eligible to transfer them till the lock-in period stipulated has expired.

#### S. Buy-back and Standby arrangements

The Company, it's Promoter and Promoters Group, its Directors and the Lead Managers have not entered into any buy back arrangements for purchase of the Equity Shares of the Company from any person.

- T. All the Equity Shares offered through the issue shall be fully paid-up.
- U. The details of shareholding, if any, of the Lead Managers and their associates in the Company Nil.
- V. There are no options granted or equity shares issued under any scheme of employee stock option or employee stock purchase of the Company.
- W. None of the Directors or key managerial personnel holds Equity Shares in the Company except as stated in the Chapter titled **"Our Management"** on page 189 of this Red Herring Prospectus.
- X. An over-subscription to the extent of 10% of the Issue can be retained for the purpose of rounding off to the nearest multiple of minimum lot, during finalizing the allotment, subject to minimum allotment, which is the minimum application size in this Issue. Consequently, the actual allotment may go up by a maximum of 10% of the Issue, as a result of which, the post-issue paid up capital after the Issue would also increase by the excess amount of allotment so made. In such an event, the Equity Shares held by the Promoter and subject to lock- in shall be suitably increased; so as to ensure that 20% of the post Issue paid-up capital is locked in.
- Y. Under subscription, if any, in any of the categories, would be allowed to be met with spill-over from any of the other categories or a combination of categories at the discretion of our Company in consultation with the Lead Manager and Designated Stock Exchange. Such inter-se spill over, if any, would be effected in accordance with applicable laws, rules, regulations and guidelines.
- Z. An applicant cannot make an application for more than the number of Equity Shares offered through the Issue, subject to the maximum limit of investment prescribed under relevant laws applicable to each category of investor.

As on the date of filing the Red Herring Prospectus with BSE, there are no outstanding financial instruments or any other right, which would entitle the Promoters or Shareholders or any other person any option to receive equity shares after the Issue. The Company does not have any shares to be allotted, which are outstanding under ESOPs.

At any given point of time there shall be only one denomination of Equity Shares of our Company, unless otherwise permitted by law. The Company shall comply with such disclosures and accounting norms specified by SEBI from time to time.

The Company, the Directors, the Promoter or the Promoter Group shall not make any, direct or indirect, payments, discounts, commissions or allowances under this Issue, except as disclosed in this Red Herring Prospectus.

There are no Equity Shares against which depository receipts have been issued.

Other than the Equity Shares, there is no other class of securities issued by our Company.



We shall ensure that transactions in Equity Shares by the Promoters and members of the Promoter Group, if any, between the date of filing of the Red Herring Prospectus, as the case may be, and the Issue Closing Date are reported to the Stock Exchanges within twenty-four (24) hours of such transactions being completed.

In terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended, the Issue is being made for at least 25% of the Post-Issue Paid-up Equity Share capital of our Company. Further, this Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018 as amended from time to time.

Our Promoters and members of our Promoter Group will not participate in this Issue.

The Equity Shares held by the Promoter are not subject to any pledge.

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#### **OBJECTS OF THE ISSUE**

Our Company proposes to utilize the funds which are being raised towards funding the following objects and achieve the benefits of listing on the Emerge Platform of NSE.

#### The objects of the Issue are: -

- 1. To meet out the Working Capital requirements of the Company;
- 2. To meet out the General Corporate Purposes; and
- 3. To meet out the Issue Expenses. (collectively, herein referred as the "Objects")

The main objects clause of our Memorandum of Association and the objects incidental and ancillary to the main objects enables us to undertake the activities for which funds are being raised in the Issue. The existing activities of our Company are within the objects clause of our Memorandum of Association.

Also, we believe that the listing of Equity Shares will enhance our Company's corporate image, brand name and create a public market for our Equity Shares in India.

#### **NET PROCEEDS**

The details of the proceeds of the Issue are set out in the following table:

Particulars	Amount (Rs. In Lakhs)
Gross Proceeds from the Issue	[•]
Less: Issue Related Expenses*	[•]
Net Proceeds of the Fresh Issue ('Net Proceeds)	[•]

\*As on June 25, 2024 the Company has incurred a sum of Rs. 16.44 Lakh towards issue expenses.

#### FUND REQUIREMENT & UTILIZATION OF NET PROCEEDS

Our funding requirements are dependent on a number of factors which may not be in the control of our management, changes in our financial condition and current commercial conditions. Such factors may entail rescheduling and / or revising the planned expenditure and funding requirement and increasing or decreasing the expenditure for a particular purpose from the planned expenditure.

We intend to utilize the Net Proceeds in the manner se below:

Sr. No.	Particulars	Amount (Rs. In Lakhs)
1.	To meet out the Working Capital requirements	3,093.20
2.	To meet out the General Corporate Purposes	[•]
3.	Issue Expenses	[•]
	Total Net Proceeds	[•]



#### **MEANS OF FINANCE**

We intend to finance our Objects of Issue through Net Issue Proceeds which is as follows:

Particulars	Amt (Rs in Lakhs)
Net Issue Proceeds	[•]
Total	[•]

The requirements of the objects detailed above are intended to be funded from the proceeds of the Issue. Accordingly, we confirm that there is no requirement for us to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the proposed Issue.

We may have to revise our fund requirements and deployment as a result of changes in commercial and other external factors, which may not be within the control of our management. This may entail rescheduling, revising or cancelling the fund requirements and increasing or decreasing the fund requirements for a particular purpose from its fund requirements mentioned below, at the discretion of our management. In case of any shortfall or cost overruns, we intend to meet our estimated expenditure from internal accruals and/or debt. In case of any such re-scheduling, it shall be made by compliance of the relevant provisions of the Companies Act, 2013.

#### DETAILS OF UTILIZATION OF ISSUE PROCEEDS

#### **1. Working Capital Requirements:**

The details of the Company's working capital for the fiscal year ending on March 31, 2021, 2022, 2023 and for the period ending January 31, 2024 and the source of funding, derived from the Restated Financial Statements are given below:

				Amount in lakhs
Statement of Working Capital Requirements				
	March 31, 2021	March 31, 2022	March 31, 2023	January 31, 2024
	(Restated)	(Restated)	(Restated)	(Restated)
Current Assets				
Inventories	873.23	1,075.09	1,712.03	2,210.54
Current Investments	-	-	60.44	78.12
Trade Receivables	696.68	852.44	356.51	2,844.50
Cash and Cash Equivalents	51.10	28.90	41.09	23.22
Short-Term Loans and Advances	237.08	275.02	284.44	329.23
Other Current Assets	145.01	200.57	297.79	493.68
Total (A)	2,003.10	2,432.02	2,752.30	5,979.29
Current Liabilities				
Short-Term borrowings	333.24	374.31	91.87	611.13
Trade Payables	1,619.44	1,487.48	1,623.04	2,606.26



Other Current Liabilities	135.44	110.44	98.16	195.01
Short-Term Provisions	104.25	185.96	214.43	282.20
Total (B)	2,192.37	2,158.19	2,027.50	3,694.60
Net Working Capital (A)- (B)	(189.27)*	273.83	724.80	2,284.69
Sources of Working Capital				
Internal Accruals	(189.27)	273.83	724.80	2,284.69

\* In the fiscal year 2021 the working capital requirement of the Company was negative due to covid19 situations, and current maturity amounts which are related to long term liabilities which are represents under short term borrowing in compliance of Schedule-III.

The details of the Company's estimated working capital for the fiscal year ending on March 31, 2024, 2025 and 2026 and proposed funding of working capital requirements are given below:

			Amount in lakhs
Statemen	t of Working Capital Rec	quirements #	
	March 31, 2024	March 31, 2026	
	(Estimated)	(Estimated)	(Estimated)
Current Assets			
Inventories	2,051.00	2,745.42	3,892.61
Current Investments	378.62	379.87	402.66
Trade Receivables	1,994.78	3,112.50	4,046.25
Cash and Cash Equivalents	225.36	340.61	324.65
Short-Term Loans and Advances	915.00	1,309.25	1,377.46
Other Current Assets	592.31	675.00	760.03
Total (A)	6,157.07	8,562.65	10,803.66
Current Liabilities			
Short-Term Borrowings	2,232.61	2,034.59	2,252.80
Trade Payables	1,492.11	1,412.78	1,676.91
Other Current Liabilities	249.52	309.28	367.06
Short-Term Provisions	182.96	249.32	442.39
Total (B)	4,157.20	4,005.97	4,739.16
Net Working Capital (A)-(B)	1,999.87	4,556.68	6,064.50
Incremental net working capital		2556.81	1507.82
Sources of Working Capital			
Proceeds from IPO		2,250.00	843.20
Internal Accruals		306.81	664.62

# Due to the delay in filing the RHP, we were unable to secure IPO funds in March 2024. Consequently, we have adjusted our estimations accordingly, which were originally presented in the DRHP.



## Assumption of working capital requirement

Holding levels and justifications for holding period levels based on the Restated Financial Statements.

							(in days)
Particulars	2020-21	2021-22	2022-23	31-Jan-24	2023-24	2024-25	2025-26
No. of Days for Trade Payables	110	87	69	96	60	46	42
No. of Days for Trade Receivables	31	37	12	87	60	75	75
No. of Days for Inventory Days	48	57	70	81	75	84	94

## **Funding to meet working capital requirements**

Working capital of the Company has been increased by Rs. 450.97 lakhs in FY 22-23 and Rs. 1,559.89 lakhs in the stub period ended January 31, 2024 due to the following reasons:

- a) In FY 22-23, there was an increase of Rs. 636.94 lakhs in inventory. This was necessitated by the need for an adequate supply of raw materials and work-in-progress items to sustain our manufacturing operations and meet the demand for finished goods, thereby achieving our sales targets.
- b) The increase in Trade receivable by Rs. 2487.99 lakhs during stub period ending January 31, 2024, largely it is impacted due to Trade Receivable of Rs. 356.51 lakhs in FY 22-23 on lower side due to exceptional realization of some debtors during that Financial year. Typically, our company operates with an average debtor balance ranging from Rs. 8 to 10 Crores and due to the exceptional realisation in FY 22-23 the incremental amounts are look differently. Moreover, as part of our strategic initiatives to enhance turnover, the company began extending more generous credit periods to customers. The company has added three major customers on credit which do a turnover of more than Rs. 30 cores in FY 23-24.

Due to extend credit periods given to customers, the Company was able to attract more customers, leading to a revenue increase of Rs. 2022.05 lakhs in FY 22-23 compared to FY 21-22. During the projected period FY 23-24, the addition of new customers being sold on credit has contributed to an increase in the company's turnover by Rs. 1635.88 lakhs as compared to FY 22-23.

The expansion and increased business activities of our Company required higher levels of working capital to support larger sales volumes, increased production and a serve a larger customer base.

Additionally, the Company is going to extend the trade receivable period from 60 days to 75 days to attract new customers, thereby increasing turnover and profit margins. Simultaneously, we aim to reduce the trade payable period from 60 days to 42 days by making early or advance payments to trade payables, further bolstering profit margins.

The Company overall is expecting to increase its sales which will lead to increase in trade receivable, loan and advances and inventory which will impact the working capital requirement for FY 2025 as compare to F.Y.2024.



## Justifications for Holding Period levels:

Trade Payable Days	The Outstanding dues to trade payables for the period ended January 31, 2024, and for the Fiscal Year ended on March 31, 2023, 2022 and 2021 were Rs. 2,606.26 Lakhs, Rs. 1,623.04 Lakhs, Rs. 1,487.48 Lakhs and Rs. 1,619.44 Lakhs respectively. The holding period for our Trade Payables for the period ended January 31, 2024, and for the Fiscal Year 2023, 2022 and 2021 were 96 days, 69 days, 87 days, and 110 days respectively. Using the Net proceeds from the IPO, we will make faster payments to its suppliers wherein we will get the benefit of cash discounts and will also give them a higher negotiation power which will result in the reduction in the cost of procurement of goods, as the suppliers are very limited in this industry, therefore they having maximum credit limits also, according to industry trends. The estimated Trade Payables Holding period for the Fiscal Year ended on March 31, 2024, 2025 and 2026 are 60 days, 46 days and 42 days respectively.
Trade Receivable Days	In order to achieve revenue targets, our company plans to extend credit periods to customers. Accordingly, our projected financials for the fiscal years 2023-2024, 2024-2025, and 2025-2026 estimate debtors' levels at 60 days, 75 days, and 75 days respectively. This strategy aims to boost margins and meet our revenue goals.
Inventory	The Company is increasing the inventory holding on the basis of increase in the turnover of the Company. The Company require sufficient amount of inventory of raw materials/WIP to manufacture finished goods resulting increase in sales. Accordingly, the inventory holding has been increased from 81 days in stub period to 84 days and 94 days during the FY 2024-25 and FY 2025-26 respectively.
Current Investments	Current investments are computed from the historic restated financial statement and this includes investment in mutual fund and Fixed Deposits with the banks to utilised the non-fund Based Banking limits
Other Current Liabilities	Other current liabilities are computed from the historic restated financial information include, provision for expenses, salary payable, statutory dues payable, advances from customer.
	During the Financial Year 2021-22 and Financial Year 2022-23, our Company's other current liabilities as percentage of total current liabilities were 6.18% and 5.12% respectively.
	Though, going forward considering the benefit of increased volumes of the operation and, Our Company has assumed other current liabilities to the total current liabilities of 6%, 7.72% and 7.75% for the FY 2023-24, FY 2024-25 and FY 2025-26 respectively.
Short term provisions	Short term provisions are computed from the historic restated financial information and include, provision for employee benefits and provision for taxation. Short term provisions have been maintained in line with the increase of projected business income/expenses for the forthcoming years.



Short-term Loans and Advances	Short term loan and advances include Advances to suppliers, Advances to employees. Short term loans and advances have been maintained in line with anticipated expansion of operations, necessitating advance payments to facilitate more business in the coming years. In past financial years it was approx. 2.94% of revenue from operations but due to increased operations, the Company have to make more advance payment for the said services in future financial years. For the fiscal years 2023-24, 2024-25 and 2025-26, it is estimated to constitute approximately 7.67% of revenue from operations.
Other Current Assets	Other current assets includes prepaid insurance expenses, MAT Credit entitlement, other current assets.

## 2. General Corporate Purpose

Our Company intends to deploy the balance Net Proceeds aggregating Rs. [•] Lakh for General Corporate Purposes subject to such utilization not exceeding 25% of the Net Proceeds, in compliance with the SEBI Regulations, including but not limited or restricted to, strategic initiatives, strengthening our marketing network & capability, meeting exigencies, brand building exercises in order to strengthen our operations. Our management, in accordance with the policies of our Board, will have flexibility in utilizing the proceeds earmarked for General Corporate Purposes.

## 3. Issue Related Expenses

The expenses for this Issue include issue management fees, underwriting fees, registrar fees, legal advisor fees, printing and distribution expenses, advertisement expenses, depository charges and listing fees to the Stock Exchange, among others. The total expenses for this Issue are estimated not to exceed Rs. 250 Lakh.

(Rs. In Lakh)

Sr. No.	Particulars	Amount (Rs. in Lakhs)	% of Total Expenses
1	Lead Manger Fees	[•]	[•]
2	Fees Payable to Registrar to the Issue	[•]	[•]
3	Fees Payable for Advertising and Publishing Expense	[•]	[•]
4	Fees Payable to Regulators including Stock Exchanges	[•]	[•]
5	Payment for Printing & Stationery, Postage, etc.	[•]	[•]
6	Fees Payable to Auditor, Legal Advisors and other Professionals	[•]	[•]
7	Others (Fees payable for Marketing & distribution expenses, Selling Commission, Brokerage, Processing Fees*, Underwriting fees and Miscellaneous Expenses)	[•]	[•]
	Total	[•]	[•]

Issue expenses will be finalized on determination of Issue Price and incorporated at the time of filing of the Prospectus. Issue expenses are estimates and are subject to change.

(1) Amounts will be finalised and incorporated in the Prospectus on determination of Issue Price. Issue expenses include applicable taxes, where applicable. Issue expenses are estimates and are subject to



change.

#### APPRAISAL BY APPRAISING AGENCY

None of the Objects have been appraised by any bank or financial institution or any other independent third-party organization. The funding requirements of our Company and the deployment of the proceeds of the Issue are currently based on available quotations and management estimates. The funding requirements of our Company are dependent on a number of factors which may not be in the control of our management, including but not limited to variations in interest rate structures, changes in our financial condition and current commercial conditions of our Business and are subject to change in light of changes in external circumstances or in our financial condition, business or strategy.

#### PROPOSED SCHEDULE OF IMPLEMENTATION

The proposed year wise break up of deployment of funds and Schedule of Implementation of Net Issue Proceeds is as under:

		(Amount in Lakh)	
Particulars	Amount to be deployed and u		
	FY 2024-25	FY 2025-26	
Working Capital Requirement	2250	843.20	
General Corporate Purpose	[•]	[•]	
Issue Expenses	[•]	[•]	
Total	[•]	[•]	

To the extent our Company is unable to utilize any portion of the Net Proceeds towards the Objects, as per the estimated schedule of deployment specified above, our Company shall deploy the Net Proceeds in the subsequent Financial Years towards the Objects.

**Note**: M/s Kapish Jain & Associates, Chartered Accountants (Statutory Auditor of the Company) vide certificate dated June 25, 2024 has certified that the Company has incurred expenses of Rs. 16.44 lakhs towards "Issue Expenses" as on June 13, 2024 from its internal accruals.

#### **INTERIM USE OF FUNDS**

Pending utilization for the purposes described above, our Company intends to invest the funds in with scheduled commercial banks included in the second schedule of Reserve Bank of India Act, 1934. Our management, in accordance with the policies established by our Board of Directors from time to time, will deploy the Net Proceeds. Further, our Board of Directors hereby undertake that full recovery of the said interim investments shall be made without any sort of delay as and when need arises for utilization of process for the objects of the issue.

## **BRIDGE FINANCING FACILITIES**

Our Company has not raised any bridge loans from any bank or financial institution as on the date of this Red Herring Prospectus, which are proposed to be repaid from the Net Proceeds. However, depending on business exigencies, our Company may consider raising bridge financing for the Net Proceeds for Object of the Issue.



## MONITORING UTILIZATION OF FUNDS

As the Net Proceeds of the Issue will be less than Rs. 10,000 Lakh, under the SEBI (ICDR) Regulations it is not mandatory for us to appoint a monitoring agency. Our Board and the management will monitor the utilization of the Net Proceeds through its audit committee. Pursuant to Regulation 32 of the SEBI (Listing Obligation and Disclosures Requirements) Regulations 2015, our Company shall on half-yearly basis disclose to the Audit Committee the applications of the proceeds of the Issue. On an annual basis, our Company shall prepare a statement of funds utilized for purposes other than stated in this Red Herring Prospectus and place it before the Audit Committee. Such disclosures shall be made only until such time that all the proceeds of the Issue have been utilized in full. The statement will be certified by the Statutory Auditors of our Company. No part of the Issue Proceeds will be paid by our Company as consideration to our Promoter, our Directors, Key Management Personnel or companies promoted by the Promoter, except as may be required in the usual course of business.

#### **VARIATION IN OBJECTS**

In accordance with Section 13(8) and Section 27 of the Companies Act, 2013 and applicable rules, our Company shall not vary the objects of the Issue without our Company being authorized to do so by the Shareholders by way of a special resolution through postal ballot. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution (the Postal Ballot Notice) shall specify the prescribed details as required under the Companies Act and applicable rules. The Postal Ballot Notice shall simultaneously be published in the newspapers, one in English and one in the vernacular language of the jurisdiction where the Registered Office is situated. Our Promoters or controlling Shareholders will be required to provide an exit opportunity to such Shareholders who do not agree to the proposal to vary the objects, at such price, and in such manner, as may be prescribed by SEBI, in this regard.

## **OTHER CONFIRMATIONS**

No part of the issue proceeds will be paid as consideration to promoters, directors, key managerial personnel, associates or group companies except in the normal course of business and as disclosed in the sections titled Our Promoters, Our Promoters Group and Our Management as mentioned on page nos. 203, 208 and 189 of this Red Herring Prospectus.

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## **BASIS FOR ISSUE PRICE**

The Issue Price of Rs.  $[\bullet]$ /- per Equity Share has been determined by our Company, in consultation with the Lead Manager on the basis of the following qualitative and quantitative factors. The face value of the Equity Share is Rs. 10/- and Issue Price is Rs.  $[\bullet]$ /- per Equity Share.

## **QUALITATIVE FACTORS**

Some of the qualitative factors, which form the basis for computing the price, are:

- 1. Experienced Management Team
- 2. Prime Location of our Manufacturing Facility
- 3. Quality Assurance and Standards
- 4. Cordial Relationships with our Suppliers

## **QUANTITATIVE FACTORS**

Information presented below relating to the Company is based on the Restated Financial Statements. Some of the quantitative factors which form the basis or computing the price are as follows:

#### **1.** Basic & Diluted Earnings Per Share (EPS) (Face value of ₹ 10 each):

Financial Year	Profit After Tax (Amount in Lakhs)	No of Shares**	EPS (Basic & Diluted)	Weight	Product
2022-23	456.93	17,74,942	2.57	3	7.71
2021-22	357.47	17,74,942	7.08	2	14.16
2020-21	1,033.67	4,89,350	21.12	1	21.12
Weighted Average EPS				7.17	
Stub period ending January 31, 2024*	602.73	1,86,88,819	3.33	-	-

As per the Restated Financial Statements:

\*Not Annualized

\*\*No. of Equity Shares of Rs. 10/- each for the period ended 31<sup>st</sup> January 2024 and Rs. 100/- for the year ended March 2023, 2022 & 2021.

#### Note:

- a) EPS Calculations have been done in accordance with Accounting Standard 20 Earning per share issued by the Institute of Chartered Accountants of India.
- b) Basic earnings per share are calculated by dividing the net profit after tax by the weighted average number of Equity Shares outstanding during the period.
- c) Weighted Average number of Equity Shares is the number of Equity Shares outstanding at the beginning of the year/period adjusted by the number of Equity Shares issued during year/period multiplied by the time weighting factor. The time weighting factor is the number of days for which the specific shares are outstanding as a proportion of total number of days during the year.



- d) For the purpose of calculating diluted earnings per share, the net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares except where the results are anti-dilutive.
- 2. Price to Earnings (P/E) ratio in relation to Price Band of Rs. [•]/- per Equity Share of face value Rs.10/- each fully paid up.

Particulars	P/E Ratio at the Floor Price**	P/E Ratio at the Cap Price**
P/E ratio based on the Basic & Diluted EPS, as restated for FY 2022-23	[•]	[•]
P/E ratio based on the Basic & Diluted EPS, as restated for FY 2021-2022	[•]	[•]
P/E ratio based on the Basic & Diluted EPS, as restated for FY 2020-2021	[•]	[•]
P/E ratio based on the Weighted Average EPS, as restated	[•]	[•]
P/E ratio based on the Basic & Diluted EPS, as restated for period ended October 31,2023*	[•]	[•]

\* Not Annualized

\*\* The details shall be provided post the fixing of the price band by our Company at the stage of the Red Herring Prospectus or the filing of the price band advertisement

Notes:

i. The P/E Ratio of our company has been computed by dividing Issue Price with EPS.

Lowest	7.8
Average	50.4

Source: Capital Market Vol No. XXXVIII/24/38IQIEJ24

## 3. Return on Net Worth (RONW)

		(Amount in lakhs e	except no of shares)
Financial Year	Return on Net Worth (%)	Weight	Product
2022-23	21.40	3	64.20
2021-22	63.82	2	127.64
2020-21	(80.84)	1	(80.84)
Weighted Average		6	111
	18.5		
Stub period ending January 31, 2024*			20.80

#### Note:

a) Return on Net Worth (%) = Net Profit after tax attributable to owners of the Company, as restated /Net worth as restated as at year end.



- b) Weighted average = Aggregate of year-wise weighted RoNW divided by the aggregate of weights i.e.(RoNW x Weight) for each year/Total of weights
- c) Net worth is aggregate value of the paid-up share capital of the Company and reserves and surplus, excluding revaluation reserves and attributable to equity holders.

## 4. Net Asset Value per Equity Share (Post Split)

Particulars	Net Asset Value (NAV) in Rs.
2022-23	13.32
2021-22	37.78
2020-21	(16.07)
Stub period ending January 31, 2024	18.98
NAV post-issue	[•]
Issue Price	[•]

\*Not Annualized

Note: Net Asset Value has been calculated as per the following formula:

*NAV* = *Net worth excluding preference share capital and revaluation reserve/Outstanding number ofEquity shares outstanding during the year or period.* 

## 5. Comparison with industry peers

S. N.	Name of the company	Face Value (Per Share)	СМР	EPS	P/E Ratio	RONW (%)	NAV (Rs. Per share)	PAT (Rs. in Lakh)
1	Ambey Laboratories Limited	10.00	[•]	2.57	[•]	19.33	13.32	456.93
	Peer Group*							
2	Atul Ltd	10.00	6507.30	187.05	46.90	12.03	1555.42	55215.00
3	Meghmani Organics Ltd	1.00	86.64	9.85	63.21	15.11	65.11	25038.58

Source: <u>https://www.bseindia.com</u>

*Note: Industry Peer may be modified for finalization of Issue Price before filing Red Herring Prospectus with ROC.* 

## Notes:

- Considering the nature and turnover of business of the Company the peer is not strictly comparable. However, the same have been included for broader comparison.
- The figures for Ambey Laboratories Limited are based on the restated results for the year ended March 31, 2023
- The figures for the peer group are based on standalone audited results for the respective year ended March 31, 2023.
- Current Market Price (CMP) is the closing price of respective scrip as on June 21, 2024



## Key financial and operational performance indicators ("KPIs")

Our company considers that KPIs included herein below have a bearing for arriving at the basis for Offer Price. The KPIs disclosed below have been approved by a resolution of our Audit Committee dated June 19, 2024. Additionally, the Audit Committee on its meeting dated June 19, 2024 have confirmed that other than verified and audited KPIs set out below, our company has not disclosed to earlier investors at any point of time during the three years period prior to the date of this Red Herring Prospectus.

In additions to key performance indicators, investors are advised to see "*Risk Factors, "Our Business*", "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" on pages 33, 139 and 275, respectively to track our financial performance. We have described and defined them, where applicable, in "*Definitions and Abbreviations*" section on pages 01. Our Company confirms that it shall continue to disclose all the KPIs included in this section "Basis for Offer Price", on a periodic basis, at least once in a year (or for any lesser period as determined by the Board of our Company), for a duration that is at least the later of (i) one year after the listing date or period specified by SEBI; or (ii) till the utilization of the Net Proceeds. Any change in these KPIs, during the aforementioned period, will be explained by our Company as required under the SEBI ICDR Regulations.

6. Key metrics like revenue growth, EBIDTA Margin, PAT Margin and few balance sheet ratio are monitored on a periodic basic for evaluating the overall performance of our Company.

Particulars	Period ended January 31 <sup>st</sup> , 2024	Financial Year ended March 31st, 2023	Financial Year ended March 31st, 2022	Financial Year ended March 31st, 2021
Revenue from operations <sup>(1)</sup>	10,031.76	10,482.12	8,460.07	8,173.94
<i>Revenue CAGR (%) from F.Y. 2021-2023<sup>(2)</sup></i>			13.24%	
EBITDA <sup>(3)</sup>	1,279.35	1,102.73	1,085.21	1,040.60
EBITDA (%) Margin <sup>(4)</sup>	12.75%	10.52%	12.83%	12.73%
<i>EBITDA CAGR</i> (%) <i>from F.Y.</i> 2021-2023 <sup>(5)</sup>			2.94%	
EBIT <sup>(6)</sup>	996.06	806.47	788.18	718.38
ROCE (%) <sup>(7)</sup>	13.14%	12.75%	12.53%	58.51%
Current ratio <sup>(8)</sup>	1.62	1.36	1.13	0.92
Operating cash flow <sup>(9)</sup>	(823.44)	944.10	560.72	274.32
PAT <sup>(10)</sup>	602.73	456.93	357.47	1033.67
PAT Margin <sup>(11)</sup>	6.01%	4.36%	4.23%	12.65%
Net Worth <sup>(12)</sup>	3,431.32	2,363.60	1,906.67	(786.39)
ROE/ RONW <sup>(13)</sup>	20.80%	21.40%	63.82%	(80.84%)
EPS (14)	3.33	2.57	7.08	21.12

Standalone KPI indicators

(Amount in lakh, except EPS, % and ratios)

Notes:

(1) Revenue from operations is the revenue generated from operations by our Company.

(2) Revenue CAGR: The three-year compound annual growth rate in Revenue.

[(Ending Value/Beginning Value) ^ (1/N)]-1

(3) EBITDA is calculated as Profit before tax + Depreciation + Interest Expenses - Other Income

(4) EBITDA Margin is calculated as EBITDA divided by Revenue from Operations



(5) EBITDA CAGR: The three-year compound annual growth rate in EBITDA.

[(Ending Value/Beginning Value) ^ (1/N)]-1

(6) EBIT is Earnings before Finance Cost and taxes.

(7) ROCE: Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined

as shareholders' equity plus long-term debt.

(8) Current Ratio: Current Asset over Current Liabilities

(9) Operating Cash Flow: Net cash inflow from operating activities

(10) PAT is mentioned as profit after tax for the period.

(11) PAT Margin is calculated as PAT for the period/year divided by revenue from operations.

(12) Net Worth means the aggregate value of the paid-up share capital and reserves and surplus of the company.

(13) ROE: Return on Equity is calculated as PAT divided by average shareholders' equity

(14) EPS: Earning per share is calculated as PAT divide by Weighted No. of equity shares.

# Set forth the description of historic use of the KPIs by our Company to analyse, track or monitor the operational and/or financial performance of our Company.

For evaluation our business, we consider that the KPIs, as presented above, as additional measures to review and assess our financial and operating performance. These KPIs have limitations as analytical tools and presentation of these KPIs should not be considered in isolation or as a substitute for the Restated Standalone Financial Information. Further, these KPIs may differ from the similar information used by other companies, including peer companies, and hence their comparability may be limited. Although these KPIs are not a measure of performance calculated in accordance with applicable accounting standards, our Company's management believes that it provides an additional tool for investors to use our operating results and trends and in comparing our financial results with other companies in our industry as it provides consistency and comparability with past financial performance.

KPI	Explanation
Revenue from operation	Revenue from Operations is used by our management to track the revenue profile of the business and in turn helps to assess the overall financial performance of our Company and volume of our business.
Revenue CAGR %	Revenue CAGR informs the management of compounded annual growth rate i.e. Rate at which Company's revenue are growing on annual basis.
EBITDA	EBITDA provides information regarding the operational efficiency of the business
EBITDA Margin (%)	EBITDA Margin (%) is an indicator of the operational profitability and financial performance of our business
EBITDA CAGR %	EBITDA CAGR indicate our compounded growth of the business
EBIT	EBIT indicates the performance of core operations without cost of the capital and tax expenses which impacts profits



ROCE %	ROCE provides how efficiently our Company generates earnings from the capital employed in the business.
Current Ratio	Current ratio indicates the company's ability to bear its short-term obligations
Operating Cash Flow	Operating cash flow shows whether the company is able to generate cash from day-to-day business
PAT	Profit after Tax is an indicator which determine the actual earning available to equity shareholders
ROC/RoNW	ROC/RoNW (%) is an indicator which shows how much company is generating from its available shareholders' funds
EPS	Earning per shares is the company's earnings available of one share of the Company for the period

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## 7. Comparison of KPI with listed industry peers

(Amount in lakh, except EPS, % and ratios)

Key Financial	Ambey Laboratories Limited			Atul Limited			Meghmani Organics Limited		
Performance	F.Y. 2022-23	F.Y. 2021-22	F.Y. 2020-21	F.Y. 2022-23	F.Y. 2021-22	F.Y. 2020-21	F.Y. 2022-23	F.Y. 2021-22	F.Y. 2020-21
Revenue from operation <sup>(1)</sup>	10,482.12	8,460.07	8,173.94	5,00,200.00	4,92,900.00	3,46,000.00	2,55,673.91	2,49,397.15	1,62,344.28
Growth in Revenue from operation <sup>(2)</sup>	23.90%	3.50%	-	3.50%	28.86%	-	2.52%	53.62%	-
EBITDA <sup>(3)</sup>	1,102.73	1,085.21	1,040.60	89,500.00	95,300.00	95,000.00	36,400.00	37,940.00	27,990.00
EBITDA Margin <sup>(4)</sup>	10.52%	12.83%	12.73%	17.89%	19.33%	27.46%	14.24%	15.21%	17.24%
EBIT <sup>(5)</sup>	806.47	788.18	718.38	73,233.00	80,691.00	82,972.00	39,183.85	42,177.03	26,049.21
ROCE (%) <sup>(6)</sup>	12.75%	12.53%	58.51%	19.21%	23.57%	29.56%	13%	19%	17.1%
Current ratio <sup>(7)</sup>	1.36	1.13	0.92	2.60	2.32	2.18	1.44	1.41	1.61
Operating cash flow <sup>(8)</sup>	944.10	560.72	274.32	73,200.00	21,702.00	67,651.00	26,366.63	6,865.80	33,331.58
PAT <sup>(9)</sup>	456.93	357.47	1033.67	55,200.00	60,800.0	63,100.00	25,000.00	30,800.00	18,500.00
PAT Margin <sup>(10)</sup>	4.36%	4.23%	12.65%	10.49%	11.96%	17.45%	9.78%	12.35%	11.40%
Net Worth <sup>(11)</sup>	2,363.60	1,906.67	(786.39)	4,59,000.00	4,31,600.00	3,71,100.00	1,65,600.32	1,44,006.22	1,16,726.31
ROE/ RONW	21.40%	63.82%	(80.84%)	12.40%	15.15%	18.61%	16%	24%	17.2%
EPS (13)	2.57	7.08	21.12	187.03	205.34	212.78	9.35	12.11	7.28



\*\*All the information for listed industry peers mentioned above are on a standalone basis and is sourced from their respective audited/ unaudited financial results and/or annual report

#### Notes:

- (1) Revenue from Operations as appearing in the Restated Financial Statements/ Annual Reports of the respected companies
- (2) Growth in Revenue from operations (%) is calculated as Revenue from operations of the relevant period minus Revenue from operations of the preceding period, divided by Revenue from operations of the preceding period
- (3) EBITDA is calculated as Profit before tax + Depreciation + Finance Cost
- (4) EBITDA Margin' is calculated as EBITDA divided by Revenue from operation
- (5) EBIT is Earnings before Finance Cost and taxes
- (6) ROCE: Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined as shareholders' equity plus long-term debt.
- (7) Current Ratio: Current Asset over Current Liabilities
- (8) Operating Cash Flow: Net cash inflow from operating activities
- (9) PAT is the profit for the period from continuing operations
- (10) PAT Margin' is calculated as PAT for the period/year divided by Total Income
- (11) Net worth means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account
- (12) ROE: Return on Equity is calculated as PAT divided by average shareholders' equity
- (13) EPS: Earning per share is calculated as PAT divide by Weighted No. of equity shares.



## 8. Weighted average cost of acquisition

## (a) The price per share of our Company based on the primary/ new issue of shares

Following are the primary/ new issue of shares of Equity Share excluding shares issued under ESOP/ESOS and issuance of bonus shares during the 18 months preceding the date of this Red Herring Prospectus where such issuance is equal to or more than 5 per cent of the fully diluted paid-up share capital of the Issuer Company (*calculated based on the pre-issue capital before such transaction*), in a single transaction or multiple transactions combined together over a span of rolling 30 days;

Date of allotment	No of equity shares allotted	Face value	Issue price	Nature of allotment	Nature of consideration	Total consideration
11-10-2023	6,46,468	10	49.50	Private Placement	Cash	32,000,166
25-10-2023	2,92,931	10	49.50	Private Placement	Cash	1,45,000,85

## Weighted Average cost of acquisition for last 18 months:

Date of Acquisition	No. of Share Acquired	Nature of Consideration	Price of Acquisition	Consideration paid (in Rs.)
11-10-2023	6,46,468	Cash	49.50	32,000,166
25-10-2023	2,92,931	Cash	49.50	1,45,000,85
Total	9,39,399			4,65,00,251
Weighted average number of shares				8,97,552
Weighted average cost of Acquisition*				51.81

\*Weighted average Cost of Acquisition = Consideration paid/ Weighted average number of shares

## (b) The price per share of our Company based on the secondary sale/ acquisition of shares:

There have been secondary sale / acquisitions of Equity Shares, where the promoters, members of the promoter group or shareholder(s) having the right to nominate director(s) in the board of directors of the Company are a party to the transaction (excluding gifts), during the 18 months preceding the date of this certificate, where either acquisition or sale is equal to or more than 5% of the fully diluted paid up share capital of the Company (calculated based on the pre-issue capital before such transaction/s and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days.



Date of transfer	No of equity shares transferred	Nature of transfer	Total consideration
11-09-2023	16,93,438	Gift	-

## (c) Explanation for the Issue Price:

(To be updated on finalization of Price.)

The Issue Price of Rs. [•]/- has been determined by our Company in consultation with the Lead Manager which is justified on the basis of the above information.

For further details see section titled "Risk Factors" beginning on page 33 and the financials of the Company including profitability and return ratios, as set out in the section titled "Auditors Report and Financial Information of Our Company" beginning on page 215 of this Red Herring Prospectus for a more informed view.

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## STATEMENT OF POSSIBLE TAX BENEFITS

To,

The Board of Directors **Ambey Laboratories Limited** Ground Floor, Property No.555 Tarla Mohalla, Ghitorni, South West Delhi, New Delhi -110030

Dear Sir,

Sub: Statement of possible Special tax benefit ('the Statement') available to AMBEY LABORATORIES LIMITED and its shareholders prepared in accordance with the requirements under Schedule VI-Clause 9L of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended (the 'Regulations')

We hereby confirm that the enclosed annexure, prepared by "AMBEY LABORATORIES LIMITED" ('the Company") states the possible special tax benefits available to the Company and the shareholders of the Company under the Income – tax Act, 1961 ('Act') as amended time to time, the Central Goods and Services Tax Act, 2017, the Integrated Goods and Services Tax Act, 2017, the State Goods and Services Tax Act as passed by respective State Governments from where the Company operates and applicable to the Company, the Customs Act, 1962 and the Foreign Trade Policy 2015-2020, as amended by the Finance Act, 2023, i.e., applicable for the Financial Year 2023-24 relevant to the assessment year 2024-25, presently in force in India for inclusion in the Red Herring Prospectus ("DP") / Prospectus for the proposed public offer of equity shares, as required under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended ("ICDR Regulations").

Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the Act. Hence, the ability of the Company or its shareholders to derive the tax benefits is dependent upon fulfilling such conditions, which based on the business imperatives, the company may or may not choose to fulfil.

The benefits discussed in the enclosed Annexure cover only special tax benefits available to the Company and its Shareholders and do not cover any general tax benefits. Further, these benefits are neither exhaustive nor conclusive and the preparation of the contents stated is the responsibility of the Company's management. We are informed that this statement is only intended to provide general information to the investors and hence is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences, the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the issue. We are neither suggesting nor are we advising the investor to invest money or not to invest money based on this statement.

Our views are based on the existing provisions of the Act and its interpretations, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions. Any such change, which could also be retroactive, could have an effect on the validity of our views stated herein. We assume no obligation to update this statement on any events subsequent to its issue, which may have a material effect on the discussions herein.

We do not express any opinion or provide any assurance as to whether:

- the Company or its Shareholderswill continue to obtain these benefits in future;
- the conditions prescribed for availing the benefits, where applicable have been/would be met;
- The revenue authorities/courts will concur with the views expressed herein.



We hereby give our consent to include enclosed statement regarding the tax benefits available to the Company and to its shareholders in the DP for the proposed public offer of equity shares which the Company intends to submit to the Securities and Exchange Board of India provided that the below statement of limitation is included in the offer document.

## Limitations

Our views expressed in the statement enclosed are based on the facts and assumptions indicated above. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views is based on the information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company and the interpretation of the existing tax laws in force in India and its interpretation, which are subject to change from time to time. We do not assume responsibility to update the views consequent to such changes. Reliance on the statement is on the express understanding that we do not assume responsibility towards the investors who may or may not invest in the proposed issue relying on the statement.

The enclosed Annexure is intended solely for your information and for inclusion in the Red Herring Prospectus / Prospectus or any other issue related material in connection with the proposed issue of equity shares and is not to be used, referred to or distributed for any other purpose without our prior written consent.

Signed in terms of our separate report of even date.

For Kapish Jain & Associates, Chartered Accountants, Firm Regd No: 022743N

Sd/-

Kapish Jain Partner Membership No: 514162 UDIN: 24514162BKBHTP6882

Place: New Delhi Date: June 19, 2024



#### Annexure to the statement of possible Tax Benefits

Outlined below are the possible Special tax benefits available to the Company and its shareholders under the Income Tax Act, 1961 presently forced in India. It is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. Investors are advised to consult their own tax consultant with respect to the tax implications of an investment in the Equity Shares particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have different interpretation on the benefits, which an investor can avail.

YOU SHOULD CONSULT YOUR OWN TAX ADVISORS CONCERNING THE INDIAN TAX IMPLICATIONS AND CONSEQUENCES OF PURCHASING, OWNING AND DISPOSING OF EQUITY SHARES IN YOUR PARTICULAR SITUATION.

## 1. Special Tax Benefits available to the Company under the Act:

The Company is not entitled to any Special tax benefits under the Act.

## 2. Special Tax Benefits available to the shareholders of the Company

The Shareholders of the company are not entitled to any Special tax benefits under the Act.

#### Notes:

- **1.** All the above benefits are as per the current tax laws and will be available only to the sole / first name holder where the shares are held by joint holders.
- 2. The above statement covers only certain relevant direct tax law benefits and does not cover any indirect tax law benefits or benefit under any other law.

No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes. We do not assume responsibility to update the views consequent to such changes. We shall not be liable to any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this statement.

#### Signed in terms of our separate report of even date.

For Kapish Jain & Associates, Chartered Accountants, Firm Registration No: 022743N

Sd/-

Kapish Jain Partner Membership No: 514162 UDIN: 24514162BKBHTP6882

Place: New Delhi Date: June 19, 2024



#### **SECTION V - ABOUT THE ISSUE**

## INDUSTRY ANALYSIS AND OUR BUSINESS

The information in this section includes extracts from publicly available information, data and statistics and has been derived from various government publications and other industry sources. Neither we nor any other person connected with this Issue have verified this information. The data may have been reclassified by us for the purposes of presentation. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured and, accordingly investment decisions should not be based on such information.

## **CHEMICAL SECTOR**

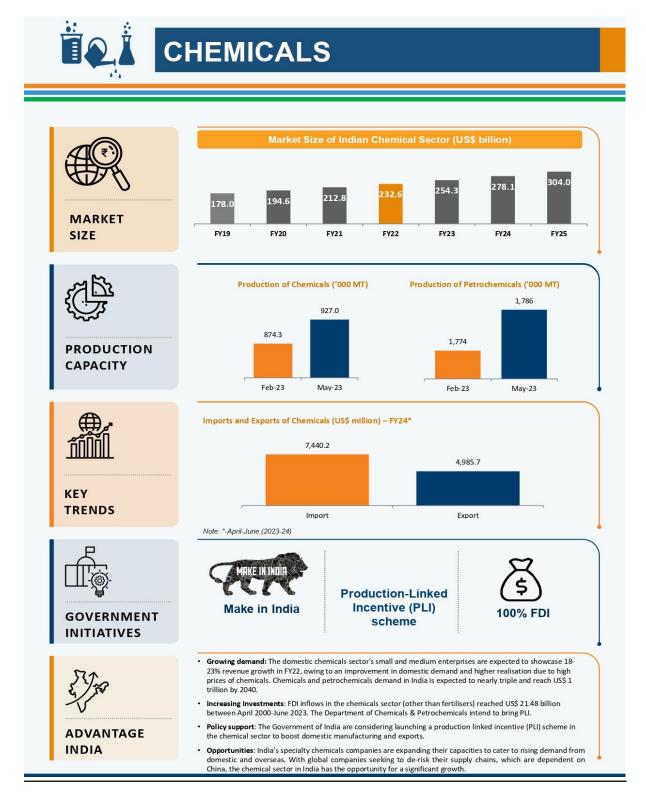
India is the 6th largest producer of chemicals in the world and 3rd in Asia, contributing 7% to India's GDP covering more than 80,000 commercial products and employing more than 2 million people. India's chemical industry is extremely diversified and can be broadly classified into bulk chemicals, specialty chemicals, agrochemical, petrochemicals, polymers, and fertilizers. A network of 200 national laboratories and 1,300 R&D centers provides a strong base to the Indian chemical industry to drive innovations. This sector, which is currently estimated to be worth US\$ 220 billion in 2022 and is anticipated to grow to US\$ 300 billion by 2025 and US\$ 1 trillion by 2040.

As per Chemexcil (Chemicals Export Promotion Council), India's agrochemical export was estimated to be at US\$ 1.04 billion from April 2023-June 2023 (Provisional). Indian colorants industry has emerged as a key player with a global market share of ~15%. The country's chemicals industry is de-licensed, except for few hazardous chemicals. India has traditionally been a world leader in generics and biosimilars and a major Indian vaccine manufacturer, contributing more than 50% of the global vaccine supply. India holds a strong position in exports and imports of chemicals at a global level and ranks 14th in exports and 8th in imports at global level (excluding pharmaceuticals). From April 2023 to June 2023 (provisional), India's dye exports (Dyes and Dye Intermediates) totaled US\$ 561.56 million.





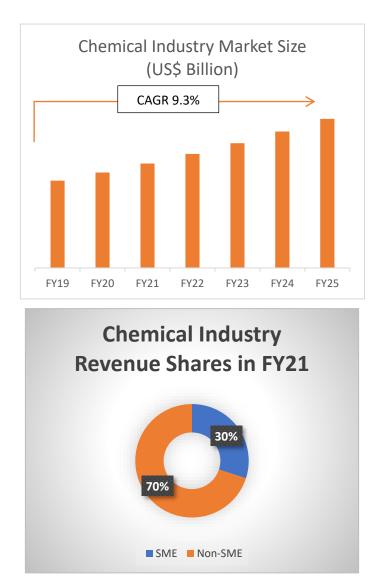
## **Infographics:**





## **Chemicals market in India:**

India accounts for 2.5% of the world's global chemical sales, exporting to more than 175 countries that is contributing 7% to India's GDP. The industry is expected to reach US\$ 304 billion by 2025 at a CAGR of 9.3%, driven by rising demand in the end-user segments for speciality chemicals and petrochemicals segment. Chemicals and petrochemicals demand in India is expected to nearly triple and reach US\$ 1 trillion by 2040. From April 2023 to June 2023 (provisional), India's dye exports (Dyes and Dye Intermediates) totaled US\$ 561.56 million. Specialty chemical companies are seeking import substitutions while exploring export opportunities to accelerate their business. The petrochemical demand is expected to record a 7.5% CAGR between 2019 and 2023, with the demand for polymers growing at 8%. India is the third largest polymer consumer in the world and is expected to consume 60 million tonnes by 2040. Chemicals and Chemical Products gross bank credit grew by 15.6% in May 2022. The agrochemical market in India is expected to register an 8.6% CAGR to reach US\$ 7.4 billion between 2021 and 2026. Specialty chemicals account for 20% of the global chemicals industry's US\$ 4 trillion, with India's market expected to increase at a CAGR of 12% to US\$ 64 billion by 2025. This gain would be driven by a healthy demand growth (CAGR of 10-20%) in the export/end-user industries.





## Chemical's market is split into five key segments: -



- **Bulk chemicals:** These are groups of chemicals, which are manufactured on a largescale and further dividedinto organic, inorganic and alkali chemicals.
- Petrochemicals& polymers: These chemicals are derivative of severalchemical compoundssuch as hydrocarbons, which are derived fromcrude oil or natural gas.
- **Fertilisers:-** These provide nutrients for plant growth; are divided into organic/inorganic and natural/synthetic. Further, these can be broadly classified into phosphate, potassium and nitrogenous.
- Specialtychemicals: These are derivatives of basic chemicals that aremanufactured for specificenduse solutions. The characteristics of these chemicals include high-value, high R&D and low volume.
- Agrochemical: These chemicals areused to protect crops against insects and pests and include fungicides, herbicides, and insecticides, among others. These chemicals can be applied in water irrigation, seeds, soils and crops.

## Advantage India: -

1. Growing demand

- Rise in demand from end-user industries such as food processing, personal care and home care is driving development of different segments in India's specialty chemicals market.
- ► The domestic chemicals sector's small and medium enterprises are expected to showcase 18-23% revenue growth in FY22, owing to an improvement in domestic demand.
- India is the 6th largest producer of chemicals in the world and 3rd in Asia, contributing 7% to India's GDP.
- Domestic demand is expected to rise from US\$ 170 billion-US\$ 180 billion in 2021 to US\$ 850 billion-US\$ 1,000 billion by 2040.

2. Increasing Investments and Spending

- ► FDI inflows in the chemicals sector (other than fertilizers) was US\$ 1850.01 million between April 2022-March 2023.
- ► The Department of Chemicals & Petrochemicals intend to bring PLI in chemical & petrochemical sector and will redraft the Petroleum, Chemicals and Petrochemicals Investment Region (PCPIR) guidelines.
- ► An investment of Rs. 8 lakh crore (US\$ 107.38 billion) is estimated in the Indian chemicals and petrochemicals sector by 2025.

3. Policy support

- The government plans to introduce production-linked incentive (PLI) scheme to promote domestic manufacturing of agrochemical.
- Under the Union Budget 2023-24 the government allocated Rs. 173.45 crore (US\$ 20.93 million) to the Department of Chemicals and Petrochemicals.
- ► The PLI plan for the National Programme on Advanced Chemistry Cell Battery Storage has been

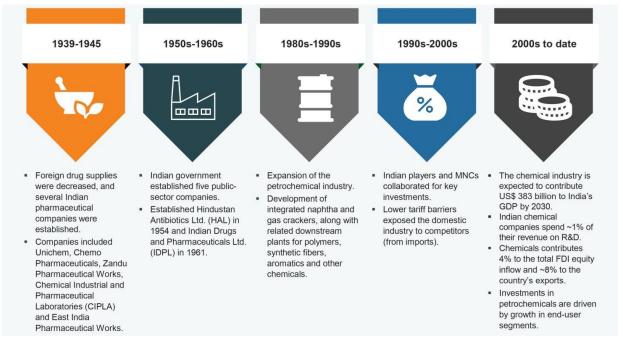


approved by the Union Cabinet as of May 2021.

- ▶ PLI schemes were introduced to promote Bulk Drug Parks, with a budget of Rs. 1,629 crore (US\$ 213.81 million).
- 4. Opportunities
  - India's specialty chemicals companies are expanding their capacities to cater to rising demand from domestic and overseas.
  - ► In July 2021, the government announced discovery of indigenous deposits of phosphatic rocks. This will help expand fertiliser production domestically and boost self-reliance in fertiliser production.
  - ► The Odisha government accepted investment applications worth ~US\$ 345.3 million in the metal, cement, chemical, plastic, food processing and manufacturing sectors in April 2021. This is likely to generate 2,755 jobs

## Source: Budget 2021-22, News Articles, DPIIT / Report on FDI Inflow in the Country, 2023, DPIIT





## <u>1939-1945</u> :-

- > Foreign drug supplieswere decreased, and several Indian pharmaceutical companies were established.
- Companies included Unichem, Chemo Pharmaceuticals, ZanduPharmaceutical Works, Chemical Industrial and Pharmaceutical Laboratories (CIPLA) and East India Pharmaceutical Works.

## 1950s-1960s:-

- > Indian government established five public-sector companies.
- Established Hindustan Antibiotics Ltd. (HAL) in 1954 and Indian Drugs and Pharmaceuticals Ltd.(IDPL) in 1961.

## 1980s-1990s:-

- Expansion of the petrochemical industry.
- Development of integrated naphtha and gas crackers, along withrelated downstream plants for polymers, synthetic fibers, aromatics and other chemicals



## 1990s-2000s :-

- > Indian players and MNCs collaborated for key investments.
- > Lower tariff barriers exposed the domestic industry to competitors(from imports).

## 2000s to date:-

- > The chemical industry is expected to contribute US\$ 383 billion to India'sGDP by 2030.
- > Indian chemical companies spend  $\sim$ 1% of their revenue on R&D.
- > Chemicals contributes 4% to the total FDI equity inflow and ~8% to the country's exports.
- > Investments in petrochemicals are drivenby growth in end-user segments.

## Source: KPMG report, News Article

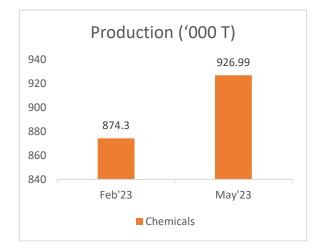
## Chemical sector production capacity: -

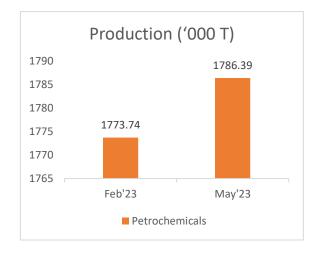
Major chemical production reached 874.30 million metric tonnes (MMT) in February 2023, while petrochemical production reached 1,773.74 MMT. In February 2023, production levels of various chemicals were as follows:

- Soda Ash: 250.87 MMT
- Caustic Soda: 269.17 MMT
- Liquid Chlorine: 201.48 MMT
- Formaldehyde: 19.13 MMT
- Pesticides and Insecticides: 17.01 MMT

At the CPMA - Argus Petrochemical Online Forum held on August 25, 2021, President of India's Chemicals and Petrochemicals Manufacturers Association (CPMA), Mr. Kamal Nanavaty, said that the Indian petrochemicals industry will have to increase its production capacity tenfold to meet higher demand by 2050. He also highlighted that India's consumption is estimated to double every nine years at an annual rate of 8%.

## Notes: MT: metric tonnes Source:- Department of Chemicals and Petrochemicals



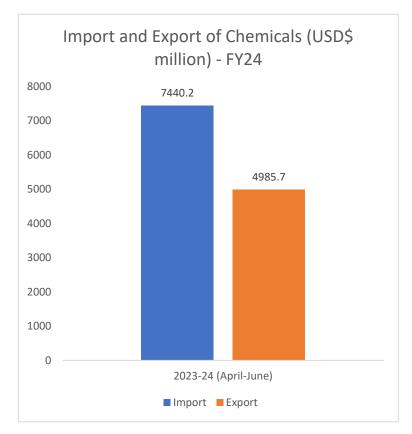




## Chemical sector import and export statistics:-

From April 2022-March 2023, exports of organic (US\$ 9.64 billion) & inorganic (US\$ 2.17 billion) chemicals were estimated at US\$ 17.19 billion. Imports of organic (US\$ 18.3 billion) and inorganic (US\$ 9.34 billion) chemicals totaled US\$ 29.58 billion from April 2022 to March 2023. From April 2022-December 2022, imports of petroleum, crude and products stood at US\$ 163.78 billion. Exports of petroleum products are 73.63 billion during April-December 2022. From April-March 2022, the export of agro-chemical was US\$ 5.37 billion, dyes were US\$ 2.04 billion and the other dye intermediates were US\$ 183.49 million.

The import of agrochemical was US\$ 1.79 billion, dyes were US\$ 0.31 billion and the other dye intermediates were US\$ 1.22 billion during April- March 2023. India exports to more than 175 countries in 2022. The major export destinations are USA, China and new destinations viz. Turkey, Russia and North East Asian Countries (China, Hongkong, Japan, Korea RP, Taiwan, Macao, Mongolia). Around 50% of the agro-chemicals are exported from India to the world. India is the top producer and exporter of castor oil, with 85-90 % of total global exports in the world. India holds a strong position in international trading of chemicals and ranks 9th in exports and 6th in imports at a global level (excluding pharmaceuticals).



*Source:* Department of Chemicals and Petrochemicals, Directorate General of Commercial Intelligence and Statistics

## Agrochemical trends in India: -

Globally, India is the fourth-largest producer of agrochemical after the United States, Japan and China. India is the fourth India is a net exporter of agrochemical and the thirteenth-largest exporter of pesticides and disinfectants. The country's exports have increased on the account of low-cost manufacturing, availability of technically trained manpower, seasonal domestic demand, overcapacity, competitive pricing and strong presence in generic pesticide manufacturing.

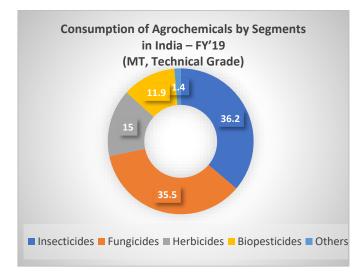
Rise in demand in the agricultural segment is driving growth of agrochemicals in India. In October 2020,



the government urged players in the agrochemicals industry to come out with new molecules of global standards for the farmers' benefit, while CropLife India, the industry body, pitched for stable policies and regulatory regimes to boost growth in the sector.

The current GST on agrochemical is 18%. In January 2021, CropLife India, anindustry body, demanded the government to reduce GST as this will help lowerprices of agrochemicals and benefit farmers.

Agrochemical in India is currently a US\$ 5.5 billion market, growing at a CAGR of 8.3%. By 2040, it is expected to account for almost 40% of India's overall chemicals exports. As per Chemexcil (Chemicals Export Promotion Council), India's agrochemical export was estimated to be at US\$ 5.37 billion from April 2022-March 2023 (Provisional).



## Herbicides:

Farmers have faced weed-related issues and solutions from the beginning of agricultural history. Farmers' ability to lessen crop-weed competition expanded with the introduction of tractors and improvements in mechanization tools. However, the development of synthetic and related herbicides gave farmers, horticulturists, and foresters the ability to manage broad leaf weeds in broad leaf crops, narrow leaf weeds in narrow leaf crops in addition to narrow leaf weeds in broad leaf crops.

The earliest attempt to control weeds in India with herbicides was made in 1937 in Punjab for controlling Carthamus oxyacantha by using sodium arsenite. 2,4-D was first tested in India in 1946. Since then a number of herbicides have been imported and tried for their effectiveness in controlling many weed species.

The herbicide use, in comparison to industrialized countries, is significantly low in India till today. Albeit the crop loss is more due to the weed infestation than that caused by other pests.

The Ministry of Agriculture, Government of India regulates the manufacture, sale, import, export and use of herbicides through the 'Insecticides Act, 1968'. Central Insecticides Board (CIB) constituted under Section 4 of the Act advises Central and State Governments on technical matters. The Registration Committee (RC) constituted under section 5 of the Act approves the use of pesticides and new formulations to tackle the pest problem in various crops. The Registration Committee is responsible to register pesticides after scrutinizing the chemistry, bioefficacy and toxicology of the products.

Herbicides applied in combination either pre-plant incorporated or pre-emergence or postemergence generally increase the spectrum of weed control or the length of residual weed control. Tank-mixing of



herbicides may improve the spectrum of weeds controlled in a single application which saves time and labour in a weed management programme. Mixing compatible herbicides from different chemical families may improve control of specific weed populations. Herbicide combinations may also provide control of several weed types at the same time, such as grassy and broadleaf weeds.

## **Herbicides Classification:**

In the 1940s, farmers did not have much choice for herbicides. To control broad leaf weeds, 2,4-D was used in crop fields. For non-selective weed control, herbicides like lead arsenate or salt were opted. But in the 1970s, a substantial number of herbicides of different chemical nature and with different modes of action were developed. It became urgent to develop a system to keep these products organized, so that it would be easy for the proper herbicide selection, easy diagnosis of herbicide injury symptoms, resistance management strategies, and mode and time of applications.

Herbicides were classified depending upon needs, according to the time of application, viz. pre-plant, preemergence, and post-emergence. Also, they were classified by their method of application, viz. foliar or root absorbed; selective or non-selective; and contact or systemic. From the chemistry point of view, herbicides were classified into different chemical groups, viz. phenoxyalkanoic acid, triazines, ureas, sulfonylureas, imidazolinones, etc. But the most effective way of herbicide classification, made by the Herbicide Resistance Action Committee (HRAC) is based on their modes of action. The system was not based on product names, rather focused on how a herbicide acted upon the plant. This system allows for the proper herbicide selection, resistance management strategies, and the more efficient diagnosis of herbicide injury symptoms.

Group	Sub-group	Herbicides
Amide	Amide	Allidochlor, Beflubutamid, Benzadox, Benzipram, Bromobutide,
		Cafenstrole, CDEA, Cyprazole, Dimethenamid, Dimethenamid-P,
		Diphenamid, Epronaz, Etnipromid, Fentrazamide, Flupoxam,
		Fomesafen, Halosafen, Isocarbamid, Isoxaben, Napropamide,
		Naptalam, Pethoxamid, Propyzamide, Quinonamid, Tebutam
	Anilide	Chloranocryl, Cisanilide, Clomeprop, Cypromid, Diflufenican,
		Etobenzanid, Fenasulam, Flufenacet, Flufenican, Mefenacet,
		Mefluidide, Metamifop, Monalide, Naproanilide, Pentanochlor,
		Picolinafen, Propanil
	Arylalanine	Benzoylprop, Flamprop, Flamprop-M
	Chloroacetanilide	Acetochlor, Alachlor, Butachlor, Butenachlor, Delachlor, Diethatyl,
		Dimethachlor, Metazachlor, Metolachlor, S-Metolachlor,
		Pretilachlor, Propachlor, Propisochlor, Prynachlor, Terbuchlor,
		Thenylchlor, Xylachlor
	Sulfonanilide	Benzofluor, Cloransulam, Diclosulam, Florasulam, Flumetsulam,
		Metosulam, Perfluidone, Pyrimisulfan, Profluazol
	Sulfonamide	Asulam, Carbasulam, Fenasulam, Oryzalin, Penoxsulam,
		Pyroxsulam (see also Sulfonylurea herbicides)
	Thioamide	Bencarbazone, Chlorthiamid
Antibiotic		Bilanafos
Aromatic	Benzoic acid	Chloramben, Dicamba, 2,3,6-TBA, Tricamba
acid	Pyrimidinyloxybenz-	Bispyribac, Pyriminobac
	oic acid	
	Pyrimidinylthioben-	Pyrithiobac
	zoic acid	
	Phthalic acid	Chlorthal
	Picolinic acid	Aminopyralid, Clopyralid, Picloram
	Quinolinecarboxylic	Quinclorac, Quinmerac
	acid	

## **Classification of Herbicides:**



Cacodylic Acid, CMA, DSMA, Hexaflurate, MAA, MAMA, MSMA,
Potassium arsenite, Sodium arsenite
Mesotrione, Sulcotrione, Tefuryltrione, Tembotrione
Benfuresate, Ethofumesate
Asulam, Carboxazole, Chlorprocarb, Dichlormate, Fenasulam, Karbutilate, Terbucarb
Barban, BCPC, Carbasulam, Carbetamide, CEPC, Chlorbufam,
Chlorpropham, CPPC, Desmedipham, Phenisopham, Phenmedipham,
Phenmedipham-ethyl, Propham, Swep
Alloxydim, Butroxydim, Clethodim, Cloproxydim, Cycloxydim,
Profoxydim, Sethoxydim, Tepraloxydim, Tralkoxydim
Isoxachlortole, Isoxaflutole
Benzfendizone, Cinidon-ethyl, Flumezin, Flumiclorac, Flumioxazin,
Flumipropyn
Benfluralin, Butralin, Dinitramine, Ethalfluralin, Fluchloralin,
Isopropalin, Methalpropalin, Nitralin, Oryzalin, Pendimethalin,
Prodiamine, Profluralin, Trifluralin
Dinofenate, Dinoprop, Dinosam, Dinoseb, Dinoterb, DNOC,
Etinofen, Medinoterb

	1	- 2		
Dithiocarba		Dazomet, Metam		
Halogenated aliphatic		Alorac, Chloropon, Dalapon, Flupropanate, Hexachloroacetone,		
		Iodomethane, Methyl Bromide, Monochloroacetic Acid, SMA, TCA		
Imidazolino	ne	Imazamethabenz, Imazamox, Imazapic, Imazapyr, Imazaquin,		
		Imazethapyr		
Nitrile		Bromobonil, Bromoxynil, Chloroxynil, Dichlobenil, Iodobonil,		
		Ioxynil, Pyraclonil		
Organophos	sphorus	Amiprofos-Methyl, Anilofos, Bensulide, Bilanafos, Butamifos, 2,4-		
· ·	-	DEP, DMPA, EBEP, Fosamine, Glufosinate, Glyphosate, Piperophos		
Oxadiazolo	ne	Dimefuron, Methazole, Oxadiargyl, Oxadiazon		
Phenoxy	Phenoxy	Bromofenoxim, Clomeprop, 2,4-DEB, 2,4-DEP, Difenopenten, Disul,		
,		Erbon, Etnipromid, Fenteracol, Trifopsime		
	Phenoxyacetic	4-CPA, 2,4-D, 3,4-DA, MCPA, MCPA-thioethyl , 2,4,5-T		
	Phenoxybutyric	4-CPB, 2,4-DB, 3,4-DB, MCPB, 2,4,5-TB		
	Phenoxypropionic	Cloprop, 4-CPP, Dichlorprop, Dichlorprop-P, 3,4-DP, Fenoprop,		
		Mecoprop, Mecoprop-P,		
	Aryloxyphenoxy	Chlorazifop, Clodinafop, Clofop, Cyhalofop, Diclofop, Fenoxaprop,		
	propionic	Fenoxaprop-P, Fenthiaprop, Fluazifop, Fluazifop-P, Haloxyfop,		
		Haloxyfop-P, Isoxapyrifop, Metamifop, Propaquizafop,		
		Quizalofop, Quizalofop-P, Trifop		
Phenylened	iamine	Dinitramine, Prodiamine		
Pyrazole	Pyrazole	Azimsulfuron, Difenzoquat, Halosulfuron, Metazachlor,		
	-	Pyrazosulfuron, Pyroxasulfone		
	Benzoylpyrazole	Benzofenap, Pyrasulfotole, Pyrazolynate, Pyrazoxyfen,		
		Topramezone		
	Phenylpyrazole	Fluazolate Nipyraclofen Pyraflufen		



Pyridazine		Credazine, Pyridafol, Pyridate
Pyridazinone		Brompyrazon, Chloridazon, Dimidazon, Flufenpyr, Metflurazon,
		Norflurazon, Oxapyrazon, Pydanon,
Pyridine		Aminopyralid, Cliodinate, Clopyralid, Dithiopyr, Fluroxypyr, Haloxydine
		Picloram, Picolinafen, Pyriclor, Pyroxsulam, Thiazopyr, Triclopyr
Pyrimidinediamine		Iprymidam, Tioclorim
Quaternary ammonium		Cyperquat, Diethamquat, Difenzoquat, Diquat, Morfamquat, Paraquat
Thiocarbamate		Butylate, Cycloate, Di-allate EPTC, Esprocarb, Ethiolate,
		Isopolinate, Methiobencarb, Molinate, Orbencarb, Pebulate,
		Prosulfocarb, Pyributicarb, Sulfallate, Thiobencarb, Tiocarbazil, Tri-
		allate , Vernolate
Thiocarbonate		Dimexano, EXD, Proxan
Thiourea		Methiuron
Triazine	Triazine	Dipropetryn, Triaziflam, Trihydroxytriazine
	Chlorotriazine	Atrazine, Chlorazine, Cyanazine, Cyprazine, Eglinazine, Ipazine,
		Mesoprazine, Procyazine, Proglinazine, Propazine, Sebuthylazine,
		Simazine, Terbuthylazine, Trietazine
	Methoxytriazine	Atraton, Methometon, Prometon, Secbumeton, Simeton,
		Terbumeton
	Methylthiotriazine	Ametryn, Aziprotryne, Cyanatryn, Desmetryn, Dimethametryn,
		Methoprotryne, Prometryn, Simetryn, Terbutryn
Triazinone		Ametridione, Amibuzin, Hexazinone, Isomethiozin, Metamitron,
		Metribuzin,
Triazole		Amitrole, Cafenstrole, Epronaz, Flupoxam
Triazolone		Amicarbazone, Bencarbazone, Carfentrazone, Flucarbazone,
		Propoxycarbazone, Sulfentrazone, Thiencarbazone
Triazolopyrimidine		Cloransulam, Diclosulam, Florasulam, Flumetsulam, Metosulam,
		Penoxsulam, Pyroxsulam
Uracil		Butafenacil, Bromacil, Flupropacil, Isocil, Lenacil, Terbacil

Urea	Urea	Benzthiazuron, Cumyluron, Cycluron, Dichloralurea,
		Diflufenzopyr, Isonoruron, Isouron, Methabenzthiazuron,
		Monisouron, Noruron
	Phenylurea	Anisuron, Buturon, Chlorbromuron, Chloreturon, Chlorotoluron, Chloroxuron, Daimuron, Difenoxuron, Dimefuron, Diuron,
		Fenuron, Fluometuron, Fluothiuron, Isoproturon, Linuron,
		Methiuron, Methyldymron, Metobenzuron, Metobromuron,
		Metoxuron, Monolinuron, Monuron, Neburon, Parafluron,
		Phenobenzuron Siduron Tetrafluron Thidiazuron
	Pyrimidinyl	Amidosulfuron, Azimsulfuron, Bensulfuron, Chlorimuron,
	sulfonylurea	Cyclosulfamuron, Ethoxysulfuron, Flazasulfuron, Flucetosulfuron,
		Flupyrsulfuron, Foramsulfuron, Halosulfuron, Imazosulfuron,
		Mesosulfuron, Nicosulfuron, Orthosulfamuron, Oxasulfuron,
		Primisulfuron, Pyrazosulfuron, Rimsulfuron, Sulfometuron,
		Sulfosulfuron, Trifloxysulfuron
	Triazinyl	Chlorsulfuron, Cinosulfuron, Ethametsulfuron, Iodosulfuron,
	sulfonylurea	Metsulfuron, Prosulfuron, Thifensulfuron, Triasulfuron,
		Tribenuron, Triflusulfuron, Tritosulfuron
	Thiadiazolylurea	Buthiuron, Ethidimuron, Tebuthiuron, Thiazafluron, Thidiazuron



Unclassified	Acrolein, Allyl alcohol, Azafenidin, Benazolin, Bentazone, Benzobicyclon, Buthidazole, Calcium cyanamide, Cambendichlor, Chlorfenac, Chlorfenprop, Chlorflurazole, Chlorflurenol, Cinmethylin, Clomazone, CPMF, Cresol, Ortho-dichlorobenzene, Dimepiperate, Endothal, Fluoromidine, Fluridone, Flurochloridone, Flurtamone, Fluthiacet, Indanofan, Methyl isothiocyanate, OCH, Oxaziclomefone, Pentachlorophenol, Pentoxazone, Phenylmercury acetate, Pinoxaden, Prosulfalin, Pyribenzoxim, Pyriftalid, Quinoclamine, Rhodethanil, Sulglycapin, Thidiazimin, Tridiphane, Trimeturon, Tripropindan, Tritac
Inorganic	Ammonium sulfamate, Borax, Calcium chlorate, Copper sulfate, Ferrous sulfate, Potassium azide, Potassium cyanate, Sodium azide, Sodium chlorate, Sulfuric acid

## Herbicide Regulation and Registration:

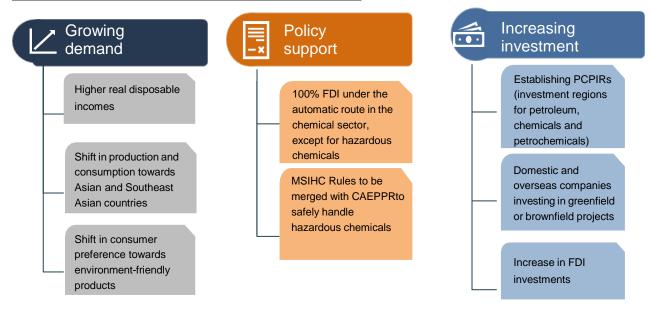
The Ministry of Agriculture, Government of India regulates the manufacture, sale, import, export and use of herbicides through the 'Insecticides Act, 1968'. Central Insecticides Board (CIB) constituted under Section 4 of the Act advises Central and State Governments on technical matters. The Registration Committee (RC) constituted under section 5 of the Act approves the use of pesticides and new formulations to tackle the pest problem in various crops. The Registration Committee is responsible to register pesticides after scrutinizing the chemistry, bioefficacy and toxicology of the products. Presently 60 technical herbicides and 17 combination herbicides are registered (as on 20.10.2015) for use in our country. Some herbicides, which were once registered are presently debarred from use in agriculture due to various problems, mainly related to toxicology.

Herbicides applied in combination either pre-plant incorporated or pre-emergence or postemergence generally increase the spectrum of weed control or the length of residual weed control. Tank-mixing of herbicides may improve the spectrum of weeds controlled in a single application which saves time and labour in a weed management programme. Mixing compatible herbicide from different chemical families may improve control of specific weed populations, such as 2,4-D applied with dicamba for broadleaf weeds. Herbicide combinations may also provide control of several weed types at the same time, such as grassy and broadleaf weeds. For example, the combinations of mesosulfuron and iodosulfuron, clodinafop and metsulfuron, and sulfosulfuron and metsulfuron control both grasses and broad leaf weeds in wheat. The combination product of chlorimuron and metsulfuron control grasses and broad leaf weeds. Presently, in our country, 14 combination products of two active ingredients are available. Recently, Registration Committee, Central Insecticide Board has given approval for the combination pesticides having three active ingredients. New combination products containing three active ingredients will be very useful in controlling grassy weeds, broadleaf weeds, and sedges at a time saving application cost and time. This trend in herbicide combination products is likely to continue in the crop production.

Source: http://www.dwr.org.in



## Strong demand and policy support driving investments:



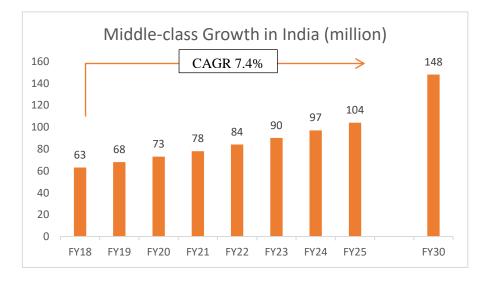
*Notes: MSIHC: Manufacture Storage and Import of Hazardous Chemicals, CAEPPR: Chemical Accidents Emergency Planning, Preparedness and Response* 

Source: News Articles

## Key Growth Driver

## **1. RISE IN DOMESTIC DEMAND**

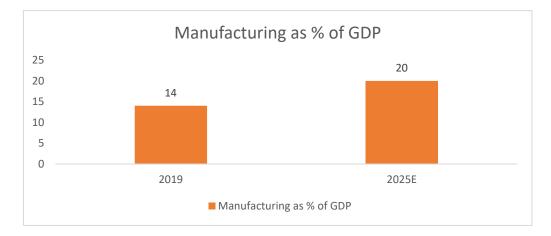
By 2030, India is likely to have ~80% of the households in the middle-income group. The growing middleclass and increasing urbanisation is driving the demand for personal care, agrochemicals, food, paints & coatings resulting into higher consumption of chemicals per capita.



## **2. GOVERNMENT AIMS TO BOOST MANUFACTURING SHARE IN GDP TO 20% BY 2025** Government considers the manufacturing sector to be a key focus area and has contacted ~1,450 companies



worldwide to manufacture in India. The government plan includes 2-3 autonomous zones which does not have labor and land laws. ~300 companies are actively pursuing production plans in mobiles, electronics, medical devices and textiles.



## **3. EMERGING MANUFACTURING HUBS**

The dedicated integrated manufacturing hubs under Petroleum, Chemicals and Petrochemicals Investment. Regions (PCPIR) policy to attract an investment of Rs. 20 lakh crore (US\$ 276.46 billion) by 2035.

## 4. RISE IN DISINFECTANT DEMAND POST COVID-19

With increasing demand for disinfestation of personal and public places post COVID-19, the chloro-alkali, ethanol, personal care, and surfactant industry is expected to record significant growth in near future.

## **5. FOREIGN INVESTMENT**

Presence of prominent global players, such as BASF, Dow Chemicals, Bayer and others, 100% FDI in the chemicals sector and stringent laws on anti-dumping to drive the Indian chemical market.

## 6. SKILLED AND LOW-COST MANPOWER

The skilled and low-cost labour, world-class engineering and strong R&D set-up enable chemical sindustries in India.

## 7. GROWING END USE INDUSTRIES

Demand from packaging, construction, automotive and other industries to drive the Indian chemical market.

Source: National Council of Applied Research, World Economic Forum

## Key industries driving growth:

## **1. AUTOMOTIVE**

- Disruption in automotive sector with the emergence of autonomous driving connected
- shared mobility will affect the value chain of Indian chemical companies supplying chemicals to automotive applications

## 2. WATER TREATMENT

• Increasing urbanisation and population is driving the demand for safe drinking water. Moreover, rising awareness of hygiene among the people is leading to excessive water consumption.



## 3. TEXTILE, FLAVOURS & FRAGRANCES

• India has witnessed increasing demand for wide range of cosmetic chemicals, health care products and hygiene products that use specialty chemicals, polymers and oleo chemicals. This segment is likely to outperform other segments.

## **4. CONSTRUCTION**

• 'Smart City' projects by the Indian government are driving growth of chemical companies in India. Availability of essential raw materials at low cost is anticipated to increase demand for construction chemicals.

## **Favorable initiatives by government:**

- 1. 2034 vision for the chemicals and petrochemicals sector has been set up by the government to explore opportunities to improve domestic production, reduce imports and attract investments in the sector. The government plans to implement production-link incentive system with 10-20% output incentives for the agrochemical sector; to create an end-to-end manufacturing ecosystem through the growth of clusters.
- 2. 100% FDI is allowed in the chemical sector under automatic route with exception to few hazardous chemicals.
- 3. Industrial licensing is approved in most sectors, except for few hazardous chemicals.
- 4. The Indian Government supports the industry in research & development, reduced the basic customs duty on several products and offers support through the 'Make in India' campaign.
- 5. Four Petroleum, Chemicals and Petrochemical Investment Regions (PCPIRs) have been set-up as the investment regions for petroleum, chemicals and petrochemicals along with associated services.
- 6. The Government of India is considering launching a production-linked incentive (PLI) scheme in the chemical sector to boost domestic manufacturing and exports.

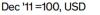
## Source: Department of Chemicals and Petrochemicals

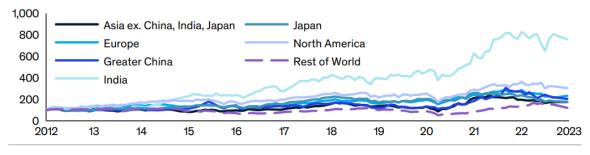
## An era of sustained robust growth: The 2040 outlook

Over the last few years, the Indian chemicals sector has exceeded all shareholder expectations, outperforming not just the overall equity market but also the majority of its upstream and downstream industries. This exceptional growth has been fueled by consistent revenue expansion, increasing margins, and rise in multiples.



#### Indexed Total Shareholders Return (TSR),





India is expected to become a \$850-1000 Bn chemicals market by 2040, taking 10-12% share of the global chemicals market.

#### Potential winning opportunities in India's chemical sector

Today, the Indian chemical industry offers several opportunities to build at-scale businesses across several Specialty, Inorganic and Petrochemical segments. Identifying these opportunities calls for the right balance between market attractiveness and cost competitiveness. While cost competitiveness is generally a function of feedstock availability, trade balance, and scope of value addition via process or tech innovation, market attractiveness is a composite of current market size, expected CAGR and macro trends.

#### Specialty chemicals

With a net trade surplus, the Specialty segment is the strongest pillar of India's chemicals sector. In all, 16 specialty chemicals sub-segments perform well on both cost competitiveness and market attractiveness. Two of these sub-segments are:

— **Agrochemical:** Agrochemical in India is currently a USD 5.5 billion market11, growing at a CAGR of 8.3 percent. By 2040, it is expected to account for almost 40 percent of India's overall chemicals exports and nearly 13 percent of the global ag-chem market.

— Food and Feed Ingredient Chemicals: Constituting flavors and fragrances, food and feed additives, and nutraceutical, this sub-segment is a USD 3 billion market in India, growing at a CAGR of 7-9 percent.

#### **Inorganic chemicals**

As inorganic chemicals require little processing as compared with other segments, the Inorganic chemicals segment is predominantly dependent on feedstock availability. India, unfortunately, has a scarcity of raw material for most chemicals in this segment. However, it has a high demand for many inorganic chemicals, making it an attractive market.

Six sub-segments emerge as an opportunity for building an at-scale business in the segment, backed by high growth rate of end-use industries and natural feedstock advantages. Two of these are:

— **Fluorine:** Growing at a CAGR of more than 10 percent, fluorine is expected to become a USD 4.2 billion market by 2040. Its growth will be driven by rising demand from two of its main end-use industries: pharma and ag-chem.

— **Sodium and Caustic:** This sub-segment is expected to register CAGR of nearly 10 percent. By 2040, sodium and caustic could become a USD 13 billion and USD 11.5 billion market respectively.

Source: McKinsey & Company: <u>www.mckinsey.com</u>



#### **OUR BUSINESS**

Some of the information in this section, including information with respect to our plans and strategies, contain forward-looking statements that involve risks and uncertainties. Before deciding to invest in the Equity Shares, Shareholders should read this entire Red Herring Prospectus. An investment in the Equity Shares involves a high degree of risk. For a discussion of certain risks in connection with investment in the Equity Shares, you should read "Risk Factors" on page 33 for a discussion of the risks and uncertainties related to those statements, as well as "Financial Statements" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 215 and 275 respectively, for a discussion of certain factors that may affect our business, financial condition or results of operations. Our actual results may differ materially from those expressed in or implied by these forward-looking statements. Unless otherwise stated, the financial information used in this section is derived from our Restated Financial Statements.

## **BACKGROUND OF COMPANY**

Our Company was originally incorporated as a private limited company namely "Ambey Laboratories Private Limited" under the Companies Act, 1956 vide certificate of incorporation dated 20/03/1985 issued by Registrar of Companies, NCT of Delhi bearing registration no. 020490. Further, Our Company was converted into a Public Limited Company in pursuance of a special resolution passed by the members of our Company at the Extra Ordinary General Meeting held on November 15<sup>th</sup>, 2014. A fresh Certificate of Incorporation consequent to conversion was issued on December 30<sup>th</sup>, 2014 by the Registrar of Companies, NCT of Delhi and consequently the name of our Company was changed from "Ambey Laboratories Private Limited" to "Ambey Laboratories Limited". The Company's Corporate Identification Number is U74899DL1985PLC020490.

Ambey Laboratories is engaged in the business of manufacturing of agrochemical products for the protecting of crops and it's been almost four decades the company serving the agrochemical sector. Our company manufactures and supplies '2,4-D base chemicals' with an emphasis on quality and strict compliance with Environmental, Health, and Safety (EHS) regulations, within the chemical industry. The company has Programmable Logic Controller (PLC) and Supervisory Control along with Quality Assurance Department which ensures testing through HPLC, GC, UV etc. at every stage of production at our manufacturing facility installed, integrated and operating at 5 Acres Facility in the region of Behror, Rajasthan, India for manufacturing of "2, 4-D base chemicals".

Our manufacturing Facility located in Behror, Rajasthan, has been certified with ISO 9001:2015 from Quality Research Organization and ISO 14001:2015 from United Accreditation Foundation, a member of International Accreditation forum to maintain highest quality, environmental and safety practices. Our company has obtained certificate of compliance from RoHS Directive (2015/863/EC) European Parliament and commission decision (2005/618/EC) on the restriction of use of certain Hazardous Substance [Lead (Pb), Mercury (Hg), Cadmium (Cd), Hexavalent Chromium (Cr6+), Polybrominated Biphenyls (PBBs) and Polybrominated Diphenyl, Bis (2-Ethylhexyl) phthalate (DEHP), Benzyl butyl phthalate (BBP), Dibutyl phthalate (DIBP)] ethers (PBDEs) in Electrical and Electrical Equipments.

Due to backward integration of our products, our plant is ZLD (Zero Liquid Discharge) to ensure minimum emissions and waste generation. We explore downstream products from our core intermediaries to meet and exceed customer expectations and operation ensures organized inflow state of the art manufacturing and supply sustainability to our valued customers.

Presently our company manufactures 2,4-D Acid 98% TC, 2,4-D Sodium 95% SP 2,4-D Amine 866 | 720 | 480g/l SL 2,4-D Ethyl Hexyl Ester 96% TC 2,4-D Ethyl Ester 96% TC Chlorpyriphos 97% TC / 20% EC / 50% EC Thiamethoxam 96% TC / 25% WG / 75% SG Pretilachlor 95% TC / 50% EC / 37% EW Metribuzin



97%TC / 70%WS Hexaconazole 92%TC / 5%SC / 5%EC / 10%EC and Metalaxyl 98%TC / 35%WS for our customer base which comprises of large corporates like Aromatic Rasayan Private Limited, JR Jindal Infra-projects Private Limited; SC Formulator Co. Ltd.

Our Company works within an interconnected network alongside Aromatic Rasayan Private Limited and OFB Tech Private Limited. All the transactions are performed on arms- length basis and the company enters into transactions both in the capacity of suppliers and customers, we procure raw materials from these partners and deliver finalized products for their sale. This dynamic relationship streamlines the supply chain, promotes mutual support, and enhances the efficiency of operations for all involved parties.

Further, our Company operates under a barter system with Aromatic Rasayan Private Limited where they exchange raw materials and finished goods. Whereas, with OFB Tech Private Limited we operate on the basis of purchase/ sale orders.

License	Date of Issue	Date of Expiry
Certificate for use of a	19.07.2023	NA
Boiler		
Registration & License to	28.01.2022	31.03.2027
work a Factory		
ISO Certificate (ISO	16.02.2023	15.02.2026
14001:2015) issue by RO		
Quality Research		
Organization		
ISO Certificate (ISO	07.08.2023	06.08.2026
9001:2015)		
ISO Certificate (ISO	07.08.2023	06.08.2026
14001:2015) issue by RBS		
Quality Organization		
Central Excise Registration	09.11.2005	NA
Certificate		
License to Manufacture	08.01.2021	NA
for sale		
Importer Exporter Code	05.12.2022	NA

#### **BUSINESS LICENSE**

For other certificates & details, please refer page no. 291 of this Red Herring Prospectus.

## MANUFACTURING FACILITY

Location	Total Area	Usage Purpose	
SP 1-5, RIICO Industrial	20183 SQM	Manufacturing	
Area Sotanala, Behror, Distt.			
Alwar, Rajasthan-301701			



# MANUFACTURING FACILITY- PLANT BEHROR, RAJASTHAN

















# LABORATORY



(HPLC, GLC, UV Spectrophotometer)

# **BOILER & UTILITY**



# **DRYER & CRYSTALLIZER**









# **OUR COMPANY VISION AND MISSION**

Vision:	Mission:
Ambey's vision of sustainability is in synergy with its growth vision, right from creating value for all stakeholders, to core values of Environment, Engagement and Enterprise.	<ul> <li>Creating Value for our stakeholders.</li> <li>Environmental Sustainability.</li> <li>To support our customers by providing superior products and services of exceptional value.</li> </ul>



$\checkmark$	Our	vision	is	to	produce	≻	To sustain our vision by continuous
		onment frie	•	0			learning and application of new
	produ	cts and	becc	ome	the top		technologies and best business practices.
	prefer	red compa	ny of	our cu	ustomers.	$\triangleright$	To encourage our employees to be highly
							productive and to grow personally and
							professionally.
						$\triangleright$	To develop diversified markets which
							provide stability and financial return
							which allows us to achieve our vision.

## **OUR AGRO -CHEMICAL PRODUCTS**

- 1. 2,4-D Amine Salt (480 gm. Liter SL)\*
- 2. 2,4-D Amine Salt (625 gm. Liter SL)\*
- 3. 2,4-D Amine Salt (720 gm. Liter SL)\*
- 4. 2,4-D Amine Salt (806 gm. Liter SL)\*
- 5. 2,4-D Amine Salt (840 gm. Liter SL)\*
- 6. 2,4-D Amine Salt (866 gm. Liter SL)\*
- 7. 2,4-D Acid Tech (98% min)
- 8. 2,4-D Ethyl Ester Tech (95% min)
- 9. 2,4-D 2-Ethylhexyl Ester Tech (96% min)
- 10. 2,4-D Sodium Salt (95% min)
- 11. Hexaconazole (5% min)

\*Note: All these products are sold separately in different countries with different purities.

## **OUR HOME HYGIENE PRODUCTS**

- 1. Black Phenyle
- 2. White Floor Cleaner
- 3. Toilet Cleaner
- 4. Surface & Floor Cleaner
- 5. Power Cleaner
- 6. Glass Cleaner
- 7. Moth Repellent Balls
- 8. Hand Wash
- 9. Bathroom Cleaner
- 10. Hand Sanitizer

#### **PRODUCT DESCRIPTION**

1. 2,4-D Amine Salt (480 gm. Liter SL)

# **Identification of the Substance:**

Common Name	2, 4 -D Amine Salt 480g/l SL
Chemical Name	2, 4-Dichlorophenoxyacetic acid,
	dimeethylamine salt



Intended Use	Herbicide
Pesticide Family	Phenoxy Herbicide

## **Physical and Chemical Properties:**

Appearance & Odour	Reddish Brown	
Specific Gravity	<u>1.14@27°</u> C	
Boiling Point °C	>100	
Vapour Density (air=1)	0.021	
Freezing Point °C	0	
Vapour Pressure (mm)	20.7	
pH	7.5-9.0	
Solubility in Water	Soluble	

# 2. 2,4-D Amine Salt (625 gm. Liter SL)

# **Identification of the Substance:**

Common Name	2, 4 -D Amine Salt 625g/l
Chemical Name	2, 4-Dichlorophenoxyacetic acid,
	dimeethylamine salt
Intended Use	Herbicide
Pesticide Family	Phenoxy Herbicide

# **Physical and Chemical Properties:**

Appearance & Odour	Reddish Brown	
Specific Gravity	<u>1.18@27°</u> C	
Boiling Point °C	>100	
Vapour Density (air=1)	0.021	
Freezing Point °C	0	
Vapour Pressure (mm)	20.7	
рН	7.5-9.0	
Solubility in Water	Soluble	

# 3. 2,4-D Amine Salt (720 gm. Liter SL)

# **Identification of the Substance:**

Common Name	2, 4 -D Amine Salt 720g/l SL
Chemical Name	2, 4-Dichlorophenoxyacetic acid,
	dimeethylamine salt
Intended Use	Herbicide
Pesticide Family	Phenoxy Herbicide

Appearance & Odour	Reddish Brown



Specific Gravity	<u>1.20@27°</u> C
Boiling Point °C	>100
Flash Point °C	>190
Vapour Density (air=1)	0.021
Freezing Point °C	0
Vapour Pressure (mm)	20.7
pH	7.5-9.0
Solubility in Water	Soluble

# 4. 2,4-D Amine Salt (806 gm. Liter SL)

## **Identification of the Substance:**

Common Name	2, 4 -D Amine Salt 806g/l SL
Chemical Name	2, 4-Dichlorophenoxyacetic acid,
	dimeethylamine salt
Intended Use	Herbicide
Pesticide Family	Phenoxy Herbicide

# **Physical and Chemical Properties:**

Appearance & Odour	Reddish Brown
Specific Gravity	<u>1.20@27°</u> C
Boiling Point °C	>100
Flash Point °C	>190
Vapour Density (air=1)	0.021
Freezing Point °C	0
Vapour Pressure (mm)	20.7
pH	7.5-9.0
Solubility in Water	Soluble

# 5. 2,4-D Amine Salt (840 gm. Liter SL)

## **Identification of the Substance:**

Common Name	2, 4 -D Amine Salt 840gm/liter
Chemical Name	2, 4-Dichlorophenoxyacetic acid,
	dimeethylamine salt
Intended Use	Herbicide
Pesticide Family	Phenoxy Herbicide

Appearance & Odour	Reddish Brown
Specific Gravity	1.24- <u>1.25@27°</u> C
Boiling Point °C	>100
Flash Point °C	>190



Vapour Density (air=1)	0.021
Freezing Point °C	0
Vapour Pressure (mm)	20.7
pH	7.5-9.0
Solubility in Water	Soluble

# 6. 2,4-D Amine Salt (866 gm. Liter SL)

## **Identification of the Substance:**

Common Name	2, 4 -D Amine Salt 866grm/liter
Chemical Name	2, 4-Dichlorophenoxyacetic acid,
	dimeethylamine salt
Intended Use	Herbicide
Pesticide Family	Phenoxy Herbicide

# **Physical and Chemical Properties:**

Appearance & Odour	Reddish Brown
Specific Gravity	<u>1.24-1.25@25°</u> C
Boiling Point °C	>100
Vapour Density (air=1)	0.021
Freezing Point °C	0
Vapour Pressure (mm)	20.7
pH	7.5-9.0
Solubility in Water	Soluble

## 7. 2,4-D Acid Tech (98% min)

## **Identification of the Substance:**

Common Name	2, 4 -D Acid Salt 98%
Chemical Name	2, 4-Di chlorophenoxy acetic acid
Intended Use	Herbicide
Pesticide Family	Phenoxy Herbicide

Physical state & Appearance	Off white colored powder
Odor	Slight Phenolic Odor
Molecular Weight	221.04 g/mole
Melting Point	138°C
Critical Temperature	Not Available
Bulk Density	0.43
Vapor Pressure	Not Applicable
Vapor Density	Not Available
Volatility	Not Available
Ionicity (in Water)	Not Available



Dispersion Properties	See Solubility in water, methanol, diethyl
	ether, acetone
Solubility	Easily Soluble in methanol. Soluble in
	acetone

# 8. 2,4-D Ethyl Eser Tech (95% min)

# **Identification of the Substance:**

Common Name	2, 4 -D Ethyl Ester Tech
Chemical Name	2, 4-Dichlorophenoxy acetic acid Ethyl
	Ester
Intended Use	Herbicide
Pesticide Family	Phenoxy Herbicide

# **Physical and Chemical Properties:**

Appearance & Odour	Pale yellow to brown colored
Specific Gravity	<u>1.30@25°</u> C
Boiling Point °C	Not Available
Vapour Density (air=1)	Not Available
Freezing Point °C	Not Available
Vapour Pressure (mm)	Not Available
Solubility in Water	Not Soluble

# 9. 2,4-D 2-Ethylhexyl Ester Tech (96% min)

## **Identification of the Substance:**

Common Name	2,4-D Ethylhexyl Ester
Chemical Name2, Ethylhexyl enster of 2,4	
	Dichlorophenoxy acetic acid Ethyl Ester
Intended Use	Herbicide
Pesticide Family	Phenoxy Herbicide

Appearance & Odour	Pale yellow to Brown Colored	
Specific Gravity	1.15 g/ml@25°C	
Boiling Point °C	Not Available	
Vapour Density (air=1)	Not Available	
Freezing Point °C	Not Available	
Vapour Pressure (mm)	Not Available	
Solubility in Water	Not Soluble	



# 10. 2,4-D Sodium Salt (95% min)

## **Identification of the Substance:**

Common Name	2, 4 -D Amine Salt 95% SP
Chemical Name Monohydrate Sodium Salt of 2,4-	
	Dichlorophenoxyacertic acid
Intended Use	Herbicide
Pesticide Family	Phenoxy Herbicide

# **Physical and Chemical Properties:**

Appearance & Odour	White Colored powder
Bulk Density	0.49 to 0.59
Flash Point	162.8 °C
Solubility in Water	40 GM/LIT (PH 7 at Room tempr)
ODOR	Slightly phenolic
Stability (Conditions to avoid)	Stable (Excessive heat)

# 11. Hexaconazole (5% min)

## **Identification of the Substance:**

Common Name	Hexaconazole 5% SC
Chemical Name	(RS)-2-(2, 4- dichlorophenyl)-1-(1H-
	1,2,4-triazol-1-yl) hexan-2-ol
Intended Use	Fungicides

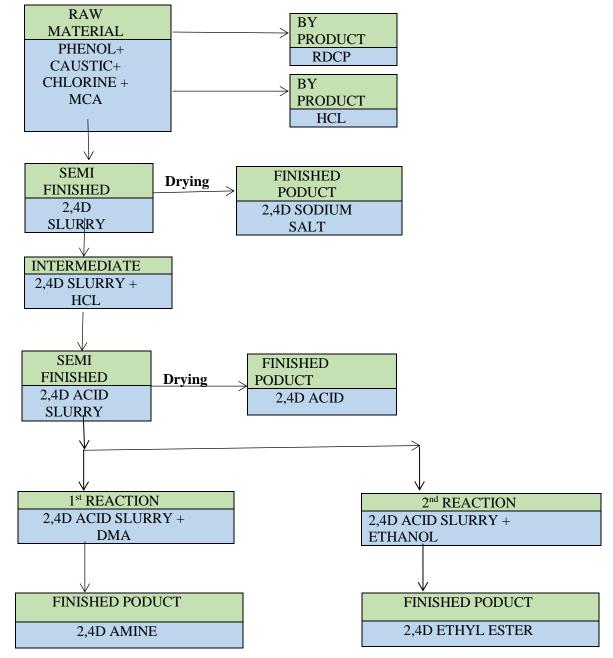
# **Physical and Chemical Properties:**

Appearance	Liquid
Colour	White
Odor	Odorless
Density	1.04 g/cm <sup>3</sup>
pH	4-8 at 1% w/v
Solubility in Water	Emulsify in water

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## **OUR PROCESS FLOW CHART OF AGRO- CHEMICAL PRODUCTS**



#### **Process:**

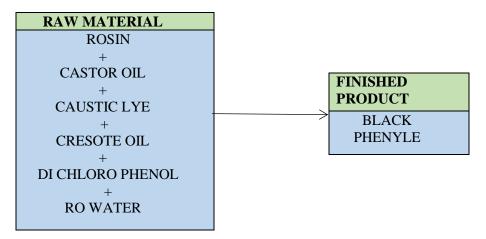
At Ambey, we produce four finished products using the following process:

- 1. Firstly, the raw materials namely Phenol, Caustic Soda, Chlorine and Acetic Acid are mixed together. This produces three products, two by-products, i.e., RDCP and HCL Acid and one semi-finished 2,4D Slurry.
- 2. When the 2,4D Slurry is dried it gives the finished product called 2,4D Sodium Salt.
- 3. If the 2,4D Slurry is further mixed with HCL acid, it results in another semi-finished product called 2,4D Acid Slurry. When this product is dried, we get another finished good called 2,4D Acid.
- 4. In the steps to follow, 2,4D Acid Slurry is used as a raw material and mixed with either DMA or ethanol. This gives two more finished products viz. 2,4D Amine and 2,4D Ethyl Ester.

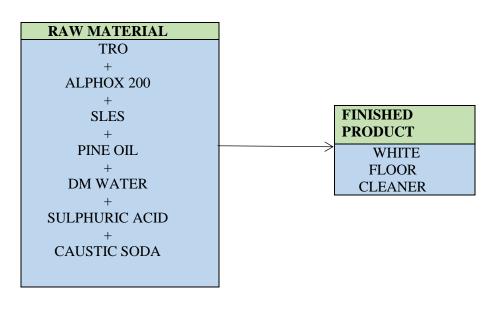


# PROCESS FLOW CHART FOR HOME HYGIENE PRODUCTS

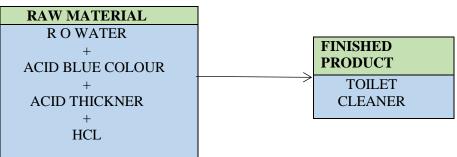
> Black Phenyle



> White Floor Cleaner

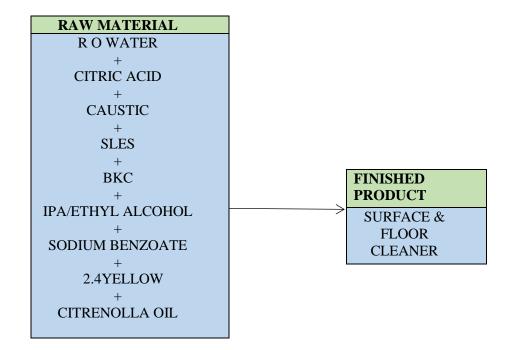


> Toilet Cleaner

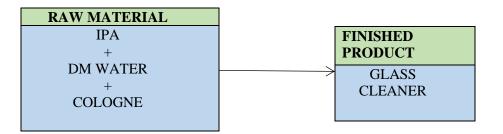




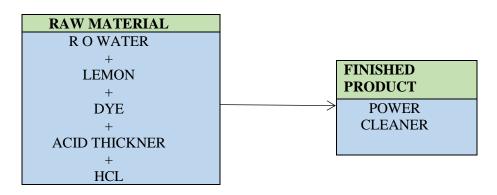
> Surface and Floor Cleaner



➢ Glass Cleaner



> Power Cleaner

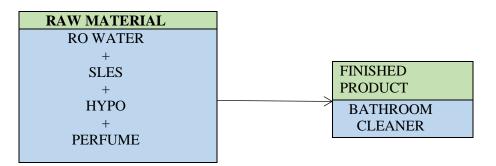




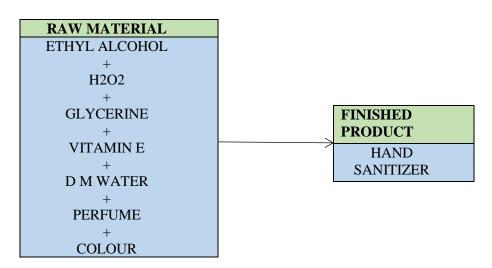
➢ Hand Wash

<b>RAW MATERIAL</b>			
DM WATER			
+			
EDTA			
+		-	
SLES			FINISHED
+			PRODUCT
CDEA			HAND WASH
CLOUR		L	
PERFUME			

> Bathroom Cleaner

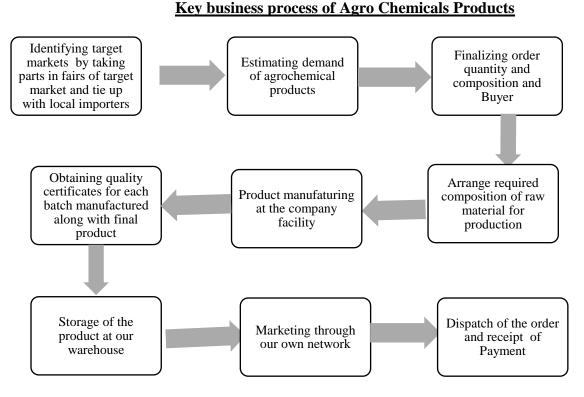


> Hand Sanitizer





# ACQUIRING WORK/CLIENT TO EXECUTION OF SAID WORK FOR ALL ITS BUSINESS VERTICALS



- *Identifying target markets by taking parts in fairs of target market and tie up with local importers* We visit the foreign markets and fairs in South East Asia, Europe, Africa and North America, enquire about the demands of our chemicals in those markets.
- *Estimating demand of product* We forecast our demand by analyzing the online data and predicting the market size of that state or the country.
- *Finalizing order quantity and composition and Buyer* We finalize a prospective buyer with whom we can do the business of minimum quantity in a said country, the buyer share their composition that works in their state or country as per global standards.
- <u>Arrange required composition of raw material for production</u>- We provide the certificate of the required composition to the product to the prospective buyer for approval. Post approval we arrange & tie up for the raw material for the approved composition.
- *Product manufacturing at the company facility* We ensure that the product manufacturing facility is adequately arranged in order to cater to new market so that we do not lose the buyer or the market due to inefficiencies or slow supplies.
- *Obtaining quality certificates for each batch manufactured along with final product* We send samples to the prospective buyer for quality inspection along with research documents and certificates for them to obtain licenses in their said states or country.
- <u>Storage of the product at our warehouse</u>- We further ensure adequate storage of raw material and finished goods, because the sales are in multiples of 16000 Kgs.



- <u>Marketing through our own network</u>- We use our existing buyers, their networks and our network to ensure we are adequately reaching out to our prospective buyers through their own testimonies.
- *Dispatch of the order and receipt of Payment* We dispatch post purchase orders ensuring fully ensured material is being delivered and wait for the receipt as per the payment terms which ranges from LCs (Letter of Credit), payment against document, advance payment, usance LC or any other payment method that is suitable for both the parties.

#### **OUR COMPETITIVE STRENGTH**

Our Company's Strengths are:

#### 1. Experienced Management Team

Our management team includes professionals with experience in the Agro Chemical Industry. Our Promoters Mr. Archit Gupta, Mr. Arpit Gupta, Ms. Sarina Gupta and Ms. Rishita Gupta brings their entrepreneurial vision and leadership which has been instrumental in growing and sustaining our business operations. Our company values the significance of a motivated and experienced workforce in maintaining our competitive advantage. Our team of management and key personnel work collaboratively to achieve client satisfaction. For details regarding the education and experience of our promoter, please refer to chapter titled "*Our Management*" beginning on page no. 189 of the Red Herring Prospectus.

#### 2. <u>Prime Location of our Manufacturing Facility:</u>

Our Manufacturing Facility is located at SP 1-5, RIICO Industrial Area Sotanala, Behror, Distt. Alwar, Rajasthan. In this estate all the infrastructure facilities such as power, roads facilities, water etc. are developed by State Government. The Manufacturing Facility is strategically located which helps with smooth procurement of raw material from the suppliers and delivery of finished goods to the customers. The vicinity advantage adds to the cost effectiveness and reliability for our suppliers and customers.

#### 3. **Quality Assurance and Standards**

Quality Assurance Standards processes ensure that products or services meet predefined quality criteria consistently. By adhering to standards and implementing robust Quality Assurance procedures, company can produce reliable outputs that meet customer expectations. Quality Assurance and Standards are contributing to the strength, resilience, and competitiveness of company by ensuring consistency, reliability, compliance, efficiency, customer satisfaction, and continuous improvement in products, processes.

#### 4. Cordial Relationships with our Suppliers

We have cordial relationship with our suppliers for supply of materials, which we believe provides us with the competitive advantage of effective and timely sourcing of raw materials. We also believe effective sourcing of materials ensures timely delivery of our products to our customers, thereby enhancing the value provided to our customers.



#### **BUSINESS STRATEGIES**

# 1. Continue improving financial performance through focus on operational and functional efficiencies

Optimization and reduction of costs remains our key focus area whether it be in supply chain management or during the production process. Our core team also focuses on the refinement of our manufacturing processes by optimizing and modifications of various parameters through Time and Motion study.

We are also focused on improving our cost efficiency by optimizing the effective sourcing of raw materials over the last several years. Ensuring cost efficiencies is a significant parameter in order to compete effectively, whether in the domestic market or overseas.

# 2. Backward integration for Manufacturing Raw material and forward integration of Finished Goods.

We intend to backward integrate all Raw materials to the point of basic chemical which will give us opportunity to not only increase the bottom line but also allow us to make more products from the base chemicals. Thus, further increasing the effectiveness of our backward integration.

Forward integration will provide us the benefit of using our capacities to full as it will add another sales dimension to our manufactured products. We will enter the small pack market by selling our manufactured product in our customer brand and also in our own brand. This will give another boost to our bottom line.

#### **3.** Increase in Installed Capacity

By assessing the current capacity utilization and conducting a thorough analysis of market demand trends and forecasts we will increase the capacity of current finished goods and in-house manufacturing of our raw material.

#### 4. Leveraging our market skills, relationship and leadership position in 2, 4 D

By leveraging our market expertise, relationships, and leadership position in 2,4-D, we can effectively expand our installed capacity and capitalize on growth opportunities in the market. Our Quality Assurance and Quality Control Team ensures good quality products. Our check list method is implemented at various levels of production as well as dispatch to ensure minimum complaints and enhance customer satisfaction.

#### 5. Increase wallet share with existing customers and continued focus to expand customer base.

The driving force of our business is the ability of us to attain repetitive business from our customers. We intend to establish relationships with new multinational, regional and local customers and we intend to increase our sales in export market by increasing the wallet share of international customers.



#### SWOT ANALYSIS

STRENGTHS	WEAKNESS	
<ul> <li>High Export margins</li> <li>Location Advantage</li> <li>Infrastructure for Contract Manufacturing</li> <li>Licenses for domestic</li> <li>Approved Exports Licenses</li> <li>MOEF clearance of 100 crore expansion of new and existing products</li> </ul>	Not being able to Catch up with the market demand of exports.	
OPPORTUNITIES	THREATS	
<ul> <li>Export Potential</li> <li>New Products</li> <li>Growing Demand</li> </ul>	<ul> <li>Deals in Hazardous Products</li> <li>Changes in Government Policies</li> <li>Consumer Sentiments</li> <li>New Competitor</li> </ul>	

## SALES AND MARKETING STRATERGY

Our success lies in the strength of our relationship with our customers who have been associated with us for reasonable continuous period. Our Promoter Directors through their experience and good relations with customers owing to timely and quality delivery of products plays an instrumental role in creating and expanding a work platform for our Company.

Our company mainly follows mouth to mouth marketing and in-person visits and calls to existing and proposed customers. We undertake marketing in a traditional way in guidance of our promoter through marketing team. We follow mouth to mouth and B&B marketing headed by our promoters Mr. Archit Gupta and Mr. Arpit Gupta.

We as a company believe in selling our product by managing availability of the product in the market. And then we create demand through PULL strategy. We regularly take part in various trade shows such as ChemExpo and CPHI in India and visit other global shows for customer interactions and developments. Our team visits our customers on annually basis.

#### **COLLABORATIONS**

Except as disclosed in this Red Herring Prospectus and in our normal course of business, we do not have any collaboration as on date

## **EXPORT OBLIGATION**

Our Company does not have any export obligations, as on date of this Red Herring Prospectus.

## DETAILS OF RAW MATERIAL AND COMPONENTS

S. No.	Agro -Chemical Products
1	Phenol
2	Chlorine



3	Acetic Acid
4	Caustic Soda
5	Ethanol
6	Di Methyl Amine

S. No.	Home Hygiene Products
1	Alfox 200
2	Acid Thickner
3	Acid Blue Dye
4	Amine Oxide
5	Bkc
6	Capb
7	Castor Oil
8	CAUSTIC Lye 48%
9	Cdea
10	Citric Acid
11	Citronella Oil
12	Colors
13	Creosite Oil
14	Di Chloro Phenol
15	DM Water
16	Edta
17	Ethanol
18	Hcl - 30 - 32%
19	Нуро
20	Iso Propyl Alcohol
21	Labsa (Linear Alkyl Benzene Sulphonic Acid
22	Napthalene Balls
23	Perfumes
24	Pine Oil 32%
25	R O Water
26	Rosin
27	Salt
28	SLES - Sodium Lauryl Ether Sulfate



29	Sodium Benzoate Powder
30	Sulphuric Acid

The Raw Material used in the manufacturing of products are procured from Pan India across different states like Delhi, Maharashtra, Gujrat, Madhya Pradesh, Uttar Pradesh, Punjab etc. We procure raw material after considering the Quotation received from every vendor. Further, none of the raw material import from any other county and we also verify the quality of raw material to be used in the manufacturing of our products.

#### PLACE OF BUSINESS OF THE COMPANY

S.	Particulars	Address	Nature of	Name of Owner	Consideration
No.			ownership		
1.	Registered	Ground Floor,	Rented since	Rent Agreement	Rent- Rs.15,000/-
	Office	Property No.555	09.02.2022	between Mr.	(Fifteen Thousand
		Tarla Mohalla,		Dharmender (Owner)	Only) Per Month
		Ghitorni New		and Ambey	
		Delhi South West		Laboratories Limited	
		Delhi DL 110030		(Tenant)	
		India			
2	Corporate	B18/9, DLF	Leased since	Lease deed between	Rent- Rs.
	Office	Phase	15.07.2020	Dr. Ashok Kumar	1,34,504/-
		1 Sector 26A,		(Lessor) and Ambey	(One Lakh Thirty-
		Gurugram		Laboratories Limited	Four Thousand Five
		HR 122002		(Lessee)	Hundred and Four
		India			Only)
3	Factory	SP-1/5, Sotanala	Owned since	Ambey Laboratories	Purchased at
	Premises	Industrial Area	Year 2004	Limited	consideration
		Behror, Alwar,			of Rs.
		Rajasthan			43,50,000/- (Forty-
		- 301701			Three Lakh and
					Fifty Thousand
					Only)

The Company having its offices in following places:

Note: For detailed information of above-mentioned places of business please refer "Land & Properties" in section "Our Business" on page no. 139 of this Red Herring Prospectus.

# PLANT AND MACHINERY (AGRO-CHEMICAL PRODUCTS)

S. No	EQUIPMENT	NATURE	FUNCTIONS	CAPACITY/SIZE	QTY
1	REACTOR	Glass Lined	Reactors are vessels	10000 Litres	5
2	REACTOR	Glass Lined	that act as process	8000 Litres	1
3	REACTOR	Glass Lined	vessels, designed to	6300 Litres	3
4	REACTOR	Glass Lined	conduct chemical reactions and to add	20000 Litres	2
5	REACTOR	Stainless Steel	chemicals to them.	5000 Litres	7
6	REACTOR	Stainless Steel	Raw materials are	3500 Litres	2
7	REACTOR	Stainless Steel	processed into	10000 Litres	1



8	REACTOR	Stainless Steel	products, which is	8000 Litres	3
9	REACTOR	Stainless Steel	why chemical reactors are an	5000 Litres	4
10	REACTOR	Stainless Steel	reactors are an essential part of a	4000 Litres	2
11	REACTOR	Mild Steel	manufacturing	5000 Litres	1
12	REACTOR	Mild Steel	process.	4000 Litres	2
13	REACTOR	Mild Steel		5000 Litres	2
14	REACTOR	Rubberline		3000 Litres	2
15	REACTOR	Rubberline		5000 Litres	1
16	STORAGE TANK	Mild Steel		10000 Litres	9
17	STORAGE TANK	Mild Steel	These chemicals storage tanks are	12000 Litres	3
18	STORAGE TANK	RAISIN	used to store liquid materials that can be	20000 Litres	6
19	STORAGE TANK	Stainless Steel	both raw materials, semi -finished,	2500 Litres	1
20	STORAGE TANKS	Mild Steel	finished goods. These tanks can be	20000 litres	1
21	STORAGE TANKS	Mild Steel	used for storage, mixing, or as vessels	20000 Litres	1
22	STORAGE TANKS	Mild Steel	for chemical processes.	28000 Litres	4
23	STORAGE TANKS	High Density Polyethylene		10000 Litres	5
24	FFA	Graphite	These are called	20 Sqm	2
25	FFA	GLASS and Raisin	form filling absorbers. FFA's brings gas and liquid into contact, allowing contaminants of the gas to absorb into liquid. Soluble component of gas mixture dissolves into a liquid and the mass is transferred into the next stage.	20 Sqm	3
26	HEAT EXCHANGER	Graphite	Heat exchanger is a system used to	10 Sqm	11
27	HEAT EXCHANGER	Graphite	transfer hate between a source and a	20 Sqm	3



28	HEAT EXCHANGER	Mild Steel	working fluid. These are used in the chemical process plant to cool a hot liquid or gas which is called process fluid to a temperature low enough that can be safely stored. The coolant in this heat exchanger is likely to be air or water which gets heated during the exchange process	10SQMT	2
29	AGITATED NUTCHE FILTER	Stainless Steel	Is a filtration technique used in production process	7000 Litres	2
30	AGITATED NUTCHE FILTER	Stainless Steel	such as chemicals productions and waste water	9000 Litres	2
31	AGITATED NUTCHE FILTER	Stainless Steel	treatment. The filtration of solids from liquid is done	5000 Litres	1
32	AGITATED NUTCHE FILTER	Mild Steel	under vacuumed and pressure which is carried out in the	2000 Litres	2
33	AGITATED NITCSHE FILTER	Stainless Steel	vessel and solids and liquids are separately discharged. The	5000 Litres	3
34	AGITATED NUTCHE FILTER	Stainless Steel	Nutshce filter disk inside the vessel retains the solids and	3000 Litres	1
35	AGITATED NUTSCH FILTER	Mild Steel	lets the liquid/ gas pass through.	2000 Litres	2
36	DRYER - SPIN SLASH	Stainless Steel	These are used to dry materials such as	500kg/hr	1
37	DRYER - SPIN FLASH	Stainless Steel	powders, crystals and granuels. It uses hot air to rapidly evaporate the moisture from the material while the material is continuously agitated and dispersed by a	250 Kg/Hr	1



			spinning rotor.		
38	RIBBON BLENDER	Stainless Steel	These are made of shell having a U	3000 Litres	1
39	RIBBON BLENDER	Stainless Steel	shape in which there is a rotating agitator this rotation and agitation helps the mixing of two solids/ powders This helps the final product to be blended homogeneously.	1000 Litres	1
40	DOSING TANK	Stainless Steel	A small sized	2000 Litres	1
41	DOSING TANK	Mild Steel	storage tank that is used for delivering	1500 Litres	7
42	DOSING TANKS	Stainless Steel	specific chemicals into the reactors	2500 Litres	1
43	DOSING TANKS	High Density Polyethylene	through dosing pumps and control	1000 Litres	7
44	DOSING TANK	Mild Steel	systems to ensure	2000 Litres	2
45	DOSING TANK	Stainless Steel	the stability, efficiency and accuracy of the chemical process.	1000 Litres	3
46	SPARKLER FILTER	Stainless Steel	They are used to filter and remove	1000 litre/hr	1
47	SPARKLER FILTER	Stainless Steel	impurities and particles from the chemicals and solvents, ensuring they are safe for use. They are also used in water treatment plants to filter water and remove impurities such as dirt, sand, and debris.	2000 kg/Hr	2
48	VENTURY	Graphite	This technology is	1000 kg/hr	1
49	VENTURY	Graphite	used as a group of air pollution control	1000 kg/hr	1
50	VENTURY	Raisin and Graphite	collectively referred to as vet scrubbers. A ventury scrubber is designed to effectively use the energy from a high velocity inlet gas stream to atomize the liquid being used to scrub the gas	1000kg/hr	1



			stream.		
51	RECIVER TANKS	Mild Steel	A type of storage tank that are used to	3000 Litres	1
52	RECIEVER TANKS	Mild Steel	collect the separated gas which is	2500 Litres	1
53	RECIEVER TANKS	Stainless Steel	condensed into a liquid and transferred in these tanks	2500 Litres	1
54	PIN MILL	Stainless Steel	Are used for the achievement of fine and ultra- fine powder through the process of crushing of internal hammers screens/ or rolls with each other.	1000 Kg/Hr	1
55	CENTRIFUGE	Stainless Steel	A machine that	60 Inches	3
56	CENTRIFUGE	Stainless Steel	generates high	48 Inches	2
57	CENTRIFUGE	Rubberline	centrifugal force by very high rotations	48 Inches	1
58	CENTRIFUGE	Stainless Steel	of its disk. It is used	36 Inches	1
59	CENTRIFUGE	Stainless Steel	to separate solids from liquids/ slurries.	36 inches	2
60	ROTARY VACUUM DRYER	Stainless Steel	Used for drying heat sensitive powders. The heat used is of low temperate under vacuum so that it minimizes the risk of product degradation or discoloration. It is primarily used in the chemical industry to dry delicate powders/ martials	500 kg/Hr	1
61	COOLING TOWER	RAISIN	The primary task of the cooling tower is to release the heat of the water into the atmosphere. This is a relatively inexpensive and dependable means of removing heat from water to make it cool.	500 tr, 250 tr	2
62	DG SET	Silent	Diesel Generator	500 KVA	1
63	DG SET	Silent	(DG) is used to convert chemical	125 KVA	1
64	DG SET	Silent	convert chemical energy, contained in the diesel fuel to	250 KVA	1



			mechanical energy through combustion. This mechanical energy then rotates to produces electricity for the plant when electricity from state govt. is not available.		
65	WATER SOFTNER	Mild Steel	A chemical plant that serves the crucial purpose of removing hard salts from water through the process known as ION exchange. This helps the water to become soft for usage in the chemical processes.	1000 Ltr/hr	1
66	COMPRESSOR	Compact Unit	A compressor is a	75 CFM	4
67	COMPRESSOR	Compact Unit	mechanical device that increases the pressure of a gas by reducing its volume.	120 CFM	1
68	BOILER	IBR	Boiler is a piece of	2000 kg/Hr	1
69	BOILER	Non IBR	equipment that works by burning	400 kg/hr	1
70	BOILER	Non IBR	various types of fuels like coal, gas, biomass etc.to heat water to a high temperature or produce steam.	600 kg/hr	1
71	CHILLING PLANT	Above Zero Degree	Units that maintains water at very low	25 TR	1
72	CHILLING PLANT	Above Zero Degree	temperatures. This plant is used to	48 TR	1
73	CHILLING PLANT	Less than Zero degree	controlthetemperaturesofvariouschemicalprocessesbypreventingoverheatingoverheatingandensuringstableconditionsforchemical reactions.	50 TR	1
74	WEIGHBRIDGE	Underground	Used to measure the weight of the whole truck before and after loading to measure the exact quantity of the material received or	100000 Kg max	1



			dispatched.		
75	MULTI EFFECT EVAPORATOR	Mild Steel and RCC	An apparatus for efficiently using the heat from the steam to evaporate water. The water is boiled in a sequence of vessels, each held at a lower pressure than the last. The role is to remove impurities by concentrating the water through the application of heat and achieving fully treated water.	60000 Ltrs / Day	1
76	SETTLER TANK	Mild Steel	Used to facilitate the settling of the suspended particle and biomass. It is primarily used for sewage treatment.	2000 Ltr/hr	2
77	SAND FILTER	Mild Steel	Used as a step in the water treatment process. It is mainly used to effectively remove the impurities from the water by trapping solid particles by passing through a bed of specially graded sand known as the filtering medium	1000 Ltr/hr	2
78	CARBON FILTER	Mild Steel	A device that uses the bed of activated carbons to remove harmful chemicals, bad odors, bad taste from the water.	1000 Ltr/hr	2
79	FLASH MIXER	Mild Steel	Used to uniformly disperse a combination of chemicals into a chemical process.	1000 Ltr/hr	1
80	FLOCCULATOR	Mild Steel	Facilitates the bonding of particles in the liquid by adding of chemical. The chemical encourages small particles I the water to come together to	1000 Ltr/hr	1



			fform a large particle.		
81	ULTRA FILTERATION	Stainless	Is a filtration process which uses a number of membranes. When in pressure is applied between the membranes ultra- small particles in the water get separated from it.	1000 Ltr/hr	1
82	REVERSE OSMOSIS	Fibre	a membrane treatment process primarily used to separate dissolved solids from water. It is used for drinking water purification.	1000 Ltr/hr	1
83	PHOTO OXIDATION	Stainless	Is a process of oxidation of water that happens when the sunlight reacts on the water.	1000 Ltr/hr	1
84	POWDER FILLING MACHINE	Stainless and Mild Steel	Is basically used for packing of pouches from flat plastic film rolls.	10 kg/Minute	1
85	LIQUID FILLING MACHINE	Stainless Steel	Filling equipment used for packing	15 bottles /Hr	1
86	LIQUID FILLING MACHINE	Stainless Steel	liquid products in a container to a pre- determined level ensuring a uniform	15 bottles /Hr	1
87	LIQUID FILLING MACHINE	Stainless Steel	volume in each package.	15 bottles /Hr	5
88	PRINTING MACHINE	Stainless Steel	Creates texts to be printed on the labels that are to be put on the containers.	50 Labels/ Minute	2
89	Filter press	Stainless Steel	Is tool used specifically to separates solids and liquids. The machines stacks many filter elements and allows the filter to easily be opened to the filtered solids and allow easy cleaning/ replacement of the filer media.	1000 Litre /hr	2



# HOME HYGENIC PRODUTS - PLANT AND MACHNIERY

S.NO	EQUIPMENT	NATURE	FUNCTION	CAPACITY/SIZE	QTY
1	Reactor	Mild Steel	Reactors are vessels	5000 Litres	1
2	Reactor	Stainless Steel	that act as process vessels, designed to conduct chemical reactions and to add chemicals to them. Raw materials are processed into products, which is why chemical reactors are an essential part of a manufacturing process.	2000 Litres	2
3	Reverse Osmosis Plant	Mixed Material	Is a membrane treatment process primarily used to separate dissolved solids from water. It is used for drinking water purification.	1000 Litres/Hr	1
4	De-mineralised Water Plant	Mixed Material	Is used for the removal of salt and other harmful contaminants that are dissolved in the water and provide almost negligible mineral water.	100 Litres/Hr	1
5	Pneumatically Oprated Powder filling Machine With Change Part	Stainless Steel	Is basically used for packing of pouches from flat plastic film rolls.	120Kg/Hr	1
6	Storage Tank	Low density Poly Propylene	Storage tanks such as these chemicals	2 KL	1
7	Storage Tank	Low density Poly Propylene	storage tanks are used to store liquid	10000 Litres	5
8	Storage Tank	Low density Poly Propylene	materials that can be both raw materials, semi -finished, finished goods. these tanks can be used for storage, mixing, or as vessels for chemical processes.	2000 Litres	1
9	Agitator VFD with control Panel	Stainless Steel	This mechanism is used to vibrate the powder so that the material does not	10 Kg/Minute	1



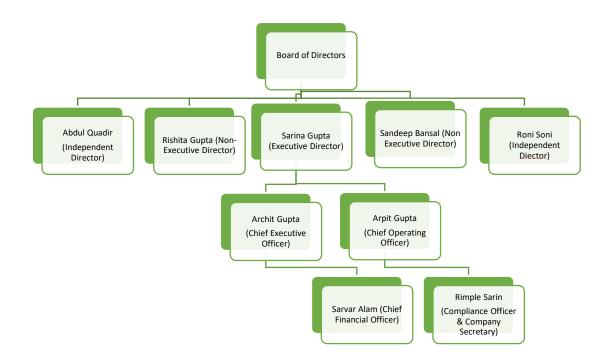
10	Transfer Pump SMP GMP with FLPM Level	Stainless Steel	stop in the filling machine. VFD (Variable Frequency Drive) is used to increase or decrease the vibration as per the requirement. The transfer pump performs a critical function of moving liquid from one place	Flame proof	1
11	measuring Level Guage Measuring TAFC Silicon food grade pipe line	Silicon	to another. This is used to check the level of material available in the reactor	2 Feet	1
12	Sparkler Filter Press 8X8 FLPM	Stainless Steel	They are used to filter and remove impurities and	1000 Litres/Hr	1
13	Sparkler Filter Press 18X15 FLPM	Stainless Steel	particles from the chemicals and solvents, ensuring they are safe for use. They are also used in water treatment plants to filter water and remove impurities such as dirt, sand, and debris.	2000 Litres/Hr	1
14	Hand Sanitizer Plant FLPM (HSM Mixer + Storage tank etc)	Stainless Steel	A filling equipment used for packing liquid products in a container to a pre- determined level ensuring a uniform volume in each package.	12 Ltrs/Minute	1
15	Sanitizer Filter Model- ME-8X8	Stainless Steel	They are used to filter and remove impurities and particles from the chemicals and solvents, ensuring they are safe for use. They are also used in water treatment plants to filter water and remove impurities such as dirt, sand, and debris.	1000 Litres/Hr	1
16	Ethnol Sanitizer transfer pump	Teflon and Stainless Steel	The transfer pump performs a critical function of moving	1000 Litres/Hr	2



			liquid from one place to another.		
17	Slat Chain Conveyar	Stainless Steel	It is used to transfer filled bottles in a	8 Feet	1
18	Filling Machine Model Twin Head Desktop & SS Slat chain Conveyar 6 Feet	Stainaless Steel	moving line so that different machineries can perform their work by filing packing and labeling on the conveyor belt.	10 bottles /minute	1
19	8 Head Linear Filling Machine	Stainless Steel	Are filling equipment used for packing liquid products in a container to a pre- determined level ensuring a uniform volume in each package.	30 bottles/ minute	1
20	Semi Automatic Litters Twin Head filling Machine Flow Metric Design	Stainless Steel	Are filling equipment with two heads used for packing liquid products in a container to a pre- determined level ensuring a uniform volume in each package.	10 bottles /minute	1
21	Sanitizer Filling Machine Model Twin Head Desktop	Stainless Steel	Are filling equipment with two heads used for packing liquid products in a container to a pre- determined level ensuring a uniform volume in each package.	20 bottles/ minute	1
22	Service Tank	Mild Steel	A small sized storage tank that is used for delivering specific chemicals into the reactors through dosing pumps and control systems to ensure the stability, efficiency and accuracy of the chemical process.	2000 Litres	1



## ORGANIZATIONAL STRUCTURE



# **CAPACITY UTILISATION**

	Installed Capacity (MTPA)	2020	0-21	2021	1-22	2022	2-23	2024	24 (Jan 31, Capacity ization)
PRODUCT		QTY	%age	QTY	%age	QTY	%age	QTY	%age
2, 4-D	5000	4187	84%	3693	74%	3341	67%	2618	63%
PRETILACHLOR	1000	164	66%	42	4%	365	146%	91	11%
METRIBUZINE	250	57	23%	0	0%	-	0%	-	0%
CHLOROPYRYPHOS + Lambda Cyhalothrine Tech + Hexaconazole Tech	200	3	2%	0	0%	66	33 %	65	39%
CLODINAFOP	100	0	0%	8	4%	-	0%	69	83%
Battery Sprayer	-	0							
Battery Sprayer Machine	-	0							
Нурох	-	0							
Mannual Sparyer Machine	-	0							
Mist. Sprayer Machine	-	0							
Phenolic Compounds	-	241				202		517	



Sodium Hypochlorite	-	182		13					
Phenolic Complex	-	1288		1214		1940		589	
Compound									
Empty MS Drums	-	1		0					
Packing Metrial	-								
Ferrus Sulphate	-	2							
PEDA	-	16							
Technical	-							10	
(Clomazone)									
Technical (Fipronil)	-							6	
Thiamathon Tech	-							24	
2,6 Di Ethyl Phenyl	-							76	
3-Chloropropyne DMF	-			0					
4 Hydroxyphenoxy Propionic Acid	-			1					
DCP(Fesh)	-			2					
Di-Methyl Formide -	-			1					
DMF									
Rotary Vaccum Dryer	-			0					
2,3-Difluoro-5-	-			1					
Chloropyridine									
Altrazine Tech								25	
Paraquat Dichloride								1.1	
Technical									
Recovered Solvent	-					17			
Chloro Acetyle	-					9			
Chloride Potassium Carbonate	-					4			
Powder	-					4			
Sale of Export Scrips	-								
Scrap Sale	-								
	6550	4411	67%	3743	57%	3772	58%	2843	52%
PRODUCT	Cartons	Cartons		Cartons		Cartons		Cartons	
Home Hygine									
Products	108000	6319	8%	22649	21%	52338	48%	52950	59%



#### **UTILITIES & INFRASTRUCTURE FACILITIES**

## **Power**

Our Company requires power for the normal requirement of our registered office and corporate office/plant for lighting, Computer systems etc.

Power supplies for our registered office is met through the electric supply by the BSES Rajdhani Power Limited. Further, adequate power is available at Ground Floor, Property No.555 Tarla Mohalla, Ghitorni New Delhi South West Delhi 110030.

Power supplies for our corporate office is met through the electric supply by the Dakshin Haryana Bijli Vitran Nigam. Further, adequate power is available at B18/9, DLF Phase -1 Sector 26A, Gurugram-122002, Haryana, India.

Power supplies for our factory premises is met through the electric supply by the Jaipur Vidyut Vitran Nigam Limited. Further, adequate power is available at SP-1/5, Sotanala Industrial Area Behror, Alwar, Rajasthan- 30170, India

#### Water

Water is required for our manufacturing process and drinking & sanitary purpose and adequate water resources are available at manufacturing facility. At manufacturing facility, water is supplied by RIICO.

#### **Infrastructure**

Our Company has its Manufacturing Plant situated at SP 1-5, RIICO Industrial Area Sotanala, Behror, Distt. Alwar, Rajasthan-301701 of 20000 SQM (Approx).

#### **HUMAN RESOURCE**

Human resource is an asset to any industry. We believe that our employees are the key to the success of our business. As on January 31, 2024, our company has 195 full time employees including our directors and key managerial persons. Our employees are not members of any unions and we have not entered into any collective bargaining agreements with them. We have not experienced any work stoppages or action by or with our employees and we consider our relationship with our employees to be good.

#### **DEPARTMENT WISE BREAK-UP**

OFF	ICES
Description	No. of Employees
Accounts	7
Admin	10
Sales/ Marketing	5
Purchase	3
Total	25
FAC	TORY
Description	No. of Employees
Admin	22
Production	63
Contract Workers	110
Total	195



#### FINANCIAL ACHIEVEMENTS OF THE COMPANY

				(Amount in Lakhs)
Particulars	For the period ended 31 <sup>st</sup> January, 2024	For the period ended 31 <sup>st</sup> March, 2023	For the period ended 31 <sup>st</sup> March, 2022	For the period ended 31 <sup>st</sup> March, 2021
Share Capital	1,868.88	1,774.94	1,774.94	489.35
Reserves &		588.66	131.73	(1,275.74)
Surplus	1,562.46			
Net Worth	3,431.34	2,363.60	1,906.67	(786.39)
Total Income	10,043.69	10,743.47	8,511.19	8,241.54
PAT	602.73	456.93	357.47	1,033.67

# **GEOGRAPHICAL WISE REVENUE BREAKUP**

The Geographical Wise Revenue Breakup of the company are as follows:

C I	1	1 2	(A	mount in Lakhs)
State Name	For the period ended 31 <sup>st</sup> January, 2024	For the period ended 31 <sup>st</sup> March, 2023	For the period ended 31 <sup>st</sup> March, 2022	For the period ended 31 <sup>st</sup> March, 2021
	D	omestic sales		
Delhi	3537.40	394.94	163.74	6918.65
Haryana	5593.90	9460.53	6528.59	267.28
Uttar Pradesh	0.71	-	-	61.68
Gujarat	0.59	174.57	10	56.07
Maharashtra	-	6.82	222	66
Rajasthan	56.32	1.67	5.49	6
Total (A)	9188.93	10038.53	6929.82	7375.68
		Export		
Thailand	842.82	430.03	1526.34	674.77
Turkey	-	-	-	123.46
Labanon	-	-	3.87	-
Nepal	-	13.53	-	-
Total (B)	842.82	443.56	1530.21	798.23
<b>Grand Total (A+B)</b>	10031.75	10482.09	8460.03	8173.93

## COMPANY'S REVENUE BIFURCATION BASED ON ITS AGRO -CHEMICAL PRODUCTS AND HOME HYGIENE PRODUCTS

The Company's revenue bifurcation based on its Agro-Chemical Products and Home Hygiene Products is as follows:

#### (Amount in Lakhs)

Product	For the period ended 31 <sup>st</sup> January, 2024		For the period ended 31 <sup>st</sup> March, 2023		For the period ended 31 <sup>st</sup> March, 2022		For the period ended 31 <sup>st</sup> March, 2021		End User
	Amount	%	Amount	%	Amount	%	Amount	%	
Agro- Chemical	9391.49	93.62%	9122.31	87.02%	7903.16	93.42%	7008.55	85.73%	Farmer



Products									
Home	346.27	3.45%	340.24	3.23%	130.67	1.54%	52.45	0.65%	General
Hygiene									Public
Products									
Others	293.99	2.93%	1,019.56	9.73%	426.23	5.04%	1,112.93	13.62%	Other
									Company

#### COMPETITION

We operate in a competitive industry. We face competition in our business from larger corporates only. There is a huge entry barrier in our industry when it comes to manufacturing technical like we do. We compete with our competitors on a regional or product line basis. Two of our competitors have substantially large capital base and resources than we do and offer broader range of products.

We believe that the principal factors affecting competition in our business include relative quality, client relationships, reputation, the abilities of employees, market focus, timely delivery and price of the services and products. Our competitive advantage stems from our commitment to providing cost-effective and integrated solutions, prioritizing customer satisfaction, and maintaining reliability and quality standards.

#### **Our major Competitors:**

- Atul Limited
- Meghmani Organics Limited

#### INSURANCE

Our Company has insurance coverage which we consider reasonably sufficient to cover all normal risks associated with our operations and which we believe is in accordance with the industry standards.

Our Company has taken following insurance policies against any damage or loss:

S. No.	Insurer	Description of Property Insured
1.	Bajaj Allianz General Insurance Company Ltd. (Policy No: - OG-25-1104-1801-00001616)	Private Car Package Policy (DL4CNA3637) Insured till 08.05.2025. IDV in Rs. 16,35,774
2.	Bajaj Allianz General Insurance Company Ltd. (Policy No: - OG-24-1104-1801-00015718)	Private Car Package Policy Insured till 04.12.2024 Midnight. IDV in Rs. 7,67,637
3.	ICICI Lombard GIC Ltd. (Policy No: 3001/310700062/00/000)	Private Car Package Policy (DL12CG6375) Insured till 13.10.2024. IDV in Rs. 5,61,330
4	Bajaj Allianz General Insurance Company Limited (Policy No: - OG-24-1102-2802-00000171)	Employees Compensation Insurance Insured till 10.09.2024 IDV in Rs. 1,35,005
5	ICICI Lombard General Insurance Company LT D (Policy No: - 4005/319420471/00/000)	Group Personal Accident Insured till 30.11.2024 Midnight IDV in Rs. 6,90,00,000
6	Bajaj Allianz General Insurance Company Ltd. (Policy No: - OG-25-1104-3304-00000001)	Public Liability (ACT) Policy Insured till 08.05.2025 IDV in Rs. 15,00,00,000



7	Iffco Tokio General Insurance Co. Ltd. (Policy No: - 1-2VD6F97R)	Commercial Vehicle Insurance (RJ02GB1689) Insured till 30.06.2024 IDV in Rs. 7,96,262
8	Iffco Tokio GIC Ltd. (Policy No: - 44385951)	Burglary And House Breaking Insurance Insured till 01.07.2024 IDV in Rs. 41,00,00,000
9	Iffco Tokio General Insurance Co. Ltd. (Policy No: - 12626313)	Bharat Laghu Udhyam Suraksha (Standard Fire Policy) Insured till 01.07.2024 IDV in Rs. 49,50,00,000

## LAND & PROPERTIES

S. No.	Address	Area	Owned/Leased	Usage
1	Ground Floor, Property No.555	891	Rented	Registered
	Tarla Mohalla, Ghitorni New	Sq.Ft		Address
	Delhi South West Delhi DL			
	110030 India			
2	B18/9, Dlf Phase -1 Sector 26A,	3500	Rented	Corporate
	Gurugram-122002 Gurugram	Sq.Ft		Office
	HR 122002			
3	SP-1/5, Sotanala Industrial Area	20,183	Owned	Factory
	Behror, Alwar, Rajasthan-	Sq. Ft		Premise
	301701			

## INTELLECTUAL PROPERTY RIGHTS

Presently, Company has neither registered trademark nor it has made application for registering any trademark.

# WEBSITE DETAILS

Domain name and ID	Sponsoring Registrar	Creation Date	Registry Expiry Date	Current Status
ambeylab.com 2237013387_DOMAIN_ COM-VRSN	Godaddy	2018-03-09	2026-03-09	Live

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## **KEY REGULATIONS AND POLICIES**

The business of our Company requires, at various stages, the sanction of the concerned authorities under the relevant Central, State legislation and local laws. The following description is an overview of certain laws and regulations in India, which are relevant to our Company. Certain information detailed in this chapter has been obtained from publications available in the public domain. The regulations set out below are not exhaustive and are only intended to provide general information to Applicants and is neither designed nor intended to be a substitute for professional legal advice. The statements below are based on current provisions of Indian law, and the judicial and administrative interpretations thereof, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions.

## **RELATED TO OUR BUSINESS**

## THE DRUGS AND COSMETICS ACT, 1940

The Drugs and Cosmetics Act, 1940, is a pivotal piece of legislation in India that governs the manufacturing, import, distribution, and sale of drugs and cosmetics. Enacted on April 10, 1940, the Act serves as a comprehensive regulatory framework aimed at ensuring the safety, efficacy, and quality of pharmaceutical products, as well as safeguarding the interests of consumers and promoting public health. It addresses a wide spectrum of products, ranging from over-the-counter medications to prescription drugs and various cosmetic formulations.

The Act vests regulatory authority in the Central Drugs Standard Control Organization (CDSCO), operating under the Ministry of Health and Family Welfare. Tasked with formulating and implementing policies, the CDSCO plays a crucial role in overseeing compliance at both central and state levels, working in tandem with State Drug Control Organizations. Licensing and registration requirements form a cornerstone of the Act, obligating manufacturers, importers, and distributors to adhere to specified standards and Good Manufacturing Practices (GMP). The Act's meticulous classification of drugs into distinct categories, such as prescription medications, over-the-counter drugs, and controlled substances, determines accessibility and the level of regulatory scrutiny. This classification is pivotal for ensuring public safety and health.

## THE HAZARDOUS CHEMICALS RULES, 1986

The Hazardous Chemicals Rules, 1986, constitute a vital regulatory framework in India designed to oversee the import, manufacture, storage, handling, and sale of hazardous chemicals. Enacted under the Environment (Protection) Act, 1986, these rules aim to prevent accidents and mitigate the impact of chemical incidents on both human health and the environment. The classification of chemicals as hazardous is rooted in their intrinsic properties, and the rules impose strict obligations on industries to comply with safety measures, conduct risk assessments, and implement effective risk management strategies.

Central to the Hazardous Chemicals Rules is the emphasis on labeling, packaging, and the provision of Material Safety Data Sheets (MSDS) for each hazardous chemical. These measures ensure that crucial information about the nature, risks, and safe handling procedures of the chemicals is communicated effectively. Furthermore, the rules mandate the development of on-site emergency plans by industries dealing with hazardous chemicals, enhancing overall preparedness and responsiveness in the event of an incident. Enforced by regulatory authorities at both central and state levels, the rules undergo continual refinement to address emerging challenges and align with international standards, reaffirming their pivotal role in fostering safe practices within the chemical industry.



# THE MICRO, SMALL AND MEDIUM ENTERPRISES DEVELOPMENT ACT, 2006

The Micro, Small and Medium Enterprises Development Act, 2006 as amended from time to time (MSMED Act) seeks to facilitate the development of micro, small and medium enterprises. The MSMED Act provides that where an enterprise is engaged in the manufacturing and production of goods pertaining to any industry specified in the first schedule to the industries (Development and Regulation) Act, 1951, the classification of an enterprise will be as follows:

- 1. where the investment in plant and machinery does not exceed twenty-five lakh rupees shall be regarded as a micro enterprise;
- 2. where the investment in plant and machinery is more than twenty-five lakh rupees but does not exceed five crore rupees shall be regarded as a small enterprise;
- 3. Where the investment in plant and machinery is more than five crore rupees but does not exceed ten crore rupees shall be regarded as a medium enterprise.

The MSMED Act provides for the memorandum of micro, small and medium enterprises to be submitted by the relevant enterprises to the prescribed authority. While it is compulsory for medium enterprises engaged in manufacturing to submit the memorandum, the submission of the memorandum by micro and small enterprises engaged in manufacturing is optional. The MSMED Act defines a supplier to mean a micro or small enterprise that has filed a memorandum with the concerned authorities. The MSMED Act ensures that the buyer of goods makes payment for the goods supplied to him immediately or before the date agreed upon between the buyer and supplier. The MSMED Act provides that the agreed period cannot exceed forty-five days from the day of acceptance of goods. The MSMED Act also stipulates that in case the buyer fails to make payment to the supplier within the agreed period, then the buyer will be liable to pay compound interest at three times of the bank rated notified by the Reserve Bank of India from the date immediately following the date agreed upon. The MSMED Act also provides for the establishment of the Micro and Small Enterprises Facilitation Council (—Council"). The Council has jurisdiction to act as an arbitrator or conciliator in a dispute between the supplier located within its jurisdiction and a buyer located anywhere in India.

The MSMED act provides for appointment and establishment of National Board by the Central Government for MSME enterprise with its head office at Delhi. The Central Government may from time to time for the purpose of promotion and development of the MSME and to enhance the competitiveness in the sector organize such programmes, guidelines or instructions, as it may deem fit. In case of any offences under this act, no court inferior to that of Metropolitan Magistrate or Chief Metropolitan Magistrate shall try the offence under this act.

## **INSECTICIDE ACT, 1968**

The Insecticide Act of 1968 governs the import, manufacture, sale, transportation, distribution, and use of pesticides in order to reduce the risk of harm to people or animals, as well as other related issues. According to Insecticide Act 1968, pesticides (including fungicides and weedicides) blanketed within the Insecticide Schedules.

The Act was passed based on the recommendations of an Expert Committee headed by Prof. M.S. Thacker, set up in 1958 for the purpose of enquiring and suggesting the remedial measures following a number of deaths in Kerala and Madras. The Act was brought into effect from 1<sup>st</sup> August 1971 to regulate the manufacturing and distribution of insecticides across the nation.

## LABOURS LAWS

India has extensive labour related legislations. Certain other laws and regulations that may be applicable to our Company in India include the following which is an indicative list of labour laws applicable to the



business and operations of Indian companies:

- Employees Compensation Act, 1923;
- Workmen's Compensation Act, 1923;
- Employees (Provident Fund and Miscellaneous Provisions) Act, 1952;
- Employees State Insurance Act, 1948;
- Industrial Disputes Act, 1947;
- Industrial Employment (Standing orders) Act 1946;
- Child Labour (Prohibition and Regulation) Act, 1986
- Maternity Benefit Act, 1961;
- Minimum Wages Act, 1948;
- Payment of Bonus Act, 1965;
- Payment of Gratuity Act, 1972;
- Payment of Wages Act, 1936;
- Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013; and

#### **TAXATION LAWS**

#### **INCOME-TAX ACT, 1961**

The Government of India imposes an income tax on taxable income of all persons including individuals, Hindu Undivided Families (HUFs), companies, firms, association of persons, body of individuals, local authority and any other artificial judicial person. Levy of tax is separate on each of the persons. The levy is governed by the Indian Income Tax Act, 1961. The Indian Income Tax Department is governed by CBDT and is part of the Department of Revenue under the Ministry of Finance, Govt. of India. Income tax is a key source of funds that the government uses to fund its activities and serve the public. The quantum of tax determined as per the statutory provisions is payable as: a) Advance Tax; b) Self-Assessment Tax; c) Tax Deducted at Source (TDS); d) Tax Collected at Source (TCS); e) Tax on Regular Assessment.

## THE GOODS AND SERVICE TAX ACT, 2017

The Goods and Services Tax ("GST") is levied on supply of goods and services or both jointly by the Central Government and State Governments. GST provides for imposition of tax on the supply of goods or services and will be levied by the Central Government and by the state government including union territories on intra-state supply of goods or services. Further, Central Government levies GST on the interstate supply of goods or services. The GST is enforced through various acts viz. Central Goods and Services Act, 2017 ("CGST") relevant State's Goods and Services Act, 2017 ("GGST"), Union Territory Goods and Services Act, 2017 ("IGST"), Goods and Services (Compensation to States) Act, 2017 and various rule made thereunder.

#### **INTELLECTUAL PROPERTY LAWS**

## TRADEMARKS ACT, 1999 (TM ACT)

A trademark is used in relation to goods so as to indicate a connection in the course of trade between the goods and a person having the right as proprietor or user to use the mark. The Trademarks Act, 1999, (Trademarks Act) governs the registration, acquisition, transfer and infringement of trademarks and remedies available to a registered proprietor or user of a trademark. Registration is valid for a period of 10 years but can be renewed in accordance with the specified procedure. As per the Trademarks (Amendment) Bill, 2009, Registrar of Trade Marks is empowered to deal with international applications originating from India as well as those received from the International Bureau and maintain a record of international registrations. It also removes the discretion of the Registrar to extend the time.



# **COPYRIGHTS ACT, 1957**

The Copyright Act governs copyright protection in India. Under the Copyright Act, copyright may subsist in original literary, dramatic, musical or artistic works, cinematograph films, and sound recordings. Following the issuance of the International Copyright Order, 1999, subject to certain exceptions, the provisions of the Copyright Act apply to nationals of all member states of the World Trade Organization.

While copyright registration is not a prerequisite for acquiring or enforcing a copyright, registration creates a presumption favoring ownership of the copyright by the registered owner. Copyright registration may expedite infringement proceedings and reduce delay caused due to evidentiary considerations. Once registered, the copyright protection of a work lasts for 60 years.

The remedies available in the event of infringement of a copyright under the Copyright Act include civil proceedings for damages, account of profits, injunction and the delivery of the infringing copies to the copyright owner. The Copyright Act also provides for criminal remedies, including imprisonment of the accused, imposition of fines and seizure of infringing copies.

# PATENTS ACT, 1970 (Patent Act)

The purpose of the Patent Act in India is to protect inventions. Patents provide the exclusive rights for the owner of a patent to make, use, exercise, distribute and sell a patented invention. The patent registration confers on the patentee the exclusive right to use, manufacture and sell his invention for the term of the patent. An application for a patent can be made by (a) person claiming to be the true and first inventor of the invention; (b) person being the assignee of the person claiming to be the true and first invention in respect of the right to make such an application; and (c) legal representative of any deceased person who immediately before his death was entitled to make such an application. Penalty for the contravention of the provisions of the Patents Act include imposition of fines or imprisonment or both.

## **PROPERTY RELATED LAWS**

# TRANSFER OF PROPERTY ACT, 1882

The transfer of property, including immovable property, between living persons, as opposed to the transfer of property by operation of law, is governed by the Transfer of Property Act, 1882. This Act establishes the general principles relating to the transfer of property, including among other things, identifying the categories of property that are capable of being transferred, the persons competent to transfer property, the validity of restrictions and conditions imposed on the transfer and the creation of contingent and vested interest in the property. The Act recognizes, among others, the following forms in which an interest in an immovable property may be transferred:

- Sale: the transfer of ownership in property for a price paid or promised to be paid.
- Mortgage: the transfer of an interest in property for the purpose of securing the payment of a loan, existing or future debt, or performance of an engagement which gives rise to a pecuniary liability. The Act recognizes several forms of mortgages over a property.
- Charges: transactions including the creation of security over property for payment of money to another which are not classifiable as a mortgage. Charges can be created either by operation of law, e.g., decree of the court attaching to specified immovable property, or by an act of the parties.
- Leases: the transfer of a right to enjoy property for consideration paid or rendered periodically or on specified occasions.



# **REGISTRATION ACT, 1908 (THE "REGISTRATION ACT")**

The Registration Act has been enacted with the objective of providing public notice of the execution of documents affecting, inter alia, the transfer of interest in immovable property. The purpose of the Registration Act is the conservation of evidence, assurances, title and publication of documents and prevention of fraud. It details the formalities for registering an instrument. Section 17 of the Registration Act identifies documents for which registration is compulsory and includes, among other things, any non-testamentary instrument which purports or operates to create, declare, assign, limit or extinguish, whether in present or in future, any right, title or interest, whether vested or contingent, in any immovable property of the value of one hundred rupees or more, and a lease of immovable property for any term exceeding one year or reserving a yearly rent. A document will not affect the property comprised in it, nor be treated as evidence of any transaction affecting such property (except as evidence of a contract in a suit for specific performance or as evidence of part performance under the TP Act or as collateral), unless it has been registered. Evidence of registration is normally available through an inspection of a document does not guarantee title of land.

## THE INDIAN STAMP ACT, 1899

Stamp duty is payable on all instruments/ documents evidencing a transfer or creation or extinguishment of any right, title or interest in immoveable property. The Indian Stamp Act, 1899 (the —Stamp Act) provides for the imposition of stamp duty at the specified rates on instruments listed in Schedule I of the Stamp Act. However, under the Constitution of India, the states are also empowered to prescribe or alter the stamp duty payable on such documents executed within the state. Instruments chargeable to duty under the Stamp Act but which have not been duly stamped, are incapable of being admitted in court as evidence of the transaction contained therein. The Stamp Act also provides for impounding of instruments by certain specified authorities and bodies and imposition of penalties, for instruments which are not sufficiently stamped or not stamped at all Instruments which have not been properly stamped instruments can be validated by paying a penalty of up to 10 times of the total duty payable on such instruments.

## STATE LAW

# **RAJASTHAN SHOPS & ESTABLISHMENT ACT, 1958**

Enacted in 1958, the Rajasthan Shops and Commercial Establishments Act stands as a cornerstone in regulating the working conditions and rights of employees across diverse businesses in the state. This comprehensive legislation not only mandates the registration of establishments but also intricately addresses aspects such as working hours, weekly offs, and facilities for employee welfare. It serves as a robust framework, emphasizing the significance of inclusive workplaces, prohibiting child labor, and promoting gender-sensitive policies to ensure a fair and secure environment for all.

The Act prioritizes the well-being of the workforce by delineating clear guidelines on working conditions. It mandates the provision of essential facilities like restrooms, drinking water, and first aid. Additionally, the legislation addresses gender-specific concerns, imposing restrictions on night shifts for women and advocating for safe and equitable employment practices. By encompassing provisions for leave entitlements and restrictions on adolescent labor, the Act resonates with contemporary standards, aligning the state's labor practices with the evolving needs of the workforce. Regular updates to the legislation may occur, making it imperative for businesses to stay informed to ensure ongoing compliance with the Act's provisions.

# **DELHI SHOPS & ESTABLISHMENT ACT, 1954**

The Delhi Shops and Establishment Act, 1954, stands as a cornerstone in the regulatory framework governing commercial establishments and shops within the National Capital Territory of Delhi. Enacted to



standardize and regulate the working conditions in these establishments, the Act encompasses a diverse range of businesses, including shops, eateries, and service providers. Its overarching objective is to strike a balance between the interests of employers and employees, fostering a conducive work environment while safeguarding the rights and welfare of workers.

Under the provisions of the Act, establishments are mandated to register within 30 days of commencement of operations, and adherence to this requirement is crucial for legal compliance. The Act addresses critical aspects of employment, setting guidelines for working hours, weekly offs, annual leave, and holidays. This ensures that employees receive fair treatment and are afforded reasonable working conditions. The Act also stipulates the maintenance of comprehensive records related to employees, wages, and working hours, contributing to transparency and accountability in the employeer employee relationship.

# **ENVIRONMENTAL REGULATIONS**

# THE ENVIRONMENT PROTECTION ACT, 1986 ("ENVIRONMENT PROTECTION ACT")

The purpose of the Environment Protection Act is to act as an "umbrella" legislation designed to provide a frame work for Central government co-ordination of the activities of various central and state authorities established under previous laws. The Environment Protection Act authorizes the central government to protect and improve environmental quality, control and reduce pollution from all sources, and prohibit or restrict the setting and /or operation of any industrial facility on environmental grounds. The Act prohibits persons carrying on business, operation or process from discharging or emitting any environmental pollutant in excess of such standards as may be prescribed. Where the discharge of any environmental pollutant in excess of the prescribed standards occurs or is apprehended to occur due to any accident or other unforeseen act, the person responsible for such discharge and the person in charge of the place at which such discharge occurs or is apprehended to occur is bound to prevent or mitigate the environmental pollution caused as a result of such discharge and should intimate the fact of such occurrence or apprehension of such occurrence; and (b) be bound, if called upon, to render all assistance, to such authorities or agencies as may be prescribed.

# AIR (PREVENTION AND CONTROL OF POLLUTION) ACT, 1981

Air (Prevention and Control of Pollution) Act 1981(—the Act) was enacted with an objective to protect the environment from smoke and other toxic effluents released in the atmosphere by industries. With a view to curb air pollution, the Act has declared several areas as air pollution control area and also prohibits the use of certain types of fuels and appliances. Prior written consent is required of the board constituted under the Act, if a person intends to commence an industrial plant in a pollution control area.

## WATER (PREVENTION AND CONTROL OF POLLUTION) ACT, 1974

The Water (Prevention and Control of Pollution) Act 1974 (—the Act) was enacted with an objective to protect the rivers and streams from being polluted by domestic and industrial effluents. The Act prohibits the discharge of toxic and poisonous matter in the river and streams without treating the pollutants as per the standard laid down by the Pollution control boards constituted under the Act. A person intending to commence any new industry, operation or process likely to discharge pollutants must obtain prior consent of the board constituted under the Act.

## **NATIONAL ENVIRONMENTAL POLICY, 2006**

The Policy seeks to extend the coverage, and fill in gaps that still exist, in light of present knowledge and accumulated experience. This policy was prepared through an intensive process of consultation within the Government and inputs from experts. It does not displace, but builds on the earlier policies. It is a



statement of India's commitment to making a positive contribution to international efforts. This is a response to our national commitment to a clean environment, mandated in the Constitution in Articles 48 A and 51 A (g), strengthened by judicial interpretation of Article 21. The dominant theme of this policy is that while conservation of environmental resources is necessary to secure livelihoods and well-being of all, the most secure basis for conservation is to ensure that people dependent on particular resources obtain better livelihoods from the fact of conservation, than from degradation of the resource. Following are the objectives of National Environmental Policy:

- Conservation of Critical Environmental Resources
- Intra-generational Equity: Livelihood Security for the Poor
- Inter-generational Equity
- Integration of Environmental Concerns in Economic and Social Development
- Efficiency in Environmental Resource Use
- Environmental Governance
- Enhancement of resources for Environmental Conservation

## IN GENERAL

## COMPANIES ACT,2013

The Companies Act, 2013 deals with incorporation and post incorporation. The conversion of private company into public company and vice versa is also laid down under the Companies Act, 2013. The provisions of this act shall also apply to banking companies, companies engaged in generation or supply of electricity and any other company governed by any special act for the time being in force. A company can be formed by seven or more persons in case of public company and by two or more persons in case of private company. A company can even be formed by one person i.e. One Person Company. The provisions relating to formation and allied procedures are mentioned in the act.

## FOREIGN EXCHANGE MANAGEMENT ACT, 1999

The Foreign investment in India is governed primarily by the provisions of the FEMA which relates to regulation primarily by the RBI and the rules, regulations and notifications there under, and the policy prescribed by the Department of Industrial Policy and Promotion, Ministry of Commerce & Industry, Government of India. As laid down by the FEMA Regulations no prior consents and approvals are required from the Reserve Bank of India, for Foreign Direct Investment under the \_automatic route' within the specified sectoral caps. In respect of all industries not specified as FDI under the automatic route, and in respect of investment in excess of the specified sectoral limits under the automatic route, approval may be required from the FIPB and/or the RBI. The RBI, in exercise of its power under the FEMA, has notified the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2000 (-FEMA Regulations)) to prohibit, restrict or regulate, transfer by or issue security to a person resident outside India and Foreign Exchange Management (Export of Goods and Services) Regulations, 2000 for regulation on exports of goods and services.

## THE COMPETITION ACT, 2002

The Competition Act, 2002 (the –Competition Act) prohibits anticompetitive agreements, abuse of dominant positions by enterprises and regulates —combinations in India. The Competition Act also established the Competition Commission of India (the –CCI) as the authority mandated to implement the Competition Act. The provisions of the Competition Act relating to combinations were notified recently on March 4, 2011 and came into effect on June 1, 2011. Combinations which are likely to cause an appreciable adverse effect on competition in a relevant market in India are void under the Competition Act. A combination is defined under Section 5 of the Competition Act as an acquisition, merger or amalgamation of enterprise(s) that meets certainasset or turnover thresholds.

There are also different thresholds for those categorized as Individuals and Group. The CCI may enquire



into all combinations, even if taking place outside India, or between parties outside India, if such combination is Likely to have an appreciable adverse effect on competition in India. Effective June 1, 2011, all combinations have to be notified to the CCI within 30 days of the execution of any agreement or other document for any acquisition of assets, shares, voting rights or control of an enterprise under Section 5(a) and (b) of the Competition Act (including any binding document conveying an agreement or decision to acquire control, shares, voting rights or assets of an enterprise); or the board of directors of a company (or an equivalent authority in case of other entities) approving a proposal for a merger or amalgamation under Section 5(c) of the Competition Act. The obligation to notify a combination to the CCI falls upon the acquirer in case of an acquisition, and on all parties to the combination jointly in case of a merger or amalgamation.

# CONSUMER PROTECTION ACT, 1986 (COPRA)

The Consumer Protection Act, 1986 (COPRA) aims at providing better protection to the interests of consumers and for that purpose makes provisions for the establishment of authorities for the settlement of consumer disputes. The COPRA provides a mechanism for the consumer to file a complaint against a trader orservice provider in cases of unfair trade practices, restrictive trade practices, defects in goods, deficiency in services, price charged being unlawful and goods being hazardous to life and safety when used. The COPRA provides for a three-tier consumer grievance redressal mechanism at the national, state and district levels. Non-compliance of the orders of these authorities attracts criminal penalties.

# THE INDIAN CONTRACT ACT, 1872 ("CONTRACT ACT")

The Contract Act 1872 codifies the way in which a contract may be entered into, executed, implementation of the provisions of a contract and effects of breach of a contract. A person is free to contract on any terms he chooses. The Contract Act consists of limiting factors subject to which contract may be entered into, executed and the breach enforced. It provides a framework of rules and regulations that govern formation and performance of contract. The contracting parties themselves decide the rights and duties of parties and terms of agreement.

# TAXES ON PROFESSIONS, TRADES, CALLINGS AND EMPLOYMENTS

Every person engaged in any profession, trade, callings, and employment is liable to pay tax at the rate prescribed by the respective state government. It is considered necessary to levy tax on profession, trade callings and employment to augment state revenues. Every state is empowered by the Constitution of India to make laws relating to levy of taxes on professions, trades, callings, and employments that shall serve as the governing provisions in that state.

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## HISTORY AND CERTAIN OTHER CORPORATE MATTERS

Our Company was originally incorporated as a private limited company namely "Ambey Laboratories Private Limited" under the Companies Act, 1956 vide certificate of incorporation dated 20/03/1985 issued by Registrar of Companies, NCT of Delhi bearing registration no. 020490. Further, Our Company was converted into a Public Limited Company in pursuance of a special resolution passed by the members of our Company at the Extra Ordinary General Meeting held on November 15<sup>th</sup> 2014. A fresh Certificate of Incorporation consequent to conversion was issued on December 30<sup>th</sup> 2014 by the Registrar of Companies, NCT of Delhi and consequently the name of our Company was changed from "Ambey Laboratories Private Limited" to "Ambey Laboratories Limited". The Company's Corporate Identification Number is U74899DL1985PLC020490.

# ADDRESS OF REGISTERED OFFICE, BRANCH OFFICE AND FACTORY OFFICE

1.	Registered Office	Ground Floor, Property No.555 Tarla Mohalla, Ghitorni New Delhi South West Delhi DL 110030 In
		B18/9, DLF Phase -1 Sector 26A, Gurugram-122002 Gurugram HR 122002
3.	•	Sp-1/5, Sotanala Industrial Area Behror, Alwar, Rajasthan- 301701

#### **CHANGE OF REGISTERED OFFICE**

DATE OF CHANGE	FROM	ТО	REASON
June 15 <sup>th</sup> , 2019	G-2,Vikas Apartments, 34/1 East Punjabi Bagh, New Delhi, Delhi -110026	M-56B, Shop No5, L/G/F, Malviya Nagar, New Delhi, South Delhi -110017	Repair and maintenance
October 3 <sup>rd</sup> , 2019	M-56B, Shop No5, L/G/F, Malviya Nagar, New Delhi, South Delhi - 110017	G-2, Vikas Apartments, 34/1 East Punjabi Bagh, New Delhi, Delhi -110026	Repair and maintenance
February 9 <sup>th</sup> , 2022	G-2, Vikas Apartment, 34/1 East Punjabi Bagh, New Delhi- 110026	Ground Floor, Property No.555 Tarla Mohalla, Ghitorni, South West Delhi, New Delhi, Delhi, India, 110030	Sale of Property

There is no change in the registered office of our Company except as mention below:

# MAJOR EVENTS AND MILESTONES IN THE HISTORY OF THE COMPANY

There are no major events in the company since its incorporation except as mentioned below:



Year	Key Events
1985	Our Company was incorporated as a Private Limited Company under the name "Ambey Laboratories Private Limited".
2014	Our Company was converted into Public Limited Company under the name "Ambey Laboratories Limited".

#### MAIN OBJECT OF OUR COMPANY

- 1. To carry on the business of chemists, druggists, importers and exporters and manufacturers of all types of Medicines, Allopathic, Ayurvedic, Unani, Homeopathic and Biochemic.
- 2. To carry on the business of manufacturing, chemicals, compounds, herbal products, insecticides, pesticides, fungicides and biological products and pharmaceutical products and repacking of pharmaceutical and all above items.
- 3. To carry on the business of vialling, bottling & repacking, manufacturing, processing of capsules, syrups, tablets, ointments and other medical and chemical preparations.

## AMENDMENT TO THE MEMORANDUM OF ASSOCIATION OF THE COMPANY

Since incorporation, the following changes have been made to the Memorandum of Association of the Company:

Details of Shareholders' Approval	Type of General Meeting	Amendments	
04.12.1990	EGM	Increased Authorised Share Capital from 5,00,000 to 7,50,000	
20.11.1995	EGM	Increased Authorised Share Capital from 7,50,000 to 15,00,000	
05.07.2004	EGM	Increased Authorised Share Capital from 15,00,000 to 1,00,000	
18.09.2005	EGM	Increased Authorised Share Capital from 1,00,00,000 to 1,50,00,000	
09.02.2008	EGM	Increased Authorised Share Capital from 1,50,00,000 to 2,50,00,000	
31.12.2010	EGM	Increased Authorised Share Capital from 2,50,00,000 to 4,00,00,000	
27.03.2012	EGM	Increased Authorised Share Capital from 4,00,00,000 to 5,00,00,000	
29.05.2012	EGM	Increased Authorised Share Capital from 5,00,00,000 to 7,00,00,000	
15.11 2014	EGM	Conversion of Company from Private Limited to Public Limited	
15.11.2014	EGM	Company Changed its Object Clause	
04.03.2022	EGM	Increased Authorised Share Capital from 7,00,00,000 to 20,00,000	
27.09.2023	EGM	Authorised Share Capital of the company was sub divided into a smaller diminution to Rs. 20,00,000 comprising of 2,00,00,000 Equity Shares of Rs. 10 each.	
29.11.2023	EGM	Increased Authorised Share Capital from 20,00,00,000 to 25,00,00,000	

#### **DETAILS OF BUSINESS OF OUR COMPANY**

For details on the description of our company's activity, business model, marketing strategy, strength,



completion of business, please see 'Our Business', 'Management Discussion and Analysis of Financial Conditions' and 'Basis for Issue Price' on page 139, 275 and 110 respectively.

#### **CAPITAL RAISING (DEBT/EQUITY)**

For details in relation to our capital raising activity through equity, please refer to the chapter titled "Capital Structure" beginning on page 77 of the Red Herring Prospectus.

For a description of our company's Debt facility, see, "Statement of Financial Indebtedness" on page 271 of the Red Herring Prospectus.

# DEFAULT OR RESCHEDULING OF BORROWINGS WITH FINANCIAL INSTITUTION /BANKS

There have been no defaults or rescheduling of borrowings with any financial institutions / Banks as on the date of the Red Herring Prospectus. Furthermore, none of the Company's loan from any of the financial institutions / Banks have been converted into equity in the past.

#### TIME AND COST OVERRUNS IN SETTING UP OF PROJECT

There's been no time / cost overrun in setting up of Project by our Company

#### **REVALUATION OF ASSETS**

Our Company has revalued its assets since incorporation to know the updated value of property.

#### LOCK-OUT OR STRIKES

There have been no lock-outs or strikes in our company since incorporation.

#### CHANGE IN ACTIVITIES OF OUR COMPANY DURING THE LAST FIVE (5) YEARS

There has been no change in business activities of our company during last five (5) years from the date of this Red Herring Prospectus which may have had a material effect on the profit/loss account of our Company except as mentioned in Material development in Chapter titled "Management Discussion and Analysis of Financial Conditions & Result of Operations" beginning on page 275 of the Red Herring Prospectus.

## HOLDING COMPANY OF OUR COMPANY

Our Company does not have any Holding Companies as on the date of filing of this Red Herring Prospectus.

#### SUBSIDIARY COMPANY OF OUR COMPANY

Our Company does not have any Subsidiary Companies as on the date of filing of this Red Herring Prospectus.

#### **INJUNCTIONS OR RESTRAINING ORDERS**

Our Company is not operating under any injunctions or restraining orders.



# DETAILS REGARDING ACQUISITION OF BUSINESS / UNDERTAKING, MERGERS, AMALGAMATION, REVALUTAION OF ASSETS ETC

There are no Merger, Amalgamation etc. with respect to our Company and we have not acquired any business undertaking in last five years.

#### NUMBER OF SHAREHOLDER OF OUR COMPANY

Our Company has 36 (Thirty-Six) shareholders as on date of the Red Herring Prospectus. For further details on the Shareholding Pattern of our Company, please refer to the Chapter titled "Capital Structure" beginning on page 77 of the Red Herring Prospectus.

#### **DETAILS OF PAST PERFORMANCE**

For details of Change of management, please see chapter titled "Our Management" On page 189 of the Red Herring Prospectus.

#### **DETAILS OF FINANCIAL PERFORMANCE**

For details in relation to our financial performance in the previous three financial years, including details of non- recurring items of income, refer to section titled "Financial Statements" beginning on page 215 of this Red Herring Prospectus.

#### SHAREHOLDER AGREEMENT

Our company has not entered into any shareholders agreement as on the date of filing of this Red Herring Prospectus.

#### **COLLABORATION AGREEMENT**

As on the date of the Red Herring Prospectus, Our Company is not party to any collaboration agreement.

#### **RESTRICTIVE COVENANTS IN LOAN AGREEMENTS**

Our Company has taken Credit facilities from any of the Banks / Financial Institutions but no restrictive covenants are applicable on the company. There are no loan agreements executed by our Company as on the date of filing this Red Herring Prospectus.

#### **STRATEGIC / FINANCIAL PARTNERS**

Our Company does not have any Strategic / Financial Partner as on the date of this Red Herring Prospectus.

#### OTHER AGREEMENTS

#### > Non-Compete Agreement

Our Company has not entered into any compete Agreement on the date of this Red Herring Prospectus.



# > Joint Venture Agreement

Our Company has not entered into any Joint Venture Agreement\_on the date of this Red Herring Prospectus.

Our Company has not entered into any specific or special agreements except that have been entered into in ordinary course of business.

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# OUR MANAGEMENT

# **BOARD OF DIRECTORS**

In terms of the Articles of Association, our Company is required to have not less than 03 Directors and more than 15 Directors. Currently, our Company has 05 (Five) Directors on its Board, including 2 (Two) Independent Directors and 2 (Two) Women Director.

The following table sets forth the details regarding the Board of Directors as on the date of filing of this Red Herring Prospectus.

Name, DIN, Designation, Date of Birth, Age, Qualification, Experience, Address, Occupation, Date of expiration of current term, Period of Directorship	Details of Directorships in Other Companies /partnerships in LLP
Name: Abdul Quadir	Public Limited Companies:
<b>DIN:</b> 09781856	Nil
<b>Designation:</b> Independent Director	Private Limited Companies:
Date of Birth: 15/08/1990	Nil
Age: 33 Years	
Qualification: Company Secretary	Limited Liability
<b>Experience:</b> 6 years' experience in the field of corporate compliance matter.	<u>Partnerships:</u> Nil
Address: 13, Parasa Khurd, Tarkulwa Tiwari, Maharajganj, Uttar Pradesh-273302	
Occupation: Professional	
<b>Term:</b> For a period of five years i.e. up to 42 <sup>nd</sup> AGM	
(Annual General Meeting)	
<b>Date of Appointment</b> : Appointed as Independent Director on November 07, 2022	

Name, DIN, Designation, Date of Birth, Age, Qualification, Experience, Address, Occupation, Date of expiration of current term, Period of Directorship	Details of directorships in other Companies/ partnerships in LLP
Name: Rishita Gupta	Public Limited Companies:
<b>DIN:</b> 07932723	Nil
Designation: Non-Executive Director	Drivate Limited Companies
Date of Birth: 12/09/1987	<u>Private Limited Companies:</u> 1.Aromatic Rasayan Private
Age: 36 Years	Limited
<b>Qualification:</b> Bachelor of Science Management from The University of Warwick, U. K	2. <u>Dhansa Consumers Private</u> <u>Limited*</u>
<b>Experience:</b> 11 years' experience in handling the administration of the company.	Limited Liability Partnerships:
Address: Flat No 611A, Aralias, Golf Course Road, Sector-42, Dlf Golf Links, Sikanderpur Ghosi (68), Gurgaon, Haryana-122002	Nil
Occupation: Business	
<b>Term:</b> Liable to retire by rotation	
<b>Date of Appointment</b> : Appointed as Director on January 09, 2023	



Name, DIN, Designation, Date of Birth, Age, Qualification, Experience, Address, Occupation, Date of expiration of current term, Period of Directorship	Details of directorships in other Companies/ partnerships in LLP
Name: Sandeep Bansal	
<b>DIN:</b> 05305244	<u>Public Limited Companies:</u>
<b>Designation:</b> Non- Executive Director	Nil
Date of Birth: 03/03/1981	Private Limited Companies:
<b>Age:</b> 43	1. Aromatic Rasayan Private
Qualification: Bachelor of Commerce from University	Limited
of Delhi	2. SG Reftech Private Limited
Experience: 15 years of experience in the chemical	3. Fission Pharmaceuticals
manufacturing and trading industry.	Private Limited
Address: Flat No: Gbe- 022, New Town Heights-91,	4. Dhansa Consumers Private
DLF Garden City, Sector-91, Gurugram -Dhorka (120)	Limited*
Haryana -122505, India	
Occupation: Business	Limited Liability Partnerships:
Term: Liable to retire by rotation	Nil
<b>Date of Appointment:</b> Appointed as Director on September 09, 2023	

Name, DIN, Designation, Date of Birth, Age, Qualification, Experience, Address, Occupation, Date of expiration of current term, Period of Directorship	Details of directorships in other Companies/ partnerships in LLP
Name: Sarina Gupta	Public Limited Companies:
<b>DIN:</b> 08787098	Nil
Designation: Whole-time Director	Private Limited Companies.
Date of Birth: 19/07/1981	<u>Private Limited Companies:</u> Dhansa Consumers Private
<b>Age:</b> 42	Limited*
<b>Qualification:</b> Bachelors of Arts (Hons.) in Psychology from Lady Shri Ram College, Delhi University	Limited Liability
<b>Experience:</b> 15 years' experience as Human Resource Manager	<u>Partnerships:</u> Nil
Address: Flat No-611 A, Aralias, DLF Golf Links, Golf Course Road, Sector-42, Gurugram, Chakarpur (74) Gurgaon -Haryana-122002	
Occupation: Business	
<b>Term:</b> For a period of 5 years with effect from November 06, 2023 till November 05, 2028.	
<b>Date of Appointment</b> : Appointed as Whole time Director on November 06, 2023	

\*The name of the company was changed to Dhansa Consumers Private Limited from Trishul PVC Polymers Private Limited.



Name, DIN, Designation, Date of Birth, Age, Qualification, Experience, Address, Occupation, Date of expiration of current term, Period of Directorship	Details of directorships in other Companies/ partnerships in LLP
Name: Roni Soni	Public Limited Companies:
<b>DIN:</b> 07504677	1. Kanodia Technoplast Limited
Designation: Independent Director	2. AIS Glass Solutions Limited
Date of Birth: 30/10/1987	
<b>Age:</b> 36	Private Limited Companies:
Qualification: CS, LLB, B.COM	Lekhak Studio Private Limited
<b>Experience:</b> Over 9 years of experience with renowned listed entities like Spice Group and Ansal Group	Limited Liability
Address: RZ 7A/29 Puran Nagar, Gali Number 03,	Partnerships:
Palam Colony, South West Delhi - 110045	Nil
Occupation: Business	
<b>Term:</b> For a period of five years i.e. up to 42 <sup>th</sup> AGM (Annual General Meeting)	

# **BRIEF PROFILE OF OUR DIRECTORS**

# Mrs. Sarina Gupta, Whole-time Director

Mrs. Sarina Gupta is a member of promoters group, has been handling the human resource management of the company since 2018. In 2023, she was appointed as Whole-time Director of the Company by the Board members and holds major shareholding in her name. She completed her Secondary Education from Vidya Devi Jindal School, Hissar.

## Mr. Abdul Quadir, Independent Director

Mr. Abdul Quadir, aged 33 years is the independent director of the company. He is a Company Secretary with 06 years of experience in Company Secretarial including corporate affairs and governance. He is a Registered Independent Director (Registration No. IDDB-NR-202208-005108). He is competent to handle the Property Laws Compliance, Listing Agreement Compliance and SEBI Regulation Compliance and He is the member of Audit Committee and NRC of the Company.

## Mrs. Rishita Gupta, Non-Executive Director

Mrs. Rishita Gupta is a member of promoters group, has been handling the Administration of our Company since 2019. In 2023 she has been appointed as Non- Executive Director of the company by the Board members and she is the member of the Audit Committee and NRC of the Company. She holds Bachelor of Science Management degree from The University of Warwick, U. K

## Mr. Sandeep Bansal, Non-Executive Director

Mr. Sandeep Bansal has been appointed to the Board of the company in 2023, having about 15 years of experience in the chemical manufacturing, trading industry. He is actively handling Business Development and Marketing of the Company. He is also a member of the consultative committee of Food Corporation of India, Haryana.

#### Mr. Roni Soni, Independent Director

Roni Soni is an accomplished professional having immense knowledge and over 9 years of experience with renowned listed entities like Spice Group and Ansal Group. He started his own Practicing Firm in the year 2017 where he is working in field of corporate governance, secretarial areas, Intellectual Property Laws. He is a Senior Consultant of the Firm and working with diverse groups has helped him gain experience in areas of general corporate matters, due diligence, foreign direct investments, overseas direct investment,



setting up of an entity in India and abroad, secretarial audits etc.

## **CONFIRMATION**

As on the date of this Red Herring Prospectus:

- a) None of the Directors are on the RBI List of wilful defaulters.
- b) None of our Directors are categorized as a wilful defaulter or a fraudulent borrower, as defined under Regulation 2(1) (III) of Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018.
- c) None of our Directors is declared a fugitive economic offender under section 12 of the Fugitive Economic Offenders Act, 2018. None of the above-mentioned Directors are on the RBI List of wilful defaulters as on the date of this Red Herring Prospectus.
- d) None of the Promoters, persons forming part of our Promoter Group, our directors or persons in control of our Company or our Company are debarred by SEBI from accessing the capital market.
- e) None of the Promoters, Directors or persons in control of our Company, have been or are involved as a promoter, director or person in control of any other company, which is debarred from accessing the capital market under any order or directions made by SEBI or any other regulatory authority.

# DETAILS OF CURRENT AND PAST DIRECTORSHIP(S) OF THE ABOVE DIRECTORS IN LISTED COMPANIES WHOSE SHARES HAVE BEEN / WERE SUSPENDED FROM BEING TRADED ON ANY OF THE STOCK EXCHANGES, DURING HIS/HER TENURE

None of our Directors is or was a director of any company listed on any stock exchange, whose shares have been or were suspended from being traded during the five years preceding the date of this Red Herring Prospectus, during the term of his/her directorship in such company.

# DETAILS OF CURRENT AND PAST DIRECTORSHIP(S) OF THE ABOVE DIRECTORS IN LISTED COMPANIES WHICH HAVE BEEN/ WERE DELISTED FROM THE STOCK EXCHANGE(S), DURING HIS/HER TENURE

None of our Directors is, or was a director of any listed company, which has been or was delisted from any stock exchange, during the term of his/her directorship in such company.

# NATURE OF FAMILY RELATIONSHIP BETWEEN DIRECTORS

# Nature of any family relationship between any of the directors or any of the directors and key managerial personnel.

Except as stated below, none of the Directors or Director and Key Managerial Personnel or Senior Management of the Company are related to each other as per Section 2(77) of the Companies Act, 2013:

Sr. No	Name of the	Designation	Relationship with another
	Director		Directors
a)	Sarina Gupta	Director	Wife of Promoter Archit Gupta
b)	Rishita Gupta	Director	Wife of Promoter Arpit Gupta
c)	Abdul Quadir	Independent Director	Not related to the company



d)	Roni Soni	Independent Director	Not related to the company
e)	Sandeep Bansal	Director	Not related to the company

# DETAILS OF ARRANGEMENT OR UNDERSTANDING WITH MAJOR SHAREHOLDERS, CUSTOMERS, SUPPLIERS OR OTHERS, PURSUANT TO WHICH OF THE DIRECTORS WAS SELECTED AS A DIRECTOR OR MEMBER OF SENIOR MANAGEMENT.

None of our Directors have been appointed or selected pursuant to any arrangement or understanding with our major shareholders, customers, suppliers or others.

# DETAILS OF SERVICE CONTRACTS ENTERED INTO BY THE DIRECTORS WITH THE COMPANY PROVIDING FOR BENEFITS UPON TERMINATION OF EMPLOYMENT

There are no service contracts entered into by the directors with the Company providing for benefits upon termination of employment.

# **DETAILS OF BORROWING POWERS**

In accordance with the Articles of Association and subject to the provisions of the Companies Act, 2013 our Board is authorized, pursuant to a resolution of the shareholders of our Company passed December 16, 2023, for borrowing by way of loan or debentures (whether secured or unsecured ), bonds, deposits, fund based, non-fund based working capital limits for the purpose of the business of the Company any sum or sums of money whether in Indian or foreign currency from time to time from any bank(s) or any financial institution(s) or any other institution(s), firm(s), body corporate(s), or other person(s) or from any other source in India or outside India whomsoever, in addition to the temporary loans obtained from the Company's banker(s) in the ordinary course of business, provided that the sum(s) so borrowed under this resolution and remaining outstanding at any time shall not exceed in aggregate Rs. 23,00,00,000 (Rupees Twenty-Three Crores Only).

## **REMUNERATION / COMPENSATION OF WHOLE-TIME DIRECTOR**

Ms. Sarina Gupta was designated as the Whole-Time Director of the Company for a term of five years commencing, i.e. 06.11.2023 vide Board Resolution dated 06.11.2023 and Shareholders Resolution dated 16.11.2023. The terms and conditions of her employment are as follows.

Tenure of her appointment	5 yrs., w.e.f. from 06.11.2023 to 05.11.2028
Remuneration per month	Rs. 2,00,000 (Rupees Two Lacs Only) w.e.f. November 2023
Perquisite, Allowances and Commission	As per Schedule V of the Companies Act, 2013

There is no definitive and /or service agreement that has been entered into between our Company and the managing director in relation to his appointment.

## SITTING FEES TO NON-EXECUTIVE DIRECTORS AND INDEPENDENT DIRECTORS

Other Non-Executive Directors and Independent Directors of the Company may be paid sitting fees,



commissionand any other amounts as may be decided by our Board in accordance with the provisions of the Articles of Association, the Companies Act, 2013 and other applicable laws and regulations.

Sitting fees paid to our Non-Executive Directors and Non-Executive Independent Director as on the date of January 31, 2024

Name	Amount of Sitting Fees Paid as on January 31, 2024
Abdul Quadir	85,000/-
Nitesh Radheshyam	40,000/-
Bansal*	
Roni Soni	30,000/-

*Note: - Mr. Nitesh Bansal was appointed as additional director (Non-Executive & Independent Director) w.e.f. -07.11.2022 and has resigned from the post of Independent Director of Company w.e.f.-10.07.2023.* 

## BONUS OR PROFIT-SHARING PLAN FOR OUR DIRECTORS

Our Company does not have any bonus or profit-sharing plan for our directors.

#### **SHAREHOLDING OF THE DIRECTORS**

S. No.	Name	No. of Shares Held
1.	Abdul Quadir	Nil
2.	Rishita Gupta	3,50,240
3.	Sandeep Bansal	Nil
4.	Sarina Gupta	1,73,99,180
5.	Roni Soni	Nil

None of the Independent Directors of Company hold any Equity Share of Ambey Laboratories Limited as on the date of this Red Herring Prospectus.

#### **QUALIFICATION SHARES REQUIRED TO BE HELD BY DIRECTORS**

Our Articles of Association do not require our directors to hold qualification shares.

#### **INTEREST OF DIRECTORS**

#### Interest in promotion of our Company

Except as stated in the Chapter titled "Our Promoter" on page 203, our directors have no interest in the promotion of our Company as of the date of this Red Herring Prospectus, except in the ordinary course of business.

#### Interest in property

Our directors have no interest in any property acquired by our Company within the two years preceding the date of this Red Herring Prospectus, or proposed to be acquired by our Company.

Apart from above, all the Directors may be deemed to be interested to the extent of fees payable to them, if any, for attending meetings of the Board or a committee thereof as well as to the extent of other remuneration



and reimbursement of expenses payable to them, if any, under the Articles of Association, and to the extent of remuneration paid to them, if any for services rendered as an officer or employee of the Company.

The Directors may also be regarded as interested in the Equity Shares, if any, held by them or by the companies/firms/ventures promoted by them or that may be subscribed by or allotted to the companies, firms, trusts, in which they are interested as Directors, members, partners, trustees and Promoter, pursuant to this Issue. All of the Directors may also be deemed to be interested to the extent of any dividend payable to them and other distributions in respect of the said Equity Shares.

Except as stated in **"Restated Financial Information – Annexure – IX - Restated Statement of Related Party Transaction"** on page 267 of this Red Herring Prospectus, the Directors do not have any other interest in the business of the Company.

The Company has not entered into any other contract, agreement or arrangement during the preceding two years from the date of the Red Herring Prospectus in which the directors are interested directly or indirectly and no payments have been made to them in respect of these contracts, agreements or arrangements or are proposed to be made to them other than contracts in the normal course of business and being permitted as per the current rules and regulations governing the same.

# CHANGES IN THE BOARD OF DIRECTORS IN THE LAST 3 YEARS

S. No	Name, Address & DIN	Date of Appointment	Date of Cessation	Reason
1.	Abdul Quadir	07/11/2022	-	NA
2.	Rishita Gupta	09/01/2023	-	NA
3.	Sandeep Bansal	09/09/2023	-	NA
4.	Sarina Gupta	09/09/2023	-	NA
5.	Roni Soni	20/07/2023	-	NA
6.	Anil Gupta	20/03/1985	09/01/2023	Personal and Unavoidable Circumstances,
7.	Archit Gupta	09/07/2004	07/09/2023	Personal and Unavoidable Circumstances,
8.	Arpit Gupta	10/07/2012	07/09/2023	Personal and Unavoidable Circumstances,
9.	Nitesh Radheshyam Bansal	07/11/2022	10/07/2023	Personal and Unavoidable Circumstances,



#### **CORPORATE GOVERNANCE**

In addition to the applicable provisions of the Companies Act, 2013 with respect to corporate governance, provisions of the SEBI LODR Regulations will also be applicable to our Company immediately upon the listing of the Equity Shares on NSE SME Platform.

Currently, our Board has Five Directors. We have four Non-Executive Directors, out of which two are Independent Directors and two are Woman Director. Further, at least two-thirds of our directors, other than our Independent Directors are liable to retire by rotation. Our Company is in compliance with corporate governance norms prescribed under the SEBI LODR Regulations and the Companies Act, 2013, particularly, in relation to appointment of independent directors to our Board and constitution of committees of the board.

Our Company undertakes to take all necessary steps to continue to comply with all the requirements under the SEBI LODR Regulations and the Companies Act, 2013.

#### **COMMITTEES OF THE BOARD**

In terms of SEBI LODR Regulations and the provisions of the Companies Act, 2013, our Company has following committees of the Board:

# A) AUDIT COMMITTEE

Our Company has constituted an audit committee ("Audit Committee"), as per the provisions of Section 177 of the Companies Act, 2013 vide resolution passed in the meeting of the Board of Directors held on July 20, 2023.

## **Composition of the Audit Committee**

Sr. No.	Name of Director	Designation in Committee	Nature of Directorship
1.	Mr. Roni Soni	Chairman	Non-Executive - Independent Director
2.	Mr. Abdul Quadir	Member	Non-Executive - Independent Director
3.	Ms. Rishita Gupta	Member	Non- Executive Non-Independent Director

The committee presently comprises the following three directors:

Ms. Rimple Sarin, the Company Secretary of our Company acts as the Secretary of the Audit Committee.

## **Terms of Reference of Audit Committee:**

- (1) Oversight of the listed entity's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- (2) Recommendation for appointment, remuneration and terms of appointment of auditors of the listed entity;
- (3) Approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- (4) Reviewing, with the management, the annual financial statements and auditor's report thereon beforesubmission to the board for approval, with particular reference to:

(a) Matters required to be included in the Director's responsibility statement to be included in



theboard's report in terms of clause (c) of sub-section (3) of Section 134 of the Companies Act, 2013;

- (b) Changes, if any, in accounting policies and practices and reasons for the same;
- (c) Major accounting entries involving estimates based on the exercise of judgment by management;
- (d) Significant adjustments made in the financial statements arising out of audit findings;
- (e) compliance with listing and other legal requirements relating to financial statements;
- (f) disclosure of any related party transactions;
- (g) modified opinion(s) in the draft audit report;
- (5) Reviewing, with the management, the half yearly financial statements before submission to the board forapproval;
- (6) reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the board to take up steps in this matter;
- (7) Reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- (8) Approval or any subsequent modification of transactions of the listed entity with related parties;

*Explanation:* The term "related party transactions" shall have the same meaning as provided in Clause2 (zc) of the SEBI LODR Regulations and/or the applicable Accounting Standards and/or the CompaniesAct, 2013.

- (9) Scrutiny of inter-corporate loans and investments;
- (10) Valuation of undertakings or assets of the listed entity, wherever it is necessary;
- (11) Evaluation of internal financial controls and risk management systems;
- (12) Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- (13) Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- (14) Discussion with internal auditors of any significant findings and follow up there on;
- (15) Reviewing the findings of any internal investigations by the internal auditors into matters where there issuspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board;
- (16) Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- (17) To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- (18) To review the functioning of the whistle blower mechanism;
- (19) Approval of appointment of chief financial officer after assessing the qualifications, experience and background, etc. of the candidate; and
- (20) Carrying out any other function as is mentioned in the terms of reference of the audit committee.
- (21) Reviewing the utilization of loans and/ or advances from/investment by the holding company in the subsidiary exceeding rupees 100 crore or 10% of the asset size of the subsidiary, whichever is lower including existing loans / advances / investments existing as on the date of coming into force of this provision.
- (22) To consider and comment on rationale, cost-benefits and impact of schemes involving merger, demerger, amalgamation etc., on the listed entity and its shareholders.



## The audit committee shall mandatorily review the following information:

- (1) Management discussion and analysis of financial condition and results of operations;
- (2) Statement of significant related party transactions (as defined by the audit committee), submitted bymanagement;
- (3) Management letters / letters of internal control weaknesses issued by the statutory auditors;
- (4) Internal audit reports relating to internal control weaknesses; and
- (5) The appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the audit committee.
- (6) Statement of deviations:
  - (a) quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted tostock exchange(s) in terms of Regulation 32(1).
  - (b) annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7).

# **B) NOMINATION AND REMUNERATION COMMITTEE**

In compliance with section 178(1) of the Companies Act, our Company has constituted a Nomination and Remuneration Committee vide resolution passed by the Board of directors of our Company at its Meeting held on 20<sup>th</sup> July 2023

#### **Composition of Nomination and Remuneration Committee**

Sr. No.	Name of Director	Designation in Committee	Nature of Directorship
1.	Mr. Abdul Quadir	Chairman	Non-Executive - Independent Director
2.	Ms. Rishita Gupta	Member	Non- Executive Non-Independent Director
3.	Mr. Roni Soni	Member	Non-Executive Independent Director

The committee presently comprises the following three directors:

Ms. Rimple Sarin, the Company Secretary of our Company acts as the Secretary of the Nomination and Remuneration Committee.

## Terms of Reference of Nomination and Remuneration Committee

- 1. Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the board of Directors a policy relating to, the remuneration of the Directors, key managerial personnel and other employees;
- 2. Formulation of criteria for evaluation of performance of independent Directors and the board of Directors;
- 3. Devising a policy on diversity of board of Directors;
- 4. Identifying persons who are qualified to become Directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the board of Directors their appointment and removal.
- 5. Whether to extend or continue the term of appointment of the independent Director, on the basis of the report of performance evaluation of independent Directors.



6. Recommend to the Board, all remuneration, in whatever form, payable to senior management.

# C) STAKEHOLDERS RELATIONSHIP COMMITTEE

In compliance with Section 178 of the Companies Act, our Company has constituted a stakeholders relationship committee ("Stakeholders Relationship Committee") vide resolution passed at the meeting of the Board held on 21<sup>st</sup> December ,2023.

#### **Composition of Stakeholders Relationship Committee**

The committee presently comprises the following three directors:

Sr. No.	Name of Director	Designation in Committee	Nature of Directorship
1.	Ms. Rishita Gupta	Non-Executive Director	Chairman
2.	Mr. Roni Soni	Independent Director	Member
3.	Mr. Abdul Quadir	Independent Director	Member

Ms. Rimple Sarin, the Company Secretary of our Company acts as the Secretary of the Stakeholders Relationship Committee.

## Terms of Reference of Stakeholders Relationship Committee

- (1) Resolving the grievances of the security holders of the listed entity including complaints related to transfer/transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings etc.
- (2) Review of measures taken for effective exercise of voting rights by shareholders.
- (3) Review of adherence to the service standards adopted by the listed entity in respect of various services being rendered by the Registrar & Share Transfer Agent.
- (4) Review of the various measures and initiatives taken by the listed entity for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/statutory notices by the shareholders of the company.

#### KEY MANAGEMENT PERSONNEL AND SENIOR MANAGEMENT

Our Company is managed by its Board of Directors, assisted by qualified professionals, in the respective field of production/finance/ distribution/marketing and corporate laws.

The following key personnel, in addition to Whole-Time Director, assist the management of our Company:

S. No.	Name,	Date of	Age	Term of	Details ofservice	Experience	Previous
	Designation,	Joining	(Yrs)	officewith	contracts	(yrs)	Employment
	Qualification			date of	including		
				expiration	termination/		
				of term	retirement		
					benefits		



1.	Name: Sarvar	03/10/20	30	As per	N/A	More than	Sastry K.
	Alam		years	Company		5 Years	Anandam and
	Designation:		-	rules			Co. LLP from
	CFO						April 2020 to
	Qualification:						August 2022
	Master in						1 1ugust 2022
	Commerce						
2.	Name:	03/10/2	34 Years	As per	N/A	More than 5	Company: Fin
	Rimple Sarin	022	54 i Cais	Company		Years	Advantage
	Designation:			rules			Consultants
	CS and						Private
	Compliance						Limited
	Officer						Location:
	Qualification:						Gurugram
	Company						Period: April
	Secretary						2021 to
	, concounty						August 2022
3.	Name: Archit	08/09/2	43 Years	As per	N/A	20 years	He joined
	Gupta	023	io reals	Company		-	Ambey
	Designation:			rules			Laboratories
	Chief						Limited in
	Executive						year 2004 as
	Officer						- Director and
	Qualification:						resigned as
	Post -						Whole Time
	Graduation						Director on
	Business						07/09/2023.
	Administration						Further, he
							re-designated
							as Chief
							Executive
							Officer in the
							Company
4.	Name: Arpit	08/09/20	38	As per	N/A	15 years	He joined
	Sarin	23	Years	Company rules			Ambey
	Designation:			i ules			Laboratories
	Chief						Limited in
	Operating						year 2012 as
	Officer						Director and
	Qualification:						resigned on
	Graduation-						07/09/2023.
	Business						Further, he
	Administration						re-designated
							as Chief
							Operating
							Officer in the
							Company



## BRIEF PROFILE OF KEY MANAGERIAL PERSONNEL AND SENIOR MANAGEMENT

## Sarvar Alam, CFO

Sarvar Alam is holding the degree of Masters in Commerce and have been associated with the company since October, 2022. He is having more than 7 years of experience in the field of accounting and preparing financial statements, handling GST, TDS and Income Tax related matters of the companies.

He has previous employment with Sastry K. Anandam and Co. LLP from April 2020 to August 2022 and Florican Water Technologies Pvt. Ltd. from July 2018 to March 2020. He has also undergone specialized Accounts and finance training with KK Baranwal & Associates from May-2017 to Feb 2018,

#### Ms. Rimple Sarin, Company Secretary and Compliance Officer

Ms. Rimple Sarin is holding the degree of Company Secretary from the Institute of Company Secretaries of India and have been associated with the company since October, 2022. She is having more than 5 years of experience in the field of secretarial, compliance and fund-raising related activities.

She has previous employment with Fin Advantage Consultants Private Limited from April 2021 to August 2022 as Company Secretary. She has also undergone specialized training with Registrar of Companies, NCT Delhi & Haryana from February 2021 to March 2021.

## Mr. Archit Gupta, Chief Executive Officer (CEO)

Mr. Archit Gupta is a part of promoters' family, has been associated with the company since 9<sup>th</sup> July 2004 and now actively handling the administration as CEO of the company. He has experience of almost 20 years in agrochemicals and FMCG. He has been instrumental in building the agrochemicals from a Greenfield project. He is Post Graduate in Business Administration from University of Southamption, UK

## Mr. Arpit Gupta, Chief Operating Officer (COO)

Mr. Arpit Gupta is a part of promoters' family, has been associated with the company since 29<sup>th</sup> September 2012 as Director and now handling Chief Operating Officer. He has experience of almost 15 years in agrowchemicals and FMCG. He has been instrumental in managing complete sales and purchase of the agrochemicals since association. He is Graduate in Business Administration from University of Bradford, UK.

# DETAILS OF ANY ARRANGEMENT OR UNDERSTANDING WITH MAJOR SHAREHOLDERS, CUSTOMERS, SUPPLIERS OR OTHERS, PURSUANT TO WHICH ANY OF THE KEY MANAGERIAL PERSONNEL, WAS SELECTED AS KEY MANAGERIAL PERSONNEL

None of our Key Managerial Personnel have been selected pursuant to any arrangement or understanding with any major shareholders, customers, suppliers to our Company or others.

# CONTINGENT AND DEFERRED COMPENSATION PAYABLE TO OUR KEY MANAGEMENT PERSONNEL

There is no contingent or deferred compensation payable to our Key Management Personnel which does not form part of their remuneration.



#### BONUS OR PROFIT-SHARING PLAN OF THE KEY MANAGEMENT PERSONNEL

The Company does not have any bonus or profit-sharing plan of the Key Management Personnel.

#### SHAREHOLDING OF KEY MANAGERIAL PERSONNEL

None of the Key Managerial Personnel have any shareholding in the Company except as mentioned in the shareholding of the Directors as mentioned in the Chapter "**Our Management**" on page 189 of this Red Herring Prospectus.

# NATURE OF ANY FAMILY RELATIONSHIP BETWEEN ANY OF THE KEY MANAGERIAL PERSONNEL:

None of the Key Managerial Personnel are related to each other.

#### INTERESTS OF KEY MANAGEMENT PERSONNEL

The key management personnel of the Company, do not have any interest in the Company other than to the extent of the remuneration, employee stock options held, if any, Equity Shares allotted under employee stock purchase scheme or benefits to which they are entitled to as per their terms of appointment and reimbursement of expenses incurred by them during the ordinary course of business.

None of the key management personnel have been paid any consideration of any nature from the Company, other than their remuneration.

#### CHANGES IN THE KEY MANAGEMENT PERSONNEL

The changes in the key management personnel in the last three years are as follows:

SI.	Name	Date of		Reason	
No.		Joining	Leaving		
1.	Sarvar Alam	03/10/2022	NA	NA	
2.	Rimple Sarin	03/10/2022	NA	NA	

#### EMPLOYEE STOCK OPTION SCHEME AND EMPLOYEE STOCK PURCHASE SCHEME

The Company does not have any Employee Stock Option Scheme and Employee Stock Purchase Scheme.

# PAYMENT OR BENEFIT TO KEY MANAGERIAL PERSONNEL AND SENIOR MANAGEMENT OF THE ISSUER

Except the payment of salaries and perquisites, no amount or benefit has been paid or given within the two preceding years or intended to be paid or given to any officer and there is no consideration for payment of giving of the benefit.



# **OUR PROMOTERS**

# The Promoters of our Company are:

S.	Name	Category	Shareholding	
No.				
1.	Archit Gupta	Individual Promoter	Nil	
2.	Arpit Gupta	Individual Promoter	Nil	
3.	Sarina Gupta	Individual Promoter	93.10%	
4.	Rishita Gupta	Individual Promoter	1.87%	

For details of the build-up of our promoters" shareholding in our Company, see section titled "Capital Structure" beginning on page 77 of this Red Herring Prospectus.

# Brief profile of our Individual Promoters is as under:

	Mr. Archit Gupta is a part of promoter's family, has been associated with the company since 9 <sup>th</sup> July 2004 and actively handling the administration as CEO of the company. He has experience of almost 20 years in agrochemicals and FMCG. He has been instrumental in building the agrochemicals from a Greenfield project.
Name	Archit Gupta
Age	42
Qualification	Post -Graduation in Management Sciences from University of Southampton, UK
Personal Address	Appartment-1006A, The Magnolias, DLF Phase-V, Gurgaon, Gurgaon, Haryana-122009
Directorship & Other Ventures	Nil
PAN	AFJPG7462G
	Mr. Arpit Gupta is a part of promoter's family, has been associated with the company since 29 <sup>th</sup> September 2012 as Chief of Sales. He has experience of almost 15 years in agro-chemicals and FMCG. He has been instrumental in managing complete sales and purchase of the agrochemicals since association.
Name	Arpit Gupta
Age	37
Qualification	Graduation in Business and Management Studies from University of Bradford, UK.
Personal Address	Flat No 611A, Aralias, Golf Course Road, DLF Golf Links, Sector 42, Sikanderpur Ghosi (68), Gurgaon, Haryana-122002



Directorship & Other Ventures	Nil
PAN	AJHPG2920R

	Ms. Sarina Gupta is a member of promoters group, has been handling the human resource management of the company since 2018. In 2023, she has been appointed as Executive Director of the company by the Board members and has major shareholding in her name.	
Name	Sarina Gupta	
Age	42	
Qualification	Bachelors of Arts (Hons.) in Psychology from Lady Shri Ram College, University of Delhi	
Personal Address	Flat No-611 A, Aralias, DLF Golf Links, Golf Course Road, Sector- 42, Gurugram, Chakarpur (74) Gurgaon -Haryana-122002	
Directorship & Other Ventures		
PAN	AUIPG9077H	
	Ms. Rishita Gupta is a member of promoters group, has been handling the Administration of our Company since 2019. In 2023 she has been appointed as Non- Executive Director of the company by the Board members and she is the member of the Audit and NR Committee of the Company.	
Name	Rishita Gupta	
Age	36 Years	
Qualification	Bachelor of Science Management from The University of Warwick	
Personal Address	Flat No 611A, Aralias, Golf Course Road, Sector-42, DLF Golf Links, Sikanderpur Ghosi (68), Gurgaon, Haryana-122002	
Directorship & Other Ventures	1. Aromatic Rasayan Private Limited         2. Dhansa Consumers Private Limited	
PAN	AACPP1914C	

For details pertaining to other ventures of our Promoters, refer chapter titled "Our Group Entities" beginning on page no. 210 of this Red Herring Prospectus.



## **RELATIONSHIP OF PROMOTERS WITH OUR DIRECTORS**

Our Promoters are the part of our board of directors as Managing Directors and/or Directors. Except as disclosed herein, none of our Promoter(s) are related to any of our Company's Directors within the meaning of Section 2 (77) of the Companies Act, 2013.

Promoters		Director	Relationship
	Archit Gupta	Sarina Gupta	Spouse
	Arpit Gupta	Rishita Gupta	Spouse

# **OTHER UNDERTAKINGS AND CONFIRMATIONS**

- Our Company undertakes that the details of Permanent Account Number, Bank Account Number, Aadhar and Passport Number of the Promoters will be submitted to the Emerge Platform of NSE, where the securities of our Company are proposed to be listed at the time of submission of Red Herring Prospectus.
- Our Promoters have confirmed that they have not been identified as willful defaulters.
- No violations of securities laws have been committed by our Promoters in the past or are currently pending against them. None of our Promoters are debarred or prohibited from accessing the capital markets or restrained from buying, selling, or dealing in securities under any order or directions passed for any reasons by the SEBI or any other authority or refused listing of any of the securities issued by any such entity by any stock exchange in India or abroad.

# **INTEREST OF PROMOTERS**

## Interest in promotion of Our Company

Our Promoters are interested in the promotion of our Company in their capacity as a shareholder of our Company and having significant control over the management and influencing policy decisions of our Company.

## Interest in the property of Our Company

Our Promoters do not have any interest in any property acquired by or proposed to be acquired by ourCompany two years prior to filing of this Red Herring Prospectus.

## Interest as member of Our Company

Two of our promoters hold 1,77,49,420 Equity Shares aggregating to 94.97% of pre-issue Equity Share Capital in our Company and are therefore interested to the extent of their respective shareholding and the dividend declared, if any, by our Company. Except to the extent of their respective shareholding in our Company our Promoters hold no other interest in our Company.

## Interest as Director of our Company

Except as stated in the "*Statement of Related Party Transactions*" beginning on page number 213 of the Red Herring Prospectus, our Promoters / Directors, may be deemed to be interested to the extent of fees, if any, payable to them for attending meetings of our Board or Committees thereof as well as to the extent of remuneration and/or reimbursement of expenses payable to them for services rendered to us in accordance with the provisions of the Companies Act and in terms of our AOA.



#### **Other Ventures of our Promoters**

Save and except as disclosed in the chapters titled "*Our Group Entities*" beginning on page 210 of the Red Herring Prospectus, there are no other ventures of our Promoters in which they have business interests/other interests.

#### Change in the control of Our Company

Our Promoters are the original promoters of our Company and there has been no change in the management or control of our Company.

#### Litigation involving our Promoters

For details of legal and regulatory proceedings involving our Promoters, please refer chapter titled "*Outstanding Litigation and Material Developments*" beginning on page 286 of this Red Herring Prospectus.

# PAYMENT OF BENEFITS TO OUR PROMOTERS AND PROMOTER GROUP DURING THE LAST TWO YEARS

Save and except as disclosed under "*Statement of Related Party Transactions*", as Restated appearing as Annexure IX on page no. 267 of the section titled "*Financial Information*" beginning on page no. 215 of the Red Herring Prospectus, there has been no Payment or benefit to promoters during the two (2) years preceding the date of filing of this Red Herring Prospectus, nor is there any intention to pay or give any benefit to our Promoters as on the date of this Red Herring Prospectus.

#### **OTHER CONFIRMATIONS**

As on the date of this Red Herring Prospectus, our Promoters and members of our Promoter Group have not been prohibited by SEBI or any other regulatory or governmental authority from accessing capital markets for any reasons. Further, our Promoters were not and are not promoters or persons in control of any other company that is or has been debarred from accessing the capital markets under any order or direction made by SEBI or any other authority. There is no litigation or legal action pending or taken by any ministry, department of the Government or statutory authority against our Promoters during the last five (5) years preceding the date of this Red Herring Prospectus, except as disclosed under chapter titled "*Outstanding Litigation and Material Developments*" beginning on page 286 of this Red Herring Prospectus.

Our Promoters and members of our Promoter Group have neither been declared as a wilful defaulters nor as a fugitive economic offender as defined under the SEBI (ICDR) Regulations, and there are no violations of securities laws committed by our Promoters in the past and no proceedings for violation of securities laws are pending against our Promoters.

## **GUARANTEES**

Except as stated in the section titled "*Financial Statements*" beginning on page 215 of this Red Herring Prospectus, there are no material guarantees given by the Promoters to third parties with respect to specified securities of the Company as on the date of this Red Herring Prospectus.

#### **RELATED PARTY TRANSACTIONS**

For details of related party transactions entered into by our Company, please refer to "Statement of Related Party Transactions", as Restated appearing as Annexure IX on page number 267 of the section



titled "Financial Information" beginning on page number 215 of the Red Herring Prospectus.

# INFORMATION OF OUR GROUP COMPANIES

For details related to our group companies please refer "Our Group Entities' on page no. 210 of this Red Herring Prospectus.

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## **OUR PROMOTER GROUP**

Our Promoters and Promoter Group in terms of Regulation 2(1) (pp) of the SEBI (ICDR) Regulations is as under:

# A. Natural Persons who form part of our Promoter Group:

The following natural persons being the immediate relatives of our Promoters in terms of the SEBI (ICDR) Regulations 2018 form part of our Promoter Group:

Promoters	Mr. Archit Gupta		
Father	Anil Gupta		
Mother	Achla Gupta		
Spouse	Sarina Gupta		
Brother	Arpit Gupta		
Sister	Not Applicable		
Son	Not Applicable		
Daughters	Anya Gupta, Airah Gupta		
Spouse Father	Chabbi Lal Bhusal		
Spouse Mother	Kalpana Bhusal		
Spouse Brothers	Not Applicable		
Spouse Sisters	Not Applicable		

Promoters	Mr. Arpit Gupta	
Father	Anil Gupta	
Mother	Achla Gupta	
Spouse	Rishita Gupta	
Brother	Archit Gupta	
Sister	Not Applicable	
Son	Averaj Gupta	
Daughter	Not Applicable	
Spouse Father	Late Vinod Mahabir Prasad Poddar	
Spouse Mother	Sunita Vinod Poddar	
Spouse Brothers	Rahul Vinod Poddar	
Spouse Sisters	Not Applicable	

Promoters	Ms. Sarina Gupta	
Father	Chabbi Lal Bhusal	
Mother	Kalpana Bhusal	
Spouse	Archit Gupta	
Brother	Not Applicable	
Sister	Not Applicable	
Son	Not Applicable	
Daughters	Anya Gupta, Airah Gupta	
Spouse Father	Anil Gupta	
Spouse Mother	Achla Gupta	
Spouse Brothers	Arpit Gupta	
Spouse Sisters	Not Applicable	



Promoters	Ms. Rishita Gupta	
Father	Late Vinod Mahabir Prasad Poddar	
Mother	Sunita Vinod Poddar	
Spouse	Arpit Gupta	
Brother	Rahul Vinod Poddar	
Sister	Not Applicable	
Son	Averaj Gupta	
Daughter	Not Applicable	
Spouse Father	Anil Gupta	
Spouse Mother	Achla Gupta	
Spouse Brothers	Archit Gupta	
Spouse Sisters	Not Applicable	

# A. Companies, partnership and proprietorship firms forming part of our Promoter Group are as follows:

Particulars	Entity
Any body corporate in which 20% or more of the share capital is held by the promoters or an immediate relative of the promoters or a firm or HUF in which the promoters or any one or more of his immediate relative is a member.	Aromatic Rasayan Private Limited
Any company in which a company (mentioned above) holds 20% of the total holding	Nil
Any HUF or firm in which the aggregate share of the promoters and his relatives is equal to or more than 20% of the total holding	Archit Gupta HUF Arpit Gupta HUF

# COMMON PURSUITS OF OUR PROMOTERS

The promoter Group entities are having business objects similar to our business. Further, currently we do not have any non-compete agreement/arrangement with any of our Group Entities. Such a conflict of interest may have adverse effect on our business and growth. We shall adopt the necessary procedures and practices as permitted by law to address any conflict situations, as and when they may arise.

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## **OUR GROUP ENTITIES**

In terms of the SEBI (ICDR) Regulations for the purposes of identification of group companies, our Company has considered companies with which there were related party transactions, during the period for which the Restated Financial Statements has been included in this Red Herring Prospectus i.e. financial year ended March 31, 2023, March 31, 2022 and March 31, 2021, and period ended January 31, 2024 such other companies as considered material, in accordance with the Materiality Policy. In terms of the Materiality Policy, a company shall be considered material and disclosed as a Group Company if it:

(i) is a member of the Promoter Group and has entered into one or more transactions with the Company during the period for which financial information is disclosed in the Offer Document(s) individually or in the aggregate, exceed 10% of the total revenue of the Company for such period;

Or

(ii) such company would require disclosure in the financial statements of the Company subsequent to the latest period for which restated financial statements are included in the Offer Documents, as entities covered under Ind AS 24 (other than those companies which are already covered under Ind AS 24).

The Group Companies of our Company are as follows:

1. Aromatic Rasayan Private Limited

## **DETAILS OF GROUP COMPANIES**

## Aromatic Rasayan Private Limited:

## • Corporate Information

Aromatic Rasayan Private Limited was incorporated under the Companies Act, 1956 on February 01, 1995 having CIN U60100DL1995PTC064931. The registered office of Aromatic Rasayan Private Limited is situated at Ground Floor, Property No.555, Tarla Mohalla, Ghitorni, South West Delhi, New Delhi, Delhi, India, 110030.

#### • Nature of Business of Company

To carry on the business of manufactures of and dealers in chemicals, chemical compounds (organic and inorganic) in all forms, and chemical product of any nature and kind whatsoever, and by-products and joint product thereof.

#### • Board of Directors

The Directors of Aromatic Rasayan Private Limited as on the date of this Red Herring Prospectus are as follows:

Name	Designation
Sandeep Bansal	Director
Rishita Gupta	Director

## • Shareholding Pattern

The Shareholding Pattern of Aromatic Rasayan Private Limited as on the date March 31, 2023 is as



follows:

Shareholders Name	No. of Shares	% of total holding
Rishita Gupta	47,432	98%
Sarina Gupta	968	2%
Total	48,400	100%

# • Financial Performance

Certain details of the audited financials of Aromatic Rasayan Private Limited are set forth below:

		r	(Amount in Lakhs)
Particulars	FY 2023	FY 2022	FY 2021
Total Income	15,678.61	12,888.91	10,003.29
Profit After Tax	30.58	5.24	3.32
Equity Capital	4.84	4.84	4.84
Reserves & Surplus (excluding revaluation reserve)	(48.94)	(77.35)	(82.59)
Net Worth	(44.10)	(72.51)	(77.75)
NAV per share	(91.11) Per Share	(149.81) Per Share	(160.64) Per Share
Earnings per share (EPS (Basic &Diluted)	63.71	10.94	6.87
No. of Equity Shares of Rs. 10/- each	48,400 Equity Shares	48,400 Equity Shares	48,400 Equity Shares

# **Other Confirmations:**

- a) None of our Group Company is listed on any stock exchange nor any of the Group Company has made any public and/or rights issue of securities in the preceding three years.
- b) None of the above-mentioned Group Company is in defaults in meeting any Statutory/bank/institutional dues and no proceedings have been initiated for economic offences against any of the Group Company.
- c) None of the above-mentioned Group Company is a sick company within the meaning of the Sick Industrial Companies (Special Provisions) Act, 1985 or is under winding up/insolvency proceedings.
- d) Our Group Company has not been debarred from accessing the capital market for any reasons by the SEBI or any other authorities.

# **Common pursuits**

Except as disclosed in "Our Business" and "Restated Financial Statements" on pages 139 and 215 respectively as on the date of the Red Herring Prospectus, the group company do not have any common pursuits with our Company.

## Nature and extent of interest of our Group Company

# a) Interest in the promotion of our Company

None of our Group Company has any interest in the promotion of our Company.

# b) Interest in the property acquired or proposed to be acquired by the Company

None of our Group Company is interested, directly or indirectly, in the properties acquired by our Company



in the preceding three years or proposed to be acquired by our Company.

#### c) Interest in transactions for acquisition of land, construction of building, or supply of machinery

None of our Group Company is interested, directly or indirectly, in any transactions for acquisition of land, construction of building, supply of machinery, with our Company.

#### Related business transactions and their significance on the financial performance of our Company

Other than the transactions disclosed in the section "Financial Information –Related Party Transactions" on page 267 there are no related business transactions between the Group Company and our Company.

#### **Business interest of our Group Companies in our Company**

Except as disclosed in the section "Financial Information –Related Party Transactions" on page 267, our Group Company has no business interests in our Company.

#### **Litigations**

Our Group companies do not have any pending litigation which can have a material impact on our company.

#### **Undertaking / Confirmations by our Group Company**

None of our Promoters or Promoter Group or Group Company or person in control of our Company has been

i. Prohibited from accessing or operating in the capital market or restrained from buying, selling or dealing in securities under any order or direction passed by SEBI or any other authority; or

ii. Refused listing of any of the securities issued by such entity by any stock exchange, in India or abroad.

None of our Promoters, person in control of our Company have ever been a Promoter, Director or person in control of any other Company which is debarred from accessing the capital markets under any order or direction passed by the SEBI or any other authority.

Further, neither our Promoters, the relatives of our individual Promoters (as defined under the Companies Act) nor our Group companies/Promoter Group entities have been declared as a willful defaulter or economic offender by the RBI or any other government authority and there are no violations of securities laws committed by them or any entities they are connected with in the past and no proceedings for violation of securities laws are pending against them.

The information as required by the SEBI (ICDR) Regulations with regards to the Group companies, are also available on the website of our company i.e. <u>https://www.ambeylab.com</u>



# **RELATED PARTY TRANSACTION**

For details on related party transaction of our Company, please refer to Annexure IX of Restated Financial Statements beginning on page 267 of this Red Herring Prospectus.



#### **DIVIDEND POLICY**

Under the Companies Act, 2013, an Indian company pays dividends upon recommendation by its Board of Directors and approval by a majority of the shareholders. Accordingly, dividends may be paid out of profits of a company in the year in which the dividend is declared or out of the undistributed profits or reserves of the previous years or out of both. The shareholders of the Company have the right to decrease but not to increase the amount of dividend recommended by the Board of Directors. The dividends may be paid out of profits or reserves of profits of our Company in the year in which the dividend is declared or out of the undistributed profits or reserves of previous fiscal years or out of both. The Articles of Association of our Company also gives the discretion to our Board of Directors to declare and pay interim dividends. All Dividends upon recommendation by our Board of Directors and approved by the shareholders at the General Meeting will be paid to credit of registered shareholders by way of cheque or warrant or in any electronic mode.

Our Company does not have a formal dividend policy. Any dividends to be declared shall be recommended by the Board of Directors depending upon the financial condition, results of operations, capital requirements and surplus, contractual obligations and restrictions, the terms of the credit facilities and other financing arrangements of our Company at the time a dividend is considered, and other relevant factors and approved by the Equity Shareholders at their discretion. Our Company has not declared or paid any dividend during the last three financial years ending on March 2023, 2022 and 2021 and ten-month period ending on January 31, 2024 till the date of this RHP.

Dividends are payable within 30 days of approval by the Equity Shareholders at the annual general meeting of our Company. When dividends are declared, all the Equity Shareholders whose names appear in the register of members of our Company as on the "record date" are entitled to be paid the dividend declared by our Company.

Any Equity Shareholder who ceases to be an Equity Shareholder prior to the record date, or who becomes an Equity Shareholder after the record date, will not be entitled to the dividend declared by our Company. We may/ may not retain all our future earnings, if any, for use in the operations and expansion of our business. Any future determination as to the declaration and payment of dividends will be at the discretion of our Board and will depend on factors that our Board deems relevant, including among other, our results of operations, financial condition, cash requirements, business prospects and any other financing arrangements.



#### **SECTION VI – FINANCIAL INFORMATION**

#### INDEPENDENT AUDITOR'S EXAMINATION REPORT ON RESTATED STANDALONE FINANCIAL INFORMATION OF AMBEY LABORATORIES LIMITED

To, The Board of Directors **Ambey Laboratories Limited** Ground Floor, Property No.555 Tarla Mohalla, Ghitorni, South West Delhi, New Delhi -110030

- 1. We have examined the attached restated standalone financial information of "Ambey Laboratories Limited" (hereinafter referred to as "the Company" or "the Issuer") comprising the restated statement of assets and liabilities as at 31 January 2024, 31 March 2023, 31 March 2022 and 31 March 2021, restated statement of Profit and Loss and restated cash flow statement for the period ended on 31 January 2024 and for the financial year ended on 31 March 2023, 31 March 2022 and 31 March 2021 and the summary statement of significant accounting policies and other explanatory information (collectively referred to as the "restated standalone financial information" or "restated standalone financial statements") annexed to this report and initiated by us for identification purposes. These Restated Standalone Financial Statements have been prepared by the management of the Company and approved by the board of directors at their meeting in connection with the proposed Initial Public Offering on Emerge Platform ("IPO" or "SMEIPO") of NSE Limited ("NSE") of the company.
- 2. These restated summary statements have been prepared in accordance with the requirements of:
  - (i) Section 26 of Part I of Chapter III of Companies Act, 2013 (the "Act") read with Companies (Prospectus and Allotment of Securities) Rules 2014;
  - (ii) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations 2018 ("ICDR Regulations") and related amendments/ clarifications from time to time issued by the Securities and Exchange Board of India ("SEBI");
  - (iii) The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("Guidance Note")
- 3. The Company's Board of Directors is responsible for the preparation of the Restated Standalone Financial Statements for inclusion in the Red Herring Prospectus/Prospectus to be filed with Securities and Exchange Board of India ("SEBI"), SME platform of NSE Limited ("NSE") and Registrar of Companies Delhi in connection with the proposed IPO. The Restated Standalone Financial Statements have been prepared by the management of the Company on the basis of preparation stated in Annexure IV to the Restated Standalone Financial Statements. The responsibility of the board of directors of the Company includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Restated Standalone Financial Statements. The Board of Directors is also responsible for identifying and ensuring that the Company complies with the Act, ICDR Regulations and the Guidance Note.
- 4. We have examined such Restated Standalone Financial Statements taking in to consideration:



- (i) The terms of reference and terms of our engagement agreed upon with you in accordance with our engagement letter dated December 1, 2023, in connection with the proposed SME IPO; and
- (ii) The Guidance Note also requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI;
- (iii) Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Restated Standalone Financial Statements;
- (iv) The requirements of Section 26 of the Act and the ICDR Regulations. Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the ICDR Regulations and the Guidance Note in connection with the IPO.
- 5. The Restated Standalone Financial Statements of the Company have been compiled by the management from:
  - (i) The review for the period ended on 31 January 2024 was conducted by us and the audit for the financial year 31 March 2023 and 31 March 2022 was conducted by K.K. Baranwal & Associates and for the financial year 31 March 2021 was conducted by Sastry K Anandam & Co. LLP, Chartered Accountants Statutory Auditors. There are no material audit qualifications in the audit reports issued by the statutory and tax auditors for the financial year ended on 31 March 2023, 31 March 2022 and 31 March 2021 which would require adjustments in the Restated Standalone Financial Statements of the Company. The financial report included for these years is based solely on the report submitted by them.
  - (ii) We have Re-audited the Financial statements of the company in accordance with applicable standard as required under the SEBI ICDR regulations for the financial year ended on 31 March 2023, 31 March 2022, 31 March 2021 prepared in accordance with the Accounting Standards (Indian GAAP) which have been approved by the Board of Directors.
  - (iii) Based on our examination and according to information and explanations given to us, we are of the opinion that the Restated Standalone Financial Statements:
  - a) Have been prepared after incorporating adjustments for the changes in accounting policies, material errors and regrouping/ reclassifications retrospectively for the period ended on 31 January 2024 and for the financial year ended on 31 March 2023, 31 March 2022 and 31 March 2021.
  - b) Do not require any adjustment for modification as there is no modification in the underlying audit reports;
  - c) There are no extra-ordinary items that need to be disclosed separately in the accounts and requiring adjustments.
  - d) Have been prepared in accordance with the Act, ICDR Regulations and Guidance Note.
  - e) Adequate disclosure has been made in the financial statements as required to be made by the issuer as per schedule III of the Companies Act, 2013.
  - f) The accounting standards prescribed under the Companies act, 2013 have been followed.



- g) The financial statements present a true and fair view of the company's accounts.
- (iv) In accordance with the requirements of the Act including the rules made there under, ICDR Regulations, Guidance Note and engagement letter, we report that:
- a) The "Restated Summary Statement of Assets and Liabilities" as set out in Annexure I to this report, of the Company as at 31 January 2024, 31 March 2023, 31 March 2022 and 31 March 2021 are prepared by the Company and approved by the Board of Directors. These Restated Summary Statement of Assets and Liabilities, have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in Annexure IV & V to this Report.
- b) The **"Restated Summary Statement of Profit and Loss"** as set out in **Annexure II** to this report, of the Company for the period ended on 31 January 2024 and for the financial year ended on 31 March 2023, 31 March 2022 and 31 March 2021 are prepared by the Company and approved by the Board of Directors. These Restated summary Statement of Profit and Loss have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in **Annexure IV & V** to this Report.
- c) The "**Restated Summary Statement of Cash Flow**" as set out in **Annexure III** to this report, of the Company for the period ended on 31 January 2024 and for the financial year ended on 31 March 2023, 31 March 2022 and 31 March 2021 are prepared by the Company and approved by the Board of Directors. These Restated summary Statement of Cash Flow have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in **Annexure IV & V** to this Report.
- (v) We have also examined the following other financial information relating to the Company prepared by the management and as approved by the board of directors of the Company and annexed to this report relating to the Company for the period ended on 31 January 2024 and for the financial year ended on 31 March 2023, 31 March 2022 and 31 March 2021 proposed to be included in the Red Herring Prospectus/Prospectus ("Offer Document").

Annexure No.	Particulars
Ι	<b>Restated Statement of Assets &amp; Liabilities</b>
I.1	Restated Statement of Share Capital
I.2	Restated Statement of Reserves & Surpluses
I.3	Restated Statement of Long-Term Borrowings
I.4	Restated Statement of Deferred Tax Liabilities/Assets
I.5	Restated Statement of Other Non- Current Liabilities
I.6	Restated Statement of Long-Term Provisions
I.7	Restated Statement of Short-Term Borrowings
I.8	Restated Statement of Trade Payable



I.9	Restated Statement of Other Current Liabilities
I.10	Restated Statement of Short-Term Provisions
I.11	Restated Statement of Property, Plant and Equipment
I.12	Restated Statement of Long-Term Loans and Advances
I.13	Restated Statement of Current Investments
I.14	Restated Statement of Inventories
I.15	Restated Statement of Trade Receivable
I.16	Restated Statement of Cash & Cash Equivalent
I.17	Restated Statement of Short-Term Loans and Advances
I.18	Restated Statement of Other Current Assets
II	Restated Statement of Profit & Loss
II.1	Restated Statement of Revenue from operations
II.2	Restated Statement of Other Income
Ш.3	Restated Statement of Cost of Material Consumed
II.4	Restated Statement of Change in Inventories
II.5	Restated Statement of Employees Benefit Expenses
II.6	Restated Statement of Other Expenses
II.7	Restated Statement of Financial Charges
II.8	Restated Statement of Provision for Taxation
Other Annexure	s:
III	Statement of Cash Flow, As Restated
IV	Statement of Significant Accounting Policies
V	Notes to the Re-stated Financial Statements
VI	Statement of Accounting & Other Ratios, As Restated
VII	Statement of Capitalization, As Restated
VIII	Statement of Tax Shelter, As Restated
IX	Statement of Related Parties & Transactions
Х	Statement of Dividends
XI	Changes in the Significant Accounting Policies
XII	Contingent Liabilities

- (vi) We, M/s. Kapish Jain & Associates, Chartered Accountants have been subjected to the peer review process of the Institute of Chartered Accountants of India ("ICAI") and hold a valid peer review certificate issued by the "Peer Review Board" of the ICAI.
- (vii) This report should not in any way be construed as a reissuance or re-dating of any of the previous audit reports issued by any other firm of chartered accountants, nor should this report be construed as a new opinion on any of the financial statements referred to herein.
- (viii) We have no responsibility to update our report for events and circumstances occurring after the date of the report.
- (ix) Our report is intended solely for use of the Board of Directors for inclusion in the Offer Document in connection with the proposed IPO. Our report should not be used, referred to, or distributed



for any other purpose except with our prior consent in writing. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this report is shown or into whose hands it may come without our prior consent in writing.

For **Kapish Jain & Associates**, Chartered Accountants,

Firm Registration No: 022743N

Sd/-

CA Kapish Jain Partner Membership No: 514162 UDIN: 24514162BKBHTP6882

Place: New Delhi Date:19 June 2024



# RESTATED STATEMENT OF ASSETS AND LIABLITIES

		(All a	nmounts in ₹	akh, unless ot	herwise state
		As at	As at	As at	As at
Particulars	Annexure No.	31 January 2024	31 March 2023	31 March 2022	31 March 2021
Equity & Liabilities					
1. Shareholders Fund					
a) Share Capital	I.1	1,868.88	1,774.94	1,774.94	489.35
b) Reserves and Surplus	I.2	1,562.46	588.66	131.73	(1,275.74)
Total Shareholder's Fund		3,431.34	2,363.60	1,906.67	(786.39)
2. Non-Current Liabilities					
a) Long Term Borrowings	I.3	1,394.31	1,273.35	1,430.55	2,959.74
b) Deferred Tax Liability	I.4	-	-	-	-
c) Other Non-Current Liabilities	I.5	46.93	46.93	46.93	48.97
c) Long Term Provisions	I.6	53.66	50.47	50.60	47.11
Total Non-Current Liabilities		1,494.90	1,370.75	1,528.08	3,055.82
3. Current Liabilities					
a) Short Term Borrowings	I.7	611.13	91.87	374.31	333.24
b) Trade Payables	I.8	2,606.26	1,623.04	1,487.48	1,619.44
c) Other Current Liabilities	I.9	195.01	98.16	110.44	135.44
d) Short Term Provisions	I.10	282.20	214.43	185.96	104.25
Total Current Liabilities		3,694.60	2,027.50	2,158.19	2,192.37
Total Equity & Liability		8,620.84	5,761.85	5,592.94	4,461.80
4. Non-Current Assets					
a) Property, Plant and Equipment and Intangible Assets	I.11				
- Property, Plant and Equipment		2,170.58	2,421.84	2,411.08	1,457.38
- Intangible Assets		75.88	99.88	97.73	127.47
- Work-In-Progress		133.58	-	-	95.12
Total Fixed Assets		2,380.04	2,521.72	2,508.81	1,679.97
b) Non-Current Investments		-	-	-	-
c) Deferred Tax Assets (Net)	I.4	196.77	432.01	596.99	722.59
d) Long Term Loans and Advances	I.12	64.71	55.83	55.12	56.15

# Annexure I (All amounts in ₹ lakh, unless otherwise stated)



e) Other Non- current Assets		-	-	-	-
Total Non-Current Assets		2,641.52	3,009.56	3,160.92	2,458.71
5. Current assets					
a) Current Investments	I.13	78.12	60.44	-	-
b) Inventories	I.14	2,210.57	1,712.03	1,075.09	873.23
c) Trade Receivables	I.15	2,844.50	356.51	852.44	696.68
d) Cash and Cash Equivalents balances	I.16	23.22	41.09	28.90	51.10
c) Short Term Loans and advances	I.17	329.23	284.44	275.02	237.08
d) Other Current Assets	I.18	493.68	297.78	200.57	145.00
Total Current Assets		5,979.32	2,752.29	2,432.02	2,003.09
Total Assets		8,620.84	5,761.85	5,592.94	4,461.80

**Note**: The above statement should be read with the Significant Accounting Policies and Notes on Financial Statements Appearing in Annexure IV & V respectively.

For KAPISH JAIN & ASSOCIATES Chartered Accountants Firm Reg. No. 022743N

Sd/-CA KAPISH JAIN Partner Membership No. 514162 Sd/-Sarina Gupta Director DIN: 087087098 Sd/-Rishita Gupta Director DIN: 07932723

Place:	New Delhi
Date:	19.06.2024

Sd/-Sd/-Rimple SarinSarvar AlamCompany SecretaryChief Financial OfficerM. No. A66345PAN: BGOPA2094P

For and on behalf of the Board of

**AMBEY LABORATORIES LIMITED** 



# **RESTATED STATEMENT OF PROFIT & LOSS ACCOUNT**

ANNEXURE - II (All amounts in ₹ lakh, unless otherwise stated)						
Particulars	Annexure	For the period ended	For the year ended 31 March	For the year ended 31 March	For the year ended 31 March	
	No.	31 January, 2024	31 March 2023	31 March 2022	31 March 2021	
Income						
I Revenue from Operations	II.1	10,031.76	10,482.12	8,460.07	8,173.94	
II Other Income	II.2	11.93	261.35	51.12	67.60	
III Total Income		10,043.68	10,743.47	8,511.19	8,241.54	
IV Expenditure						
(a) Cost of Material Consumed	II.3	8,871.50	9,294.15	6,991.03	6,447.80	
(b) Change in Inventories	II.4	(518.83)	(302.97)	(101.34)	187.55	
(c) Employee Benefit Expenses	II.5	170.27	241.50	195.03	191.02	
(d) Other Expenses	II.6	241.39	408.06	341.26	374.57	
V Total Expenses		8,764.33	9,640.74	7,425.98	7,200.94	
VI. Profit Before Interest, Depreciation and Tax		1,279.36	1,102.73	1,085.21	1,040.60	
VII. Depreciation and amortization expense	I.11	283.29	296.26	297.03	322.22	
VIII Profit Before Interest and Tax (VI-VII)		996.07	806.47	788.18	718.38	
IX Financial Charges	II.7	158.10	183.73	305.11	409.53	
X Profit Before Exceptional and Extraordinary Items and Taxes (VIII-IX)		837.97	622.74	483.07	308.85	
XI Exceptional Items - Prior period items		_	0.83	-	-	
XII Profit Before Extraordinary Items and Taxes (X-XI)		837.97	621.91	483.07	308.85	



XIII Extraordinary Items	-	-	-	-
XIV Profit Before Tax (XII- XIII)	837.97	621.91	483.07	308.85
XV Tax Expenses				
Current tax	139.87	103.81	80.63	51.55
Current tax for earlier year II.	8 -	-	-	-
Deferred tax charge(benefit)	235.24	164.98	125.60	(724.83)
MAT credit entitlement	(139.87)	(103.81)	(80.63)	(51.55)
Total tax Expenses	235.24	164.98	125.60	(724.83)
Net Profit/(Loss) for the Year (XIV-XV)	602.73	456.93	357.47	1,033.67
Basic and Diluted Equity Per Share	3.33	2.57	7.08	21.12

**Note**: The above statement should be read with the Significant Accounting Policies and Notes on Financial Statements Appearing in Annexure IV & V respectively.

For KAPISH JAIN & ASSOCIATES Chartered Accountants Firm Reg. No. 022743N For and on behalf of the Board of AMBEY LABORATORIES LIMITED

Sd/-CA KAPISH JAIN Partner Membership No. 514162 Sd/-Sarina Gupta Director DIN: 087087098 Sd/-Rishita Gupta Director DIN: 07932723

Place: Delhi Date: 19.06.2024 Sd/-Rimple Sarin Company Secretary Chi M. No. A66345 F

Sd/-Sarvar Alam Chief Financial Officer PAN: BGOPA2094P



# **RESTATED CASH FLOW STATEMENT**

# ANNEXURE – III (All amounts in lakh, unless stated otherwise)

(All amounts in lakn, unless stated ot)				
PARTICULARS	31 January, 2024	31 March 2023	31 March 2022	31 March 2021
A. CASH FLOW FROM OPERATING ACTIVITIES				
Profit Before Tax as per Profit & Loss A/c	837.97	621.91	483.07	308.85
Adjusted for:				
a. Depreciation	283.29	296.26	297.03	322.22
b. Interest Expenses & Finance Cost	158.10	183.73	305.11	409.53
c. Unrealized foreign currency (gain)/loss	(9.26)	-	(3.74)	(3.70)
d. Interest Income	(0.06)	(0.62)	(0.58)	(4.03)
Operating profit before working capital changes	1,270.04	1,101.28	1,080.89	1,032.88
Adjusted for:				
a. Decrease /(Increase) in Inventories	(498.54)	(636.94)	(201.86)	505.78
b. Decrease / (Increase) in Trade Receivable	(2,478.73)	495.93	(152.01)	(198.79)
c. Decrease / (Increase) in Long Term Loans and Advances	(8.88)	(0.71)	1.03	78.65
d. Decrease / (Increase) in Short Term Loans and Advances	(44.77)	(9.44)	(37.92)	10.84
e. Decrease / (Increase) in Other Assets	(195.90)	(97.21)	(55.56)	(126.05)
f. Increase / (Decrease) in Trade Payables	983.22	135.56	(131.96)	(296.16)
g. Increase / (Decrease) in Long Term Provisions	3.19	(0.13)	3.50	(1.98)
h. Increase / (Decrease) in Other Liabilities	97.72	(10.92)	(21.94)	(783.91)
i. Increase / (Decrease) current asset current investment	(17.68)	(60.44)	-	-
Cash generated from operations				
Net Income Tax (Paid)/Refund	66.88	27.14	76.57	53.06
Net Cash Generated/(Used) From Operating Activities (A)	(823.46)	944.11	560.73	274.31
B. CASH FLOW FROM INVESTING ACTIVITES				
a. (Purchase) Sale of Fixed Assets	(141.61)	(309.17)	(75.88)	(120.73)
b. Interest & Other Income	0.06	0.62	0.58	4.03



Net Cash Generated/(Used) From Investing Activities (B)	(141.55)	(308.55)	(75.30)	(116.71)
C. CASH FLOW FROM FINANCING ACTIVITES				
a. Interest & Finance Cost	(158.10)	(183.73)	(305.11)	(409.53)
b. Proceeds from issues of equity shares	465.00	-	-	-
c. (Repayments) / proceeds of long-term borrowings	120.96	(157.20)	(243.60)	(72.73)
d. (Repayments) / proceeds of short-term borrowings	519.26	(282.44)	41.07	333.24
Net Cash Generated/(Used) From Financing Activities (C)	947.13	(623.37)	(507.64)	(149.02)
Net Increase / (Decrease) in cash and cash equivalents	(17.87)	12.19	(22.20)	8.58
Cash and cash equivalents at the beginning of the year	41.09	28.90	51.10	42.52
Cash and cash equivalents at the end of the year	23.22	41.09	28.90	51.10
Notes:				
	1 1 .1	UT 1	100	• •

1. The above Cash Flow Statement has been prepared under the "Indirect Method" as set out in Accounting Standard -3 'Cash Flow Statement Previous year's figures have been regrouped / rearranged / recasted wherever necessary to make them comparable with those of current year.

2. The above statement should be read with the Significant Accounting Policies and Notes on Financial Statements Appearing in Annexure IV & V respectively.

For KAPISH JAIN & ASSOCIATES Chartered Accountants Firm Reg. No. 022743N

Sd/-CA KAPISH JAIN Partner Membership No. 514162

Place: Delhi Date: 19.06.2024 Sd/-Sarina Gupta Director DIN: 087087098 Sd/-Rishita Gupta Director DIN: 07932723

Sd/-Sd/-Rimple SarinSarvar AlamCompany SecretaryChief Financial OfficerM. No. A66345PAN: BGOPA2094P

For and on behalf of the Board of

**AMBEY LABORATORIES LIMITED** 



#### NOTES TO RESTATED FINANCIAL INFORMATION

### ANNEXURE IV

# SIGNIFICANT ACCOUNTING POLICY AND NOTES TO THE RESTATED FINANCIAL STATEMENTS

#### 1. Background

Ambey Laboratories Limited ('the Company') is a Company limited by shares domiciled in India, with its registered office situated at GROUND FLOOR, PROPERTY NO. 555 TARLA MOHALLA, GHITORNI, NEW DELHI - 110030. The Company has been incorporated under Companies Act, 1956 (substituted by Companies Act, 2013) on 20 March 1985 (CIN U74899DL1985PLC020490). The Company primarily engaged in the business of manufacturing and distribution of agro and home hygiene products.

#### 2. Summary of significant accounting policies

#### i) Basis of Preparation

The Restated Summary Statement of the Assets and Liabilities of the Company as at 31st January, 2024, 31st March 2023, 31st March 2022 and 31st March 2021, the Restated Summary Statement of Profit and Loss and the Restated Summary Statement of Cash Flow thereof (collectively referred to as 'Restated Summary Statements') have been compiled by the management of the Company and have been prepared specifically for the purpose of inclusion in the offer document to be filed by the Company with the Securities and Exchange Board of India ('SEBI') in connection with the proposed Initial Public Offering (hereinafter referred to as 'IPO').

These financial statements have been prepared to comply with the Generally Accepted Accounting Principles in India (Indian GAAP), including the Accounting Standards notified under Section 133 of the Companies Act, 2013 read with rule 7 of the companies (Accounts) rules 2015. The financial statements are prepared on accrual basis under the historical cost convention. The financial statements are presented in Indian rupees.

#### ii) Use of estimates

The preparation of financial statements requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and disclosure of contingent liabilities, at the end of the reporting period. Although, these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

#### iii) Property, Plant and Equipment

#### **Tangible assets**

Tangible assets are stated at cost, less accumulated depreciation and impairment losses, if any. Cost comprises the purchase price, borrowing costs, if capitalization criteria are met and any cost attributable to bringing the assets to its working condition for its intended use which includes taxes,



freight, and installation and allocated incidental expenditure during acquisition and exclusive of Input tax credit (IGST/CGST and SGST) or other tax credit available to the Company.

When parts of an item of tangible assets have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Subsequent expenditure relating to tangible assets is capitalized only if such expenditure results in an increase in the future benefits from such asset beyond its previously assessed standard of performance.

#### **Intangible assets**

Acquired intangible assets are stated at acquisition cost, net of accumulated amortization and accumulated impairment losses, if any. Intangible assets are amortised on a straight-line basis over their estimated useful lives. A rebuttable presumption that the useful life of an intangible asset will not exceed ten years from the date when the asset is available for use is considered by the management. The amortisation period and the amortisation method are reviewed at least at each financial year end. If the expected useful life of the asset is significantly different from previous estimates, the amortisation period is changed accordingly.

#### iv) Depreciation on property, plant and equipment

Based on management's evaluation, useful life prescribed in Schedule II of the Companies Act, 2013 represent actual useful life of property, plant and equipment. The Company uses written down value method and has used following useful lives to provide depreciation of different class of its property, plant and equipment.

Particulars	Useful life in years
Building	30
Plant and machinery (Vessel/ Storage tank)	20
Plant and machinery	15
Furniture and fixture	10
Electrical Installation and Equipment	10
Laboratory Equipment	10
Office Equipments	5
Vehicles	8
Computer	3
Computer software	10

The Company has adopted Schedule II to the Companies Act, 2013 which requires identification and determination of separate useful life for each major component of the property, plant and equipment, if they have useful life that is materially different from that of the remaining asset. (Component Accounting).



Depreciation on addition to tangible assets is provided on pro-rata basis from the date the assets are ready for intended use. Depreciation on sale/discard from tangible assets is provided for upto the date of sale, deduction or discard of tangible assets as the case may be.

#### v) Impairment of Assets

The carrying amounts of assets are reviewed at each balance sheet date if there is any indication of impairment based on internal/external factors. An impairment loss is recognised wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the assets' net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value at the weighted average cost of capital.

After impairment, depreciation/amortization is provided on the revised carrying amount of the asset over its remaining useful life.

#### vi) Foreign currency translation

#### **Initial recognition:**

Foreign currency transactions are recorded in the reporting currency by applying the exchange rate between the reporting currency and the foreign currency at the date of the transaction.

#### **Conversion:**

Foreign currency monetary items are reported using the closing rate. Non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction; non-monetary items which are carried at fair value or other similar valuation denominated in a foreign currency are reported using the exchange rates that existed when such values were determined.

#### **Exchange differences:**

Exchange differences arising on the settlement of monetary items or on reporting the Company's monetary items at rates different from those at which they were initially recorded during the year, or reported in previous financial statements, are recognised as income or as expenses in the year in which they occur.

#### vii) Revenue recognition

Revenue is recognised to the extent, that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

#### **Revenue from sale of goods**

Revenue from sale of goods is recognised when the significant risks and rewards of ownership of the goods are transferred to the buyer.

#### **Interest income**

Interest income is recognised on a time proportion basis taking into account the amount outstanding and applicable interest rate.



#### **Dividend income**

Dividend income on shares of corporate bodies and units of mutual funds is accounted on accrual basis when the Company's right to receive dividend is established.

#### **Revenue from sale of services**

Revenue from sale of services is accounted based on stage of completion of assignments, when there is reasonable certainty of its ultimate realisation.

#### viii) Investment

#### **Non-Current Investment**

Non-current investments are investments intended to be held for a period of more than a year. Noncurrent investments are carried individually at cost less provision for diminution, other than temporary, in the value of such investments.

#### **Current Investment**

Current investments are investments intended to be held for a period of less than a year. Current investments are stated at the lower of cost and market value, determined on an individual investment basis.

#### ix) Cash and cash equivalents

Cash and cash equivalents include cash in hand, demand deposits with banks. Bank overdrafts are shown within borrowings in current liabilities in balance sheet.

#### x) Employees Benefit

Employee benefits in the form of Provident Fund and Employee State Insurance Scheme are defined contribution plans and the contributions are charged to the Statement of Profit and Loss of the year when the contributions to the respective funds are due. There are no other obligations other than the contribution payable to the respective funds.

Short-term employee benefits: All employee benefits payable wholly within twelve months of rendering the service are classified as short-term employee benefits and are recognised in the Statement of Profit and Loss in the period in which the employee renders the related service.

Gratuity is a post-employment benefit and is in the nature of a defined benefit plan. The liability recognised in the balance sheet in respect of gratuity is the present value of the defined benefit obligation at the balance sheet date. The defined benefit obligation is calculated at the balance sheet date by an independent actuary using the projected unit credit method. Actuarial gains and losses arising from past experience and changes in actuarial assumptions are charged to the Statement of Profit and Loss in the year in which such gains or losses are determined.

#### xi) Inventories

Inventories are valued at lower of cost and net realizable value. Cost is determined using the first-in, first-out (FIFO) method. The cost of finished goods and work in progress comprises raw materials, direct labour, other direct cost and related overheads.

Provision of obsolescence on inventories is considered on the basis of management's estimate based on demand and market of the inventories.



#### xii) Income taxes

Tax expense for the period comprises of current tax, deferred tax and Minimum alternate tax credit considered in determining the net profit or loss for the year.

#### **Current tax**

Provision for current tax is recognized on the basis of estimated taxable income for the current accounting year in accordance with the Income-tax Act, 1961.

#### **Deferred** tax

The deferred tax for timing differences between the book and tax profits for the year is accounted for, using the tax rates and laws that have been substantively enacted as of the reporting date.

Deferred tax charge or credit reflects the tax effects of timing differences between accounting income and taxable income for the period. The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognised using the tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognised only to the extent there is reasonable certainty that the assets can be realised in future; however, where there is unabsorbed depreciation or carry forward of losses, deferred tax assets are recognised only if there is a virtual certainty of realisation of such assets. Deferred tax assets are reviewed at each balance sheet date and are written-down or written up to reflect the amount that is reasonably/virtually certain (as the case may be) to be realised.

At each reporting date, the Company reassesses the unrecognized deferred tax assets, if any.

#### Minimum alternate tax

Minimum alternate tax (MAT) paid in a year is charged to the Statement of Profit and Loss as current tax. The Company recognizes MAT credit available as an asset only to the extent that there is convincing evidence that the Company will pay normal income tax during the specified period, i.e., the period for which MAT credit is allowed to be carried forward. In the year in which the Company recognizes MAT credit as an asset in accordance with the Guidance Note on Accounting for Credit Available in respect of Minimum Alternative Tax under the Income-tax Act, 1961, the said asset is created by way of credit to the Statement of Profit and Loss and shown as "MAT Credit Entitlement." The Company reviews the "MAT credit entitlement" asset at each reporting date and writes down the asset to the extent the Company does not have convincing evidence that it will pay normal tax during the specified period.

#### xiii) Leases

#### **Operating leases - As a lessee**

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to Statement of Profit and Loss on a straight-line basis over the period of lease.



#### xiv) Provisions, Contingent Liability and Contingent Asset

#### Provisions

The Company creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of obligation.

#### **Contingent liabilities**

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that probably will not require an outflow of resources or where a reliable estimate of the obligation cannot be made.

#### **Contingent assets**

Contingent assets are neither recorded nor disclosed in the financial statements.

#### xv) Earnings Per Share

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period. The weighted average numbers of equity shares are adjusted for events such as bonus issue, bonus element in the rights issue, share split and reverse share split (consolidation of shares) that have changed the number of equity shares outstanding, without corresponding change in resources.

For the purpose of calculating diluted earnings per share, the net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

nnexure I.1: Restated Stateme	· · · · · · · · · · · · · · · · · · ·	(Amount in Lakh)		
Particulars	As at 31st January, 2024	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
<u>Authorised Share Capital</u>				
No. of equity share of Rs. 10/- each	2,50,00,000	20,00,000	20,00,000	7,00,000.00
Authorised Share Capital	2,500.00	2,000.00	2,000.00	700.00
Issued, Subscribed & Fully Paid-up				
No. of equity share of Rs. 10/- each for the period ended 31st Oct 23 and Rs. 100/- for the year ended March 2023, 2022 & 2021	1,86,88,819	17,74,942	17,74,942	4,89,350
Issued, Subscribed & Fully Paid-up	1,868.88	1,774.94	1,774.94	489.35



Note: The Company has one class of equity shares having par value of  $\gtrless$  10 per share. Each holder of equity shares is entitled to one vote per share. All shareholders are equally entitled to dividend. In the event of liquidation, the equity shareholders are entitled to receive remaining assets of the Company (after distribution of all preferential amounts, if any) in the proportion of equity shares held by the shareholders.

(No. of Equity Shares)

Reconciliation of No. of Shares Outstanding at the end of the year

		<b>A</b> (				
Particulars	As at 31st Jan, 2024	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021		
Shares outstanding at the	1,77,49,420	17,74,942	4,89,350	4,89,350		
beginning of the Period/year						
Shares issued during the Period/	9,39,399	-	12,85,592	-		
year						
Bonus Issued during the Period/	-	-	-	-		
year						
Share outstanding at the end of the Period/ year	1,86,88,819	17,74,942	17,74,942	4,89,350		
Details of Shareholders holding	g more than 5% o	f the aggregate sh	ares in the comp	any		
Name of shareholders	As at	As at	As at	As at		
	31st Jan, 2024	March 31,2023	March 31, 2022	March 31, 2021		
Anil Gupta						
No. of Shares	-	1,57,717	7,79,310	2,19,295		
% of holding	-	8.89%	43.91%	45%		
Archit Gupta						
No. of Shares	-	6,07,682	2,79,152	1,14,630		
% of holding	-	34.24%	15.73%	23%		
Arpit Gupta						
No. of Shares	-	6,18,116	2,89,588	1,14,630		
% of holding	-	34.82%	16.32%	23%		
Achla Gupta						
No. of Shares	-	1,72,169	2,25,634	-		
% of holding	-	9.70%	12.71%	-		
Anil Gupta HUF						
No. of Shares	-	1,19,754	1,19,754	-		
% of holding	-	6.75%	6.75%	-		
		1				
Sarina Gupta						
Sarina Gupta No. of Shares	1,73,99,180	-	_	-		



			As at 31st Jan, 2024
Name of the Promoters/Shareholders	No. of Shares Held	% of Holding	% Change during the year
Sarina Gupta	1,73,99,180	93.10%	100%
Rishita Gupta	3,50,240	1.87%	100%
			As at 31st March, 2023
Name of the Promoters/Shareholders	No. of Shares Held	% of Holding	% Change during the year
Anil Gupta	1,57,717	8.89%	0.35
Archit Gupta	6,07,682	34.24%	0.19
Arpit Gupta	2,89,588	34.82%	0.19
N	No Change	0/	As at 31st March, 2022
Name of the Promoters/Shareholders	No. of Shares Held	% of Holding	% Change during the year
Anil Gupta	7,79,310	43.91%	0.01
Archit Gupta	2,79,152	15.73%	0.08
Arpit Gupta	2,89,588	16.32%	0.07
			As at 31st March, 2021
Name of the	No. of Shares	% of Holding	% Change during the
Promoters/Shareholders	Held		year
Anil Gupta	2,19,295	44.81%	-
Archit Gupta	1,14,630	23.42%	-
Arpit Gupta	1,14,630	23.42%	_

Annexure – I.2 Restated Statement		(Amount in Lakh)		
Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
Statement of Profit & Loss				
Opening balance	(461.34)	(918.27)	(1,275.74)	(2,260.32)
Add: Profit for the Period/ year	602.73	456.93	357.47	1,033.67
Add: Revaluation of Land	-	-	-	-
Total	141.39	(461.34)	(918.27)	(1,226.64)
Less: Utilised for Bonus Issue	-	-	-	-
Less: Other adjustment	-	-	-	(49.09)
<b>Balance as at the end of the</b> Period/ year	141.39	(461.34)	(918.27)	(1,275.74)
Security Premium Reserve	371.06	-	-	-
Revaluation Reserves	1,050.00	1,050.00	1,050.00	-
Other Reserves, If Any (Please Specify)	-	-	-	-



Total Reserve & Surplus 1,562.46	588.66	121 72	$(1 \ 275 \ 74)$
Total Reserve & Surplus1,562.46	500.00	131./3	(1,275.74)

Annexure – I.3 Restated Statement of Long-Term Borrowings (Amount in Lakh						
Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021		
Secured Loans						
From Banks						
- Bank/Financial Institution	1,065.63	1,104.17	1,089.77	1,413.48		
- Vehicle Loan	-	-	-	0.41		
- Non-Convertible Debentures	229.17					
Unsecured Loans						
From Banks / Financial						
Institutions						
- Bank/ Financial Institution	-	40.61	107.04	154.39		
From others						
- Loans from Directors and relatives	8.02	37.07	142.24	1,299.97		
- Other long-term Loan from corporates	91.50	91.50	91.50	91.50		
Total	1,394.31	1,273.35	1,430.55	2,959.74		

# Restated Statement of Principal terms of Secured Loans and Assets charged as Security

(Amount in Lakh)

Name of Lender	Purpose	Rate of Interest	Repayment Schedule	Security	Outstanding amount as at 31st Jan, 2024	Outstanding amount as at 31 Mar 2023
Secured Loans						
-Aditya Birla Finance Ltd	Towards takeover of existing facilities from ACRE	11.50%*	169 Months (From the date of disbursement)	First charge on property (Plot no. SPI-5, RIICO Industrial Area, Sotanala, Rajasthan. Exclusive charge on Plant and machinery of the company.	1,065.63	1,104.17
-Vehicle Loan					-	-



Non- Convertible Debentures						
-REVX Capital Trust	General corporate purpose	15.50%	24 Months (From the date of disbursement)	Exclusive first charge on the intangible assets of the company both present and future	114.58	-
-NP1 Capital Trust	General corporate purpose	15.50%	24 Months (From the date of disbursement)	Exclusive first charge on the intangible assets of the company both present and future	114.58	-
Unsecured Loans						
- Loans from Directors					8.02	37.07
- Bank/ Financial Institution	Working Capital	18.00%	48 Months with Moratorium of 3 months	-	-	40.61
- Other long-term Loan					91.50	91.50

\* Rate of interest revised w.e.f. 14-07-2023, earlier it was 12% repayable in 144 months.



# Restated Statement of Principal terms of Secured Loans and Assets charged as Security

(Amount in Lakh)

Name of Lender	Purpose	Rate of Interest	Repayment Schedule	Security	Outstandin g amount as at 31st Mar 2022	Outstanding amount as at 31 Mar 2021
Secured Loans						
- Asset Care & Reconstruction Enterprise Limited	Repayment of Previous Loan	21%	60	Pari pasu charges on current assets, Factory Land and Building (SPI-5, Sotanala Ind. Area), Property situated at G-2, 34/1, Vikas apartment, Delhi of the company. Exclusive charges on movable assets of the company.	1,089.77	1,413.48
- Vehicle Loan	Vehicle purchase	10.41%		Hypothecated by Vehicle	-	0.41
Unsecured Loans						
- Loans from Directors					142.24	1,299.97
- Bank/ Financial Institution	Working Capital	18%	48 Months with Moratoriu m of 3 months	-	107.04	154.39
- Other long- term Loan					91.50	91.50



Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
Deferred Tax Assets/Liabilities Provision				
WDV As Per Companies Act 2013	1,146.97	1,422.22	1,409.32	1,535.35
WDV As Per Income tax Act	1,398.75	1,636.90	1,561.05	1,619.69
Difference in WDV	(251.79)	(214.67)	(151.73)	(84.34)
Provision for employee benefits (Gratuity & Leave encashment)	(68.22)	(64.13)	(62.93)	(54.30)
Unabsorbed Depreciation and losses	(436.79)	(1,382.78)	(2,081.45)	(2,640.54)
(DTA)/DTL	(196.77)	(432.01)	(596.99)	(722.59)
Deferred Tax Assets Provision				
Opening Balance of (DTA)/DTL	(432.01)	(596.99)	(722.59)	2.24
Add: Provision for the year	235.24	164.98	125.60	(724.83)
Closing Balance of (DTA)/DTL	(196.77)	(432.01)	(596.99)	(722.59)

# Annexure– I.4 Restated Statement of Deferred Tax Liabilities/Assets

(Amount in Lakh)

# Annexure – I.5 Restated Statement of Other Non-Current Liabilities (Amount in Lakh)

Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
Other Payable	46.93	46.93	46.93	48.97
Total	46.93	46.93	46.93	48.97

Annexure –I.6 Restated Stat		(Amount in Lakh		
Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
Provision for Gratuity	49.93	47.76	47.64	43.81
Provision for Leave Encashment	3.74	2.72	2.96	3.30
Total	53.66	50.47	50.60	47.11

# **Annexure – I.7 Restated Statement of Short-Term Borrowings**

(Amount in Lakh)

Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
Secured Loans				
(a) From Bank				



Total	611.13	91.87	374.31	333.24
Loans from Related Parties	-	-	-	-
Current Maturities of long- term borrowings	51.46	60.50	50.60	113.32
Unsecured Loans				
Total	559.67	31.37	323.71	219.93
Drop-line Overdraft (DLOD)	267.68	-	-	-
term borrowings				
Current Maturities of long-	291.99	31.37	323.71	219.93

# **Restated Statement of Terms and Conditions of Short-Term Borrowing:**

	Г <u> </u>		-			ount in Lakh)
Name of Lender	Purpos e	Rate of Interest	Repayment Schedule	Security	Outstandin g amount as at 31st Jan, 2024	Outstandin g amount as at 31 Mar 2023
Secured Loans						
-Aditya Birla Finance Ltd	Toward s takeover of existing facilities from ACRE	11.50% *	169 Months (From the date of disbursement )	First charge on property (Plot no. SPI- 5, RIICO Industrial Area, Sotanala, Rajasthan. Exclusive charge on Plant and machinery of the company.	42.00	31.37
- Aditya Birla Finance Ltd{ Drop- line Overdraft (DLOD)}	Workin g Capital	11.5%	-	First charge on current assets & property (Plot no. SPI-5, RIICO Industrial Area, Sotanala, Rajasthan. Exclusive charge on Plant and machinery of the company.	267.68	-
Non- Convertible Debentures						
-REVX Capital Trust	General corporate purpose	15.50%	24 Months (From the date of disbursement)	Exclusive first charge on the intangible assets of the company both present and future	125.00	



-NP1 Capital Trust	General corporate purpose	15.50%		Exclusive first charge on the intangible assets of the company both present and future	125.00	
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\* Rate of interest revised w.e.f. 14-07-2023, earlier it was 12% repayable in 144 months

Name of Lender	Purpose	Rate of Interest	Repayment Schedule	Security	Outstanding amount as at 31st Mar 2022	Outstanding amount as at 31 Mar 2021
Secured Loans						
- Asset Care & Reconstructi on Enterprise Limited	Repayment of Previous Loan	21%	60	Pari pasu charges on current assets, Factory Land and Building (SPI-5, Sotanala Ind. Area), Property situated at G-2, 34/1, Vikas apartment, Delhi of the company. Exclusive charges on movable assets of the company.	323.71	219.93

Annexure – I.8 Restated Sta	(Amount in Lakh)			
Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
Trade Payables				
- MSME*	12.83	-	-	-
- Others	2,593.43	1,623.04	1,487.48	1,619.44
- Disputed dues - MSME*	-	-	-	-
- Disputed dues – Others	-	-	-	-
Total	2,606.26	1,623.04	1,487.48	1,619.44

\*MSME as per the Micro, Small and Medium Enterprises Development Act, 2006.



# Ageing Analysis of Trade Payable

# (Amount in Lakhs)

Outstanding for following periods from due date of payment								
	As at 31st Jan, 2024							
Particulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total			
- MSME*	12.83	-	-	-	12.83			
- Others	2,425.57	157.37	10.48	-	2,593.42			
- Disputed dues - MSME*	-	-	-	-	-			
- Disputed dues – Others	-	-	-	-	_			

# Ageing Analysis of Trade Payable

# (Amount in Lakhs)

Outstanding for following periods from due date of payment								
	As at 31st March, 2023							
ParticularsLess than 1 year1-2 years2-3 yearsMore than 3 yearsTotal								
- MSME*	-	-	-	-	-			
- Others	1,483.28	139.76	-	-	1,623.04			
- Disputed dues - MSME*	-	-	-	-	-			
- Disputed dues – Others	-	-	-	-	_			

# Ageing Analysis of Trade Payable

#### (Amount in Lakhs)

Outstanding for following periods from due date of payment							
As at 31st March, 2022							
Particulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total		
- MSME*	-	-	-	-	-		
- Others	1,277.89	10.57	120.70	78.32	1,487.48		
- Disputed dues - MSME*	-	-	-	-	-		
- Disputed dues – Others	-	-	-	-	-		

# Ageing Analysis of Trade Payable

# (Amount in Lakhs)

Outstanding for following periods from due date of payment						
As at 31st March, 2021						
Particulars	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total	



- MSME*	-	-	-	-	-
- Others	1,619.44	-	-	-	1,619.44
- Disputed dues - MSME*	-	-	-	-	-
- Disputed dues – Others	-	-	-	-	-

#### Annexure – I.9 Restated Statement of Other Current Liabilities

(Amount in Lakhs)

Particulars	As at January31 <sup>st</sup> , 2024	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
Statutory Dues Payable	108.23	51.71	58.55	35.22
EPF & ESIC Payable	19.75	2.39	2.33	2.11
Advances from Customer	20.89	9.85	9.61	10.09
Salary Payables	41.77	31.64	38.32	84.80
Other expenses payable	4.28	2.57	1.63	1.72
Book Overdraft	-	-	-	1.51
Other Current Liabilities	-	-	-	-
Total	195.01	98.16	110.44	135.44

#### Annexure – I.10 Restated Statement of Short-Term Provision (Amount in Lakhs)

Particulars	As at Jan 31st, 2024	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
Provision for Income Tax Current for the Period/ Year	267.65	200.77	173.63	97.06
Provision for Gratuity	13.29	12.45	10.92	6.08
Provision for Leave Encashment	1.27	1.20	1.40	1.11
Total	282.20	214.43	185.96	104.25

# Annexure – I.11 Restated Statement of Fixed Assets

(Amount in Lakhs)

Particulars	As at Jan 31 <sup>st</sup> , 2024	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
(A) Tangible Assets				
Furniture & Fittings				
Gross Block - Opening Balance	21.41	21.33	21.33	16.09
Addition/Sale during the Period/ year	1.41	0.08	-	5.24
Gross Block - Closing Balance	22.82	21.41	21.33	21.33



Accumulated Depreciation - Opening Balance	17.85	16.89	15.32	14.49
Depreciation during the Period/ year	0.81	0.96	1.57	0.84
Accumulated Depreciation - Closing	18.66	17.85	16.89	15.32
Balance Net Block	4.16	3.56	4.44	6.01
Computers & Other Accessories				
Gross Block - Opening Balance	19.81	18.96	18.43	17.26
Addition/Sale during the Period/ year	0.36	0.85	0.53	1.17
Gross Block - Closing Balance	20.17	19.81	18.96	18.43
Accumulated Depreciation - Opening Balance	18.66	17.80	16.93	16.42
Depreciation during the Period/ year	0.37	0.86	0.87	0.51
Accumulated Depreciation - Closing Balance	19.02	18.66	17.80	16.93
Net Block	1.15	1.15	1.16	1.50
Land				
Gross Block - Opening Balance	1,099.50	1,099.50	49.50	49.50
Addition/Sale during the Period/ year	-	-	1,050.00	-
Gross Block - Closing Balance	1,099.50	1,099.50	1,099.50	49.50
Accumulated Depreciation - Opening Balance	-	-	-	-
Depreciation during the Period/ year	-	-	-	-
Accumulated Depreciation - Closing Balance	-	-	-	-
Net Block	1,099.50	1,099.50	1,099.50	49.50
Building	704.70	770.00	700.00	700.04
Gross Block - Opening Balance	794.79	779.20	733.62	708.94



Addition/Sale during the Period/ year	1.49	15.59	45.58	24.67
Gross Block - Closing Balance	796.28	794.79	779.20	733.62
Accumulated Depreciation - Opening Balance	499.85	471.22	441.51	414.84
Depreciation during the Period/ year	22.33	28.63	29.71	26.67
Accumulated Depreciation - Closing Balance	522.18	499.85	471.22	441.51
Net Block	274.09	294.94	307.98	292.11
Office Equipments				
Gross Block - Opening Balance	32.51	30.79	29.36	26.49
Addition/Sale during the Period/ year	2.20	1.72	1.43	2.86
Gross Block - Closing Balance	34.70	32.51	30.79	29.36
Accumulated Depreciation - Opening Balance	28.51	26.56	24.76	23.59
Depreciation during the Period/ year	1.26	1.95	1.80	1.17
Accumulated Depreciation - Closing Balance	29.77	28.51	26.56	24.76
Net Block	4.93	4.00	4.23	4.60
Plant & Machinery				
Gross Block - Opening Balance	3,182.85	2,922.66	2,834.47	2,766.19
Addition/Sale during the Period/ year	3.30	260.19	88.19	68.29
Gross Block - Closing Balance	3,186.16	3,182.85	2,922.66	2,834.47
Accumulated Depreciation - Opening Balance	2,198.57	1,967.81	1,748.68	1,506.75
Depreciation during the Period/ year	228.53	230.76	219.13	241.93
Accumulated Depreciation - Closing Balance	2,427.10	2,198.57	1,967.81	1,748.68
Net Block	759.06	984.28	954.85	1,085.79
Electrical Installation				



Gross Block - Opening Balance	154.46	150.27	115.27	115.27
Addition/Sale during the		4.19	35.00	
Period/ year	-	4.19	55.00	-
Gross Block - Closing	154.46	154.46	150.27	115.27
Balance	154.40	15440	150.27	115.27
Accumulated	125.88	118.57	106.89	103.04
Depreciation - Opening	123.00	110.07	100.09	105.01
Balance				
Depreciation during the	5.43	7.31	11.68	3.85
Period/ year	5115	7.01	11.00	5.05
Accumulated	131.31	125.88	118.57	106.89
Depreciation - Closing				
Balance				
Net Block	23.15	28.58	31.70	8.38
THE DIVER				
Motor Vehicle				
Gross Block - Opening	65.75	65.75	65.75	65.75
Balance				
Addition/Sale during the	-	-	-	-
Period/ year				
Gross Block - Closing	65.75	65.75	65.75	65.75
Balance				
Accumulated	62.07	60.68	58.76	56.10
Depreciation - Opening				
Balance				
Depreciation during the	0.56	1.39	1.92	2.66
Period/ year				
Accumulated	62.63	62.07	60.68	58.76
<b>Depreciation - Closing</b>				
Balance				
Net Block	3.12	3.68	5.07	6.99
Laboratory Equipment				
	20 62	20.62	20 (2	19 62
Gross Block - Opening Balance	28.63	28.63	28.63	28.63
Addition/Sale during the	(0.73)	-	-	-
Period/ year	. /			
Gross Block - Closing	27.90	28.63	28.63	28.63
Balance				
Accumulated	26.49	26.49	26.15	25.78
Depreciation - Opening				
Balance				
Depreciation during the	-	-	0.34	0.36
Period/ year				
Accumulated	26.49	26.49	26.49	26.15
<b>Depreciation - Closing</b>				
Balance				
Net Block	1.42	2.15	2.15	2.49



Gross Block - Opening Balance	5,399.71	5,117.10	3,896.37	3,794.13
Addition/Sale during the Period/ year	8.03	282.62	1,220.73	102.23
Gross Block - Closing Balance	5,407.74 5,399.71 5,117.10		5,117.10	3,896.37
Accumulated Depreciation - Opening Balance	2,977.87	2,706.01 2,438.99		2,161.01
Depreciation during the Period/ year	259.29	271.86	267.02	277.98
Accumulated Depreciation - Closing Balance	3,237.16	2,977.87	2,706.01	2,438.99
Total Net Block of tangible Assets	2,170.58	2,421.84	2,411.08	1,457.38
(B) Intangible Assets				
Computer Software				
Gross Block - Opening Balance	217.14	190.59	190.32	190.32
Addition/Sale during the Period/ year	-	26.55	0.27	-
Gross Block - Closing Balance	217.14	217.14	190.59	190.32
Accumulated Depreciation - Opening Balance	117.25	92.85	62.84	18.60
Depreciation during the Period/ year	24.00	24.40	30.01	44.24
Accumulated Depreciation - Closing Balance	141.26	117.25	92.85	62.84
Net Block	75.88	99.88	97.73	127.47
		00.00	08 50	105.45
Total Net Block of Intangible Assets	75.88	99.88	97.73	127.47
C) Work-in-Progress				
Gross Block - Opening Balance	-	-	95.12	76.62
Addition/Sale during the Period/ year	133.58	-	(95.12)	18.50
Gross Block - Closing Balance	133.58	-	-	95.12
Total	133.58	-	-	95.12



Particulars	As at Jan 31 <sup>st</sup> , 2024	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021	
Capital advances	15.58	10.30	10.30	10.30	
Security deposits	49.13	45.53	44.82	34.52	
Other long-term advances	-	-	-	11.34	
Total	64.71	55.83	55.12	56.15	

Annexure – I.12 Restated Statement of Long-Term Loans & Advances (Amount in Lakh)

Annexure – I.13 Restated Statement of Current Investments (Amount in Lakh) As at As at As at As at **Particulars** Jan 31<sup>st</sup>, March 31, March 31, March 31, 2024 2023 2022 2021 Investment in Mutual 78.12 60.44 \_ \_ fund 60.44 Total 78.12 --

Particulars	As at Jan 31 <sup>st</sup> , 2024	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021	
Inventories	2,210.54	1,712.03	1,075.09	873.23	
Total	2,210.54	1,712.03	1,075.09	873.23	

(Amount in Lakh)

Annexure – I.15 Restated S	(Amount in Lakh)			
Particulars	As at Jan 31 <sup>st</sup> , 2024	As at March 31,2023	As at March 31, 2022	As at March 31, 2021
Secured & Considered Good	-	-	-	-
Unsecured & Considered Good	2,844.50	356.51	852.44	696.68
Doubtful	-	-	-	-
Total	2,844.50	356.51	852.44	696.68

Ageing Schedule of Trade Receivable

Outstanding for following periods from due date of payment							
As at 31st. Jan, 2024							
Particulars	Less than 6 Month	6 Months- 1 year	1-2 years	2-3 years	More than 3 years	Total	



(i) Undisputed Trade receivables – considered good	2,527.11	5.63	-	3.20	308.56	2,844.50
(ii) Undisputed Trade	-	-	-	-	-	-
Receivables –						
considered doubtful						
(iii) Disputed Trade	-	-	-	-	-	-
Receivables considered						
good						
(iv) Disputed Trade	-	-	-	-	-	-
Receivables considered						
doubtful						

# Ageing Schedule of Trade Receivable

# (Amount in Lakh)

Outs	Outstanding for following periods from due date of payment					
		As at 31	st March 20	23		
Particulars	Less than 6 Month	6 Months- 1 year	1-2 years	2-3 years	More than 3 years	Total
(i) Undisputed Trade receivables – considered good	2.39	-	3.20	-	350.92	356.51
<ul> <li>(ii) Undisputed Trade</li> <li>Receivables –</li> <li>considered doubtful</li> </ul>	-	-	-	-	-	-
(iii) Disputed Trade Receivables considered good	-	-	-	-	-	-
(iv) Disputed Trade Receivables considered doubtful	-	-	-	-	-	-

# Ageing Schedule of Trade Receivable

# (Amount in Lakh)

Outstanding for following periods from due date of payment								
	As at 31st March 2022							
Particulars	Less than 6 Month	6 Months- 1 year	1-2 years	2-3 years	More than 3 years	Total		
(i) Undisputed Trade receivables – considered good	431.24	0.18	0.13	-	420.89	852.44		
(ii) Undisputed Trade Receivables – considered doubtful	-	-	-	-	-	-		
(iii) Disputed Trade Receivables considered good	-	-	-	-	-	-		



(iv) Disputed Trade	-	-	-	-	-	-
Receivables considered						
doubtful						

# Ageing Schedule of Trade Receivable

Outst	Outstanding for following periods from due date of payment						
		As at 31s	t March 202	21			
Particulars	Less than 6 Month	6 Months- 1 year	1-2 years	2-3 years	More than 3 years	Total	
(i) Undisputed Trade receivables – considered good	275.36	-	-	1.26	420.06	696.68	
(ii) Undisputed Trade Receivables – considered doubtful	-	-	-	-	-	-	
(iii) Disputed Trade Receivables considered good	-	-	-	-	-	-	
(iv) Disputed Trade Receivables considered doubtful	-	-	-	-	-	-	

Annexure – I.16 Restated Statement of Cash and Cash Equivalents	(Amount in Lakh)

Particulars	As at Jan 31, 2024	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
Cash in hand	15.44	38.92	26.24	33.87
Balance With Bank (in Current Accounts)	6.15	1.04	1.56	17.13
Other bank balances	-	-	-	-
Balance in deposits with original maturity of more than 3 months but less than 12 months	1.63	1.13	1.10	0.10
Total	23.22	41.09	28.90	51.10

Annexure – I.17 Restated Statement of Short Term Loans and Advances (Amount in Lakh							
Particulars	As at January 31, 2024	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021			
Loans and Advances to others Unsecured, Considered Good							



Advances to suppliers	319.66	274.51	263.45	221.18
Advances to employees	9.58	9.93	11.57	15.89
Total	329.23	284.44	275.02	237.08

# Annexure – I.18 Restated Statement of Other Current Assets

(Amount in Lakh)

Particulars	As at January 31st, 2024	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
Prepaid Expenses	14.22	16.85	4.82	6.46
Staff Imperest	66.81	22.00	17.75	59.23
Mat credit entitlement	377.16	237.29	133.48	52.85
Other current assets	13.03	9.35	0.16	0.91
Balance with Government authorities	22.45	12.29	44.35	25.56
Total	493.68	297.78	200.57	145.00

Particulars	For the period ended 31 <sup>st</sup> Jan, 2024	For the year ended 31st March, 2023	For the year ended 31st March, 2022	For the year ended 31st March, 2021
Sale of Products				
Manufactured goods	10,031.76	10,482.12	8,460.07	8,173.94
Total	10,031.76	10,482.12	8,460.07	8,173.94

Annexure –II.2 Restated State		(Amount in Lakh)		
Particulars	For the period ended 31st Jan, 2024	For the year ended 31st March, 2023	For the year ended 31st March, 2022	For the year ended 31st March, 2021
Commission income	-	-	-	19.72
Interest income	0.06	0.62	0.58	4.03
Export incentives	1.18	6.09	28.26	23.21
Foreign exchange fluctuation	10.68	6.56	20.15	5.53
Other miscellaneous income	-	248.08	2.12	15.11
Total	11.93	261.35	51.12	67.60



(Amount in Lakh)

Particulars	For the period ended 31st January, 2024	For the year ended 31st March, 2023	For the year ended 31st March, 2022	For the year ended 31st March, 2021
Opening Stock	537.84	203.87	103.35	421.57
Add: Purchase during the Years	8,265.24	8,555.37	6,239.04	5,391.16
Less: Closing Stock	517.52	537.84	203.87	103.35
Cost of Material Consumed	8,285.56	8,221.40	6,138.52	5,709.38

Direct expenses	For the period ended 31st January, 2024	For the year ended 31st March, 2023	For the year ended 31st March, 2022	For the year ended 31st March, 2021
Factory Salaries, wages, bonus and other allowances	366.59	501.49	352.08	363.35
Contribution to provident and other funds	12.37	15.06	14.55	10.93
Testing expenses	2.18	2.25	1.49	1.91
Factory Electricity Expenses	156.47	200.74	155.74	151.30
Manufacturing & freight expenses	48.33	353.21	328.65	210.92
Direct Expenses	585.95	1,072.75	852.51	738.41
Total	8,871.50	9,294.15	6,991.03	6,447.80

## Annexure –II.4 Restated Statement of Change in Inventory

Particulars	For the period ended 31st January, 2024	For the year ended 31st March, 2023	For the year ended 31st March, 2022	For the year ended 31st March, 2021
Stock at the end of the year (A)				
Finished goods	720.99	507.88	239.63	189.08
Work-in-progress	972.03	666.31	631.59	580.80
	1,693.02	1,174.19	871.22	769.88
Stock at the beginning of the year (B)				
Finished goods	507.88	239.63	189.08	423.43
Work-in-progress	666.31	631.59	580.80	534.01
	1,174.19	871.22	769.88	957.44
Total	(518.83)	(302.97)	(101.34)	187.55



Annexure –II.5 Restated Statement of Employees Benefit Expenses

(Amount in Lakh)

Particulars	For the period ended 31 <sup>st</sup> January, 2024	For the year ended 31 <sup>st</sup> March, 2023	For the year ended 31 <sup>st</sup> March, 2022	For the year ended 31 <sup>st</sup> March, 2021
Salaries, Wages & Bonus	132.16	168.10	144.49	143.53
Gratuity/ Leave encashment	4.09	1.21	8.63	5.20
Staff Welfare	34.02	72.19	41.91	42.29
Total	170.27	241.50	195.03	191.02

## Annexure –II.6 Restated Statement of Other Expenses

Particulars	For the period ended 31st January, 2024	For the year ended 31st March, 2023	For the year ended 31st March, 2022	For the year ended 31st March, 2021
Audit remuneration	-	0.50	0.50	0.50
Advertisement expenses	-	1.01	0.31	0.53
Bank Charges	8.17	3.06	0.96	1.54
Business promotion expenses	0.62	27.73	20.98	12.52
Bad debts	-	-	-	53.77
Documentation expenses	0.27	0.36	1.16	1.17
Communication expenses	4.19	6.20	6.72	3.66
Commission Expenses	-	10.38	17.91	23.01
Research & development Expenditure	-	-	-	2.05
Discount	-	5.11	-	-
Donation expenses	0.55	1.82	0.01	0.08
Electricity expenses	5.75	6.45	6.68	8.99
Freight outward	19.71	53.37	52.76	69.19
Insurance expenses	11.23	11.15	10.99	6.09
Legal & professional expenses	40.54	61.79	75.87	26.73
Office expenses	8.03	12.30	8.69	5.33
Printing & stationery	1.49	2.67	1.81	1.88
Rates and taxes	28.97	18.18	16.39	18.65
Repair & maintenance				
-Building	-	3.69	0.13	36.66
-Others	19.80	25.02	12.39	0.53
Rental expenses	78.26	87.08	83.49	74.92
Travelling and conveyance expenses	5.00	50.54	8.95	16.14



Vehicle Running & Maintenance	7.57	18.12	5.82	3.14
Other miscellaneous	1.24	1.53	8.75	7.50
expenses				
Total	241.39	408.06	341.26	374.57

Annexure –II.7 Restated Sta	atement of Financial	Charges	
	For the period	For the year	For the

Particulars	For the period ended 31st January, 2024	For the year ended 31st March, 2023	For the year ended 31st March, 2022	For the year ended 31st March, 2021
Interest on Term Loan	158.10	183.73	305.11	409.53
Total	158.10	183.73	305.11	409.53

## Annexure –II.8 Restated Statement of Provision For Taxation

(Amount in Lakh)

(Amount in Lakh)

Particulars	For the period ended 31st January, 2024	For the year ended 31st March, 2023	For the year ended 31st March, 2022	For the year ended 31st March, 2021
Current Tax	139.87	103.81	80.63	51.55
Deferred tax charge/ (benefit)	235.24	164.98	125.60	(724.83)
Mat credit entitlement	(139.87)	(103.81)	(80.63)	(51.55)

## Other notes to restated financial statements

## 1) Non-adjustment Items:

No Audit qualifications for the respective periods which require any corrective adjustment in these Restated Financial Statements of the Company have been pointed out during the restated period.

## 2) Material Regroupings:

Appropriate adjustments have been made in the restated summary statements of Assets and Liabilities, Profit & Loss and Cash flows wherever required by reclassification of the corresponding items of income, expenses, assets and liabilities in order to bring them in line with the requirements of the SEBI Regulations

## 3) Material Adjustments in Restated Profit & Loss Account:

Particulars	For the period	For the year	For the year	For the year
	ended	ended	ended	ended
	31st January,	31st March,	31st March,	31st March,
	2024	2023	2022	2021
Net profit after tax as per audited accounts but before adjustments for restated accounts:	1,075.92	530.12	553.29	291.45



Adjustment for change in	0.00	(3.74)	0.04	3.70
unrealized foreign				
currency (gain)/loss				
Adjustment in other	(80.64)	70.10	(14.45)	24.99
income and expenses				
Adjustment for	0.83	(0.83)	-	-
exceptional items				
Adjustment for Provision	(393.40)	(138.72)	(181.41)	713.53
of Deferred Tax in respect				
of timing differences				
between taxable income				
and accounting Income				
Profit after Tax as per	602.72	456.93	357.47	1,033.67
restated				

Explanatory notes to the above restatements to profits made in the audited Standalone Financial Statements of the Company for the respective years:

a) Adjustment for change in unrealised foreign currency (gain)/loss: The Company has not been recognised unrealised foreign currency gain in Statement of Profit and Loss as per requirement of Accounting Standard -11, now it has been disclosed in Statement of Profit and Loss account and restated trade receivable.

**b)** Adjustment for change in other income and expenses: The Company has not been recognized certain income and expenses in Statement of Profit and Loss as per requirement of IGAAP, now it has been recognized in Statement of Profit and Loss account.

c) Adjustment for exceptional items: The Company has adjusted prior period expenses through reserve & Surplus which has now been disclosed through Statement of Profit and Loss to comply with the Generally Accepted Accounting Principles in India (Indian GAAP)

**d**) **Adjustment for provision of Deferred Tax:** The Company has not recognized deferred tax asset on carry forwarded business losses and unabsorbed depreciation, which has now been restated and impact has been given in the respective periods at income tax rates as applicable to the respective periods.

Material Adjustments in Restated Assets & liability Statement:
--

Particulars	For the period ended 31st Jan, 2024	For the year ended 31st March, 2023	For the year ended 31st March, 2022	For the year ended 31st March, 2021
Audited shareholder's	3,431.32	1,914.14	1,390.15	(1,479.53)
Funds				
Adjustment for change in unrealized foreign currency (gain)/loss	-	(3.74)	0.04	3.70
Adjustment in other income and expenses	-	70.11	(14.45)	24.99
Adjustment for exceptional items	-	(0.83)	-	-
Other adjustment	-	6.12	19.19	(49.09)



Shareholder's Funds as per restated financials	3,431.32	2,363.60	1,906.67	(786.39)
Opening Balances	-	516.52	693.14	-
Adjustment for provision of Income Tax & Deferred Tax	-	(138.72)	(181.40)	713.55

#### 4) Details of dues to Micro and Small Enterprises as defined under the MSMED Act, 2006

Under the Micro, Small and Medium Enterprises Development Act, 2006 which came into force from 2nd October 2006, certain disclosures are required to be made relating to Micro and Small Enterprises.

The Management has identified enterprises which have provided goods and services to the Company and which qualify under the definition of micro and small enterprises as defined under the Micro, Small and Medium Enterprises Development Act, 2006. Accordingly, the disclosure in respect of amounts payable to such enterprises as at January 31, 2024 has been made based on the information available with the Company. The information has been determined to the extent such parties have been identified on the basis of information available with the Company. Auditors have placed reliance on such information provided by the Management.

Particulars	For the period ended 31st Jan, 2024	For the year ended 31st March, 2023	For the year ended 31st March, 2022	For the year ended 31st March, 2021
Principal amount due to suppliers registered under the MSMED Act and remaining	12.67	-	-	-
unpaid as at year end. Interest due to suppliers registered under the MSMED Act and remaining unpaid as at year end.	0.16	-	-	-
Principal amounts paid to suppliers registered under the MSMED Act, beyond the appointed day during the year.	-	-	-	-
Interest paid by the Company in terms of Section 16 of MSMED Act, 2006, along with the amount of the payment made to the suppliers and service providers beyond the appointed day during the year.	-	_	-	-
Interest paid, under Section 16 of MSMED Act, to suppliers registered under the MSMED Act, beyond the appointed day during the year.	-	-	-	-



Interest paid, other than under Section 16 of MSMED Act, to suppliers registered under the MSMED Act, beyond the appointed day during the year.	-	-	-	-
Amount of interest due and payable for the year of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED Act.	-	-	-	-
Interest accrued and remaining unpaid as at the end of year.	-	-	-	-
Amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues above are actually paid to the small enterprise, for the purpose of disallowance of a deductible expenditure under section 23 of the MSMED Act.	_	_	-	-

5) Other figures of the previous years have been regrouped/reclassified and rearranged wherever necessary.

6) As required under SEBI (ICDR) Regulations, the Statement of Assets and Liabilities has been prepared after deducting the balance outstanding on revaluation reserve account from both fixed assets and reserves and the net worth arrived at after such deductions.

## 7) Expenditure/Earnings in Foreign currency (on accrual basis).

#### (Amount in Lakh)

Particulars	For the period ended 31st Jan, 2024	For the year ended 31st March, 2023	For the year ended 31st March, 2022	For the year ended 31st March, 2021
Expenditure in Foreign Currency	-	10.38	17.91	10.92
Earning in Foreign Currency	842.82	77.82	1,248.33	674.77

8) Trade Receivables, Trade Payables, Borrowings, Loans & Advances and Deposits



Balances of Trade Receivables, Trade Payables, Borrowings, Loans & Advances and Deposits are subject to confirmation and reconciliation.

## **Employee benefits plans**

## 9) A. Defined contribution plans:

The Company makes Provident fund and Employee State Insurance Scheme contribution which are defined contribution plans, for qualifying employees. Under the Schemes, the Company is required to contribute a specified percentage of the payroll costs to the fund. The contribution payable to these plans by the Company are at rates specified in the rules of the schemes. Employers' contribution to Provident Fund and Employee's State Insurance Scheme recognised as expenses in the Statement of Profit and Loss for the year are as under:

Particulars	For the period	For the year	For the year	For the year
	ended	ended	ended	ended
	31st Jan,	31st March,	31st March,	31st March,
	2024	2023	2022	2021
Contribution to provident fund and other funds	12.37	15.06	13.75	10.93

## **B.** Defined benefit plans:

The Company provides for gratuity for employees in India as per the Payment of Gratuity Act, 1972. Employees who are in continuous service for a period of 5 years are eligible for gratuity. The amount of gratuity payable on retirement/termination is the employees last drawn basic salary per month computed proportionately for 15 days salary multiplied for the number of years of service.

## i) Amount recognised in the statement of profit and loss is as under:

## **Gratuity Benefits**

Particulars	For the period ended 31st Jan, 2024	For the year ended 31st March, 2023	For the year ended 31st March, 2022	For the year ended 31st March, 2021
Current service cost	6.79	6.46	7.01	6.56
Past service cost including curtailment gains/losses	-	-	-	-
Interest cost	4.44	4.23	3.39	3.07
Actuarial (gain)/loss, net	(8.24)	(9.04)	(1.73)	(4.91)
Amount recognized during the year	3.00	1.65	8.67	4.72



ii) Movement in the present value of defined benefit obligation recognised in the balance sheet is as under:

## **Gratuity Benefits**

Particulars	For the period ended 31st Jan, 2024	For the year ended 31st March, 2023	For the year ended 31st March, 2022	For the year ended 31st March, 2021
Present value of defined benefit obligation as at the start of the year	60.21	58.56	49.89	45.16
Current service cost	6.79	6.46	7.02	6.56
Past service cost	-	-	-	-
Interest cost	4.44	4.23	3.39	3.07
Actuarial (gain)/loss on obligation	(8.24)	(9.04)	(1.73)	(4.91)
Benefits paid	-	-	-	-
Present value of defined benefit obligation as at the end of the year	63.21	60.21	58.57	49.88
Current position of obligation as at the end of the year	13.29	12.45	10.92	6.08
Non-current position of obligation as at the end of the year	49.93	47.76	47.64	43.81

#### iii) Economic assumptions:

The principal assumptions are the discount rate and salary growth rate. The discount rate is generally based upon the market yield available on the Government bonds at the accounting date with a term that matches that of the liabilities and the salary growth rate takes account of inflation, seniority, promotion and other relevant factors on long term basis.

Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
Discount rate	7.23	7.38	7.22	6.80
Salary growth rate	7.00	7.00	7.00	7.00

## iv) Demographic assumptions:



Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
Retirement age	58	58	58	58
Mortality table	IALM (2012 - 14)	IALM (2012 - 14)	IALM (2012 - 14)	IALM (2012 - 14)
Withdrawal rates	10%	10%	10%	10%

## v) Sensitivity analysis for defined benefit obligation

Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
Impact of the change in discount rate				
Present value of obligation at the end of the year	63.21	60.21	58.56	49.89
- Impact due to increase of 0.50 %	(1.37)	(1.36)	(1.42)	(1.29)
- Impact due to decrease of 0.50 %	1.45	1.43	1.50	1.36
Impact of the change in salary increase	-	-	-	-
Present value of obligation at the end of the year	63.21	60.21	58.56	49.89
- Impact due to increase of 0.50 %	1.44	1.43	1.49	1.35
- Impact due to decrease of 0.50 %	(1.38)	(1.37)	(1.43)	(1.29)

The above sensitivity analysis are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied which was applied while calculating the defined benefit obligation recognised in the balance sheet.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to prior period.

Notes:



(1) The above figures have been extracted from the actuarial valuation report issued by M/s Charan Gupta Consultants Pvt. Ltd. vide certificate reference number CGCPL/28704/893/33/G/212 dated 12<sup>th</sup> June 2024, CGCPL/23408/893/33/G/206, CGCPL/23356/893/33/G/206, CGCPL/23406/893/33/G/206, CGCPL/23405/893/33/G/206 dated 16th December 2023.

## i) Amount recognised in the statement of profit and loss is as under:

## Leave Encashment Benefits

Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
Current service cost	0.84	0.65	0.78	0.84
Past service cost including curtailment gains/losses	-	-	-	-
Interest cost	0.29	0.32	0.30	0.27
Actuarial (gain)/loss, net	(0.05)	(1.40)	(1.12)	(0.63)
Amount recognized during the year	1.09	(0.44)	(0.05)	0.48

## ii) Movement in the present value of defined benefit obligation recognised in the balance sheet is as under:

## Leave Encashment Benefits

Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
Present value of defined benefit obligation as at the start of the year	3.92	4.35	4.41	3.93
Current service cost	0.84	0.65	0.78	0.84
Past service cost	-	0.00		0.00
Interest cost	0.29	0.32	0.30	0.27
Actuarial (gain)/loss on obligation	(0.05)	(1.40)	(1.12)	(0.63)
Benefits paid	-	-	-	-
Present value of defined benefit obligation as at the end of the year	5.01	3.92	4.37	4.41
Current position of obligation as at the end of the year	1.27	1.20	1.40	1.11



Non-current position of	3.74	2.72	2.96	3.30
obligation as at the end of				
the year				

#### iii) Economic assumptions:

The principal assumptions are the discount rate and salary growth rate. The discount rate is generally based upon the market yield available on the Government bonds at the accounting date with a term that matches that of the liabilities and the salary growth rate takes account of inflation, seniority, promotion and other relevant factors on long term basis.

Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
Discount rate	7.23	7.38	7.22	6.80
Salary growth rate	7.00	7.00	7.00	7.00

## iv) Demographic assumptions:

Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
Retirement age	58	58	58	58
Mortality table	IALM (2012 - 14)	IALM (2012 - 14)	IALM (2012 - 14)	IALM (2012 - 14)
Withdrawal rates	10%	10%	10%	10%

## v) Sensitivity analysis for defined benefit obligation

Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
Impact of the change in discount rate				
Present value of obligation at the end of the year	5.01	3.92	4.37	4.41
- Impact due to increase of 0.50 %	(0.14)	(0.10)	(0.11)	(0.12)
- Impact due to decrease of 0.50 %	0.15	0.11	0.12	0.13
Impact of the change in salary increase				



Present value of obligation at the end of the year	5.01	3.92	4.37	4.41
- Impact due to increase of 0.50 %	0.15	0.11	0.12	0.13
- Impact due to decrease of 0.50 %	(0.14)	(0.10)	(0.11)	(0.12)

The above sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied which was applied while calculating the defined benefit obligation recognised in the balance sheet.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to prior period.

## Notes:

(1) The above figures have been extracted from the actuarial valuation report issued by M/s Charan Gupta Consultants Pvt. Ltd. vide certificate reference number CGCPL/28704/893/33/L/212 dated 12<sup>th</sup> June 2024, CGCPL/23408/893/33/L/206, CGCPL/23356/893/33/L/206, CGCPL/23406/893/33/L/206 dated 16th December 2023.

## 10 Re-grouping/re-classification of amounts

The figures have been grouped and classified wherever they were necessary and have been rounded off to the nearest rupee.

## 11 Examination of Books of Accounts & Contingent Liability

The list of books of accounts maintained is based on information provided by the assessee and is not exhaustive. The information in audit report is based on our examination of books of accounts presented to us at the time of audit and as per the information and explanation provided by the assessed at the time of audit.

## **12 Director Personal Expenses**

There are no director personal expenses debited to the profit and loss account. However, personal expenditure if included in expenses like telephone, vehicle expenses etc. are not identifiable or separable.

## **13 Revenue from sale of services**

During the financial year 2022-23, there is income recognised on closure of loan outstanding of ACRE. This one-time income is shown net of loan processing fee of Aditya Birla Finance Ltd, Export incentives booked earlier as income.

## 14 Deferred Tax Asset/Liability: [AS-22]

The Company has created Deferred Tax Asset/Liability as required by Accounting Standard (AS)-22.



#### **15 Statutory dues payable**

a) The Company has not paid liability of PF/ESI from May 2023. Amount of Rs. 17.56 lakhs has been paid to the respective authorities on 8<sup>th</sup> February, 2024.

b) Company's GST Input/Liability reported in books of account for the FY 2020-21, 2021-22, 2022-23 and up to 31st Jan. 2024 is not reconciled with GST portal Input and Liability Balances. Company's is in process of reconciling the same.

Further, GST liability of Rs 55.71 lakhs for the month of May-23 has been paid through form DRC-03 by the Company after the stub period i.e. 31st January 2024.

Statement of Accounting & Other Ratios, As Restated

## ANNEXURE -VI

				(Amount in Lakh
Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
Net Profit as Restated	602.73	456.93	357.47	1,033.67
Add: Depreciation	283.29	296.26	297.03	322.22
Add: Interest on Loan	158.10	183.73	305.11	409.53
Add: Income Tax	235.24	164.98	125.60	(724.83)
Add: Exceptional item	-	0.83	-	-
EBITDA	1,279.37	1,102.73	1,085.21	1,040.60
EBITDA Margin (%)	12.74%	10.26%	12.75%	12.63%
Net Worth as Restated	3,431.34	2,363.60	1,906.67	(786.39)
Return on Net worth (%) as Restated	17.57%	19.33%	18.75%	(131.45%)
Equity Share at the end of year (in Nos.)	1,86,88,819	17,74,942	17,74,942	4,89,350
Weighted No. of Equity Shares	18,082,920	1,77,49,420	50,46,204	48,93,500
Basic & Diluted Earnings per Equity Share as Restated	3.33	2.57	7.08	21.12



Net Asset Value per Equity share as Restated (Pre- Split)	183.60	133.17	107.42	(160.70)
Net Asset Value per Equity share as Restated (Post split)	18.98	13.32	37.78	(16.07)
Nominal Value per Equity share (Rs.)				
	10.00	100.00	100.00	100.00
Current Assets (A)	5,979.32	2,752.29	2,432.02	2,003.09
Current Liabilities (B)	3,694.60	2,027.50	2,158.19	2,192.37
Current Ratio (A/B)	1.62	1.36	1.13	0.92
Debt	2 005 45	1 365 22	1 201 26	2 202 08
Equity	2,005.45 3,431.34	1,365.22 2,363.60	1,804.86 1,906.67	3,292.98 (786.39)
Debt Equity Ratio (In Times)	0.58	0.58	0.95	(4.19)
EBIT	996.07	806.47	788.18	718.38
Interest+Principal	257.94	254.72	617.05	448.24
Debt Service Coverage Ratio	3.86	3.17	1.28	1.60
PAT	602.73	456.93	357.47	1,033.67
Average Shareholder's Fund	2,897.47	2,135.14	560.14	(1,278.68)
Return On Equity (%)	20.80%	21.40%	63.82%	(80.84%)
Opening Inventory	1,712.03	1,075.09	873.23	1,379.00
Closing Inventory	2,210.57	1,712.03	1,075.09	873.23
Average Inventory	1,961.30	1,393.56	974.16	1,126.11
Cost of Goods Sold (COGS)	8,352.67	8,991.18	6,889.69	6,635.35



Inventory Turnover Ratio (In Times)	4.26	6.45	7.07	5.89
Opening Trade Receivable	356.51	852.44	696.68	494.19
Closing Trade Receivable	2,844.50	356.51	852.44	696.68
Avg Trade Receivable	1,600.51	604.47	774.56	595.44
Revenue From Operation	10,031.76	10,482.12	8,460.07	8,173.94
Trade Receivables turnover ratio (In times)	6.27	17.34	10.92	13.73
Purchase	8,265.24	8,555.37	6,239.04	5,391.16
Opening Trade Payable	1,623.04	1,487.48	1,619.44	1,915.60
Closing Trade Payable	2,606.26	1,623.04	1,487.48	1,619.44
Average Trade Payable	2,114.65	1,555.26	1,553.46	1,767.52
Trade Payable Ratio (In Times)	3.91	5.50	4.02	3.05
Revenue From Operation	10,031.76	10,482.12	8,460.07	8,173.94
Average Working Capital	1,504.75	499.31	42.28	(470.90)
Net Capital Turnover Ratio (In Times)	6.67	20.99	200.12	(17.36)
Revenue From Operation	10,031.76	10,482.12	8,460.07	8,173.94
PAT	602.73	456.93	357.47	1,033.67
N P Ration (In %)	6.01%	4.36%	4.23%	12.65%
EBIT	996.07	806.47	788.18	718.38
Opening Capital Employed	3,734.34	3,434.74	2,269.43	1,263.74
Closing Capital Employed	5,436.78	3,734.34	3,434.74	2,269.43
Average Capital Employed	4,585.56	3,584.54	2,852.09	1,766.59



Restated PAT as per P&L Account	602.73	456.93	357.47	1,033.67
Return on Capital Employed (In %)	13.14%	12.75%	12.53%	58.51%
Net PAT	602.73	456.93	357.47	1,033.67
Opening Assets	5,761.85	5,592.94	4,461.80	4,198.87
Closing Assets	8,620.82	5,761.85	5,592.94	4,461.80
Average Assets	7,191.34	5,677.39	5,027.37	4,330.33
Return on Investments (In %)	8.38%	8.05%	7.11%	23.87%

Note: -

EBITDA Margin = EBITDA/Total Revenues

Earnings per share  $(\mathbf{x})$  = Profit available to equity shareholders / Weighted No. of shares outstanding at the end of the year

Return on Net worth (%) = Restated Profit after taxation / Net worth x 100

Net asset value/Book value per share  $(\mathbf{X}) =$ Net worth / No. of equity shares

The Company does not have any revaluation reserves or extra-ordinary items.

## ANNEXURE –VII Statement of Capitalization, As Restated

## (All amounts in ₹ lacs, unless otherwise stated)

Particulars	Pre-Issue 31st January, 2024	Post Issue
Debt:		
Short Term Debt	611.13	-
Long Term Debt	1,394.31	-
Total Debt	2,005.45	-
Shareholders' Funds		
Equity Share Capital	1,868.88	-
Reserves and Surplus	1,562.46	-
Less: Misc. Expenditure	-	-
Total Shareholders' Funds	3,431.34	-



Long Term Debt/ Shareholders' Funds	0.41	-
Total Debt / Shareholders Fund	0.58	-

NNEXURE – VIII Statement of Tax Shelter, As Restated			(Amount in Lakh)		
Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021	
Profit Before Tax as per books of accounts (A)	837.97	621.91	483.07	308.85	
Normal Tax rate	26.00%	26.00%	26.00%	26.00%	
Minimum Alternative Tax rate	16.69%	16.69%	16.69%	16.69%	
Permanent differences					
Expenses Disallowances	0.20	11.85	0.01	12.62	
Other Adjustments	-	0.83	-	-	
Total (B)	0.20	12.68	0.01	12.62	
Timing Differences					
Depreciation as per Books of Accounts	283.29	296.26	297.03	322.22	
Depreciation as per Income Tax	179.56	233.38	229.65	243.05	
Difference between tax depreciation and book depreciation	103.73	62.88	67.39	79.17	
Other adjustments	4.09	1.21	8.63	5.20	
Total (C)	107.82	64.09	76.01	84.37	
Net Adjustments (D = B+C)	108.02	76.77	76.02	96.99	
Total Income (E = A+D)	945.99	698.67	559.09	405.84	
Brought forward losses set off /Unabsorbed Depreciation (F)	(945.99)	(698.67)	(559.09)	(405.84)	



Taxable Income/ (Loss) for the year/period (E+F)	-	-	-	-
Tax Payable for the year/period	-	-	-	-
Tax payable as per MAT	139.87	103.81	80.63	51.55
Tax expense recognized	-	-	-	-
Tax payable as per normal rates or MAT (whichever is higher)	MAT	MAT	МАТ	МАТ

## ANNEXURE – IX Statement of Related Parties & Transactions

The Company has entered into following related party transactions for the periods covered under audit. Such parties and transactions are identified as per accounting standard 18 issued by Institute of Chartered Accountants of India.

Name of the key managerial personnel/Entity	Relationship
Archit Gupta (till 06-09-2023)	Director
Arpit Gupta (till 06-09-2023)	Director
Sarina Gupta (w.e.f. 09.09.2023)	Whole Time Director
Rishita Gupta (w.e.f. 09.01.2023)	Director
Abdul Quadir (w.e.f. 30.09.2023)	Director
Roni Soni (w.e.f. 20.07.2023)	Director
Sandeep Bansal (W.e.f. 09.09.2023)	Director
Sarvar Alam (w.e.f. 03.10.2022)	Chief Financial Officer
Rimple Sarin (w.e.f. 03.10.2022)	Company Secretory
Anil Gupta	Relative of KMP
Achla Gupta	Relative of KMP
Aromatic Rasayan Pvt. Ltd.	Entity under common control of KMP
Nitesh Bansal (till 10-07-2023)	Independent Director



## **Transactions with Related Parties:**

Particulars	As at 31st Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
Remuneration to				
Anil Gupta	-	7.65	8.40	8.40
Archit Gupta	5.00	-	8.40	7.20
Arpit Gupta	5.00	10.20	8.40	7.20
Rishita Gupta	5.00	1.35	-	-
Sarina Gupta	5.00	-	-	-
Nitesh Bansal	0.40	-	-	-
Sandeep Bansal	5.00	-	-	-
Sitting Fees				
Roni Soni	0.30			
Abdul Quadir	0.85			
Salary paid				
Archit Gupta	5.00	-	-	-
Arpit Gupta	2.00	-	-	-
Rishita Gupta	-	4.05	4.80	4.80
Achala Gupta	-	6.00	4.80	4.80
Sarina Gupta	-	5.40	4.80	4.80
Anil Gupta	-	2.55	-	
Sarvar Alam	5.00	3.50	-	-
Rimple Sarin	3.84	2.86	-	-
Imprest given to:				
Sarvar Alam	0.03	-	-	-
Rimple Sarin	0.26	0.19	-	-



Loan Taken				
from/(Repayment to):				
Anil Gupta	(20.68)	(46.04)	(493.30)	(50.89)
Archit Gupta	-	(2.10)	(162.43)	(16.46)
Arpit Gupta	1.16	(2.20)	(173.92)	(142.46)
Achala Gupta	-	3.33	(220.85)	3.33
Anil Gupta HUF	-	-	(99.06)	-
Ambey Capital Pvt Ltd	-	-	(14.37)	-
Rishita Gupta	(4.84)	0.29	(20.47)	4.70
Sarina Gupta	(4.69)	(58.46)	26.67	4.80
Anil Gupta	(20.68)	(46.04)	(493.30)	(50.89)
Sale of Goods to				
Aromatic Rasayan Pvt Ltd	5,827.96	8,436.61	6,636.76	4,087.44
Purchase of goods				
Aromatic Rasayan Pvt Ltd	6,699.81	6,898.36	5,952.34	2,425.53
Rent Paid				
Aromatic Rasayan Pvt Ltd	-	-	-	4.02

## Balance outstanding at year end

Balance outstanding at year end			(Amount in Lakh)		
Particulars	As at 31 <sup>st</sup> Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021	
Unsecured loan					
Anil Gupta	-	20.68	66.71	560.02	
Archit Gupta	-	-	2.10	164.52	
Arpit Gupta	-	(1.16)	1.04	174.96	
Achla Gupta	8.02	8.02	4.69	225.53	
Anil Gupta HUF	-	-	-	99.06	
Ambey Capital Pvt Ltd	-	-	-	14.37	



Rishita Gupta	-	4.84	4.55	25.02
Sarina Gupta	-	4.69	63.15	36.48
Payable to				
Aromatic Rasayan Pvt Ltd	1,178.02	1,115.47	860.96	886.32
Salary Payable/(Advance against salary):				
Sarver Alam	-	0.50	-	-
Rimple Sarin	0.40	0.40	-	-

# ANNEXURE –X Statement of Dividends

No Dividend Paid till Date

# ANNEXURE –XI Changes in the Significant Accounting Policies

There have been no changes in the accounting policies of the company for the period covered under audit.

ANNEXURE –XII Contingent	Liabilities:			(Amount in Lakh)
Particulars	As at 31 <sup>st</sup> Jan, 2024	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
a. Estimated amount of contracts remaining to be executed and not provided for	-	-	-	-
b. Claims against the Company not acknowledged as debt	-	-	-	-
c. Bank Guarantees	-	-	-	-
d. Outstanding Tax Demand with Respect to any Revenue Authorities	870.88	-	-	-



#### FINANCIAL INDEBTEDNESS

Based on the independent examination of Books of Accounts, Audited Financial Statements and other documents of the issuer Company, **AMBEY LABORATORIES LIMITED** and further explanations and information provided by the management of the Companies, which we believe to be true and correct to the best of our information and belief, the financial indebtedness of the company as at 31<sup>st</sup> January, 2024 are as mentioned below:

	(All amounts in ₹ lacs, unless otherwise stated)
Nature of Borrowing	Outstanding as on 31/01/2024
Secured Loan (A)	1,854.47
Unsecured Loan (B)	150.98
Total	2,005.45

#### A. Secured Loans

#### (All amounts in ₹ lacs, unless otherwise stated)

Name of Lender	Purpose	Sanctioned Amount (Rs.)	Outstanding As on 31/01/2024
Aditya Birla Finance Ltd	Towards takeover of existing facilities from ACRE	1,150.00	1,116.95
Aditya Birla Finance Ltd	Working Capital	300.00	267.68
REVX Capital Trust	General corporate purpose	250.00	239.58
NP1 Capital trust	General corporate purpose	250.00	239.58
Total		1,950.00	1,854.47

## 1. Aditya Birla Finance Ltd:

1. Hultyu Diriu I munee D	
Facility	Towards takeover of existing facilities from ACRE
<b>Overall Loan Limit</b>	1,150.00
Date of Sanction	14-07-2023
Interest	11.50%
Repayment	On Installment
Primary Security	First charge on property (Plot no. SPI-5, RIICO Industrial Area, Sotanala, Rajasthan.
	Exclusive charge on Plant and machinery of the company
Collateral Security:	Personal/Corporate Guarantee
Personal Guarantee	Arpit Gupta, Rishita Gupta, Sarina Gupta, Anil Gupta, Archit Gupta

## 2. Aditya Birla Finance Ltd:

Facility	Working Capital
Overall Loan Limit	300.00
Date of Sanction	21-06-2023
Interest	11.50%
Moratorium Period	N/A
Tenor	A maximum period of 84 Months from the date of disbursement or expiry date Whichever is earlier.
Repayment	On Demand
Primary Security	Current Assets



Collateral Security:	First charge on property (Plot no. SPI-5, RIICO Industrial Area, Sotanala, Rajasthan.
	Exclusive charge on Plant and machinery of the company
Personal Guarantee	Arpit Gupta, Rishita Gupta, Sarina Gupta, Anil Gupta, Archit Gupta

# 3. REVX Capital Trust:

Facility	General corporate purpose
Overall Loan Limit	250.00
Date of Sanction	December 11, 2023
Interest	15.50%
Moratorium Period	N/A
Tenor	24 Months
Repayment	On Installment
Primary Security	Exclusive first charge on the intangible assets of the company both present and future
Collateral Security:	Second charge on the current Assets of the company both present and future.
Personal Guarantee	Personal Guarantee of Arpit Gupta, Sarina Gupta, Archit Gupta and Rishita Gupta

# 4. NP1 Capital trust:

Facility	General corporate purpose
Overall Loan Limit	250.00
Date of Sanction	December 11, 2023
Interest	15.50%
Moratorium Period	N/A
Tenor	24 Months
Repayment	On Installment
Primary Security	Exclusive first charge on the intangible assets of the company both present and future
Collateral Security:	Second charge on the current Assets of the company both present and future.
Personal Guarantee	Personal Guarantee of Arpit Gupta, Sarina Gupta, Archit Gupta and Rishita Gupta

## **B. Unsecured Loans**

# (All amounts in ₹ lacs, unless otherwise stated)

Name of Lender	Purpose	Date of Sanctioned	Repayment Terms	Sanctioned Amount	Outstanding As on 31/01/2024
Loans from Directors and relatives	Business	NA	On Demand	NA	8.02



Other long-term Loan from Corporate	Business	NA	On Demand	NA	91.50
OXYZO Financial Services Pvt. Ltd.	Working Capital	16-09-2020	On Installment	100.00	26.40
OXYZO Financial Services Pvt. Ltd.	Working Capital	16-09-2020	On Installment	95.00	25.06
Total					150.98

## For Kapish Jain & Associates,

Chartered Accountants, Firm Registration No: 022743N

Sd/-

# CA Kapish Jain

Partner Membership No: 514162 UDIN:24514162BKBHTP6882

Place: New Delhi Date: 19 June, 2024



# **OTHER FINANCIAL INFORMATION**

For details on other financial information please refer to Annexure-VI "Statement of Accounting & Other Ratios" as restated on page no. 262 under the Chapter titled "Financial Statements as Restated" beginning on page 215 of this Red Herring Prospectus.



#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

You should read the following discussion in conjunction with our restated financial statements attached in the chapter titled "Financial Information of the Company" beginning on page 215. You should also read the section titled "Risk Factors" on page 33 and the section titled "Forward Looking Statements" on page 23 of this Red Herring Prospectus, which discusses a number of factors and contingencies that could affect our financial condition and results of operations. The following discussion relates to us, and, unless otherwise stated or the context requires otherwise, is based on our Restated financial Statements. Our financial statements have been prepared in accordance with Indian GAAP, the Companies Act and the SEBI (ICDR) Regulations and restated as described in the report of our auditor dated October 31, 2023 which is included in this Red Herring Prospectus under "Financial Statements". The Restated Financial Information has been prepared on a basis that differs in certain material respects from generally accepted accounting principles in other jurisdictions, including US GAAP and IFRS. Our financial year ends on March 31 of each year, and all references to a particular financial year are to the twelve-month period ended March 31 of that year.

## **Business Overview**

Our Company was originally incorporated as a Private Limited Company namely "Ambey Laboratories Private Limited" under the Companies Act, 1956 vide certificate of incorporation dated March 20th, 1985 issued by Registrar of Companies, NCT of Delhi bearing registration no. 020490. Further, our Company was converted into a Public Limited Company in pursuance of a special resolution passed by the members of our Company at the Extra Ordinary General Meeting held on November 15th, 2014. A fresh Certificate of Incorporation consequent to conversion was issued on December 30th, 2014 by the Registrar of Companies, NCT of Delhi and consequently the name of our Company was changed from "Ambey Laboratories Private Limited" to "Ambey Laboratories Limited". Presently, the Company's Corporate Identification Number is U74899DL1985PLC020490.

Ambey Laboratories is engaged in the business of manufacturing of agrochemical products and home hygienic products. It's been over four decades the company serving the agrochemical sector. Our Company is manufacturer and supplier of "2, 4-D base chemicals" with highest quality practice and compliant with Highest Environmental, Health, and Safety (EHS) in chemical industry. The company has Programmable Logic Controller (PLC) and Supervisory Control along with Quality Assurance Department which ensures testing through HPLC, GC, UV etc. at every stage of production at our manufacturing facility installed, integrated and operating at 5 Acres Facility in the region of Behror, Rajasthan, India for manufacturing of "2, 4-D base chemicals".

Our manufacturing Facility located in Behror, Rajasthan, has been certified with ISO 9001:2015 from Quality Research Organization and ISO 14001:2015 from United Accreditation Foundation, a member of International Accreditation forum to maintain highest quality, environmental and safety practices. Our company has obtained certificate of compliance from RoHS Directive (2015/863/EC) European Parliament and commission decision (2005/618/EC) on the restriction of use of certain Hazardous Substance [Lead (Pb), Mercury (Hg), Cadmium (Cd), Hexavalent Chromium (Cr6+), Polybrominated Biphenyls (PBBs) and Polybrominated Diphenyl, Bis (2-Ethylhexyl) phthalate (DEHP), Benzyl butyl phthalate (BBP), Dibutyl phthalate (DBP), Diisobutyl phthalate (DIBP)] ethers (PBDEs) in Electrical and Electrical Equipments.

Due to backward integration of our products, our plant is ZLD (Zero Liquid Discharge) to ensure minimum emissions and waste generation. Along with the state-of-the-art Pilot Plans in our laboratory, we explore downstream products from our core intermediaries to meet and exceed customer expectations and operation ensures organized inflow state of the art manufacturing and supply sustainability to our valued customers.



Presently our company manufactures 2,4-D Acid 98% TC, 2,4-D Sodium 95% SP 2,4-D Amine 866 | 720 | 480g/l SL 2,4-D Ethyl Hexyl Ester 96% TC 2,4-D Ethyl Ester 96% TC Chlorpyriphos 97% TC / 20% EC / 50% EC Thiamethoxam 96% TC / 25% WG / 75% SG Pretilachlor 95% TC / 50% EC / 37% EW Metribuzin 97% TC / 70% WS Hexaconazole 92% TC / 5% SC / 5% EC / 10% EC and Metalaxyl 98% TC / 35% WS for our customer base which comprises of large corporates like Aromatic Rasayan Private Limited, JR Jindal Infraprojects Private Limited; SC Formulator Co. Limited.

The product - wise share of revenue is as under:

#### (Amount in Lakhs)

Product	For the period ended 31 <sup>st</sup> January, 2024 Amount	For the period ended 31 <sup>st</sup> March, 2023 Amount	For the period ended 31 <sup>st</sup> March, 2022 Amount	For the period ended 31 <sup>st</sup> March, 2021 Amount	End User
Agro- Chemical Products	9391.49	9122.31	7903.16	7008.55	Farmer
Home Hygiene Products	346.27	340.24	130.67	52.45	General Public
Others	293.99	1,019.56	426.23	1,112.93	Other Company

## Key Performance Indicators of our Company

#### (Amount in lakh, except EPS, % and ratios)

Particulars	Period ended January 31st, 2024	Financial Year ended March 31st, 2023	Financial Year ended March 31st, 2022	Financial Year ended March 31st, 2021	
Revenue from operations <sup>(1)</sup>	10,031.76	10,482.12	8,460.07	8,173.94	
Revenue CAGR (%) from			13.24%		
F.Y. 2021-2023 <sup>(2)</sup>	-				
EBITDA <sup>(3)</sup>	1,279.35	1,102.73	1,085.21	1,040.60	
EBITDA (%) Margin <sup>(4)</sup>	12.75%	10.52%	12.83%	12.73%	
EBITDA CAGR (%) from		2.94%			
F.Y. 2021-2023 <sup>(5)</sup>					
EBIT <sup>(6)</sup>	996.06	806.47	788.18	718.38	
ROCE (%) <sup>(7)</sup>	13.14%	12.75%	12.53%	58.51%	
Current ratio <sup>(8)</sup>	1.62	1.36	1.13	0.92	
Operating cash flow <sup>(9)</sup>	(823.44)	944.10	560.72	274.32	
PAT (10)	602.73	456.93	357.47	1033.67	
PAT Margin <sup>(11)</sup>	6.01%	4.36%	4.23%	12.65%	
Net Worth <sup>(12)</sup>	3,431.32	2,363.60	1,906.67	(786.39)	
ROE/ RONW <sup>(13)</sup>	20.80%	21.40%	63.82%	(80.84%)	
EPS (14)	3.33	2.57	7.08	21.12	

#### Notes:

(1) Revenue from operations is the revenue generated from operations by our Company.

(2) Revenue CAGR: The three-year compound annual growth rate in Revenue.

[(Ending Value/Beginning Value) ^ (1/N)]-1

(3) EBITDA is calculated as Profit before tax + Depreciation + Interest Expenses - Other Income

(4) EBITDA Margin is calculated as EBITDA divided by Revenue from Operations



(5) EBITDA CAGR: The three-year compound annual growth rate in EBITDA. [(Ending Value/Beginning Value)  $^{(1/N)}$ ]-1

(6) EBIT is Earnings before Finance Cost and taxes.

(7) ROCE: Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined as shareholders' equity plus long-term debt.

(8) Current Ratio: Current Asset over Current Liabilities

(9) Operating Cash Flow: Net cash inflow from operating activities

(10) PAT is mentioned as profit after tax for the period.

(11) PAT Margin is calculated as PAT for the period/year divided by revenue from operations.

(12) Net Worth means the aggregate value of the paid-up share capital and reserves and surplus of the company.

(13) ROE: Return on Equity is calculated as PAT divided by average shareholders' equity

(14) EPS: Earning per share is calculated as PAT divide by Weighted No. of equity shares.

KPI	Explanation
Revenue from	Revenue from Operations is used by our management to track the revenue profile
operation	of the business and in turn helps to assess the overall financial performance of
	our Company and volume of our business.
Revenue CAGR %	Revenue CAGR informs the management of compounded annual growth rate
	i.e. Rate at which Company's revenue are growing on annual basis.
EBITDA	EBITDA provides information regarding the operational efficiency of the
	business
EBITDA Margin (%)	EBITDA Margin (%) is an indicator of the operational profitability and
	financial performance of our business
EBITDA CAGR %	EBITDA CAGR indicate our compounded growth of the business
ROCE %	ROCE provides how efficiently our Company generates earnings from the
	capital employed in the business.
Current Ratio	Current ratio indicates the company's ability to bear its short-term obligations
Operating Cash Flow	Operating cash flow shows whether the company is able to generate cash from
	day-to-day business
PAT	Profit after Tax is an indicator which determine the actual earning available to
	equity shareholders
PAT Margin (%)	PAT Margin (%) is an indicator of the overall profitability and financial
-	performance of the business.
Net Worth	Net worth is used by the management to ascertain the total value created by the
	entity and provides a snapshot of current financial position of the entity.
ROC/RONW	ROC/RONW (%) is an indicator which shows how much company is generating
	from its available shareholders' funds
EPS	Earning per shares is the company's earnings available of one share of the
	Company for the period

#### **Explanation for KPI metrics**

## STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

For details in respect of "*Statement of Significant Accounting Policies*", please refer *Restated Financial Statements* beginning on page 226 of this Red Herring Prospectus.

## **Factors Affecting our results of operations**

- Any variation in schemes launched by Government of India to boost the steel industry would have an adverse impact on our results of operations and financial condition and cash flows;
- Our ability to compete effectively.
- Inability to identify and understand evolving industry trends, technological advancements, customer



preferences and develop new products to meet our customers' demands could render our existing products

- obsolete technology may adversely affect our business;
- our inability to achieve desired results from the objects for which funds are raised
- negative cash flows in the future.
- failure to grow or expand within our industry.
- our ability to manage our working capital cycles and generate sufficient cash flow to satisfy any additional working capital requirements.
- our inability to maintain quality standards in our services.
- our inability to successfully implement strategy, growth and expansion plans.
- our ability to attract and retain qualified personnel;
- any adverse outcome in the legal proceedings in which we and our promoters are involved;
- conflict of Interest with affiliated companies, the promoter group & holding Company and other related parties;
- impact of recurrent outbreak of Covid 19 pandemic or any future pandemic;
- market fluctuations and industry dynamics beyond our control;
- Changes in the value of the Rupee and other currencies;
- The occurrence of natural disasters or calamities;

## **Discussion on Result of Operations**

The following discussion on results of operations should be read in conjunction with the Restated Financial Statements for the stub period ended on October 31, 2023 and for the financial years ended on March 31 2023, 2022 and 2021.

Year	January 31, 2024	% of Total	2022- 23	% of Total	2021- 22	% of Total	2020- 21	% of Total
		Income		Income		Income		Income
Revenue from operations	10,032	100%	10,482	98%	8,460	99%	8,174	99%
Other Income	12	0%	261	2%	51	1%	68	1%
Total Income	10,044	100%	10,743	100%	8,511	100%	8,242	100%
Direct Expenses (Cost of materials and Change in inventory	8,353	83%	8,991	84%	6,890	81%	6,635	81%
Employee Benefit Expenses	170	2%	241	2%	195	2%	191	2%
Other Expenses	241	2%	408	4%	341	4%	375	5%
Total Expenses	8,764	87%	9,641	90%	7,426	87%	7,201	87%



EBIDTA	1,279	13%	1,103	10%	1,085	13%	1,041	13%
Depreciation	283	3%	296	3%	297	3%	322	4%
	150	20/	104	20/	205	40/	410	50/
Finance Cost	158	2%	184	2%	305	4%	410	5%
Exceptional	-	-	1	0%		0%		0%
Item								
PBT	838	8%	622	6%	483	6%	309	4%
Tax Expense	235	2%	165	2%	126	1%	(725)	-9%
РАТ	603	6%	457	4%	357	4%	1,034	13%

Based on the information provided above, it is evident that PAT margin of 13% in FY 20-21 due to the recognition of additional deferred tax assets amounting to Rs. 713.53 lakhs related to unabsorbed depreciation and brought forward business losses, which were not recognised in the audited financials. The Company had loss in financial year 15-16 due to purchase of 20 containers of PMIDA (Raw material of herbicide named GLYPHOSATE) from China in 2014. The product was bad in quality and the Company had paid as per LC. Despite trying many efforts, the LCs couldn't be stopped. This resulted in loss of almost 3 million dollars and further the losses compounded in subsequent years due to diminished sales and cash flow. We had tried to get our losses recovered from the supplier but our financial condition, at that time, did not permit us to go legal in a big way as we were reeling under huge losses and the legal costs would run in Crores. Consequentially, the said losses were booked in FY 15-16 and FY 16-17 with deferred tax not provided for in those years, leading to the provision of deferred tax of Rs. 713.53 lakhs in FY 20-21 according to the Accounting Standard 22 ("Accounting for Taxes on Income"), thereby enhancing the PAT margin.

In FY 21-22, the company's EBIDTA margin stood at approximately 13% of total revenue, which is consistent with the margin observed in FY 20-21. The PBT margin also increased by 2% over FY 20-21, primarily due to a reduction in finance costs by Rs. 104.42 lakhs (approx 1.4%). It's noteworthy that the higher PAT margin of 13% in FY 20-21 was influenced by the recognition of additional deferred tax assets, as previously mentioned.

In FY 22-23, due to increase in some major material costs (e.g., phenol, Caustic Soda Lye, DMA Di Methyl, etc.), led to a compromise of 3% in the EBITDA margin in FY 22-23. It is also observed that the utilization of unabsorbed depreciation and brought forward business losses of Rs. 698.67 lakhs in FY 22-23 resulted in an increase in deferred tax liabilities, consequently resulting in a PAT margin similar to that of FY 21-22.

In the stub period ending January 31, 2024, the company effectively reduced employee benefits expenses and other expenses (including legal & professional fees, business promotion expenses etc.), and increased export sales out of total sales compared to FY 22-23, resulting in an improvement in EBITDA margin over FY 2022-23, which impacted the bottom line of the PAT margin.

Therefore, despite the significant year-on-year growth in revenue, the company's PAT margin remained



consistent in FY 20-21 and FY 22-23 and improved in the stub period due to the increased sales volume of new products constituting upto 35% of the total sales of the year.

## **Revenue from operations:**

Revenue from operations mainly consists of Sale of Products.

## **Other Income:**

Other income primarily comprises of Commission income, Interest income, Export incentives, foreign exchange fluctuation, Other miscellaneous income.

#### **Total Expenses:**

Total expenses consist of Cost of Material Consumed, Change in Inventories, Employee Benefit Expenses, Other Expenses, Depreciation and amortization expense, Financial Charges.

#### **Employee benefits expense:**

Employee benefits expense primarily comprises of Salaries, Wages & Bonus, Director Renumeration, Gratuity Leave encashment, Staff Welfare.

#### **Other Expenses:**

Other Expenses consists of Expenses like: Audit remuneration ,Advertisement expenses, Bank Charges ,Business promotion expenses, Bad debts, Documentation expenses, Communication expenses, Commission Expenses, Research & development Expenditure, Discount, Donation expenses, Electricity expenses, Freight outward, Insurance expenses, Legal & professional expenses, Office expense, Printing & stationery, Rates and taxes, Repair & maintenance of Building and Others Rental expenses, Travelling and conveyance expenses, Vehicle Running & Maintenance and Other miscellaneous expenses.

## Finance Charges:

Our Finance charges includes Interest on Term Loan.

# PERIOD ENDED JANUARY 31, 2024 COMPARED WITH THE FINANCIAL YEAR ENDED MARCH 31, 2023

## **Total Income:**

Total income for the period ended January 31, 2024 stood at Rs. 10,043.69 Lakhs whereas in Financial Year 2022-33 the same stood at Rs. 10,743.47 Lakhs representing an increase of 12.18%. The main reason of increase was incremental revenue from existing customers.

#### **Revenue from Operations:**

During the period ended January 31, 2024 revenue from operations stood at Rs. 10,031.76 Lakhs whereas in Financial Year 2022-33 the same stood at Rs. 10,482.12 Lakhs representing an decrease of 14.84%. The main reason of increase was addition of new business line.



## **Other Income:**

During the period ended January 31, 2024 the other income of our Company stood at to Rs. 11.93 Lakhs as against Rs. 261.35 lakhs in the Financial Year 2022-23 representing a decrease by 95.43%. This decrease was due to the fact that during the Financial Year 2022-23 the Company earned a typical income due to premature payment of loan. However, the same was not received during the period ended October 31, 2023.

## **Total Expenses**

The total expense for the period ended January 31, 2024 stood at Rs. 8,764.33 Lakhs whereas in Financial Year 2022-23 the same stood at Rs. 9,640.74 Lakhs representing an increase of 9.09%. Such increase was due to more raw material and consumables purchased due to increase in production.

## **Employee benefits expense:**

Our Company has incurred Rs. 170.27 Lakhs as Employee benefits expense during the period ended January 31, 2024 as compared to Rs. 241.50 Lakhs in the financial year 2022-23 representing a fall of 15.39%. The decrease was due to due to reduction of manpower based on economies of scale.

## **Financial Charges:**

Our Company has incurred Rs. 158.10 Lakhs as finance cost during the period ended January 31, 2024 as compared to Rs. 183.73 Lakhs in the financial year 2022-23. The increase of 3.26% was due to increase in interest on term loans.

## **Other Expenses:**

Our Company has incurred Rs. 241.39 Lakhs during the period ended January 31, 2024 on other expenses as against Rs. 408.06 Lakhs during the financial year 2022-23. There was a fall of 29.01% mainly due to better controls on general overhead expenses.

## **Restated Profit before tax:**

Net profit before tax for the period ended January 31, 2024 increased to Rs. 837.96 Lakhs as compared to Rs. 621.91 Lakhs in the financial year 2022-23. The increase of 61.68% was majorly due to factors as mentioned above.

## **Restated profit after tax:**

As a result of the foregoing factors, our profit after tax increase to Rs. 602.72 Lakhs in the period ended January 31, 2024 as compared to Rs. 456.93 lakhs in financial year 2022-23. Consequently, our PAT Margin expanded to 6.01% during this period.



## FINANCIAL YEAR 2023 COMPARED TO FINANCIAL YEAR 2022

#### **Total Income:**

Total income for the financial year 2022-23 stood at Rs. 10,743.47 Lakhs whereas in Financial Year 2021-22 the same stood at Rs. 8511.19 Lakhs representing an increase of 26.227%. The main reason of increase was multiple new customer acquisition.

## **Revenue from Operations:**

During the financial year 2022-23 the net revenue from operation of our Company increased to Rs. 10,482.12 Lakhs as against Rs. 8,460.07 Lakhs in the Financial Year 2021-22 representing an increase of 23.9%. The main reason of increase was due to increase in total turnover and other incomes.

## **Other Income:**

During the financial year 2022-23 the other income of our Company increased to Rs. 261.35 Lakhs as against Rs. 51.12 lakhs in the Financial Year 2021-22 representing an increase of 411.24% which was due to application of new Cost control tools.

## **Total Expenses**

The total expense for the financial year 2022-23 increased to Rs. 9,640.74 Lakhs from Rs. 7,425.98 lakhs in the Financial Year 2021-22 representing an increase of 29.82%. Such increase was due to more raw material and consumables purchased due to increase in production.

## **Employee benefits expense:**

Our Company has incurred Rs. 241.50 Lakhs as Employee benefits expense during the financial year 2022-23 as compared to Rs.195.03Lakhs in the financial year 2021-22 representing an increase of 23.82%. The increase was due to increase in higher employee and labour cost due to increase in production.

## **Financial Charges:**

Our Company has incurred Rs. 183.73 Lakhs as finance cost during the financial year 2022-23 as compared to Rs. 305.11 Lakhs in the financial year 2021-22. The decrease of 39.78% was due to change in working capital structure.

## **Other Expenses:**

Our Company has incurred Rs. 408.06 Lakhs during the Financial Year 2022-23 on other expenses as against Rs. 341.26 Lakhs during the financial year 2021-22. There was an increase of 19.57% mainly due to Audit remuneration, Advertisement expenses, Bank Charges, Business promotion expenses, Bad debts, Documentation expenses, Communication expenses, Commission Expenses, Research & development Expenditure, Discount, Donation expenses, Electricity expenses, Freight outward, Insurance expenses, Legal & professional expenses, Office expense, Printing & stationery, Rates and taxes, Repair & maintenance of Building and Others Rental expenses, Travelling and conveyance expenses, Vehicle Running & Maintenance and Other miscellaneous expenses.



## **Restated Profit before tax:**

Net profit before tax for the financial year 2022-23 increased to Rs. 621.91 Lakhs as compared to Rs. 483.07 Lakhs in the financial year 2021-22. The increase of 28.74% was majorly due to factors as mentioned above.

## **Restated profit after tax:**

As a result of the foregoing factors, our profit after tax increase to Rs. 456.93 Lakhs in financial year 2022-23 as compared to Rs. 357.47 lakhs in financial year 2021-22. Consequently, our PAT Margin expanded to 27.82% in financial year 2022-23.

## FINANCIAL YEAR 2022 COMPARED TO FINANCIAL YEAR 2021

## **Total Income:**

Total income for the financial year 2021-22 stood at Rs. 8,511.19 Lakhs whereas in Financial Year 2020-21 the same stood at Rs. 8,241.54 Lakhs representing an increase of 3.27 %.

## **Revenue from Operations**

During the financial year 2021-22 the net revenue from operation of our Company increased to Rs. 8,460.07 Lakhs as against Rs. 8173.94 Lakhs in the Financial Year 2020-21 representing an increase of 3.5%. The main reason of increase was due to increase in the total turnover and other incomes.

## **Other Income:**

During the financial year 2021-22 the other income of our Company stood at Rs. 51.12 Lakhs as against 67.60 Lakhs in the Financial Year 2020-21 representing a decrease of 24.37%.

## **Total Expenses**

The total expense for the financial year 2021-22 increased to Rs. 7,425.98 Lakhs from Rs. 7,200.94 lakhs in the Financial Year 2020-21 representing an increase of 3.125%. Such increase was due to more raw material and consumables purchased due to increase in production.

## **Employee benefits expense:**

Our Company has incurred Rs. 195.03 Lakhs as Employee benefits expense during the financial year 2021-22 as compared to Rs. 191.02 Lakhs in the financial year 2020-21. The increase of 2.099% was due to higher employee and labour cost due to increase in production.

## **Financial Charges**

Our Company has incurred Rs. 305.11 Lakhs as financial charges during the financial year 2021-22 as compared to Rs. 409.53 Lakhs in the financial year 2020-21. The decrease of 25.49% was due to production process and product quality is updated.



# **Other Expenses:**

Our Company has incurred Rs. 341.26 Lakhs during the Financial Year 2021-22 on other expenses as against Rs. 374.57 Lakhs during the financial year 2020-21. There was a decrease of 8.89% mainly due to General overhead expenses reduced due to cost controls.

# **Restated profit before tax:**

Net profit before tax for the financial year 2021-22 increased to Rs. 483.07 Lakhs as compared to Rs. 308.85 Lakhs in the financial year 2020-21. The increase of 56.40% was due to factors as mentioned above.

# **Restated profit after tax:**

As a result of the foregoing factors, our profit after tax decrease to Rs. 357.47 Lakhs in financial year 2021-22 as compared to Rs. 1,033.67 lakhs in financial year 2020-21. Consequently, our PAT Margin decrease to 65.41% in financial year 2021-22.

# **Information required as per Item (II)(C)(iv) of Part A of Schedule VI to the SEBI Regulations:**

An analysis of reasons for the changes in significant items of income and expenditure is given hereunder:

1. Unusual or infrequent events or transactions including unusual trends on account of business activity, unusual items of income, change of accounting policies and discretionary reduction of expenses etc.

There has not been any unusual trend on account of our business activity. Except as disclosed in this Red Herring Prospectus, there are no unusual or infrequent events or transactions in our Company.

# 2. Significant economic changes that materially affected or are likely to affect income from continuing operations.

Our business has been subject, and we expect it to continue to be subject to significant economic changes arising from the trends identified above in 'Factors Affecting our Results of Operations' and the uncertainties described in the section entitled "Risk Factors" beginning on page no. 33 of the Red Herring Prospectus. To our knowledge, except as we have described in the Red Herring Prospectus, there are no known factors which we expect to bring about significant economic changes.

# 3. Known trends or uncertainties that have had or are expected to have a material adverse impact on sales, revenue or income from continuing operations

Apart from the risks as disclosed under Section titled "Risk Factors" beginning on page no. 33 in this Red Herring Prospectus, in our opinion there are no other known trends or uncertainties that have had or are expected to have a material adverse impact on revenue or income from continuing operations.

# 4. Expected future changes in relationship between costs and revenues, in case of events such as future increase in labour or material costs or prices that will cause a material change are known;

Our Company's future costs and revenues will be determined by demand/supply situation, government policies and other economic factor.

# 5. The extent to which material increases in net sales or revenue are due to increased sales volume, introduction of new products or services or increased sales prices;



Increases in revenues are by and large linked to launch of new products and increase in volume of business.

#### 6. Total turnover of each major industry segment in which the issuer operated;

Our Company is engaged in the business of manufacturing of agrochemical products. Relevant Industry data, as available, has been included in the chapter titled "Industry Overview" beginning on page no. 123 of this Red Herring Prospectus.

#### 7. Status of any publicly announced new products or business segment;

Our Company is engaged in the business of manufacturing of agrochemical products. Currently our company has not launched any new product publicly.

#### 8. The extent to which business is seasonal;

Our business is divided in into Two seasons, namely Kharif (Summer and Rainy Season) and Rabbi (Winters Season) the transition time from Rabbi to Kharif is mainly a non- season which lasts for approx. 2 months march and April. The company exports during the transition phases to counter the seasonality effects.

#### 9. Any significant dependence on a single or few suppliers or customers;

Our top two customers contribute 86.6%, 94.26%, 93.21%, and 87.6% of our total sales for the period ended on January 31,2024, March 31,2023, March 31, 2022, and March 31, 2021 respectively.

Further Our top two suppliers contribute 86.29%, 94.06%, 97.76% and 97.81of our total purchase of our product/supplies for the period ended on January 31, 2024, March 31,2023, March 31,2022, March 31,2021respectively.

## 10. Competitive conditions;

We face competition from existing and potential competitors which is common for any business. We have, over a period of time, developed certain competitors who have been discussed in section titles "Our Business" beginning on page no. 139 of this Red Herring Prospectus.

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# **SECTION VII - LEGAL AND OTHER INFORMATION**

#### **OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS**

Except, as stated in this section and mentioned elsewhere in this Red Herring Prospectus there are no litigations including, but not limited to suits, criminal proceedings, civil proceedings, actions taken by regulatory or statutory authorities or legal proceedings, including those for economic offences, tax liabilities, show cause notice or legal notices pending against our Company, Directors, Promoters, Group Companies or against any other company or person/s whose outcomes could have a material adverse effect on the business, operations or financial position of the Company and there are no proceedings initiated for economic, civil or any other offences (including past cases where penalties may or may not have been awarded and irrespective of whether they are specified under paragraph (a) of Part I of Schedule V of the Companies Act, 2013) other than unclaimed liabilities of our Company, and no disciplinary action has been taken by SEBI or any stock exchange against the Company, Directors, Promoters, Directors, Promoters.

Except as disclosed below there are no:

- a) litigation or legal actions, pending or taken, by any Ministry or department of the Government or a statutory authority against our Promoters during the last five years;
- b) direction issued by such Ministry or Department or statutory authority upon conclusion of such litigationor legal action;
- c) pending proceedings initiated against our Company for economic offences;
- d) default and non-payment of statutory dues by our Company;
- e) inquiries, inspections or investigations initiated or conducted under the Companies Act, 2013 or any previous companies' law in the last five years against our Company, including fines imposed or compounding of offences done in those five years;
- f) material frauds committed against our Company in the last five years.

Pursuant to SEBI ICDR Regulations, all other pending litigations except criminal proceedings, statutory or regulatory actions and taxation matters involving our Company, Promoters, Directors and Group Companies/entities, would be considered material for the purposes of disclosure if:

- a) the monetary amount of the claim made by or against the Company, its joint venture(s) and directors in any such pending litigation is equal to or in excess of 10% of the consolidated revenue of the Company or 25% of the profits before tax of the Company (whichever is lower) as per the last audited financial statements of the Company for a complete financial year, as included in the Offer Documents; or
- b) where the decision in one case is likely to affect the decision in similar cases, even though the amount involved in an individual litigation does not exceed the amount determined as per clause (a)



above, and the amount involved in all of such cases taken together exceeds the amount determined as per clause (a) above; and

c) any such litigation which does not meet the criteria set out in (a) above and an adverse outcome in which would materially and adversely affect the operations or financial position of the Company.

Accordingly, we have disclosed all outstanding litigations involving our Company, Promoters, Directors and Group Companies which are considered to be material. In case of pending civil litigation proceedings where in the monetary amount involved is not quantifiable, such litigation has been considered material only in the event that the outcome of such litigation has an adverse effect on the operations or performance of our Company. Unless otherwise stated to contrary, the information provided is as of date of this Red Herring Prospectus.

## I. Litigations involving the Company

A. Against the Company

# 1. Litigation involving Criminal Matters

# a) Kotak Mahindra Bank vs Ambey Laboratories Limited [CTCASES/47389/2016]

M/S Ambey Laboratories Ltd and anr Vs State NCT of Delhi and anr

CRL.M.C. 5095/2022 & CRL.M.A. 20537/2022 CRL.M.C. 5096/2022 & CRL.M.A. 20598/2022 CRL.M.C. 5196/2022 & CRL.M.A. 20732/2022 CRL.M.C. 5197/2022 & CRL.M.A. 20735/2022

Application filed for seeking stay of further proceedings in Complaint Case No. 43786/2016 under section 138 of Negotiable Instruments Act 1881, title as Kotak Mahindra Bank Ltd. Vs Ambey Laboratories Ltd & Anr, which is pending before the Presiding Officers, Rouse Avenue Court, ND "wherein entire amount of the respondent was to be satisfied on the receipt of Rs. 14.25 cr. and the same property was sold by the Respondent for R. 14.35cr. there was no legally enforcement debt subsisting on the date when the cheques were presented."

As per order dated 19.01.2024, High Court grated stay till next date of hearing 12/07/2024.

## 2. Litigation involving Civil Matters

## b) Ambey Laboratories Ltd. V. Rajasthan Pollution Control Board

Ambey Laboratories has filed the one appeal before Hon'ble NGT against the direction issued by the State Pollution Control Board on 14<sup>th</sup> March,2024. Therein the company was directed to deposit the amount to the tune of Rs.1,92,02,400 towards environment compensation.

However, the company has obtained the status quo on the matter on 13th May,2024. And the next date of hearing before Hon'ble NGT is fixed for 4th July,2024.



## a) Revex Plasticisers Pvt Ltd vs Ambey Laboratories Limited [CS/56992/2016]

Revex Plasticisers Private Limited filed a civil suit vide CS /56992/2025 under Order XXXVII of the Code of Civil Procedure, 1908 before Hon'ble Additional District Judge, Patiala House Courts, New Delhi for recovery against Ambey Laboratories Limited. The matter was last listed on 15.01.2024. The matter is currently pending and is at the stage of Final Arguments. The next date in the matter is 22.08.2024.

#### b) Revex Plasticisers Pvt Ltd vs Ambey Laboratories Limited [CS/56607/2016]

Revex Plasticisers Private Limited filed a civil suit vide CS /56992/2025 under Order XXXVII of the Code of Civil Procedure, 1908before Hon'ble Additional District Judge, Patiala House Courts, New Delhi Ambey Laboratories Limited. The matter was last listed on 15.01.2024. The matter is currently pending and is at the stage of Final Arguments. The next date in the matter is 22.08.2024.

#### c) Sun Chem Process Machines Pvt Ltd vs Ambey Laboratories Ltd [CS(COMM)/623/2017]

The Plaintiff ie. Sun Chem Process Machines Private Limited had filed a suit CS (COMM) 623/2017 titled as Sun Chem Process Machines Pvt Ltd vs Ambey Laboratories Ltd for recovery of Rs. 24,06,612/- which was decreed ex-parte against the defendants ie. Ambey Laboratories Limited on 04.07.2022 vide the judgement and decree dated 04.07.2022 for an amount of Rs. 24,06,612/- along with 10% interest per annum. The Defendants has filed Application under Order 9 Rule 13 of the Code of Civil Procedure, 1908 for setting aside ex-parte judgement and decree dated 04.07.2022. At the request and willingness of both parties, the matter was referred to mediation on 17.02.2024. The matter is still pending at the Mediation Centre and fixed for mediation on 26.03.2024. The matter is currently pending and the next date in the matter is 05.07.2024.

## d) Surya Technochem vs Ambey Laboratories Ltd [CS(COMM)/127/2019]

The Plaintiff ie. Surya Technochem had filed a suit CS (COMM) 127/2019 titled as Surya Technochem vs Ambey Laboratories Ltd for recovery of Rs. 4,57,000/- which was decreed ex-parte against the defendants ie. Ambey Laboratories Limited on 17.02.2023 vide the judgement and decree dated 17.02.2023 for an amount of Rs. 4,57,000/- along with 10% interest per annum. The Defendants has filed Application under Order 9 Rule 13 of the Code of Civil Procedure, 1908 for setting aside ex-parte judgement and decree dated 17.02.2023. At the request and willingness of both parties, the matter was referred to mediation on 17.02.2024. The matter is still pending at the Mediation Centre and fixed for mediation on 26.03.2024. The matter is currently pending and the next date in the matter is 05.07.2024.

## 3. Litigation Involving Actions by Statutory/Regulatory Authorities: NIL

4. Litigation/Matters involving Tax Liabilities: NIL

## **B.** By the Company

- 1. Litigation involving Criminal Matters: NIL
- 2. Litigation involving Civil Matters: NIL



- 3. Litigation Involving Actions by Statutory/Regulatory Authorities: NIL
- 4. Litigation/Matters involving Tax Liabilities: NIL
- **II. Litigations involving Promoters/Directors**
- **A. Against Promoters/Directors**
- 1. Litigation involving Criminal Matters: NIL
- 2. Litigation involving Civil Matters: NIL
- 3. Litigation Involving Actions by Statutory/Regulatory Authorities: NIL
- 4. Litigation/Matters involving Tax Liabilities: NIL

**B.** By Promoters/Directors

- 1. Litigation involving Criminal Matters: NIL
- 2. Litigation involving Civil Matters: NIL
- 3. Litigation Involving Actions by Statutory/Regulatory Authorities: NIL
- 4. Litigation/Matters involving Tax Liabilities: NIL

**III. Litigations Involving Company's Group Entities** 

- A. Against the Group Entities: NIL
- **B.** By the Group Entities: NIL
- IV Litigations Relating to the Subsidiary Company
- A. Against Directors of the Subsidiary Company: NIL
- **B.** By Directors of the Subsidiary Company: NIL

Note: The Company has no Subsidiary Company

# V. Other litigations involving any other entities which may have a material adverse effect on the Company

There is no outstanding litigation, suits, criminal or civil prosecutions, statutory or legal proceedings including those for economic offences, tax liabilities, prosecution under any enactment in respect of the Companies Act, show cause notices or legal notices pending against the company whose outcome could affect the operation or finances of the Company or have a material adverse effect on the position of the Company.

# VI. Details of the past penalties imposed on the Company / Directors

Except as disclosed above, there are no cases in the last five years in which penalties have been imposed



on the Company or on Directors.

# VII. Outstanding dues to Creditors

As per the materiality policy of the Company for disclosing outstanding amounts to creditors. Based on the same, as on 31.1.2024 the Company had outstanding dues to creditors as follows:

(Amount in Lakhe)

	(Amount in Lak
Trade Payables	
Particulars	31.01.2024
Micro, Small & Medium Enterprises	12.83
Others	2,593.43
Total	2,606.26

## We certify that except as stated herein above:

a) Except as provided below, there are no defaults in respect of payment of interest and/or principal to the debenture/bond/fixed deposit holders, banks, FIs by the Company, promoters, group entities, companies promoted by the promoters during the past three years.

b) There are no cases of litigation pending against the Company or against any other Company in which Directors are interested, whose outcome could have a materially adverse effect on the financial position of the Company.

c) There is no pending litigation against the Promoters/ Directors in their personal capacities and also involving violation of statutory regulations or criminal offences.

d) There are no pending proceedings initiated for economic offences against the Directors, Promoters, Companies and firms promoted by the Promoters.

e) There is no outstanding litigation, defaults etc. pertaining to matters likely to affect the operations and finances of the Company including disputed tax liability or prosecution under any enactment.

f) There are no litigations against the Promoters / Directors in their personal capacity.

g) The Company, its Promoters and other Companies with which promoters are associated have neither been suspended by SEBI nor has any disciplinary action been taken by SEBI.

h) There is no material regulatory or disciplinary action by SEBI, stock exchange or regulatory authority in the past five year in respect of the promoters, group company's entities, entities promoted by the promoters of the company.

i) There is no status of criminal cases filed or any investigation being undertaken with regard to alleged commission of any offence by any of the Directors. Further, none of the Directors has been charge-sheeted with serious crimes like murder, rape, forgery, economic offences etc.

j) The issue is in compliance with applicable provision of Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulation 2018.

Neither the Company nor any of its promoters or directors is a willful defaulter.



#### **GOVERNMENT AND OTHER APPROVALS**

In view of the licenses / permissions / approvals / no-objections / certifications / registrations, (collectively "Authorizations") listed below, our Company can undertake this Issue and our current business activities and to the best of our knowledge, no further approvals from any governmental or regulatory authority or any other entity are required to undertake this Issue or continue our business activities. Unless otherwise stated, these approvals are all valid as of the date of this Prospectus. It must be distinctly understood that, in grantingthese approvals, the GoI, the RBI or any other authority does not take any responsibility for our financial soundness or for the correctness of any of the statements made or opinions expressed in this behalf. For further details in connection with the regulatory and legal framework within which we operate, please refer to the chapter titled "Key Industry Regulation and Policies" beginning on page 176 of the Red Herring Prospectus.

#### **CORPORATE APPROVALS FOR THIS ISSUE**

1. The Board of Directors have, pursuant to resolutions passed at its meeting held on December 26<sup>th</sup> 2023 has approved the Issue, subject to the approval by the shareholders of the Company under Section 62 (1)(c) of the Companies Act 2013.

2. The Shareholders have, pursuant to the resolution dated January 24<sup>th</sup>, 2024 under section 62 (1) (c) of the Companies Act 2013, authorized the Issue.

## **IN-PRINCIPLE APPROVAL**

The Company has obtained approval from NSE vide its letter dated June 06, 2024 to use the name of NSE in this Offer document for listing of equity shares on Emerge Platform of NSE. NSE is the Designated Stock Exchange.

#### AGREEMENTS WITH NSDL AND CDSL

- 1. The Company has entered into an agreement dated November 10, 2023, with the Central Depository Services (India) Limited (CDSL), and the Registrar and Transfer Agent, who, in this case, is Link Intime India Private Limited, for the dematerialization of its shares.
- 2. The Company has also entered into an agreement dated June 02, 2022 with the National Securities Depository Limited (NSDL) and the Registrar and Transfer Agent, who, in this case, is, Link Intime India Private Limited for the dematerialization of its shares.
- 3. The Company's International Securities Identification Number (ISIN) is INE0M3I01029.



# INCORPORATION DETAILS OF OUR COMPANY

S.N	Authorisation	Issuing	CIN	Date of	Valid
0.	granted	Authority		Issue	Up to
1	Certificate of Incorporation in the name of "Ambey Laboratories Private Limited"	ROC-Delhi	U74899DL 1985PTC02 0490	20.03.1985	Perpetual
2	Certificate of Incorporation for conversion from Private to Public company in the name of "Ambey Laboratories Limited"	ROC- Delhi	U74899DL 1985PLC02 0490	30.12.2014	Perpetual

# TAX RELATED AUTHORISATIONS OF COMPANY

S. No	Authorization granted			Date of Issue	Validity
1	Permanent Account Number	Income Tax Department, GOI	AAACA4317R	20.03.1985	Perpetual
2	Tax Deduction Account Number	Income Tax Department, GOI gistration of the Com	DELA14082F	29.07.2004	Perpetual
	GST Registration Certificate (Rajasthan)	Centre Goods and Services Tax Act, 2017	08AAACA4317R 1ZF	01.07.2017	Valid until cancellation
	GSTCentreGoodsRegistrationandCertificateServices(Delhi)Act,2017		07AAACA4317R 2ZH	27.03.2024	Valid until cancellation
	GST Registration Certificate (Punjab)	Centre Goods and Services Tax Act, 2017	03AAACA4317R 1ZP	01.07.2017	Inactive (since the date of registration)



# **BUSINESS RELATED CERTIFICATIONS**

Our Company has received the following significant government and other approvals pertaining to our business:

Sr.N	Authorization	Issuing	Registration	Date of	Valid Upto
0.	granted	Authority	No./Reference	Issue	
			No./License No.		
1	Udyog Aadhaar Registration Certificate (MSME)	Ministry of Micro, Small, & Medium Enterprises	UDYAM-DL-11- 0000464	11.02.2021	Valid until cancellation
2	Employees State Insurance Corporation	Ministry of Labour and Employment	15000210420000301	21.12.2010	Valid until cancellation
3	Employees Provident Fund Organisation	Ministry of Labour and Employment	RJRAJ0015774000	24.07.2006	Valid until cancellation
4	Registration & License to Work a Factory	Government of Rajasthan	RJ/27820	28.01.2022	31.03.2027
5	Importer – Exporter Code	Ministry of Commerce &Industry	0505011671	18.05.2005	Valid until cancellation
6	Agriculture License	Departme nt of Agricultur e	MnFg/Tech.I/PP/2006/L -88 (Old) IM/2021- 22/119	31.03.2006	Valid until cancellation
7	Central Excise Registration	Departme nt of Excise	AAACA4317RXM001	08.11.2005	Valid until cancellation
8	Certificate of Exemption for Ground Water Withdrawal	Departme nt of Water Resources , River Developm ent& Ganga Rejuvenati on Central Ground Water Authority	21-4/14984/RJ/IND/2020	19.11.2020	Valid until cancellation
9	Drug License	Drugs Controller Rajasthan	RAJ-2760	08.01.2021	Valid until cancellation



10	Certificate of Establishment	Department of Labour	2024023091	06.02.2024	Perpetual
11.	Legal Entity Identifier Code	Legal Entity Identifier India Limited	3358002SHV6LSB6C SL16	12.02.2024	12.02.2025

#### **INTELLECTUAL PROPERTY**

As per the records provided by Company, there are No trademark/wordmark registered or objected in the name of Ambey Laboratories Limited under The Trademarks Act, 1999.

IT MUST, HOWEVER BE, DISTINCTLY UNDERSTOOD THAT IN GRANTING THE ABOVE - MENTIONED APPROVALS, THE CENTRAL GOVERNMENT, STATE GOVERNMENT, RBI AND OTHER AUTHORITIES DO NOT TAKE ANY RESPONSIBILITY FOR THE FINANCIAL SOUNDNESS OF THE COMPANY OR FOR THE CORRECTNESS OF ANY OF THE STATEMENTS.

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## **OTHER REGULATORY AND STATUTORY DISCLOSURES**

#### Authority for the Issue

The Issue has been authorized by a resolution of the Board passed at their meeting held on December 26, 2023 which was subject to the approval of shareholders through special resolution. The shareholders of our Company have approved this issue vide a Special Resolution passed at an Extra Ordinary General Meeting held on January 24, 2024 at the Registered Office of our company. This Red Herring Prospectus has been approved by our Board pursuant to a resolution dated June 25, 2024.

We have received the In-Principle Approval from National Stock Exchange of India Limited vide their letter dated June 06, 2024

#### Prohibition by SEBI or other governmental authorities

We confirm that, in accordance with regulation 228 of SEBI (ICDR) Regulations, 2018

- a. Our Company, Directors, Promoters, Promoter Group, person in control of our Company, are not prohibited from accessing or operating in the capital markets or debarred from buying, selling or dealing in securities under any order or direction passed by the SEBI or any securities market regulator in any other jurisdiction or any other authority / court as on the date of this Red Herring Prospectus;
- b. Neither any of the promoters or directors of our company is a promoter or director of any other company which is debarred from accessing the capital market by the Board or debarred from buying, selling or dealing in securities under any order or direction passed by the SEBI or any securities market regulator in any other jurisdiction or any other authority / court as on the date of this Red Herring Prospectus;
- c. Further, neither our company or our Promoters or Directors are declared as willful defaulter or a fraudulent borrower;
- d. Further, none of our Promoters or Directors are declared as fugitive economic offenders under Fugitive Economic Offenders Act, 2018.

Our Company is in compliance with the Companies (Significant Beneficial Owners) Rules, 2018, as amended ("**SBO Rules**") to the extent applicable. Our Company and members of the Promoter Group are in compliance with the SBO Rules to the extent applicable to each of them as on the date of this Red Herring Prospectus.

None of our Directors are associated with the securities market in any manner and there is no outstanding action initiated against them by SEBI in the past 5 years.

## **Prohibition by RBI**

Neither our Company nor any of our Promoters or Directors have been identified as wilful defaulter(s) by the RBI or any other governmental authority.



# Eligibility for this Issue

We hereby confirm that the Company is eligible for the Issue in accordance with Regulation 229 (2) and other provisions of chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time, which is as under:

		Particular	Complied or Not
Enti	ties n	ot eligible to make an initial public offer	
228	Ani	ssuer shall not be eligible to make an initial public offer:	
	(a)	if the issuer, any of its promoters, promoter group or directors or selling shareholders are debarred from accessing the capital market by the Board;	Complied
	(b)	if any of the promoters or directors of the issuer is a promoter or director of any other company which is debarred from accessing the capital market by the Board;	Complied
	(c)	if the issuer or any of its promoters or directors is a wilful defaulter or a fraudulent borrower.	Complied
	(d)	if any of its promoters or directors is a fugitive economic offender.	Complied
Eligi	bility	requirements for an Initial Public Offer	•
229	(1)	An issuer shall be eligible to make an initial public offer only if its post-issue paid-up capital is less than or equal to ten crore rupees.	Complied
	(2)	An issuer, whose post issue face value capital is more than ten crore rupees and upto twenty-five crore rupees, may also issue specified securities in accordance with provisions of this Chapter.	Complied
	(3)	An issuer may make an initial public offer, if it satisfies track record and/or other eligibility conditions of the SME Exchange(s) on which the specified securities are proposed to be listed. Provided that in case of an issuer which had been a partnership firm or a limited liability partnership, the track record of operating profit of the partnership firm or the limited liability partnership shall be considered only if the financial statements of the partnership business for the period during which the issuer was a partnership firm or a limited liability partnership, conform to and are revised in the format prescribed for companies under the Companies Act, 2013 and also comply with the following:	Complied
		(a) adequate disclosures are made in the financial statements as required to be made by the issuer as per Schedule III of the Companies Act, 2013;	Complied
		<ul> <li>(b) the financial statements are duly certified by auditors, who have subjected themselves to the peer review process of the Institute of Chartered Accountants of India (ICAI) and hold a valid certificate issued by the Peer Review Board' of the ICAI, stating that: (i) the accounts and the disclosures made are in accordance with the provisions of Schedule III of the Companies Act, 2013; (ii) the accounting standards prescribed under the Companies Act, 2013 have been followed; (iii) the financial statements present a true and fair view of the firm's accounts;</li> </ul>	Complied
0		Provided further that in case of an issuer formed out of merger or a division of an existing company, the track record of the resulting issuer shall be considered only if the requirements regarding financial statements as specified above in the first proviso are complied with.	Not Applicable
Gene	eral c	onditions	<u> </u>



230	(1)	An issuer making an initial public offer shall ensure that:	
200		<ul> <li>(a) it has made an application to one or more SME exchanges for listing of its specified securities on such SME exchange(s) and has chosen one of them as the designated stock exchange, in terms of Schedule XIX:</li> </ul>	Complied
		<ul> <li>(b) it has entered into an agreement with a depository for dematerialisation of its specified securities already issued and proposed to be issued;</li> </ul>	Complied
		(c) all its existing partly paid-up equity shares have either been fully paid-up or forfeited;	Complied
		(d) all specified securities held by the promoters are in the dematerialised form;	Complied
		(e) it has made firm arrangements of finance through verifiable means towards seventy-five per cent. of the stated means of finance for the project proposed to be funded from the issue proceeds, excluding the amount to be raised through the proposed public offer or through existing identifiable internal accruals.	Complied
		Explanation: "project" means the object for which monies are proposed to be raised to cover the objects of the issue	
	(2)	The amount for general corporate purposes, as mentioned in objects of the issue in the offer document and the offer document shall not exceed twenty-five per cent. of the amount being raised by the issuer. The amount for:	Complied
	<u> </u>	(i) general corporate purposes, and	Not Applicable
		<ul> <li>(ii) such objects where the issuer company has not identified acquisition or investment target, as mentioned in objects of the issue in the offer document and the offer document, shall not exceed thirty-five per cent. of the amount being raised by the issuer:</li> </ul>	Not Applicable
		Provided that the amount raised for such objects where the issuer company has not identified acquisition or investment target, as mentioned in objects of the issue in the offer document and the offer document, shall not exceed twenty-five per cent. of the amount being raised by the issuer:	Not Applicable
		Provided further that such limits shall not apply if the proposed acquisition or strategic investment object has been identified and suitable specific disclosures about such acquisitions or investments are made in the offer document and the offer document at the time of filing of offer documents.	Not Applicable

The Company also complies with the eligibility conditions laid by the EMERGE Platform of National Stock Exchange of India Limited for listing of our Equity Shares which is as under:

Parameter	Listing criterion	Complied or not
Incorporation	The issuer should be a company incorporated under the Companies Act 1956 / 2013 in India.	Complied
Post issue paid up capital	The post issue paid up capital of the company (face value) shall not be more than Rs. 25 crores.	Complied



Track record	• Treak record of at least three years of aither	Complied
TTACK TECOTU	<ul> <li>Track record of at least three years of either</li> <li>i. the applicant seeking listing; or</li> </ul>	Complied
	ii. the promoters****/promoting company, incorporated	
	in or outside India or	
	iii. Proprietary / Partnership firm and subsequently	
	converted into a Company (not in existence as a	
	Company for three years) and approaches the Exchange	
	for listing.	
Other listing	• The applicant company has not been referred to erstwhile	Complied
conditions	Board for Industrial and Financial Reconstruction (BIFR) or	
	No proceedings have been admitted under Insolvency and	
	Bankruptcy Code against the issuer and Promoting	
	companies	
	• The company has not received any winding up petition	
	admitted by a NCLT / court.	
	• No material regulatory or disciplinary action by a stock	
	exchange or regulatory authority in the past three years	
	against the applicant company.	
Disclosures	The following matters should be disclosed in the offer	Complied
	document:	
	1. Any material regulatory or disciplinary action by a stock	
	exchange or regulatory authority in the past one year in	
	respect of promoters/promoting company(ies), group	
	companies, companies promoted by the	
	promoters/promoting company(ies) of the applicant	
	company.	
	2. Defaults in respect of payment of interest and/or principal to	
	the debenture/bond/fixed deposit holders, banks, FIs by the	
	applicant, promoters/promoting company(ies), group	
	companies, companies promoted by the	
	promoters/promoting company(ies) during the past three	
	years.	
	3. The applicant, promoters/promoting company(ies), group	
	companies, companies promoted by the	
	promoters/promoting company(ies) litigation record, the	
	nature of litigation, and status of litigation.	
	4. In respect of the track record of the directors, the status of	
	criminal cases filed or nature of the investigation being	
	undertaken with regard to alleged commission of any	
	offence by any of its directors and its effect on the business	
	of the company, where all or any of the directors of issuer	
	have or has been charge-sheeted with serious crimes like	
	murder, rape, forgery, economic offences.	
	murder, rape, forgery, economic offences.	

# We confirm that:

- 1. In accordance with regulation 260 of the SEBI (ICDR) Regulations, this Issue will be 100% underwritten and shall not restrict to the minimum subscription level. The BRLM shall under write at least 15% of the total Issue size. For further details pertaining to underwriting please refer to chapter titled "*General Information*" on Page No. 65 of this Red Herring Prospectus.
- 2. In accordance with Regulation 268(1) of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed allottees in the Issue is greater than or equal to fifty (50), otherwise, the



entire application money will be refunded forthwith. If such money is not repaid within four days (4) from the date our company becomes liable to repay it, then our company and every officer in default shall, on and from expiry of four (4) days, be liable to repay such application money, with interest as prescribed under section 40 of the Companies Act, 2013.

- 3. We have filed Red Herring Prospectus with stock exchange. The Red Herring Prospectus has not been filed with SEBI, nor has SEBI issued any observation on the Offer Document in terms of Regulation 246 of SEBI (ICDR), 2018. However, pursuant to sub regulation (5) of regulation 246, the copy of Red Herring Prospectus shall also be furnished to the SEBI in a soft copy.
- 4. In accordance with Regulation 261(1) of the SEBI (ICDR) Regulations, we have entered into an agreement with the Book Running Lead Manager and Market Maker to ensure compulsory market making for the minimum period of three (3) years from the date of listing of equity shares offered in this issue. For further details of the market making arrangement see chapter titled "*General Information*" on page 65 of this Red Herring Prospectus.
- 5. The Company has website <u>www.ambeylab.com</u>
- 6. Our Company is incorporated under Companies Act, 1956;
- 7. Post Issue face value capital should not be more than ₹ 25 crore;
- 8. Net-worth of the Company is positive as per the latest audited and restated financial statements;
- 9. Positive EBDITA in at least 2 out of 3 FY preceding the application;
- 10. In accordance with regulation 229(3), the Promoters of our company have a track record of more than 3 years, for more information refer chapter titled "Our History and Certain Other Corporate Matters" on page 184 of this Red Herring Prospectus;
- 11. The Company has not been referred to erstwhile Board for Industrial and Financial Reconstruction or no proceedings have been admitted under Insolvency and Bankruptcy Code against the issuer;
- 12. No petition for winding up is admitted by a court of competent jurisdiction against the company.
- 13. No material regulatory or disciplinary action has been taken by any stock exchange or regulatory authority in the past three years against the Company.

We further confirm that we shall be complying with all the other requirements as laid down for such an Issue under Chapter IX of SEBI (ICDR) Regulations and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

# **Disclaimer clause of SEBI**

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF THE RED HERRING PROSPECTUS TO THE SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI) SHOULD NOT, IN ANY WAY, BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THIS ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE RED HERRING PROSPECTUS. THE BOOK RUNNING LEAD MANAGER FAST TRACK FINSEC PRIVATE LIMITED HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE RED HERRING PROSPECTUS ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE REGULATIONS. THIS REQUIREMENT IS TO FACILITATE



INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING AN INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THE RED HERRING PROSPECTUS, THE BOOK RUNNING LEAD MANAGER, FAST TRACK FINSEC PRIVATE LIMITED, IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE BOOK RUNNING LEAD MANAGER, FAST TRACK FINSEC PRIVATE LIMITED, HAS FURNISHED TO SEBI A DUE DILIGENCE CERTIFICATE DATED JUNE 25, 2024 IN THE FORMAT PRESCRIBED UNDER SCHEDULE V(A) OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF SECURITIES AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018.

THE FILING OF THE RED HERRING PROSPECTUS DOES NOT, HOWEVER, ABSOLVE OUR COMPANY FROM ANY LIABILITIES UNDER THE COMPANIES ACT, 2013 OR FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY AND OTHER CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE PROPOSED ISSUE. SEBI FURTHER RESERVES THE RIGHT TO TAKE UP AT ANY POINT OF TIME, WITH THE BOOK RUNNING LEAD MANAGER ANY IRREGULARITIES OR LAPSES IN THE RED HERRING PROSPECTUS.

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Red Herring Prospectus with the Registrar of Companies, Delhi, in terms of Section 26 and 32 of the Companies Act, 2013.

#### Disclaimer statement from our company and the Book Running Lead Manager

Our Company, our Directors and the Book Running Lead Manager accept no responsibility for statements made otherwise than in the Red Herring Prospectus or in the advertisements or any other material issued by or at instance of our Company and anyone placing reliance on any other source of information, including our website, <u>www.ambeylab.com</u> would be doing so at his or her own risk.

BRLM accepts no responsibility, save to the limited extent as provided in the Issue Agreement and the Underwriting Agreement to be entered into between the Underwriter and our Company.

All information will be made available by the Book Running Lead Manager, Underwriter, Syndicate members and our Company to the public and bidders at large and no selective or additional information would be available for any section of the bidders in any manner whatsoever including at road shows, presentations, in research or sales reports etc. We shall not be liable to the Bidders for any failure in uploading the Bids due to faults in any software/hardware system or otherwise.

Our Company and the BRLM or any other member of the Syndicate shall not be liable to the Bidders for any i) failure in uploading the Bids due to faults in any software/hardware system or otherwise. ii) The blocking of Bid Amount in the ASBA Account on receipt of instructions from the Sponsor Bank on account of any errors, omissions or non-compliance by various parties involved in, or any other fault, malfunctioning or breakdown in, or otherwise, in the UPI Mechanism.



# Caution

Bidders will be required to confirm and will be deemed to have represented to our Company and the Underwriter and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approval to acquire Equity Shares and will not offer, sell, pledge or transfer the Equity Shares to any person who is not eligible under applicable laws, rules, regulations, guidelines and approval to acquire Equity Shares. Our Company and the Underwriter and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any bidders on whether such bidder is eligible to acquire Equity Shares.

The BRLM and their respective associates and affiliates may engage in transactions with, and perform services for, our Company and their respective group companies, affiliates or associates or third parties in the ordinary course of business and have engaged, or may in the future engage, in commercial banking and investment banking transactions with our Company and their respective group companies, affiliates or associates or third parties, for which they have received, and may in the future receive, compensation.

# Price information and the track record of the past issues handled by the Book Running Lead Manager:

S.No.	Issuer Name	Issue Size (Rs. in Cr.)	Issue Price (Rs.)	Listing Date	Operating Price on Listing Date	+/-% change in closing price, [+/-% change in closing benchmark]- 30th calendar days from listing	+/-% change in closing price, [+/-% change in closing benchmark]- 90th calendar days from listing	+/-% change in closing price, [+/-% change in closing benchmark]- 180th calendar days from listing
1.	Enser Communicati ons Limited	16.17	70.00	March 22, 2024	70.10	(2.99) 1.08	Not Applicable	Not Applicable
2.	Sungarner Energies Limited	5.31	83.00	August 31, 2023	262.35	(17.66)	(27.57)	23.91
	Linnited					(0.95)	4.37	15.29
3.	Pearl Green	11.71	186.00	July 07,		3.27	(0.50)	(2.92)
	Clubs and Resorts Limited			2022	198.50	11.95	45.52	102.80
4.	Globesecure	10.12	29.00	June 02,	27.10	212.94	313.07	125.47
	Technologies Limited			2022	37.10	(5.35)	14.94	38.57
5.	Jeena Sikho	55.50	150.00	April	1.50.0.5	(12.69)	(18.16)	(15.17)
	Lifecare Limited			19,2022	173.35	(2.42)	(7.09)	22.78



6.	SBL Infratech Limited	2.37	111.00	September 28, 2021	125.00	(55.20) (0.53)	(64.8) (3.77)	(47.72) (3.48)
7.	Kranti Industries Limited	2.09	37.00	February 28, 2019	36.95	(1.22) (8.38)	2.84 1.62	(12.04) (3.16)
8.	Goblin India Limited	15.20	52.00	October 15, 20219	56.60	125.71 4.62	80.21 8.70	(27.20) (20.29)
9.	Ascom Leasing and Investments Limited	6.32	30.00	December 06, 2019	30.00	5.00 (0.60)	0.00 (5.47)	15.83 (15.60)
10.	Trekkingtoes. Com Limited	4.54	105.00	August 28, 2020	99.75	(55.59) (3.77)	(59.90) 12.14	(67.92) 28.67

Source: Price Information <u>www.bseindia.com</u> & <u>www.nseindia.com</u>, Issue Information from respective Prospectus.

# Summary statement of Disclosure:

Financi al Year	Tot al no. of IPO s	amount of funds	discou	trading at at Premium- 30 <sup>th</sup> discount- 30 <sup>th</sup> calendar days from calendar days from			trading at discount- 180 <sup>th</sup>			No. of IPOs trading at Premium- 180 <sup>th</sup> calendar days from listing				
			50 %		Less than 25 %	50 %		than	50 %	een	than 25	r 50 %	wee	Less than 25 %
2021-22	1	2.37	1	-	-	-	-	-	-	1	-	-	-	-
2022-23	3	77.32	-	-	1	1	-	1	-	-	2	1	-	-
2023-24	2	21.48	1	-	-	-	-	1	-	-	-	1	-	-

# Note:

- a) Based on date of listing.
- b) BSE SENSEX and CNX NIFTY have been considered as the benchmark index.
- c) Prices on BSE/NSE are considered for all of the above calculations.
- d) In case 30th /90th /180th day is not a trading day, closing price on BSE/NSE of the next trading day has been considered.
- e) In case 30th /90th /180th day, scrips are not traded then last trading price has been considered.
- f) N.A. Period not completed.
- g) As per SEBI Circular No. CIR/CFD/DIL/7/2015 dated October 30, 2015, the above table should reflect max. 10 issues (initial public offerings managed by the Book Running Lead Manager. Hence, disclosures pertaining to recent 10 issueshandled by Book Running Lead Manager are provided.



# **Disclaimer in respect of Jurisdiction**

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are not minors, HUFs, companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in shares, Indian Mutual Funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, VCFs, state industrial development corporations, insurance companies registered with Insurance Regulatory and Development Authority, provident funds (subject to applicable law) with minimum corpus of ₹ 2,500 Lakhs, pension funds with minimum corpus of ₹ 2,500 Lakhs and the National Investment Fund, and permitted non-residents including FPIs, Eligible NRIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign investors, provided that they are eligible under all applicable laws and regulations to hold Equity Shares of the Company. The Red Herring Prospectus does not, however, constitute an invitation to purchase shares offered hereby in any jurisdiction other than India to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Red Herring Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions. Any dispute arising out of this Issue will be subject to the jurisdiction of appropriate court(s) in New Delhi, only.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose, except that this Red Herring Prospectus has been filed with National Stock Exchange of India Limited for its observations and National Stock Exchange of India Limited shall give its observations in due course. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Red Herring Prospectus may not be distributed, in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Red Herring Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company since the date hereof or that the information contained herein is correct as of any time subsequent to this date.

The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each applicant where required agrees that such applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws, legislations and Red Herring Prospectus in each jurisdiction, including India.

## Disclaimer clause of the National Stock Exchange of India Limited

As required, a copy of this Offer Document has been submitted to National Stock Exchange of India Limited (hereinafter referred to as NSE). National Stock Exchange of India Limited has given vide its letter dated June 06, 2024 permission to the Issuer to use the Exchange's name in this Offer Document as the stock exchange on which this Issuer's securities are proposed to be listed. The Exchange has scrutinized this offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Issuer. It is to be distinctly understood that the aforesaid permission given by National Stock Exchange of India Limited; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; nor does it warrant that this Issuer's securities will be listed or will continue to be listed



on the Exchange; nor does it take any responsibility for the financial or other soundness of this Issuer, its promoters, its management or any scheme or project of this Issuer.

Every person who desires to apply for or otherwise acquire any securities of this Issuer may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription /acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever.

## Filing

Pursuant to Regulation 246(5) of SEBI (ICDR) Regulations, 2018, the copy of the offer document shall also be furnished to the SEBI in a soft copy. However, SEBI will not issue any observation on the offer document in terms of Regulation 246(2) of the SEBI (ICDR) Regulations, 2018. Pursuant to SEBI Circular No. SEBI/HO/CFD/DIL1/CIR/P/2018/011 dated January 19, 2018, a copy of the offer document will be filed online through SEBI Intermediary portal at <a href="https://silogin.sebi.gov.in/">https://silogin.sebi.gov.in/</a>

## Listing

An application has been made to the Emerge Platform of National Stock Exchange of India Limited for obtaining permission to deal in and for an official quotation of our Equity Shares. National Stock Exchange of India Limited is the Designated Stock Exchange, with which the Basis of Allotment will be finalized.

The Emerge Platform of National Stock Exchange of India Limited has given its in-principle approval for using its name in our Offer Document vide its letter dated 6 June, 2024

If the permissions to deal in and for an official quotation of our Equity Shares are not granted by the Emerge Platform of National Stock Exchange of India Limited, our Company will forthwith repay, without interest, all moneys received from the applicants in pursuance of the Red Herring Prospectus. If such money is not repaid within 8 days after our Company becomes liable to repay it (i.e. from the date of refusal or within 15 working days from the Issue Closing Date), then our Company and every Director of our Company who is an officer in default shall, on and from such expiry of 8 working days, be liable to repay the money, with interest at the rate of 15% per annum on application money, as prescribed under section 40 of the Companies Act, 2013 and SEBI (ICDR) Regulations.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the Emerge Platform of National Stock Exchange of India Limited mentioned above are taken within six Working Days from the Issue Closing Date.

## Consents

Consents in writing of the Directors, the Promoters, the Company Secretary & Compliance Officer, Chief Financial Officer, Statutory Auditor, Banker to the Company, Book Running Lead Manager/ Underwriter, Registrar to the Issue, Legal Advisor to the Issue have been obtained and consents from Syndicate Member, Market Maker, Public Issue Bank / Banker to the Issue/Refund Banker to the Issue/Sponsor bank, to act in their respective capacities will be been obtained as mandated as per section 26 of the Companies Act 2013 and shall be filed along with a copy of the Red Herring Prospectus with the ROC, as required under Sections 32 of the Companies Act, 2013 and such consents shall not be withdrawn up to the time of delivery of the Red Herring Prospectus for registration with the ROC. Our Auditors have given their written consent to the inclusion of their report in the form and context in which it appears in this Red Herring Prospectus and such consent and report shall not be withdrawn up to the time of delivery of the Red Herring Prospectus for filing with the ROC.



# Expert to the issue

Except as stated below, Our Company has not obtained any expert opinions:

- Report of the Auditor on Statement of Tax Benefits
- Report of the Auditor on Restated Financial Statements for the stub period ended on January 31,2024 and financial year ended on March 31, 2023, March 31, 2022 and March 31, 2021 of our company.

However, the term "expert" shall not be construed to mean an "expert" as defined under the Securities Act.

### **Expenses of the Issue**

The expenses of this Issue include, among others, underwriting and management fees, selling commission, printing and distribution expenses, legal fees, statutory advertisement expenses and listing fees. For details of total expenses of the Issue, see the chapter "Objects of the Issue" on page 102 of this Red Herring Prospectus.

## Previous rights and public issues

Except as stated in the chapter titled "*Capital Structure*" on page 77 of this Red Herring Prospectus, we have not made any previous rights and/or public issues during last 5 years, and is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations and this Issue is an "Initial Public Offer" in terms of the SEBI (ICDR) Regulations.

#### Commission and brokerage on previous issues

Since this is the initial public offer of the Equity Shares by our Company, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure subscription for any of our Equity Shares in the last 5 years.

#### Capital issue during the previous three years by issuer company and listed group companies

Neither our Company nor any of our Group Company have undertaken any capital issue or any public or rights issue in the last three years preceding the date of this Red Herring Prospectus.

# Promise versus performance for our company and/or listed subsidiary company and/or listed promoter company

Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations and this Issue is an "Initial Public Offer" in terms of the SEBI (ICDR) Regulations. Therefore, data regarding promise versus performance is not applicable to us. Further, none of our Subsidiaries or Promoter Companies are listed on any stock exchange, so, data regarding promise versus performance is not applicable.

#### Stock market data for our equity shares

Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI (ICDR) Regulations. Thus, there is no stock market data available for the Equity Shares of our Company.

## Mechanism for redressal of investor grievances

The Agreement between the Registrar and our Company provides for retention of records with the Registrar for a period of at least three years from the last date of dispatch of the letters of allotment,



demat credit and unblocking of funds to enable the investors to approach the Registrar to this Issue for redressal of their grievances. All grievances relating to this Issue may be addressed to the Registrar with a copy to the Compliance Officer, giving full details such as the name, address of the bidder, UPI ID (if applicable), number of Equity Shares applied for, amount paid on application and the bank branch or collection centre where the application was submitted.

All grievances relating to the ASBA process may be addressed to the SCSB, giving full details such as name, address of the applicant / Bidder, number of Equity Shares applied for, amount paid on application and the Designated Branch or the collection centre of the SCSB where the Application Form was submitted by the ASBA applicants / bidders.

Further, none of our subsidiary companies or Group Companies are listed on any stock exchange, so disclosure regarding mechanism for redressal of investor grievances for our subsidiary companies are not applicable.

## Disposal of investor grievances by our company

Our Company or the Registrar to the Issue or the SCSB in case of ASBA Bidders shall redress routine investor grievances within 15 working days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

We have constituted the Stakeholders Relationship Committee of the Board *vide* resolution passed at the Board Meeting held on 21 December,2023. For further details, please refer to the chapter titled "*Our Management*" on page 189 of this Red Herring Prospectus.

Our Company has appointed Rimple Sarin as Company Secretary and Compliance Officer and she may be contacted at the following address:

Ambey Laboratories Limited Ground Floor, Property No.555 Tarla Mohalla, Ghitorni, South West Delhi, New Delhi, Delhi, India, 110030 Tel: 0124-4000788 Email: <u>cs@ambeylab.com</u>

Investors can contact the Company Secretary and Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account or unblocking of funds, *etc*.

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#### SECTION VIII – ISSUE RELATED INFORMATION

#### **TERMS OF THE ISSUE**

The Equity Shares being Issued are subject to the provisions of the Companies Act, SCRA, SCRR, SEBI (ICDR) Regulations, the SEBI Listing Regulations, our Memorandum and Articles of Association, the terms of the Draft Red Herring Prospectus, Red Herring Prospectus, Prospectus, Application Form, any Confirmation of Allocation Note ("CAN"), the Revision Form, Allotment advices, and other terms and conditions as may be incorporated in the Allotment advices and other documents/certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to all applicable laws, guidelines, rules, notifications and regulations relating to the issue of capital and listing and trading of securities issued from time to time by SEBI, the GOI, the Stock Exchange, the ROC, the RBI and/or other authorities, as in force on the date of the Issue and to the extent applicable or such other conditions as may be prescribed by SEBI, RBI, the GOI, the Stock Exchange, the ROC and/ or any other authorities while granting its approval for the Issue.

Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all the investors applying in a public issue shall use only Application Supported by Blocked Amount (ASBA) process for application providing details of the bank account which will be blocked by the Self Certified Syndicate Banks (SCSBs) for the same. Further, SEBI through its circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 read with its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019. circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, circular (SEBI/HO/CFD/DIL2/CIR/P/2019/85) dated July 26. 2019 and circular (SEBI/HO/CFD/DCR2/CIR/P/2019/133) November 2019. dated 8. the circular no. SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30. 2020. SEBI circular no. SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31, 2021 and any subsequent circulars issued by SEBI in this regard, SEBI has introduced an alternate payment mechanism using Unified Payments Interface (UPI) and consequent reduction in timelines for listing in a phased manner. From January 1, 2019, the UPI Mechanism for RIIs applying through Designated Intermediaries was made effective along with the existing process and existing timeline of T+6 days. ("UPI Phase I"). The UPI Phase I was effective till June 30. 2019. With effect from July 1, 2019, with respect to Application by retail individual investors through Designated Intermediaries (other than SCSBs), the existing process of physical movement of forms from such Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism for such Applicants with existing timeline of T+6 days will continue for a period of three months or launch of five main board public issues, whichever is later ("UPI Phase II"). Subsequently, the final reduced timeline will be made effective using the UPI Mechanism for applications by retail individual investors ("UPI Phase III"), as may be prescribed by SEBI.

Further vide the said circular Registrar to the Issue and Depository Participants have been also authorized to collect the Application forms. Investor may visit the official website of the concerned for any information on operationalization of this facility of form collection by the Registrar to the Issue and Depository Participants as and when the same is made available.

## **AUTHORITY FOR THE ISSUE**

The present Public Issue of up to 65,70,000 Equity Shares has been authorized by a resolution of the Board of Directors of our Company at their meeting held on December 26, 2023 and was approved by the Shareholders of the Company by passing Special Resolution at the Extraordinary General Meeting



held on January 24,2024. in accordance with the provisions of Section 62(1)(c) of the Companies Act, 2013.

## **RANKING OF EQUITY SHARES**

The Equity Shares being issued shall be subject to the provisions of the Companies Act, 2013 and our MOA and AOA and shall rank pari-pasu in all respects with the existing Equity Shares of our Company including rights in respect of dividend. The Allottees, upon Allotment of Equity Shares under this Issue, will be entitled to receive dividends and other corporate benefits, if any, declared by our Company after the date of Allotment. For further details, please refer to section titled, "*Main Provisions of Article of Association*", beginning on page 357 of this Red Herring Prospectus.

#### **MODE OF PAYMENT OF DIVIDEND**

The declaration and payment of dividend will be as per the provisions of Companies Act, the Articles of Association, the provision of the SEBI Listing Regulations, 2015 and any other rules, regulations or guidelines as may be issued by the Government of India in connection thereto and as per the recommendation by the Board of Directors and the Shareholders at their discretion and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividends in cash and as per provisions of the Companies Act and our Articles of Association. Further Interim Dividend (if any declared) will be approved by the Board of Directors. For further details, please refer to section titled "Dividend Policy" and "Main Provisions of Article of Association" beginning on page 214 and 357 respectively of this Red Herring Prospectus.

#### FACE VALUE AND ISSUE PRICE

The face value of each Equity Share is  $\gtrless$  10.00 and the Issue Price at the lower end of the Price Band is  $\gtrless$  [•] per Equity Share ("Floor Price") and at the higher end of the Price Band is  $\gtrless$  [•] per Equity Share ("Cap Price"). The Anchor Investor Issue Price is  $\gtrless$  [•] per Equity Share.

The Price Band and the minimum Bid Lot size will be decided by our Company in consultation with the BRLM, and will be advertised, at least two Working Days prior to the Bid/ Issue Opening Date, in all editions of an English national daily newspaper and all editions of a Hindi national daily newspaper and a regional newspaper with wide circulation where registered office of the Company is situated and shall be made available to the Stock Exchange for the purpose of uploading on its website. The Price Band, along with the relevant financial ratios calculated at the Floor Price and at the Cap Price, shall be pre filled in the Bid cum Application Forms available on the website of the Stock Exchange. The Issue Price shall be determined by our Company and in consultation with the BRLM, after the Bid/ Issue Closing Date, on the basis of assessment of market demand for the Equity Shares offered by way of Book Building Process. At any given point of time there shall be only one denomination of the Equity Shares of our Company, subject to applicable laws.

#### **SEBI (ICDR) REGULATIONS, 2018**

Our Company shall comply with all requirements of the SEBI (ICDR) Regulations. Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.



#### **COMPLIANCE WITH DISCLOSURE AND ACCOUNTING NORMS**

Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

#### **RIGHTS OF THE EQUITY SHAREHOLDERS**

Subject to applicable laws, rules, regulations and guidelines and the Articles of Association, the equity shareholders shall have the following rights:

- a) Right to receive dividend, if declared;
- b) Right to receive Annual Reports and notices to members;
- c) Right to attend general meetings and exercise voting rights, unless prohibited by law;
- d) Right to vote on a poll either in person or by proxy;
- e) Right to receive offer for rights shares and be allotted bonus shares, if announced;
- f) Right to receive surplus on liquidation; subject to any statutory or preferential claims being satisfied;
- g) Right of free transferability of the Equity Shares; and
- h) Such other rights, as may be available to a shareholder of a listed Public Limited Company under the Companies Act, terms of the SEBI Listing Regulations, MOA and AOA of our Company.

For a detailed description of the main provision of the Articles of Association of our Company relating to voting rights, dividend, forfeiture and lien, transfer, transmission and/ or consolidation/ splitting, etc., please refer to section titled "*Main Provisions of the Articles of Association*" beginning on page 357 of this Red Herring Prospectus.

#### ALLOTMENT ONLY IN DEMATERIALIZED FORM

As per the provisions of the Depositories Act, 1996 and the regulations made under and Section 29(1) of the Companies Act, 2013 the Equity Shares to be allotted must be in Dematerialized form i.e. not in the form of physical certificates but be fungible and be represented by the statement issued through electronic mode. Hence, the Equity Shares being offered can be applied for in the dematerialized form only.

In this context, two agreements have been signed among our Company, the respective Depositories and the Registrar to the Issue:

- Tripartite Agreement dated June 02,2022 between NSDL, our Company and Registrar to the Issue; and
- Tripartite Agreement dated November 10, 2023 between CDSL, our Company and Registrar to the Issue.

## MINIMUM APPLICATION VALUE, MARKET LOT AND TRADING LOT

The trading of the Equity Shares will happen in the minimum contract size of [•] Equity Shares and the same may be modified by the NSE Emerge (SME platform of NSE) from time to time by giving prior notice to investors at large.



Allocation and allotment of Equity Shares through this Issue will be done in multiples of [•] Equity Shares is subject to a minimum allotment of [•] Equity Shares to the successful applicants in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012.

#### MINIMUM NUMBER OF ALLOTTEES

Further in accordance with the Regulation 268(1) of SEBI (ICDR) Regulations, the minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and all the monies blocked by SCSBs shall be unblocked within four (4) working days of closure of Issue.

## **JURISDICTION**

Exclusive jurisdiction for the purpose of this Issue is with the competent courts/ authorities in Delhi, India.

The Equity Shares have not been and will not be registered under the U.S Securities Act, 1933 or any state securities laws in the United States, and may not be offered or sold within the United States, except pursuant to an exemption from or in a transaction not subject to, registration requirements of the Securities Act. Accordingly, the Equity Shares are only being offered or sold outside the United States in compliance with Regulation S under the U.S. Securities Act, 1933 and the applicable laws of the jurisdictions where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

#### **JOINT HOLDERS**

Where 2 (two) or more persons are registered as the holders of any Equity Shares, they will be deemed to hold such. Equity Shares as joint-holders with benefits of survivorship.

#### NOMINATION FACILITY TO INVESTOR

In accordance with Section 72 of the Companies Act, 2013 the sole or first applicant, along with other joint applicant, may nominate any one person to whom, in the event of the death of sole applicant or in case of joint applicant, death of all the applicants, as the case may be, the Equity Shares allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall in accordance with Section 72 of the Companies Act, 2013 be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at the Corporate Office of our Company or to the Registrar and Transfer Agents of our Company.

In accordance with Section 72 of the Companies Act, 2013 any Person who becomes a nominee by virtue of Section 72 of the Companies Act, 2013 shall upon the production of such evidence as may



be required by the Board, elect either:

- (a) to register himself or herself as the holder of the Equity Shares; or
- (b) to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of 90 (ninety) days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the allotment of Equity Shares in the Issue is in dematerialized form, there is no need to make a separate nomination with us. Nominations registered with the respective depository participant of the applicant would prevail. If the investors require changing the nomination, they are requested to inform their respective depository participant.

# PERIOD OF SUBSCRIPTION LIST OF PUBLIC ISSUE

Event	Indicative Dates
Anchor Period Open/Close <sup>(1)</sup>	Tuesday, July 02, 2024
Bid/ Issue Opening Date	Wednesday, July 03, 2024
Bid/ Issue Closing Date	Friday, July 05, 2024
Finalization of Basis of Allotment with the	On or before Monday, July 08, 2024
Designated Stock Exchange	
Initiation of Allotment / Refunds / Unblocking of	On or before Monday, July 08, 2024
Funds from ASBA Account or UPI ID linked	
bank account	
Credit of Equity Shares to Demat accounts of	On or before Tuesday, July 09, 2024
Allottees	
Commencement of trading of the Equity Shares	Wednesday, July 10, 2024
on the Stock Exchange	

*Note:* <sup>1</sup>Our Company in consultation with the Book Running Lead Manager, may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/Issue Period shall be one Working Day prior to the Bid/Issue Opening Date in accordance with the SEBI ICDR Regulations

<sup>2</sup>Our Company in consultation with the BRLM, consider closing the Bid/Issue Period for QIBs one Working Day prior to the Bid/Issue Closing Date in accordance with the SEBI ICDR Regulations.

\*\*In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding four Working Days from the Bid/ Issue Closing Date, the Bidder shall be compensated at a uniform rate of ₹ 100 per day for the entire duration of delay exceeding four Working Days from the Bid/ Issue Closing Date by the intermediary responsible for causing such delay in unblocking. The BRLM shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking. For the avoidance of doubt, the provisions of the SEBI circular dated March 16, 2021, as amended pursuant to SEBI circular dated June 2, 2021 shall be deemed to be incorporated in the agreements to be entered into



by and between the Company and the relevant intermediaries, to the extent applicable.

The above timetable is indicative and does not constitute any obligation on our Company or the Book Running Lead Manager. Whilst our Company shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchange are taken within 3 Working Days of the Bid/ Issue Closing Date, the timetable may change due to various factors, such as extension of the Bid/ Issue Period by our Company, revision of the Price Band or any delays in receiving the final listing and trading approval from the Stock Exchange. The Commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchange and in accordance with the applicable laws.

Bid-Cum- Application Forms and any revisions to the same will be accepted only between 10.00 A.M. to 5.00 P.M. (IST) during the Issue Period (except for the Bid/ Issue Closing Date). On the Bid/ Issue Closing Date, the Bid-Cum- Application Forms will be accepted only between 10.00 A.M. to 3.00 P.M. (IST) for retail and non- retail Bidders. The time for applying for Retail Individual Bidders on Bid/ Issue Closing Date maybe extended in consultation with the BRLM, RTA and NSE Emerge taking into account the total number of applications received up to the closure of timings.

On the Bid/ Issue Closing Date, the Bids shall be uploaded until:

(i) 4.00 P.M. IST in case of Bids by QIBs and Non-Institutional Bidders, and until 5.00 P.M. IST or such extended time as permitted by the Stock Exchange, in case of Bids by Retail Individual Bidders.

On the Bid/ Issue Closing Date, extension of time will be granted by the Stock Exchange only for uploading Bidsreceived from Retail Individual Bidders after taking into account the total number of Bids received and as reported by the BRLM to the Stock Exchange.

The Registrar to the Issue shall submit the details of cancelled/ withdrawn/ deleted applications to the SCSBs on a daily basis within 60 minutes of the Bid closure time from the Bid/ Issue Opening Date till the Bid/ Issue Closing Date by obtaining the same from the Stock Exchanges. The SCSBs shall unblock such applications by the closing hours of the Working Day and submit the confirmation to the BRLM and the RTA on a daily basis.

To avoid duplication, the facility of re-initiation provided to Syndicate Members, if any shall preferably be allowed only once per Bid/batch and as deemed fit by the Stock Exchange, after closure of the time for uploading Bids.

It is clarified that Bids not uploaded on the electronic bidding system or in respect of which the full Bid Amount is not blocked by SCSBs or not blocked under the UPI Mechanism in the relevant ASBA Account, as the case may be, would be rejected.

Due to the limitation of time available for uploading the Bid-Cum-Application Forms on the Bid/ Issue Closing Date, Bidders are advised to submit their applications one (1) day prior to the Bid/ Issue Closing Date and, in any case, not later than 3.00 P.M. (IST) on the Bid/ Issue Closing Date. Any time mentioned in this Red Herring Prospectus is IST. Bidders are cautioned that, in the event a large number of Bid-Cum- Application Forms are received on the Bid/ Issue Closing Date, as is typically experienced in public Issue, some Bid-Cum-Application Forms may not get uploaded due to the lack of sufficient time. Such Bid-Cum- Application Forms that cannot be uploaded will not be considered for allocation under this Issue. Applications will be accepted only on Working Days, i.e.,



Monday to Friday (excluding any public holidays). Neither our Company nor the BRLM is liable for any failure in uploading the Bid-Cum- Application Forms due to faults in any software/hardware system or otherwise.

In accordance with SEBI (ICDR) Regulations, QIBs and Non-Institutional Bidders are not allowed to withdraw or lower the size of their application (in terms of the quantity of the Equity Shares or the Application amount) at any stage. Retail Individual Bidders can revise or withdraw their Bid-Cum-Application Forms prior to the Bid/ Issue Closing Date. Allocation to Retail Individual Bidders, in this Issue will be on a proportionate basis.

In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical Bid- Cum- Application Form, for a particular Bidder, the details as per the file received from Stock Exchange may be taken as the final data for the purpose of Allotment. In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical or electronic Bid-Cum- Application Form, for a particular ASBA Bidder, the Registrar to the Issue shall ask the relevant SCSBs / RTAs / DPs / stock brokers, asthe case may be, for the rectified data.

Our Company in consultation with the BRLM, reserves the right to revise the Price Band during the Bid/ Issue Period. The revision in the Price Band shall not exceed 20% on either side, i.e. the Floor Price can move up or down to the extent of 20% of the Floor Price and the Cap Price will be revised accordingly. The Floor Price shallnot be less than the face value of the Equity Shares.

In case of any revision to the Price Band, the Bid/ Issue Period will be extended by at least three additional Working Days following such revision of the Price Band, subject to the Bid/ Issue Period not exceeding a total of 10 Working Days. In case of force majeure, banking strike or similar circumstances, our Company in consultation with the BRLM, for reasons to be recorded in writing, extend the Bid/ Issue Period for a minimum of three Working Days, subject to the Bid/ Issue Period not exceeding 10 Working Days. Any revision in the Price Bandand the revised Bid/ Issue Period, if applicable, will be widely disseminated by notification to the Stock Exchange, by issuing a public notice, and also by indicating the change on the respective websites of the BRLM and the terminals of the Syndicate Members, if any and by intimation to SCSBs, other Designated Intermediaries and the Sponsor Bank, as applicable. In case of revision of Price Band, the Bid Lot shall remain the same.

# MINIMUM SUBSCRIPTION AND UNDERWRITING

This Issue is not restricted to any minimum subscription level and is 100% underwritten. As per Section 39 of the Companies Act, 2013, if the stated minimum amount has not been subscribed and the sum payable on application is not received within a period of 30 days from the date of the Prospectus, the application money has to be returned within such period as may be prescribed. If our Company does not receive the 100% subscription of the issue through the Issue Document including development of Underwriters, if any, within sixty (60) days from the date of closure of the issue, our Company shall forthwith refund the entire subscription amount received. If there is a delay beyond eight days after our Company becomes liable to pay the amount, our Company and every officer in default will, on and from the expiry of this period, be jointly and severally liable to repay the money, with interestor other penalty as prescribed under the SEBI Regulations, the Companies Act, 2013 and applicable law.

Further, in accordance with Regulation 268(1) of the SEBI (ICDR) Regulations, our Company shall ensure that the number of prospective allottees to whom the Equity Shares will allotted will not be



less than 50 (Fifty).

In terms of Regulation 260 of the SEBI (ICDR) Regulations, 2018, the Issue is 100% underwritten. For details of underwriting arrangement, kindly refer the chapter titled *"General Information - Underwriting"* on beginning page 65 of this Red Herring Prospectus.

Further, in accordance with Regulation 267 of the SEBI (ICDR) Regulations, 2018, the minimum application size in terms of number of specified securities shall not be less than Rupees One Lakh per application.

#### MIGRATION TO MAIN BOARD

As per the provisions of the Chapter IX of the SEBI (ICDR) Regulation, 2018, our Company may migrate to themain board of NSE from the SME Exchange on a later date subject to the following:

If the Paid-up Capital of the company is likely to increase above Rs. 25.00 Crores by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the main board), we shall have to apply to NSE for listing our shares on its Main Board subject to the fulfillment of the eligibility criteria for listing of specified securities laid down by the Main Board.

Or

If the Paid-up Capital of the company is more than Rs. 10 crores but below Rs. 25 crores and if the company fulfils the eligibility criteria for listing laid down by the main board, we may still apply for migration to the main board if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

#### **MARKET MAKING**

The shares offered through this Issue are proposed to be listed on the NSE Emerge (SME platform of NSE), wherein the BRLM to this Issue shall ensure compulsory Market Making through the registered Market Makers of the SME Exchange for a minimum period of 3 (three) years from the date of listing on the SME platform of NSE.

For further details of the agreement entered into between the Company the BRLM and the Market Maker please refer to section titled "General Information - Details of the Market Making Arrangements for this Issue" beginning on page 65 of this Red Herring Prospectus.

# ARRANGEMENTS FOR DISPOSAL OF ODD LOTS

The trading of the Equity Shares will happen in the minimum contract size of  $[\bullet]$  shares in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the Market Maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the SME platform of NSE.



## As per the extent Guideline of the Government of India, OCBs cannot participate in this Issue:

The current provisions of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, provides a general permission for the NRIs, FPIs and foreign venture capital investors registered with SEBI to invest in shares of Indian companies by way of subscription in an IPO. However, such investments would be subject to other investment restrictions under the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, RBI and/or SEBI regulations as may be applicable to such investors.

The Allotment of the Equity Shares to Non-Residents shall be subject to the conditions, if any, as may be prescribed by the Government of India/RBI while granting such approvals.

#### ALLOTMENT OF EQUITY SHARES IN DEMATERIALIZED FORM

Pursuant to Section 29 of the Companies Act, 2013, the Equity Shares in the Issue shall be allotted only in dematerialized form. Further, as per the SEBI (ICDR) Regulations, the trading of the Equity Shares shall only be in dematerialized form on the Stock Exchange.

## **NEW FINANCIAL INSTRUMENTS**

There are no new financial instruments such as deep discounted bonds, debenture, warrants, secured premium notes, etc. issued by our Company through this Issue.

#### APPLICATION BY ELIGIBLE NRI'S, FPI'S, VCF'S, AIF'S REGISTERED WITH SEBI

It is to be understood that there is no reservation for Eligible NRIs, FPIs or VCF registered with SEBI. Such Eligible NRIs, FPIs or VCF registered with SEBI will be treated on the same basis with other categories for the purpose of Allocation.

## **RESTRICTIONS ON TRANSFER AND TRANSMISSION OF SHARES OR DEBENTURES AND ON THEIR CONSOLIDATION OR SPLITTING**

Except for lock-in of the Pre- Issue Equity Shares and Promoters minimum contribution in the Issue as detailed under section titled "*Capital Structure*" beginning on page 77 of this Red Herring Prospectus, and except as provided in the Articles of Association of our Company, there are no restrictions on transfers of Equity Shares. There are no restrictions on transfer and transmission of shares/ debentures and on their consolidation/ splitting except as provided in the Articles of Association. For further details, please refer to section titled "*Main Provisions of the Articles of Association*" beginning on page 357 of this Red Herring Prospectus.

#### PRE-ISSUE ADVERTISEMENT

Subject to Section 30 of the Companies Act, 2013 our Company shall, after registering the Prospectus with the ROC publish a pre-Issue advertisement, in the form prescribed by the SEBI (ICDR) Regulations, in one widely circulated English language national daily newspaper; one widely circulated Hindi language national daily newspaper and oneregional newspaper with wide circulation where the Registered Office of our Company is situated.



#### WITHDRAWAL OF THE ISSUE

Our Company in consultation with the BRLM, reserve the right to not to proceed with the issue after the Bid/ Issue Opening date but before the Allotment. In such an event, our Company would issue a public notice in the newspaperin which the pre- issue advertisements were published, within two days of the Bid/ Issue Closing date or such othertime as may be prescribed by SEBI, providing reasons for not proceeding with the issue. The BRLM through, the Registrar of the issue, shall notify the SCSBs to unblock the bank accounts of the ASBA Bidders within one working day from the date of receipt of such notification. Our Company shall also inform the same to the stock exchange on which equity shares are proposed to be listed.

The above information is given for the benefit of the Applicants. The Applicants are advised to make their own enquiries about the limits applicable to them. Our Company and the BRLM do not accept any responsibility for the completeness and accuracy of the information stated hereinabove. Our Company and the BRLM are not liable inform the investors of any amendments or modifications or changes in applicable laws and regulations, which may occur after the date of this Red Herring Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws and regulations.

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#### **ISSUE PROCEDURE**

All Bidders should review the General Information Document for Investing in Public Issues prepared and issued in accordance with the circular (SEBI/HO/CFD/DIL1/CIR/P/2020/37) dated March 17, 2020 notified by SEBI and updated pursuant to the circular (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015 as amended and modified by the circular (SEBI/HO/CFD/DIL/CIR/P/2016/26) dated January 21, 2016, and SEBI Circular bearing number (SEBI/HO/CFD/DIL2/CIR/P/2018/22) dated February 15, 2018 and Circular (SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated November 01, 2018, notified by SEBI ("General Information Document") and SEBI Circular No. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019, included below under Section "PART B – General Information Document", which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the ICDR Regulations. The General Information Document is available on the websites of the Stock Exchanges and the Book Running Lead Manager. Please refer to the relevant portions of the General Information Document which are applicable to this Issue.

All Designated Intermediaries in relation to the Issue should ensure compliance with the SEBI circular (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015, as amended and modified by the SEBI (SEBI/HO/CFD/DIL/CIR/P/2016/26) dated January 21. 2016 and SEBI circular circular (SEBI/HO/CFD/DIL2/CIR/P/2018/22) February 2018 and dated 15, (SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated November 1, 2018, in relation to clarifications on streamlining the process of public issue of equity shares and convertibles as amended and modified by the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019 circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 June 28, 2019, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 and circular no. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019.

Additionally, all Bidders may refer to the General Information Document for information, in addition to what is stated herein, in relation to (i) category of Bidders eligible to participate in the Issue; (ii) maximum and minimum Application size; (iii) price discovery and allocation; (iv) payment instructions for Bidders applying through ASBA process and Retail Individual Investors applying through the United Payments Interface channel; (v) issuance of Confirmation of Allocation Note ("CAN") and Allotment in the Issue; (vi) general instructions (limited to instructions for completing the Bid Cum Application Form); (vii) Designated Date; (viii) disposal of Applications; (ix) submission of Bid Cum Applications and instances when an Application would be rejected on technical grounds); (xi) applicable provisions of Companies Act, 2013 relating to punishment for fictitious Applications; (xii) mode of making refunds; and (xiii) interest in case of delay in Allotment or refund.

Please note that the information stated/covered in this section may not be complete and/or accurate and as such would be subject to modification/change. Our Company and Book Running Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated in this section and the General Information Document. Our Company and Book Running Lead Manager would not be able to include any amendment, modification or change in applicable law, which may occur after the date of the Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that their Application do not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or as specified in this Red Herring Prospectus.

This section applies to all the Bidders, please note that all the Bidders are required to make payment of the Full Application Amount along with the Bid Cum Application Form.



# Phased implementation of Unified Payments Interface

SEBI has issued a circular bearing number SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, and circular no. 2019 circular no SEBI/HO/CFD/DIL2/CIR/P/2019/76 June 28, 2019, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 and circular no. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019 (collectively the "UPI Circulars") in relation to streamlining the process of public issue of equity shares and convertibles. Pursuant to the UPI Circulars, UPI will be introduced in a phased manner as a payment mechanism (in addition to mechanism of blocking funds in the account maintained with SCSBs under the ASBA) for applications by RIBs through intermediaries with the objective to reduce the time duration from public issue closure to listing from six working days to up to three working days. Considering the time required for making necessary changes to the systems and to ensure complete and smooth transition to the UPI Mechanism, the UPI Circular proposes to introduce and implement the UPI Mechanism in three phases in the following manner:

**Phase I**: This phase has become applicable from January 1, 2019 until March 31, 2019 or floating of five main board public issues, whichever is later. Subsequently, the timeline for implementation of Phase I was extended till June 30, 2019. Under this phase, a Retail Individual Applicant had the option to submit the Application Form with any of the intermediary and use his / her UPI ID for the purpose of blocking of funds. The time duration from public issue closure to listing continued to be six Working Days.

**Phase II**: This phase has become applicable from July 1, 2019 and was to initially continue for a period of three months or floating of five main board public issues, whichever is later. Subsequently, it was decided to extend the timeline for implementation of Phase II until March 31, 2020. Further, as per SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, the current Phase II of Unified Payments Interface with Application Supported by Blocked Amount is continued till further notice. Under this phase, submission of the ASBA Form by RIIs through Designated Intermediaries (other than SCSBs) to SCSBs for blocking of funds will be discontinued and will be replaced by the UPI payment mechanism. However, the time duration from public issue closure to listing continues to be six Working Days during this phase.

**Phase III**: In this phase, the time duration from public issue closure to listing is proposed to be reduced to three Working Days.

All SCSBs offering facility of making application in public issues shall also provide facility to make application using the UPI Mechanism. The Issuers will be required to appoint one of the SCSBs as a sponsor bank to act as a conduit between the Stock Exchanges and NPCI in order to facilitate collection of requests and / or payment instructions of the Retail Individual Applicants into the UPI mechanism.

For further details, refer to the General Information Document available on the websites of the Stock Exchanges and theBook Running Lead Manager.

# PART A

## **Book Building Procedure**

In terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended (the "SCRR") read with Regulation 252 of SEBI ICDR Regulations, 2018, the Issue is being made for at least 25% of the post-Issue paid-up Equity Share capital of our Company. The Issue is being made under Regulation 229(2) of Chapter IX of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 via book building process wherein not more than 50% of the Issue shall be allocated on a proportionate basis to QIBs, provided that our Company and may, in consultation with the BRLM, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations, of which one-third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic



Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription, or nonallocation in the Anchor Investor Portion, the balance Equity Shares shall be added to the QIB Portion. Further, 5% of the QIB Portion (excluding the Anchor Investor Portion) shall be available for allocation on a proportionate basis only to Mutual Funds, and the remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIBs (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Issue Price. Further, not less than 15% of the Issue shall be available for allocation to Retail Individual Investors in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Issue Price.

Subject to valid Bids being received at or above the Issue Price, undersubscription, if any, in any category, except the QIB Portion, would be allowed to be met with spill-over from any other category or a combination of categories at the discretion of our Company in consultation with the BRLM, and the Designated Stock Exchange. However, under-subscription, if any, in the QIB Portion will not be allowed to be met with spill over from other categories or a combination of categories.

The Equity Shares, on Allotment, shall be traded only in the dematerialised segment of the Stock Exchanges.

Investors should note that the Equity Shares will be Allotted to all successful Bidders only in dematerialized form. The Bidcum Application Forms which do not have the details of the Bidders' depository account, including DP ID, Client ID, PAN and UPI ID, as applicable, shall be treated as incomplete and will be rejected. Bidders will not have the option of being Allotted Equity Shares in physical form. However, they may get the Equity Shares rematerialized subsequent to Allotment of the Equity Shares in the Offer, subject to applicable laws.

## **Bid cum Application Form**

Copies of the Bid cum Application Form (other than for Anchor Investors) and the abridged prospectus will be available at the offices of the BRLM, the Designated Intermediaries at Bidding Centres, and Registered Office of our Company. An electronic copy of the Bid cum Application Form will also be available for download on the websites of the NSE, at least oneday prior to the Bid/Issue Opening Date.

Copies of the Anchor Investor Application Form will be available at the offices of the BRLM.

All Bidders (other than Anchor Investors) shall mandatorily participate in the Issue only through the ASBA process. ASBA Bidders must provide either (i) the bank account details and authorisation to block funds in the ASBA Form, or (ii) the UPI ID, as applicable, in the relevant space provided in the ASBA Form. The ASBA Forms that do not contain such details are liable to be rejected. Applications made by the RIIs using third party bank account or using third party linked bank account UPI ID are liable for rejection. Anchor Investors are not permitted to participate in the Offer through the ASBA process. ASBA Bidders shall ensure that the Bids are made on ASBA Forms bearing the stamp of the relevant Designated Intermediary, submitted at the relevant Bidding Centres only (except in case of electronic ASBA Forms) and the ASBA Forms not bearing such specified stamp are liable to be rejected. Since the Offer is made under Phase II of the UPI Circulars, ASBA Bidders may submit the ASBA Form in the manner below:

- i. RIIs (other than the RIIs using UPI Mechanism) may submit their ASBA Forms with SCSBs (physically or online, as applicable), or online using the facility of linked online trading, demat and bank account (3 in 1 type accounts), provided by certain brokers.
- ii. RIIs using the UPI Mechanism, may submit their ASBA Forms with the Syndicate, sub-syndicate members, Registered Brokers, RTAs or CDPs, or online using the facility of linked online trading, demat and bank account (3 in 1 type accounts), provided by certain brokers.
- iii. QIBs and NIBs may submit their ASBA Forms with SCSBs, Syndicate, sub-syndicate members,



Registered Brokers, RTAs or CDPs.

## Anchor Investors are not permitted to participate in the issue through the ASBA process.

For Anchor Investors, the Anchor Investor Application Form will be available at the office of the BRLM. ASBA Bidders are also required to ensure that the ASBA Account has sufficient credit balance as an amount equivalent to the full Bid Amount which can be blocked by the SCSB.

The prescribed color of the Bid cum Application Form for various categories is as follows:

Category	Colour*
Anchor Investor**	White
Indian Public / eligible NRI's applying on a non-repatriation basis (ASBA)	White
Non-Residents including eligible NRI's, FPI's, FIIs, FVCIs, etc.	Blue
applying on a repatriation basis (ASBA)	

\*Excluding Electronic Bid cum Application Form

\*\* Bid cum application for Anchor Investor shall be made available at the Office of the BRLM.

Designated Intermediaries (other than SCSBs) after accepting Bid Cum Application Form submitted by RIIs (without using UPI for payment), NIIs and QIBs shall capture and upload the relevant details in the electronic bidding system of stock exchange(s) and shall submit/deliver the Bid Cum Application Forms to respective SCSBs where the Bidders has a bank account and shall not submit it to any non-SCSB Bank.

Further, for applications submitted to designated intermediaries (other than SCSBs), with use of UPI for payment, after accepting the Bid Cum Application Form, respective intermediary shall capture and upload the relevant application details, including UPI ID, in the electronic bidding system of stock exchange(s).

Bidders shall only use the specified Bid Cum Application Form for making an Application in terms of the Red Herring Prospectus.

The Bid Cum Application Form shall contain information about the Bidder and the price and the number of Equity Shares that the Bidders wish to apply for. Bid Cum Application Forms downloaded and printed from the websites of the Stock Exchange shall bear a system generated unique application number. Bidders are required to ensure that the ASBA Account has sufficient credit balance as an amount equivalent to the full Application Amount can be blocked by the SCSB or Sponsor Bank at the time of submitting the Application.

An Investor, intending to subscribe to this Issue, shall submit a completed Bid Cum Application Form to any of the following intermediaries (Collectively called – Designated Intermediaries")

Sr. No.	Designated Intermediaries
1.	An SCSB, with whom the bank account to be blocked, is maintained
2.	A syndicate member (or sub-syndicate member)
3.	A stock broker registered with a recognized stock exchange (and whose name is mentioned
	on the website of thestock exchange as eligible for this activity) ('broker')
4.	A depository participant ('DP') (whose name is mentioned on the website of the stock
	exchange as eligible for thisactivity)
5.	A registrar to an issue and share transfer agent ('RTA') (whose name is mentioned on the
	website of the stockexchange as eligible for this activity)

*Retails investors submitting application with any of the entities at (ii) to (v) above (hereinafter referred as "Intermediaries"), and intending to use UPI, shall also enter their UPI ID in the Bid Cum Application Form.* 



The aforesaid intermediary shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the Bid Cum Application Form, in physical or electronic mode, respectively.

The upload of the details in the electronic bidding system of stock exchange will be done by:

For Applications	After accepting the form, SCSB shall capture and upload the relevant details in
submitted by	the electronic bidding system as specified by the stock exchange and may begin
Investors to SCSB	blocking funds available in the bank accountspecified in the form, to the extent
	of the application money specified.
For applications	After accepting the Bid Cum Application Form, respective Intermediary shall
submitted by	capture and upload the relevant details in the electronic bidding system of the
Investor to	stock exchange. Post uploading, they shall forward a schedule as per prescribed
intermediaries	format along with the Bid Cum Application Forms to designated branches of the
other than SCSBs	respective SCSBs for blocking of funds within one day of closure of Issue.
For applications	After accepting the Bid Cum Application Form, respective intermediary shall
Submitted by	capture and upload the relevant application details, including UPI ID, in the
investors to	electronic bidding system of stock exchange. Stock exchange shall share
intermediaries	application details including the UPI ID with sponsor bank on a continuous basis,
other than SCBs	to enable sponsor bank to initiate mandate request on investors for blocking of
with use of UPI for	funds. Sponsor bank shall initiate request for blocking of funds through NPCI
payment	to investor. Investor to accept mandate request for blocking of funds, on his/her
	mobile application, associated with UPI ID linked bank account.

Stock exchange shall validate the electronic bid details with depository's records for DP ID/Client ID and PAN, on a real- time basis and bring the inconsistencies to the notice of intermediaries concerned, for rectification and re-submission within the time specified by stock exchange.

Stock exchange shall allow modification of selected fields viz. DP ID/Client ID or Pan ID (Either DP ID/Client ID or Pan ID can be modified but not BOTH), Bank code and Location code, in the bid details already uploaded.

Upon completion and submission of the Bid Cum Application Form to Application Collecting intermediaries, the Bidders are deemed to have authorized our Company to make the necessary changes in the Red Herring Prospectus, without prior or subsequent notice of such changes to the Bidders.

# Availability of Red Herring Prospectus and Bid Cum Application Forms

Copies of the Bid cum Application Form and the abridged prospectus will be available at the offices of the BRLM, the Designated Intermediaries at Bidding Centres, and Registered Office of our Company. An electronic copy of the Bid cum Application Form will also be available for download on the websites of SCSBs (via Internet Banking) and NSE (<u>www.nseindia.com</u>) at least one day prior to the Bid/Issue Opening Date.

Bid cum application for Anchor Investor shall be made available at the Office of the BRLM.

# Who can Bid?

Each Bidder should check whether it is eligible to apply under applicable law, rules, regulations, guidelines and policies. Furthermore, certain categories of Bidders, such as NRIs, FPIs and FVCIs may not be allowed to apply in the Issue or to hold Equity Shares, in excess of certain limits specified under applicable law. Bidders are requested to refer to the RHP for moredetails.



Subject to the above, an illustrative list of Bidders is as follows:

- a) Indian nationals' resident in India who are not incompetent to contract under the Indian Contract Act, 1872, as amended, in single or as a joint application and minors having valid Demat account as per Demographic Details provided by the Depositories. Furthermore, based on the information provided by the Depositories, our Company shall have the right to accept the Applications belonging to an account for the benefit of minor (under guardianship);
- b) Hindu Undivided Families or HUFs, in the individual name of the Karta. The Bidder should specify that the application is being made in the name of the HUF in the Bid Cum Application Form as follows:
   -Name of Sole or FirstBidder: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta. Applications by HUFs would be considered at par with those from individuals;
- c) Companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- d) Mutual Funds registered with SEBI;
- e) Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than EligibleNRIs are not eligible to participate in this Issue;
- f) Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- g) FPIs other than Category III FPI; VCFs and FVCIs registered with SEBI;
- h) Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- i) Sub-accounts of FIIs registered with SEBI, which are foreign corporate or foreign individuals only under the Non-Institutional Bidder 's category;
- j) Venture Capital Funds and Alternative Investment Fund (I) registered with SEBI; State Industrial Development Corporations;
- k) Foreign Venture Capital Investors registered with the SEBI;
- Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
- m) Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
- n) Insurance Companies registered with Insurance Regulatory and Development Authority, India;
- Provident Funds with minimum corpus of Rs. 25 Crores and who are authorized under their constitution to hold and invest in equity shares;
- p) Pension Funds and Pension Funds with minimum corpus of Rs. 25 Crores and who are authorized under their constitution to hold and invest in equity shares;
- q) National Investment Fund set up by Resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government ofIndia published in the Gazette of India;
- r) Multilateral and bilateral development financial institution;
- s) Eligible QFIs;
- t) Insurance funds set up and managed by army, navy or air force of the Union of India;
- u) Insurance funds set up and managed by the Department of Posts, India;
- v) Any other person eligible to apply in this Issue, under the laws, rules, regulations, guidelines and policies applicable to them.

#### Applications not to be made by:

- 1. Minors (except through their Guardians)
- 2. Partnership firms or their nominations
- 3. Foreign Nationals (except NRIs)
- 4. Overseas Corporate Bodies

As per the existing regulations, OCBs are not eligible to participate in this Issue. The RBI has however clarified in its circular, A.P. (DIR Series) Circular No. 44, dated December 8, 2003 that OCBs which are incorporated and are not under the adverse notice of the RBI are permitted to undertake fresh investments as 138 incorporated non-resident entities in terms of Regulation 5(1) of RBI Notification



No.20/2000-RB dated May 3, 2000 under FDI Scheme with the prior approval of Government if the investment is through Government Route and with the prior approval of RBI if the investment is through Automatic Route on case by case basis. OCBs may invest in this Issue provided it obtains a prior approval from the RBI. On submission of such approval along with the Bid Cum Application Form, the OCB shall be eligible to be considered for share allocation.

## MAXIMUM AND MINIMUM APPLICATION SIZE

# 1. For Retail Individual Bidders

The Application must be for a minimum of  $[\bullet]$  Equity Shares and in multiples of  $[\bullet]$  Equity Shares thereafter, so as to ensure that the Application Price payable by the Bidder does not exceed Rs. 2,00,000. In case of revision of Applications, the Retail Individual Bidders have to ensure that the Application Price does not exceed Rs. 2,00,000.

# 2. For Other than Retail Individual Bidders (Non-Institutional Applicants and QIBs):

The Application must be for a minimum of such number of Equity Shares that the Application Amount exceeds Rs. 2,00,000 and in multiples of  $[\bullet]$  Equity Shares thereafter. An Application cannot be submitted for more than the Net Issue Size. However, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Bidder cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application.

In case of revision in Applications, the Non-Institutional Bidders, who are individuals, have to ensure that the Application Amount is greater than Rs. 2,00,000 for being considered for allocation in the Non-Institutional Portion.

Bidders are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in this Red Herring Prospectus.

The above information is given for the benefit of the Bidders. The Company and the BRLMs are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

# METHOD OF BIDDING PROCESS

Our Company in consultation with the BRLM will decide the Price Band and the minimum Bid lot size for the Issue and the same shall be advertised in all editions of the English national newspaper Business Standard, all editions of Hindi national newspaper Business Standard and Hindi Edition of Regional newspaper Business Standard where the registered office of the company is situated, each with wide circulation at least two Working Days prior to the Bid/ Issue Opening Date. The BRLM and the SCSBs shall accept Bids from the Bidders during the Bid/ Issue Period.

a) The Bid / Issue Period shall be for a minimum of three Working Days and shall not exceed 10 Working Days. The Bid/ Issue Period may be extended, if required, by an additional three Working Days, subject to the total Bid/ Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/ Issue Period, if applicable, will be published in all editions of the English national newspaper, all editions of Hindi national newspaper and Hindi Edition of Regional newspaper where the registered office of the company is situated, each with wide circulation and also by indicating the change on the websites of the Book Running Lead Manager.



- b) During the Bid/ Issue Period, Retail Individual Bidders, should approach the BRLM or their authorized agents to register their Bids. The BRLM shall accept Bids from Anchor Investors and ASBA Bidders in Specified Cities and itshall have the right to vet the Bids during the Bid/ Issue Period in accordance with the terms of the Red Herring Prospectus. ASBA Bidders should approach the Designated Branches or the BRLM (for the Bids to be submitted in the Specified Cities) to register their Bids.
- c) Each Bid cum Application Form will give the Bidder the choice to Bid for up to three optional prices (for details refer to the paragraph titled "Bids at Different Price Levels and Revision of Bids" below) within the Price Band and specify the demand (i.e., the number of Equity Shares Bid for) in each option. The price and demand options submitted by the Bidder in the Bid cum Application Form will be treated as optional demands from the Bidder and will not be cumulated. After determination of the Issue Price, the maximum number of Equity Shares Bid for by a Bidder/Applicant at or above the Issue Price will be considered for allocation/Allotment and the rest of the Bid(s), irrespective of the Bid Amount, will become automatically invalid.
- d) The Bidder/ Applicant cannot Bid through another Bid cum Application Form after Bids through one Bid cum Application Form have been submitted to a BRLM or the SCSBs. Submission of a second Bid cum Application Form to either the same or to another BRLM or SCSB will be treated as multiple Bid and is liable to be rejected either before entering the Bid into the electronic bidding system, or at any point of time prior to the allocation or Allotment of Equity Shares in this Issue. However, the Bidder can revise the Bid through the Revision Form, the procedure for which is detailed under the paragraph "Buildup of the Book and Revision of Bids".
- e) Except in relation to the Bids received from the Anchor Investors, the BRLM/the SCSBs will enter each Bid option into the electronic bidding system as a separate Bid and generate a Transaction Registration Slip, ("TRS"), for each price and demand option and give the same to the Bidder. Therefore, a Bidder can receive up to three TRSs for each Bid cum Application Form
- f) The BRLM shall accept the Bids from the Anchor Investors during the Anchor Investor Bid/ Issue Period i.e. one working day prior to the Bid/ Issue Opening Date. Bids by QIBs under the Anchor Investor Portion and the QIB Portion shall not be considered as multiple Bids.
- g) Along with the Bid cum Application Form, Anchor Investors will make payment in the manner described in "Escrow Mechanism - Terms of payment and payment into the Escrow Accounts" in the section "Issue Procedure" beginning on page 317 of this Red Herring Prospectus
- h) Upon receipt of the Bid cum Application Form, submitted whether in physical or electronic mode, the Designated Branch of the SCSB shall verify if sufficient funds equal to the Bid Amount are available in the ASBA Account, as mentioned in the Bid cum Application Form prior to uploading such Bids with the Stock Exchange.
- i) If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB shall reject such Bidsand shall not upload such Bids with the Stock Exchange.
- j) If sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Bid Amount mentioned in the Bid cum Application Form and will enter each Bid option into the electronic bidding system as a separate Bid and generate a TRS for each price and demand option. The TRS shall be furnished to the ASBA Bidder on request.
- k) The Bid Amount shall remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment and consequent transfer of the Bid Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal/failure of the Issue or until withdrawal/rejection of the Bid



cum Application Form, as the case may be. Once the Basis of Allotment is finalized, the Registrar to the Issue shall send an appropriate request to the SCSB for unblocking the relevant ASBA Accounts and for transferring the amount allocable to the successful Bidders to the Public Issue Account. In case of withdrawal/failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the Registrar to the Issue.

## BIDS AT DIFFERENT PRICE LEVELS AND REVISION OF BIDS

- a. Our Company in consultation with the BRLM, and without the prior approval of, or intimation, to the Bidders, reserves the right to revise the Price Band during the Bid/ Issue Period, provided that the Cap Price shall be less than requal to 120% of the Floor Price and the Floor Price shall not be less than the face value of the Equity Shares. The revision in Price Band shall not exceed 20% on the either side i.e. the floor price can move up or down to the extent of 20% of the floor price disclosed. If the revised price band decided, falls within two different price bands than the minimum application lot size shall be decided based on the price band in which the higher price falls into.
- b. Our Company in consultation with the BRLM, will finalize the Issue Price within the Price Band, without the prior approval of, or intimation, to the Bidders.
- c. The Bidders can Bid at any price within the Price Band. The Bidder has to Bid for the desired number of Equity Shares at a specific price. Retail Individual Bidders may Bid at the Cut-off Price. However, bidding at the Cut-off Price is prohibited for QIB and Non-Institutional Bidders and such Bids from QIB and Non-Institutional Bidders shall be rejected.
- d. Retail Individual Bidders, who Bid at Cut-off Price agree that they shall purchase the Equity Shares at any price within the Price Band. Retail Individual Bidders shall submit the Bid cum Application Form along with a cheque/demand draft for the Bid Amount based on the Cap Price with the Syndicate. In case of ASBA Bidders (excluding Non-Institutional Bidders and QIB Bidders) bidding at Cut-off Price, the ASBA Bidders shall instruct the SCSBs to block an amount based on the Cap Price.
- e. The price of the specified securities offered to an anchor investor shall not be lower than the price offered to other applicants.

#### Participation by Associates /Affiliates of BRLM and the Syndicate Members

The BRLM and the Syndicate Members, if any, shall not be allowed to purchase in this Issue in any manner, except towards fulfilling their underwriting obligations. However, the associates and affiliates of the BRLM and the Syndicate Members, if any, may subscribe the Equity Shares in the Issue, either in the QIB Category or in the Non-Institutional Category as may be applicable to such Bidders, where the allocation is on a proportionate basis and such subscription may be on their ownaccount or on behalf of their clients.

Neither the BRLM nor any persons related to the BRLM (other than Mutual Funds sponsored by entities related to the BRLM), Promoters and Promoter Group can apply in the Issue under the Anchor Investor Portion.

#### **Option to Subscribe in the Issue**

- a. As per Section 29(1) of the Companies Act 2013, allotment of Equity Shares shall be made in dematerialized form only. Investors will not have the option of getting allotment of specified securities in physical form.
- b. The Equity Shares, on allotment, shall be traded on the Stock Exchange in demat segment only.



c. A single application from any investor shall not exceed the investment limit/minimum number of Equity Shares that can be held by him/her/it under the relevant regulations/statutory guidelines and applicable law.

#### **Information for the Bidders**

- 1. Our Company and the Book Running Lead Manager shall declare the Bid/ Issue Opening Date and Bid/ Issue Closing Date in the Red Herring Prospectus to be registered with the RoC and also publish the same in two national newspapers (one each in English and Hindi) and in a regional newspaper with wide circulation. This advertisement shall be in prescribed format.
- 2. Our Company will file the Red Herring Prospectus with the RoC at least 3 (three) working days before the Bid/ Issue Opening Date.
- 3. Copies of the Bid Cum Application Form along with Abridged Prospectus and copies of the Red Herring Prospectus will be available with the, the Book Running Lead Manager, the Registrar to the Issue, and at the Registered Office of our Company. Electronic Bid Cum Application Forms will also be available on the websites of the Stock Exchange.
- 4. Any Bidder who would like to obtain the Red Herring Prospectus and/ or the Bid Cum Application Form can obtain the same from our Registered Office.
- 5. Bidders who are interested in subscribing for the Equity Shares should approach Designated Intermediaries to register their applications.
- 6. Bid Cum Application Forms submitted directly to the SCSBs should bear the stamp of the SCSBs and/or the Designated Branch, or the respective Designated Intermediaries. Bid Cum Application Form submitted by Applicants whose beneficiary account is inactive shall be rejected.
- 7. The Bid Cum Application Form can be submitted either in physical or electronic mode, to the SCSBs with whom the ASBA Account is maintained, or other Designated Intermediaries (Other than SCSBs). SCSBs may provide the electronic mode of collecting either through an internet enabled collecting and banking facility or such other secured, electronically enabled mechanism for applying and blocking funds in the ASBA Account. The Retail Individual Applicants has to apply only through UPI Channel, they have to provide the UPI ID and validate the blocking of the funds and such Bid Cum Application Forms that do not contain such details are liable to be rejected.
- 8. Bidders applying directly through the SCSBs should ensure that the Bid Cum Application Form is submitted to a Designated Branch of SCSB, where the ASBA Account is maintained. Applications submitted directly to the SCSB's or other Designated Intermediaries (Other than SCSBs), the relevant SCSB, shall block an amount in the ASBA Account equal to the Application Amount specified in the Bid Cum Application Form, before entering the ASBA application into the electronic system.
- 9. Except for applications by or on behalf of the Central or State Government and the Officials appointed by the courts and by investors residing in the State of Sikkim, the Bidders, or in the case of application in joint names, the first Bidder (the first name under which the beneficiary account is held), should mention his/her PAN allotted under the Income Tax Act. In accordance with the SEBI Regulations, the PAN would be the sole identification number for participating transacting in the securities market, irrespective of the amount of transaction. Any Bid Cum Application Form without PAN is liable to be rejected. The demat accounts of Bidders for whom PAN details have not been verified, excluding person resident in the State of Sikkim or persons who may be exempted from specifyingtheir PAN for transacting in the securities market, shall be "suspended for credit" and no



credit of Equity Shares pursuant to the Issue will be made into the accounts of such Bidders.

10. The Bidders may note that in case the PAN, the DP ID and Client ID mentioned in the Bid Cum Application Form and entered into the electronic collecting system of the Stock Exchange Designated Intermediaries do not match with PAN, the DP ID and Client ID available in the Depository database, the Bid Cum Application Form is liable to be rejected.

# **BIDS BY ANCHOR INVESTORS:**

Our Company in consultation with the BRLM, may consider participation by Anchor Investors in the Issue for up to 60% of the QIB Portion in accordance with the SEBI Regulations. Only QIBs as defined in Regulation 2(1)(ss) of the SEBI Regulations and not otherwise excluded pursuant to Schedule XIII of the SEBI Regulations are eligible to invest. The QIB Portion will be reduced in proportion to allocation under the Anchor Investor Portion. In the event of undersubscription in theAnchor Investor Portion, the balance Equity Shares will be added to the QIB Portion. In accordance with the SEBI Regulations, the key terms for participation in the Anchor Investor Portion are provided below.

- 1) Anchor Investor Bid cum Application Forms will be made available for the Anchor Investors at the offices of the BRLM.
- 2) The Bid must be for a minimum of such number of Equity Shares so that the Bid Amount is at least ₹ 200.00 lakhs. A Bid cannot be submitted for over 60% of the QIB Portion. In case of a Mutual Fund, separate Bids by individual schemesof a Mutual Fund will be aggregated to determine the minimum application size of ₹ 200.00 lakhs
- 3) One-third of the Anchor Investor Portion will be reserved for allocation to domestic Mutual Funds.
- 4) Bidding for Anchor Investors will open one Working Day before the Bid/ Issue Opening Date and be completed on the same day.
- 5) Our Company in consultation with the BRLM, will finalize allocation to the Anchor Investors on a discretionary basis, provided that the minimum and maximum number of Allottees in the Anchor Investor Portion will be, as mentioned below:
  - where allocation in the Anchor Investor Portion is up to ₹200.00 Lakhs, maximum of 2 (two) Anchor Investors.
  - where the allocation under the Anchor Investor Portion is more than ₹200.00 Lakhs but upto ₹2500.00 Lakhs,minimum of 2 (two) and maximum of 15 (fifteen) Anchor Investors, subject to a minimum Allotment of ₹100.00 Lakhs per Anchor Investor; and
  - where the allocation under the Anchor Investor portion is more than ₹2500.00 Lakhs:(i) minimum of 5 (five) and maximum of 15 (fifteen) Anchor Investors for allocation upto₹2500.00 Lakhs; and (ii) an additional 10 Anchor Investors for every additional allocation of ₹2500.00 Lakhs or part thereof in the Anchor Investor Portion; subjecttoa minimum Allotment of ₹100.00 Lakhs per Anchor Investor.
- 6) Allocation to Anchor Investors will be completed on the Anchor Investor Bid/ Issue Period. The number of Equity Shares allocated to Anchor Investors and the price at which the allocation is made will be made available in the public domain by the BRLM before the Bid/Issue Opening Date, through intimation to the Stock Exchange.
- 7) Anchor Investors cannot withdraw or lower the size of their Bids at any stage after submission of the Bid.



- 8) If the Issue Price is greater than the Anchor Investor Allocation Price, the additional amount being the difference between the Issue Price and the Anchor Investor Allocation Price will be payable by the Anchor Investors within 2 (two) Working Days from the Bid/ Issue Closing Date. If the Issue Price is lower than the Anchor Investor Allocation Price, Allotment to successful Anchor Investors will be at the higher price, i.e., the Anchor Investor Issue Price.
- 9) At the end of each day of the bidding period, the demand including allocation made to anchor investors, shall be shown graphically on the bidding terminals of syndicate members and website of stock exchange offering electronically linked transparent bidding facility, for information of public.
- 10) 50% of the Equity Shares Allotted to Anchor Investors in the Anchor Investor Portion shall be locked in for a period of 90 days from the date of Allotment, while the remaining 50% of the Equity Shares Allotted to Anchor Investors in the Anchor Investor Portion shall be locked in for a period of 30 days from the date of Allotment.
- 11) The BRLM, our Promoters, Promoter Group or any person related to them (except for Mutual Funds sponsored by entities related to the BRLM) will not participate in the Anchor Investor Portion. The parameters for selection of Anchor Investors will be clearly identified by the BRLM and made available as part of the records of the BRLM for inspection by SEBI.
- 12) Bids made by QIBs under both the Anchor Investor Portion and the QIB Portion will not be considered multiple Bids.
- 13) Anchor Investors are not permitted to Bid in the Issue through the ASBA process.

# **BIDS BY ELIGIBLE NRI'S:**

Eligible NRIs may obtain copies of Bid cum Application Form from the offices of the BRLM and the Designated Intermediaries. Eligible NRI Bidders bidding on a repatriation basis by using the Non-Resident Forms should authorize their SCSB to block their Non-Resident External ("NRE") accounts, or Foreign Currency Non-Resident ("FCNR") ASBA Accounts, and eligible NRI Bidders bidding on a non-repatriation basis by using Resident Forms should authorize their SCSB to block their Non-Resident Ordinary ("NRO") accounts for the full Bid Amount, at the time of the submission of the Bid cum Application Form.

Eligible NRIs bidding on non-repatriation basis are advised to use the Bid cum Application Form for residents.

Eligible NRIs bidding on a repatriation basis are advised to use the Bid cum Application Form meant for Non-Residents.

#### **BIDS BY FPI INCLUDING FII'S:**

In terms of the SEBI FPI Regulations, any qualified foreign investor or FII who holds a valid certificate of registration from SEBI shall be deemed to be an FPI until the expiry of the block of three years for which fees have been paid as per the SEBI FII Regulations. An FII or a sub-account may participate in this Issue, in accordance with Schedule 2 of the FEMA Regulations, until the expiry of its registration with SEBI as an FII or a sub-account. An FII shall not be eligible to invest as an FII after registering as an FPI under the SEBI FPI Regulations.

In case of Bids made by FPIs, a certified copy of the certificate of registration issued by the designated depository participant under the FPI Regulations is required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid without assigning any reason. An FII or subaccount may, subject to payment of conversion fees under the SEBI FPI Regulations, participate in the



Issue, until the expiry of its registration as a FII or sub-account, or until it obtains a certificate of registration as FPI, whichever is earlier. Further, in case of Bids made by SEBI-registered FIIs or sub- accounts, which are not registered as FPIs, a certified copy of the certificate of registration as an FII issued by SEBI is required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid without assigning any reason.

In terms of the SEBI FPI Regulations, the Issue of Equity Shares to a single FPI or an investor group (which means the same set of ultimate beneficial owner(s) investing through multiple entities) must be below 10% of our post-Issue Equity Share capital. Further, in terms of the FEMA Regulations, the total holding by each FPI shall be below 10% of the total paid-up Equity Share capital of our Company and the total holdings of all FPIs put together shall not exceed 24% of the paid-up Equity Share capital of our Company. The aggregate limit of 24% may be increased up to the sectorial cap by way of a resolution passed by the Board of Directors followed by a special resolution passed by the Shareholders of our Company and subject to prior intimation to RBI. In terms of the FEMA Regulations, for calculating the aggregate holding of FPIs in a company, holding of all registered FPIs as well as holding of FIIs (being deemed FPIs) shall be included. The existing individual and aggregate investment limits an FII or sub account in our Company is 10% and 24% of the total paid-up Equity Share capital of our Company, respectively.

FPIs are permitted to participate in the Issue subject to compliance with conditions and restrictions which may be specified by the Government from time to time.

Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 22 of the SEBI FPI Regulations, an FPI, other than Category III foreign portfolio and unregulated broad based funds, which are classified as Category II foreign portfolio investor by virtue of their investment manager being appropriately regulated, may issue or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by an FPI against securities held by it that are listed or proposed to be listed on any recognized stock exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only to persons who are regulated by an appropriate regulatory authority; and (ii) such offshore derivative instruments are issued after compliance with know your client norms. An FPI is also required to ensure that no further issue or transfer of any offshore derivative instrument is made by or on behalf of it to any persons that are not regulated by an appropriate foreign regulatory authority.

FPIs who wish to participate in the Issue are advised to use the Bid cum Application Form for Non-Residents (blue in colour).

#### BIDS BY SEBI REGISTERED VCF'S, AIF'S AND FVCI'S:

The SEBI FVCI Regulations and the SEBI AIF Regulations inter-alia prescribe the investment restrictions on the VCFs, FVCIs and AIFs registered with SEBI. Further, the SEBI AIF Regulations prescribe, among others, the investment restrictions on AIF's.

The holding by any individual VCF registered with SEBI in one venture capital undertaking should not exceed 25% of the corpus of the VCF. Further, VCFs and FVCIs can invest only up to 33.33% of the investible funds by way of subscription to an initial public offering.

The category I and II AIFs cannot invest more than 25% of the corpus in one Investee Company. A category III AIF cannot invest more than 10% of the corpus in one Investee Company. A venture capital fund registered as a category I AIF, as defined in the SEBI AIF Regulations, cannot invest more than 1/3rd of its corpus by way of subscription to an initial public offering of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the VCF Regulation until the existing fund or scheme managed by the fund is wound up and such funds shall not launch any new scheme after the notification of the SEBI AIF Regulations.



All FIIs and FVCIs should note that refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of Bank charges and commission.

Our Company or the BRLM will not be responsible for loss, if any, incurred by the Bidder on account of conversion of foreign currency.

There is no reservation for Eligible NRIs, FPIs and FVCIs and all Bidders will be treated on the same basis with other categories for the purpose of allocation.

## **BIDS BY HUFS:**

Hindu Undivided Families or HUFs, in the individual name of the Karta. The Bidder should specify that the Application is being made in the name of the HUF in the Bid cum Application Form as follows: "Name of sole or first Applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta". Bid cum Applications by HUFs may be considered at par with Bid cum Applications from individuals.

# **BIDS BY MUTUAL FUNDS:**

No Mutual Fund scheme shall invest more than 10% of its net asset value in equity shares or equity related instruments of any single company provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds. No Mutual Fund under all its schemes should own more than 10% of any company's paid-up share capital carrying voting rights.

With respect to Bids by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Bid cum Application Form. Failing this, our Company reserves the right to accept or reject any Bid cum Application in whole or in part, in either case, without assigning any reason thereof.

In case of a mutual fund, a separate Bid cum Application can be made in respect of each scheme of the mutual fund registered with SEBI and such Applications in respect of more than one scheme of the mutual fund will not be treated as multiple applications provided that the Bids clearly indicate the scheme concerned for which the Bids has been made.

The Bids made by the asset management companies or custodians of Mutual Funds shall specifically state the names of the concerned schemes for which the Applications are made.

#### BIDS BY SYSTEMATICALLY IMPORTANT NON BANKING FINANCIAL COMPANIES:

In case of Applications made by Systemically Important Non-Banking Financial Companies, a certified copy of the certificate of registration issued by the RBI, a certified copy of its last audited financial statements on a standalone basis and a net worth certificate from its statutory auditor(s), must be attached to the Bid cum Application Form. Failing this, our Company reserve the right to reject any Application, without assigning any reason thereof. Systemically Important Non-Banking Financial Companies participating in the Issue shall comply with all applicable legislations, regulations, directions, guidelines and circulars issued by RBI from time to time.

#### BIDS BY LIMITED LIABILITY PARTNERSHIPS:

In case of Bids made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Bid cum Application Form. Failing this, our Company reserves the right to reject any bid without assigning any reason thereof. Limited liability partnerships can participate in the Issue only through the ASBA process.



## **BIDS BY INSURANCE COMPANIES:**

In case of Bids made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by IRDA must be attached to the Bid cum Application Form. Failing this, our Company reserves the right to reject any Bid by Insurance Companies without assigning any reason thereof. The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment) Regulations, 2000, as amended, are broadly set forth below:

- 1) equity shares of a company: the least of 10% of the investee company's subscribed capital (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- 2) the entire group of the investee company: not more than 15% of the respective fund in case of a life insurer or 15% of investment assets in case of a general insurer or reinsurer or 15% of the investment assets in all companies belonging to the group, whichever is lower; and
- 3) the industry sector in which the investee company belong to: not more than 15% of the fund of a life insurer or ageneral insurer or a reinsurer or 15% of the investment asset, whichever is lower.

The maximum exposure limit, in the case of an investment in equity shares, cannot exceed the lower of an amount of 10% of the investment assets of a life insurer or general insurer and the amount calculated under (1), (2) and (3) above, as the case may be. Insurance companies participating in this Issue shall comply with all applicable regulations, guidelines and circulars issued by IRDAI from time to time.

#### **BIDS UNDER POWER OF ATTORNEY:**

In case of Bids made pursuant to a power of attorney or by limited companies, corporate bodies, registered societies, FIIs, Mutual Funds, insurance companies and provident funds with a minimum corpus of ₹2500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of ₹2500 Lakhs, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or by e laws must be lodged along with the Bid cum Application Form. Failing this, our Company reserves the right to accept or reject any Bid in whole or in part, in either case, without assigning any reasons thereof. In addition to the above, certain additional documents are required to be submitted by the following entities:

- a) With respect to Bids by FIIs and Mutual Funds, a certified copy of their SEBI registration certificate must be lodged along with the Bid cum Application Form.
- b) With respect to Bids by insurance companies registered with the Insurance Regulatory and Development Authority, in addition to the above, a certified copy of the certificate of registration issued by the Insurance Regulatory and Development Authority must be lodged along with the Bid cum Application Form.
- c) With respect to Bids made by provident funds with a minimum corpus of ₹ 2500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of ₹ 2500 Lakhs, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with the Bid cum Application Form.
- d) With respect to Bids made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Bid cum Application Form
- e) Our Company in consultation with the BRLM in their absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Bid cum Application form, subject to such terms and conditions that our Company and the BRLM may deem fit.

The above information is given for the benefit of the Bidders. Our Company, the BRLM and the Syndicate Members are not liable for any amendments or modification or changes in applicable laws or regulations,



which may occur after the date of the Red Herring Prospectus. Bidders are advised to make their independent investigations and Bidders are advised to ensure that any single Bid from them does not exceed the applicable investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in the Red Herring Prospectus.

# **BIDS BY PROVIDENT FUNDS / PENSION FUNDS:**

In case of Bids made by provident funds with minimum corpus of  $\gtrless$  25 Crore (subject to applicable law) and pension funds with minimum corpus of  $\gtrless$  25 Crore, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be lodged along with the Bid cum Application Form. Failing this, the Company reserves the right to accept or reject any bid in whole or in part, in either case, without assigning any reason thereof.

# **BIDS BY BANKING COMPANY:**

In case of Bids made by banking companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, and (ii) the approval of such banking company's investment committee are required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid by a banking company without assigning any reason.

The investment limit for banking companies in non-financial services companies as per the Banking Regulation Act, 1949, asamended (the "Banking Regulation Act"), and the Reserve Bank of India (Financial Services provided by Banks) Directions, 2016, is 10% of the paid-up share capital of the investee company not being its subsidiary engaged in non-financial services or 10% of the banks' own paid-up share capital and reserves, whichever is lower. However, a banking company would be permitted to invest in excess of 10% but not exceeding 30% of the paid up share capital of such investee company if (i) the investee company is engaged in non-financial activities permitted for banks in terms of Section 6(1) of the Banking Regulation Act, or (ii) the additional acquisition is through restructuring of debt / corporate debt restructuring / strategic debt restructuring, or to protect the banks' interest on loans / investments made to a company. The bank is required to submit a time bound action plan for disposal of such shares within a specified period to RBI. A banking company would require aprior approval of RBI to make (i) investment in a subsidiary and a financial services company in excess of 10% of such investee company's paid-up share capital as stated in 5(a)(v)(c)(i) of the Reserve Bank of India (Financial Services provided byBanks) Directions, 2016.

#### BIDS BY SCSB'S:

SCSBs participating in the Issue are required to comply with the terms of the SEBI circulars dated September 13, 2012 and January 2, 2013. Such SCSBs are required to ensure that for making Bid cum Applications on their own account using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account shall be used solely for the purpose of making Bid cum application in public issues and clear demarcated funds should be available in such account for such Bid cum applications.

#### ISSUANCE OF A CONFIRMATION NOTE ("CAN") AND ALLOTMENT IN THE ISSUE:

- 1. Upon approval of the basis of allotment by the Designated Stock Exchange, the BRLM or Registrar to the Issue shall send to the SCSBs a list of their Bidders who have been allocated Equity Shares in the Issue.
- 2. The Registrar will then dispatch a CAN to their Bidders who have been allocated Equity Shares in the Issue. The dispatch of a CAN shall be deemed a valid, binding and irrevocable contract for the Bidder



# Issue Procedure for Application Supported by Blocked Account (ASBA) Bidders

In accordance with the SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Bidders have to compulsorily apply through the ASBA Process. Our Company and the Book Running Lead Manager are not liable for any amendments, modifications, or changes in applicable laws or regulations, which may occur after the date of this Red Herring Prospectus. ASBA Bidders are advised to make their independent investigations and to ensure that the ASBA Bid Cum Application Form is correctly filled up, as described in this section.

The lists of banks that have been notified by SEBI to act as SCSB (Self Certified Syndicate Banks) for the ASBA Process areprovided on <u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</u>. For details on designated branchesof SCSB collecting the Bid Cum Application Form, please refer the above-mentioned SEBI link.

#### **Terms of payment**

The entire Issue price of  $\mathbf{\xi}$  [•] per share is payable on application. In case of allotment of lesser number of Equity Shares than the number applied, the Registrar shall instruct the SCSBs to unblock the excess amount paid on Application to the Bidders.

SCSBs will transfer the amount as per the instruction of the Registrar to the Public Issue Account, the balance amount after transfer will be unblocked by the SCSBs.

The Bidders should note that the arrangement with Bankers to the Issue or the Registrar is not prescribed by SEBI and has been established as an arrangement between our Company, Banker to the Issue and the Registrar to the Issue to facilitate collections from the Bidders.

#### Payment mechanism

The Bidders shall specify the bank account number in their Bid Cum Application Form and the SCSBs shall block an amount equivalent to the Application Amount in the bank account specified in the Bid Cum Application Form. The SCSB shall keep the Application Amount in the relevant bank account blocked until withdrawal/ rejection of the Application or receipt of instructions from the Registrar to unblock the Application Amount. However, Non-Retail Bidders shall neither withdraw nor lower the size of their applications at any stage. In the event of withdrawal or rejection of the Bid Cum Application Form or for unsuccessful Bid Cum Application Forms, the Registrar to the Issue shall give instructions to the SCSBs to unblock the application money in the relevant bank account within one day of receipt of such instruction. The Application Amount shall remain blocked in the ASBA Account until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount to the Public Issue Account, or until withdrawal/ failure of the Issue or until rejection of the Application by the ASBA Bidder, as the case may be.

Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all the investors applying in a public Issue shall use only Application Supported by Blocked Amount (ASBA) process for application providing details of the bank account which will be blocked by the Self-Certified Syndicate Banks (SCSBs) for the same. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018, Retail Individual Investors applying in public Issue have touse UPI as a payment mechanism with Application Supported by Blocked Amount for making application.



## Payment into Escrow Account for Anchor Investors

All the investors other than Anchor Investors are required to bid through ASBA Mode. Anchor Investors are requested to note the following:

Our Company in consultation with the Book Running Lead Manager, in its absolute discretion, will decide the list of Anchor Investors to whom the CAN will be sent, pursuant to which the details of the Equity Shares allocated to them in their respective names will be notified to such Anchor Investors. For Anchor Investors, the payment instruments for payment into the Escrow Account should be drawn in favour of:

- a. In case of resident Anchor Investors: "Ambey Laboratories Limited Escrow Account Anchor Investor R"
- b. In case of Non-Resident Anchor Investors: "Ambey Laboratories Limited Escrow Account Anchor Investor - NR"

Bidders should note that the escrow mechanism is not prescribed by SEBI and has been established as an arrangement between our Company, the Syndicate, the Escrow Collection Bank and the Registrar to the Issue to facilitate collections from the Anchor Investors.

#### **Electronic Registration of Applications**

- 1. The Designated Intermediaries will register the applications using the on-line facilities of the Stock Exchange.
- 2. The Designated Intermediaries will undertake modification of selected fields in the application details already uploaded before 5.00 p.m. of the Issue Closing Date.
- 3. The Designated Intermediaries shall be responsible for any acts, mistakes or errors or omissions and commissions inrelation to,
  - a) the applications accepted by them,
  - b) the applications uploaded by them
  - c) the applications accepted but not uploaded by them or
  - d) With respect to applications by Bidders, applications accepted and uploaded by any Designated Intermediary other than SCSBs, the Bid Cum Application Form along with relevant schedules shall be sent to the SCSBs or the Designated Branch of the relevant SCSBs for blocking of funds and they will be responsible for blockingthe necessary amounts in the ASBA Accounts. In case of Application accepted and Uploaded by SCSBs, the SCSBs or the Designated Branch of the relevant SCSBs will be responsible for blocking the necessary amounts in the ASBA Accounts.
- 4. Neither the Book Running Lead Manager nor our Company nor the Registrar to the Issue, shall be responsible for anyacts, mistakes or errors or omission and commissions in relation to,
  - (i) The applications accepted by any Designated Intermediaries
  - (ii) The applications uploaded by any Designated Intermediaries or
  - (iii) The applications accepted but not uploaded by any Designated Intermediaries
- 5. The Stock Exchange will offer an electronic facility for registering applications for the Issue. This facility will available at the terminals of Designated Intermediaries and their authorized agents during the Issue



Period. The Designated Branches or agents of Designated Intermediaries can also set up facilities for off-line electronic registration of applications subject to the condition that they will subsequently upload the off-line data file into the online facilities on a regular basis. On the Issue Closing Date, the Designated Intermediaries shall upload the applications till such time as may be permitted by the Stock Exchange. This information will be available with the Book Running Lead Manager on a regular basis.

6. With respect to applications by Bidders, at the time of registering such applications, the Syndicate Bakers, DPs and RTAs shall forward a Schedule as per format given below along with the Bid Cum Application Forms to Designated Branches of the SCSBs for blocking of funds:

S. No.	Details*
1.	Symbol
2.	Intermediary Code
3.	Location Code
4.	Application No.
5.	Category
6.	PAN
7.	DP ID
8.	Client ID
9.	Quantity
10.	Amount

\*Stock Exchanges shall uniformly prescribe character length for each of the above-mentioned fields

- 7. With respect to applications by Bidders, at the time of registering such applications, the Designated Intermediaries shall enter the following information pertaining to the Bidders into in the on-line system:
  - Name of the Bidder;
  - IPO Name:
  - Bid Cum Application Form Number;
  - Investor Category;
  - PAN (of First Bidder, if more than one Bidder);
  - DP ID of the demat account of the Bidder;
  - · Client Identification Number of the demat account of the Bidder;
  - Number of Equity Shares Applied for;
  - Bank Account details;
  - Locations of the Banker to the Issue or Designated Branch, as applicable, and bank code of the SCSB branch where the ASBA Account is maintained; and
  - Bank account number.
- 8. In case of submission of the Application by a Bidder through the Electronic Mode, the Bidder shall complete the above- mentioned details and mention the bank account number, except the Electronic ASBA Bid Cum Application Form number which shall be system generated.
- 9. The aforesaid Designated Intermediaries shall, at the time of receipt of application, give an acknowledgment to the investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted theBid Cum Application Form in physical as well as electronic mode. The registration of the Application by the Designated Intermediaries does not guarantee that the Equity Shares shall be allocated / allotted either by our Company.
- 10. Such acknowledgment will be non-negotiable and by itself will not create any obligation of any kind.
- 11. In case of Non-Retail Bidders and Retail Individual Bidders, applications would not be rejected except on the technical grounds as mentioned in the Red Herring Prospectus. The Designated Intermediaries shall have no right to reject applications, except on technical grounds.



- 12. The permission given by the Stock Exchanges to use their network and software of the Online IPO system should not in any way be deemed or construed to mean that the compliance with various statutory and other requirements by our Company and/or the Book Running Lead Manager are cleared or approved by the Stock Exchanges; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the compliance with the statutory and otherrequirements nor does it take any responsibility for the financial or other soundness of our company; our Promoter, our management or any scheme or project of our Company; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this Red Herring Prospectus, nor does it warrant that the Equity Shares will be listed or will continue to be listed on the Stock Exchanges.
- 13. The Designated Intermediaries will be given time till 5.00 p.m. on the Bid/Issue Closing Date to verify the DP ID and Client ID uploaded in the online IPO system during the Issue Period, after which the Registrar to the Issue will receive this data from the Stock Exchange and will validate the electronic application details with Depository's records. In case no corresponding record is available with Depositories, which matches the three parameters, namely DP ID, Client ID and PAN, then such applications are liable to be rejected.
- 14. The SCSBs shall be given one day after the Bid/Issue Closing Date to send confirmation of Funds blocked (Final certificate) to the Registrar to the Issue.
- 15. The details uploaded in the online IPO system shall be considered as final and Allotment will be based on such details for applications.

# **Build of the Book**

- a) Bids received from various Bidders through the Designated Intermediaries may be electronically uploaded on the Bidding Platform of the Stock Exchange on a regular basis. The book gets built up at various price levels. This information may be available with the BRLM at the end of the Bid/ Issue Period.
- b) Based on the aggregate demand and price for Bids registered on the Stock Exchange Platform, a graphical representation of consolidated demand and price as available on the websites of the Stock Exchange may be made available at the Bidding centres during the Bid/ Issue Period.

#### Withdrawal of Bids

- a) RIIs can withdraw their Bids until Bid/ Issue Closing Date. In case a RII wishes to withdraw the Bid during the Bid/ Issue Period, the same can be done by submitting a request for the same to the concerned Designated Intermediary who shall do the requisite, including unblocking of the funds by the SCSB in the ASBA Account.
- b) The Registrar to the Issue shall give instruction to the SCSB for unblocking the ASBA Account on the Designated Date.QIBs and NIIs can neither withdraw nor lower the size of their Bids at any stage.

#### **Price Discovery and Allocation**

- a) Based on the demand generated at various price levels, our Company in consultation with the BRLM, shall finalise the Issue Price and the Anchor Investor Issue Price.
- b) The SEBI ICDR Regulations, 2018 specify the allocation or Allotment that may be made to various categories of Bidders in an Issue depending on compliance with the eligibility conditions. Certain details pertaining to the percentage of Issue size available for allocation to each category is disclosed overleaf



of the Bid cum Application Form and in the RHP. For details in relation to allocation, the Bidder may refer to the RHP.

- c) Under-subscription in any category (except QIB Category) is allowed to be met with spillover from any other category or combination of categories at the discretion of the Issuer and the in consultation with the BRLM and the Designated StockExchange and in accordance with the SEBI ICDR Regulations. Unsubscribed portion in QIB Category is not available for subscription to other categories.
- d) In case of under subscription in the Issue, spill-over to the extent of such under-subscription may be permitted from the Reserved Portion to the Issue. For allocation in the event of an undersubscription applicable to the Issuer, Bidders may refer to the RHP.
- e) In case if the Retail Individual Investor category is entitled to more than the allocated portion on proportionate basis, the category shall be allotted that higher percentage.
- f) Allocation to Anchor Investors shall be at the discretion of our Company and in consultation with the BRLM, subject to compliance with the SEBI Regulations.

**Illustration of the Book Building and Price Discovery Process:** Bidders should note that this example is solely for illustrative purposes and is not specific to the Issue; it also excludes Bidding by Anchor Investors. Bidders can bid at any price within the Price Band. For instance, assume a Price Band of ₹20 to ₹ 24 per share, Issue size of 3,000 Equity Shares and receipt of five Bids from Bidders, details of which are shown in the table below. The illustrative book given below shows the demand for the Equity Shares of the Issuer at various prices and is collated from Bids received from various investors.

<b>Bid Quantity</b>	Bid Amount (₹)	Cumulative Quantity	Subscription
500	24	500	16.67%
1,000	23	1,500	50.00%
1,500	22	3,000	100.00%
2,000	21	5,000	166.67%
2,500	20	7,500	250.00%

The price discovery is a function of demand at various prices. The highest price at which the Issuer is able to Issue the desired number of Equity Shares is the price at which the book cuts off, i.e.,  $\gtrless$  22.00 in the above example. The Issuer, in consultation with the BRLM, may finalise the Issue Price at or below such Cut-Off Price, i.e., at or below  $\gtrless$  22.00. All Bids ator above this Issue Price and cut-off Bids are valid Bids and are considered for allocation in the respective categories.

#### Signing of Underwriting Agreement and Filing of Red Herring Prospectus/ Prospectus with RoC

- a) Our company has entered into an Underwriting Agreement dated June 10, 2024
- b) A copy of Red Herring Prospectus will be filed with the RoC and copy of Prospectus will be filed with RoC in terms of Section 32 of Companies Act, 2013 and Section 26 of Companies Act, 2013.

#### **Pre-Issue Advertisement**

Subject to Section 30 of the Companies Act 2013, our Company shall, after filing the Red Herring Prospectus with the ROC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in (i) English National Newspaper; (ii) Hindi National Newspaper and (iii) Regional Newspaper each with wide circulation. In the pre-Issue advertisement, we shall state the Bid Opening Date and the Bid/Issue Closing Date and the floor price or price band along with necessary detailssubject to regulation 250 of SEBI ICRD Regulations. This advertisement, subject to the provisions of section 30 of the Companies Act, 2013, shall be in the format prescribed in Part A of Schedule X of the SEBI Regulations.



# ADVERTISEMENT REGARDING ISSUE PRICE AND PROSPECTUS:

Our Company will issue a statutory advertisement after the filing of the Prospectus with the RoC. This advertisement, in addition to the information that has to be set out in the statutory advertisement, shall indicate the final derived Issue Price. Any material updates between the date of the Red Herring Prospectus and the date of Prospectus will be included in such statutory advertisement.

## **GENERAL INSTRUCTIONS:**

Please note that the NIIs are not permitted to withdraw their bids or lower the size of Bids in terms of quantity of Equity Shares or Bid Amount) at any stage. Retail Individual Investor can revise their Bids during the Bid/Issue period and withdrawtheir Bids until Bid/issue Closing date.

Anchor investors are not allowed to withdraw their Bids after Anchor Investors bidding date.

#### Do's:

- 1. Check if you are eligible to apply as per the terms of the Red Herring Prospectus and under applicable law,rules, regulations, guidelines and approvals;
- 2. Ensure that you have Bid within the Price Band;
- 3. Read all the instructions carefully and complete the Bid cum Application Form in the prescribed form;
- 4. Ensure that the details about the PAN, DP ID, Client ID, UPI ID are correct and the Bidders depository account is active, as Allotment of the Equity Shares will be in the dematerialized form only;
- 5. Ensure that your Bid cum Application Form bearing the stamp of a Designated Intermediary is submitted to the Designated Intermediary at the Bidding Centre;
- 6. If the first applicant is not the account holder, ensure that the Bid cum Application Form is signed by the account holder. Ensure that you have mentioned the correct bank account number in the Bid cum Application Form;
- 7. In case of Joint bids, ensure the first bidder is the ASBA Account holder (or the UPI linked bank account holder, as the case may be) and the signature of the first bidder is included in the Bid cum Application Form;
- 8. QIBs, Non-Institutional Bidders and the Retail Bidders should submit their Bids through the ASBA process only. However, pursuant to SEBI circular dated November 01, 2018, RII may submit their bid by using UPI mechanism for payment.
- 9. Ensure that the name(s) given in the Bid cum Application Form is/are exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case of joint Bids, the Bid cum Application Form should contain only the name of the First Bidder whose name should also appear as the first holder of the beneficiary account held in joint names;
- 10. Ensure that you request for and receive a stamped acknowledgement of the Bid cum Application Form for all your Bid options;
- 11. Ensure that you have funds equal to the Bid Amount in the Bank Account maintained with the SCSB before submitting the Bid cum Application Form under the ASBA process or application forms submitted by RIIs using UPI mechanism for payment, to the respective member of the Syndicate (in the Specified Locations), the SCSBs, the Registered Broker (at the Broker Centers), the RTA (at the Designated RTA Locations) or CDP (at the Designated CDP Locations);
- 12. Submit revised Bids to the same Designated Intermediary, through whom the original Bid was placed and obtain a revised acknowledgment;
- 13. Except for Bids (i) on behalf of the Central or State Governments and the officials appointed by the courts, who, in terms of a SEBI circular dated June 30, 2008, may be exempt from specifying their PAN for transacting in the securities market, and (ii) Bids by persons resident in the state of



Sikkim, who, in terms of a SEBI circular dated July 20, 2006, may be exempted from specifying their PAN for transacting in the securities market, all Bidders should mention their PAN allotted under the IT Act. The exemption for the Central or the State Government and officials appointed by the courts and for investors residing in the State of Sikkim is subject to (a) the Demographic Details received from the respective depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same. All other applications inwhich PAN is not mentioned will be rejected;

- 14. Ensure that the Demographic Details are updated, true and correct in all respects;
- 15. Ensure that the signature of the First Bidder in case of joint Bids, is included in the Bid cum Application Forms;
- 16. Ensure that thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India are attested by a Magistrate or a Notary Public or a Special Executive Magistrate under officialseal;
- 17. Ensure that the category and the investor status is indicated;
- 18. Ensure that in case of Bids under power of attorney or by limited companies, corporate, trust etc., relevantdocuments are submitted;
- 19. Ensure that Bids submitted by any person outside India should be in compliance with applicable foreign and Indian laws;
- 20. Bidders should note that in case the DP ID, Client ID and the PAN mentioned in their Bid cum Application Formand entered into the online IPO system of the Stock Exchange by the relevant Designated Intermediary, as the case may be, do not match with the DP ID, Client ID and PAN available in the Depository database, then such Bids are liable to be rejected. Where the Bid cum Application Form is submitted in joint names, ensure that the beneficiary account is also held in the same joint names and such names are in the same sequence in which they appear in the Bid cum Application Form;
- 21. Ensure that the Bid cum Application Forms are delivered by the Bidders within the time prescribed as per the Bid cum Application Form and the Red Herring Prospectus;
- 22. Ensure that you have mentioned the correct ASBA Account number or UPI ID in the Bid cum Application Form;
- 23. Ensure that you have mentioned the details of your own bank account for blocking of fund or your own bank account linked UPI ID to make application in the Public Issue;
- 24. Ensure that on receipt of the mandate request from sponsor bank, you have taken necessary step in timely mannerfor blocking of fund on your account through UPI ID using UPI application;
- 25. Ensure that you have correctly signed the authorization / undertaking box in the Bid cum Application Form, or have otherwise provided an authorization to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid Amount mentioned in the Bid cum Application Form at the time of submission of the Bid;
- 26. Ensure that you receive an acknowledgement from the concerned Designated Intermediary, for the submission of your Bid cum Application Form; and
- 27. The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

#### Don'ts:

- 1. Do not Bid for lower than the minimum Bid size;
- 2. Do not Bid / revise Bid Amount to less than the Floor Price or higher than the Cap Price;
- 3. Do not pay the Bid Amount in cash, by money order, cheques or demand drafts or by postal order or by stock invest;
- 4. Do not send Bid cum Application Forms by post; instead submit the same to the Designated Intermediary only;



- 5. Do not submit the Bid cum Application Forms to any non-SCSB bank or our Company;
- 6. Do not Bid on a Bid cum Application Form that does not have the stamp of the relevant Designated Intermediary;
- 7. Do not Bid at Cut-off Price (for Bids by QIBs and Non-Institutional Bidders);
- 8. Do not instruct your respective Banks to release the funds blocked in the ASBA Account under the ASBA process;
- 9. Do not Bid for a Bid Amount exceed Rs. 2,00,000/- (for Applications by Retail Individual Bidders);
- 10. Do not fill up the Bid cum Application Form such that the Equity Shares Application exceeds the Issue size and / orinvestment limit or maximum number of the Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations or under the terms of the Red Herring Prospectus;
- 11. Do not submit the General Index Register number instead of the PAN;
- 12. Do not submit the Bid without ensuring that funds equivalent to the entire Bid Amount are blocked in the relevant ASBA Account;
- 13. Do not submit Bids on plain paper or on incomplete or illegible Bid cum Application Forms or on Bid cumApplication Forms in a colour prescribed for another category of Applicant;
- 14. Do not submit a Bid in case you are not eligible to acquire Equity Shares under applicable law or your relevant constitutional documents or otherwise;
- 15. Do not Bid if you are not competent to contract under the Indian Contract Act, 1872 (other than minors having validdepository accounts as per Demographic Details provided by the depository);
- 16. Do not submit a Bid by using details of the third party's bank account or UPI ID which is linked with bank account of the third party. Kindly note that Bids made using third party bank account or using third party linked bank account UPI ID are liable for rejection.

The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

#### **Other instructions for the Bidders**

#### **Joint Bids**

In the case of Joint Bids, the Bids should be made in the name of the Bidders whose name appears first in the Depository account. The name so entered should be the same as it appears in the Depository records. The signature of only such first Bidders would be required in the Bid cum Application Form/Application Form and such first Bidder would be deemed to have signed on behalf of the joint holders. All payments may be made out in favour of the Bidder whose name appears in the Bid cum Application Form or the Revision Form and all communications may be addressed to such Bidder and may be dispatched to his or her address as per the Demographic Details received from the Depositories.

#### **Multiple Bids**

Bidder should submit only one Bid cum Application Form. Bidder shall have the option to make a maximum of Bids at three different price levels in the Bid cum Application Form and such options are not considered as multiple Bids. Submission of a second Bid cum Application Form to either the same or to another member of the Syndicate, SCSB or Registered Broker and duplicate copies of Bid cum Application Forms bearing the same application number shall be treated as multiple Bids and are liable to be rejected.

#### **Investor Grievance**

In case of any pre-issue or post issue related problems regarding demat credit/ refund orders/ unblocking etc. the Investors can contact the Compliance Officer of our Company.



# Nomination Facility to Bidders

Nomination facility is available in accordance with the provisions of Section 72 of the Companies Act, 2013. In case of allotment of the Equity Shares in dematerialized form, there is no need to make a separate nomination as the nomination registered with the Depository may prevail. For changing nominations, the Bidders should inform their respective DP.

## Submission of Bids

- a) During the Bid/Issue Period, Bidders may approach any of the Designated Intermediaries to register their Bids.
- b) In case of Bidders (excluding NIIs and QIBs) Bidding at cut-off price, the Bidders may instruct the SCSBs to block BidAmount based on the Cap Price less Discount (if applicable).
- c) For details of the timing on acceptance and upload of Bids in the Stock Exchange platform Bidders are requested to refer to the RHP.

# **GROUNDS OF TECHNICAL REJECTIONS**

Bidders are advised to note that Bids are liable to be rejected inter alia on the following technical grounds:

- Amount blocked does not tally with the amount payable for the Equity Shares applied for;
- In case of partnership firms, Equity Shares may be registered in the names of the individual partners and no firm assuch shall be entitled to apply;
- Bid by persons not competent to contract under the Indian Contract Act, 1872 including minors, insane persons;
- PAN not mentioned in the Bid cum Application Form;
- Bids at a price less than the Floor Price and Bids at a price more than the Cap Price;
- GIR number furnished instead of PAN;
- Bid for lower number of Equity Shares than specified for that category of investors;
- Bids at Cut-off Price by NIIs and QIBs;
- Bids for number of Equity Shares which are not in multiples Equity Shares which are not in multiples as specified in the RHP;
- The amounts mentioned in the Bid cum Application Form/Application Form does not tally with the amount payable for the value of the Equity Shares Bid/Applied for;
- Bids for lower number of Equity Shares than the minimum specified for that category of investors;
- Category not ticked;
- Multiple Bids as defined in the RHP;
- In case of Bids under power of attorney or by limited companies, corporate, trust etc., where relevant documents arenot submitted;
- Bid accompanied by Stock invest/ money order/ postal order/ cash/ cheque/ demand draft/ pay order;
- Signature of sole Bidder is missing;
- Bid cum Application Forms not delivered by the Bidder within the time prescribed as per the Bid cum Application Forms, Bid/Issue Opening Date advertisement and the RHP and as per the instructions in the RHP and the Bid cum Application Forms;
- In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Bidders (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's account number;
- Bids for amounts greater than the maximum permissible amounts prescribed by the regulations;
- Bid by OCBs;
- Bids by US persons other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144A under the Securities Act;
- Inadequate funds in the bank account to block the Bid Amount specified in the Bid cum ApplicationForm / Application Form at the time of blocking such Bid Amount in the bank account;



- Bids not uploaded on the terminals of the Stock Exchanges;
- Where no confirmation is received from SCSB for blocking of funds;
- Bids by SCSBs wherein a separate account in its own name held with any other SCSB is not mentioned as the ASBA Account in the Bid cum Application Form/Application Form. Bids not duly signed by the sole/First Bidder;
- · Bids by any persons outside India if not in compliance with applicable foreign and Indian laws;
- Bids that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;
- Bids by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any of the regulatory authority;
- Bids by persons who are not eligible to acquire Equity Shares of the Company in terms of all applicable laws, rules, regulations, guidelines, and approvals; and
- Details of ASBA Account not provided in the Bid cum Application form.

For details of instructions in relation to the Bid cum Application Form, Bidders may refer to the relevant section the GID.

## BIDDERS SHOULD NOTE THAT IN CASE THE PAN, THE DP ID AND CLIENT ID MENTIONED IN THE BID CUM APPLICATION FORM AND ENTERED INTO THE ELECTRONIC APPLICATION SYSTEM OF THE STOCK EXCHANGES BY THE BIDS COLLECTING INTERMEDIARIES DO NOT MATCH WITH PAN, THE DP ID AND CLIENT ID AVAILABLE IN THE DEPOSITORY DATABASE, THE BID CUM APPLICATION FORM IS LIABLE TO BE REJECTED.

#### **BASIS OF ALLOCATION**

- a) The SEBI (ICDR) Regulations specify the allocation or Allotment that may be made to various categories of Bidders in an Issue depending on compliance with the eligibility conditions. Certain details pertaining to the percentage of Issue size available for allocation to each category is disclosed overleaf of the Bid cum Application Form and in the RHP. For details in relation to allocation, the Bidder may refer to the RHP.
- b) Under-subscription in any category (except QIB Category) is allowed to be met with spill over from any other category or combination of categories at the discretion of the Issuer and in consultation with the BRLM and the Designated Stock Exchange and in accordance with the SEBI (ICDR) Regulations, Unsubscribed portion in QIB Category is not available for subscription to other categories.
- c) In case of under subscription in the issue, spill-over to the extent of such under- subscription may be permitted from the Reserved Portion to the Issue. For allocation in the event of an under-subscription applicable to the Issuer, Bidders may refer to the RHP.

#### ALLOTMENT PROCEDURE AND BASIS OF ALLOTMENT

The Allotment of Equity Shares to Bidders other than Retail Individual Investors and Anchor Investors may be on proportionate basis. For Basis of Allotment to Anchor Investors, Bidders may refer to RHP. No Retail Individual Investor will be Allotted less than the minimum Bid Lot subject to availability of shares in Retail Individual Investor Category and theremaining available shares, if any will be Allotted on a proportionate basis. The Issuer is required to receive a minimum subscription of 90% of the Issue. However, in case the Issue is in the nature of Offer for Sale only, then minimumsubscription may not be applicable.



# **BASIS OF ALLOTMENT**

#### a. For Retail Individual Bidders

Bids received from the Retail Individual Bidders at or above the Issue Price shall be grouped together to determine the total demand under this category. The Allotment to all the successful Retail Individual Bidders will be made at the IssuePrice.

The Issue size less Allotment to Non-Institutional and QIB Bidders shall be available for Allotment to Retail Individual Bidders who have Bid in the Issue at a price that is equal to or greater than the Issue Price. If the aggregate demand in this category is less than or equal to 21,84,000 Equity Shares at or above the Issue Price, full Allotment shall be made to the Retail Individual Bidders to the extent of their valid Bids.

If the aggregate demand in this category is greater than 21,84,000 Equity Shares at or above the Issue Price, the Allotment shall be made on a proportionate basis up to a minimum of  $[\bullet]$  Equity Shares and in multiples of  $[\bullet]$  Equity Shares thereafter. For the method of proportionate Basis of Allotment, refer below.

# b. For Non-Institutional Bidders

Bids received from Non-Institutional Bidders at or above the Issue Price shall be grouped together to determine the total demand under this category. The Allotment to all successful Non- Institutional Bidders will be made at the Issue Price.

The Issue size less Allotment to QIBs and Retail shall be available for Allotment to Non-Institutional Bidders who haveBid in the Issue at a price that is equal to or greater than the Issue Price. If the aggregate demand in this category is less than or equal to 9,36,000 Equity Shares at or above the Issue Price, full Allotment shall be made to Non-Institutional Bidders to the extent of their demand.

In case the aggregate demand in this category is greater than 9,36,000 Equity Shares at or above the Issue Price, Allotment shall be made on a proportionate basis up to a minimum of  $[\bullet]$  Equity Shares and in multiples of  $[\bullet]$  Equity Shares thereafter. For the method of proportionate Basis of Allotment refer below.

## c. For QIBs

For the Basis of Allotment to Anchor Investors, Bidders/Applicants may refer to the SEBI ICDR Regulations or RHP / Prospectus. Bids received from QIBs Bidding in the QIB Category (net of Anchor Portion) at or above the Issue Price may be grouped together to determine the total demand under this category. The QIB Category may be available for Allotment to QIBs who have Bid at a price that is equal to or greater than the Issue Price. Allotment may be undertaken in the following manner: Allotment shall be undertaken in the following manner:

- a) In the first instance allocation to Mutual Funds for [●]% of the QIB Portion shall be determined as follows:
  - In the event that Bids by Mutual Fund exceeds [●]% of the QIB Portion, allocation to Mutual Funds shall be done on a proportionate basis for [●]% of the QIB Portion.
  - In the event that the aggregate demand from Mutual Funds is less than [•]% of the QIB Portion then all MutualFunds shall get full Allotment to the extent of valid Bids received above the Issue Price.
  - Equity Shares remaining unsubscribed, if any, not allocated to Mutual Funds shall be available



for Allotment toall QIB Bidders as set out in (b) below;

- b) In the second instance Allotment to all QIBs shall be determined as follows:
  - In the event that the oversubscription in the QIB Portion, all QIB Bidders who have submitted Bids above the Issue Price shall be allotted Equity Shares on a proportionate basis, upto a minimum of [•] Equity Shares and in multiples of [•] Equity Shares thereafter for [•]% of the QIB Portion.
  - Mutual Funds, who have received allocation as per (a) above, for less than the number of Equity Shares Bid forby them, are eligible to receive Equity Shares on a proportionate basis, upto a minimum of [•] Equity Shares and in multiples of [•] Equity Shares thereafter, along with other QIB Bidders.
  - Under-subscription below [•]% of the QIB Portion, if any, from Mutual Funds, would be included forallocation to the remaining QIB Bidders on a proportionate basis. The aggregate Allotment to QIB Biddersshall not be more than [•] Equity Shares.

#### d. ALLOTMENT TO ANCHOR INVESTOR (IF APPLICABLE)

- a) Allocation of Equity Shares to Anchor Investors at the Anchor Investor Allocation Price will be at the discretion of the Issuer, in consultation with the BRLM, subject to compliance with the following requirements:
  - i) not more than 60% of the QIB Portion will be allocated to Anchor Investors;
  - ii) one-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allocation is being done to other Anchor Investors; and
  - iii) allocation to Anchor Investors shall be on a discretionary basis and subject to:
    - a maximum number of two Anchor Investors for allocation up to ₹ 2 crores;

a minimum number of two Anchor Investors and maximum number of 15 Anchor Investors for allocation f more than  $\gtrless 2$  crores and up to  $\gtrless 25$  crores subject to minimum allotment of  $\gtrless 1$  crores per such Anchor Investor; and

- in case of allocation above twenty-five crore rupees; a minimum of 5 such investors and a maximum of 15 such investors for allocation up to twenty-five crore rupees and an additional 10 such investors for every additional twenty-five crore rupees or part thereof, shall be permitted, subject to a minimum allotment of one crore rupees per such investor.
- b) A physical book is prepared by the Registrar on the basis of the Anchor Investor Application Forms received from Anchor Investors. Based on the physical book and at the discretion of the Issuer, in consultation with the BRLM, selected Anchor Investors will be sent a CAN and if required, a revised CAN.

#### c) In the event that the Issue Price is higher than the Anchor Investor Allocation Price:

Anchor Investors will be sent a revised CAN within one day of the Pricing Date indicating the number of Equity Shares allocated to such Anchor Investor and the pay-in date for payment of the balance amount. Anchor Investors are then required to pay any additional amounts, being the difference between the Issue Price and the Anchor Investor Allocation Price, as indicated in the revised CAN within the pay-in date referred to in the revised CAN. Thereafter, the Allotment Advice will be issued to such Anchor Investors



#### d) In the event the Issue Price is lower than the Anchor Investor Allocation Price:

Anchor Investors who have been Allotted Equity Shares will directly receive Allotment Advice.

# e) Basis of Allotment for QIBs (other than Anchor Investors) and NIIs in case of Over Subscribed Issue:

In the event of the Issue being Over-Subscribed, the Issuer may finalise the Basis of Allotment in consultation with the NSE Emerge (SME platform of NSE) (The Designated Stock Exchange). The allocation may be made in marketable lots on proportionate basis as set forth hereunder:

- a) The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the inverse of the oversubscription ratio (number of Bidders in the category multiplied by number of Shares applied for).
- b) The number of Shares to be allocated to the successful Bidders will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).
- c) For Bids where the proportionate allotment works out to less than [●] equity shares the allotment will be made as follows:
  - Each successful Bidder shall be allotted [•] equity shares; and

The successful Bidder out of the total bidders for that category shall be determined by draw of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (b) above.

- d) If the proportionate allotment to a Bidder works out to a number that is not a multiple of [•] equity shares, the Bidder would be allotted Shares by rounding off to the nearest multiple of [•] equity shares subject to a minimum allotment of [•] equity shares.
- e) If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the Bidders in that category, the balance available Shares or allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful Bidder in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising Bidder applying for the minimum number of Shares. If as a result of the process of rounding off to the nearest multipleof [•] Equity Shares, results in the actual allotment being higher than the shares offered, the final allotment may be higher at the sole discretion of the Board of Directors, up to 110% of the size of the Issue specified under the Capital Structure mentioned in this RHP.

Retail Individual Investor' means an investor who applies for shares of value of not more than ₹ 2,00,000/-

Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with NSE.

The Executive Director/ Managing Director of NSE - the Designated Stock Exchange in addition to Book Running Lead Manager and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations.



#### **Issuance of Allotment Advice**

- 1) Upon approval of the Basis of Allotment by the Designated Stock Exchange.
- 2) On the basis of approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the allotment and credit of equity shares. Bidders are advised to instruct their Depository Participants to accept the Equity Shares that may be allotted to them pursuant to the issue.

The Book Running Lead Manager or the Registrar to the Issue will dispatch an Allotment Advice to their Bidders who have been allocated Equity Shares in the Issue. The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract for the Allotment to such Bidder.

3) Issuer will make the allotment of the Equity Shares and initiate corporate action for credit of shares to the successful Bidders Depository Account within 2 working days of the Issue Closing date. The Issuer also ensures the credit of sharesto the successful Bidders Depository Account is completed within one working Day from the date of allotment, after the funds are transferred from ASBA Public Issue Account to Public Issue account of the issuer.

#### **Designated Date:**

On the Designated date, the SCSBs shall transfers the funds represented by allocations of the Equity Shares into Public Issue Account with the Bankers to the Issue.

The Company will issue and dispatch letters of allotment/ or letters of regret along with refund order or credit the allotted securities to the respective beneficiary accounts, if any within a period of 2 working days of the Bid/Issue Closing Date. The Company will intimate the details of allotment of securities to Depository immediately on allotment of securities under relevant provisions of the Companies Act, 2013 or other applicable provisions, if any

#### **Instructions for Completing the Bid Cum Application Form**

The Applications should be submitted on the prescribed Bid Cum Application Form and in BLOCK LETTERS in ENGLISH only in accordance with the instructions contained herein and in the Bid Cum Application Form. Applications not so made are liable to be rejected. Applications made using a third-party bank account or using third party UPI ID linked bank account are liable to be rejected. Bid Cum Application Forms should bear the stamp of the Designated Intermediaries. ASBA Bid Cum Application Forms, which do not bear the stamp of the Designated Intermediaries, will be rejected.

SEBI, vide Circular No. CIR/CFD/14/2012 dated October 04, 2012 has introduced an additional mechanism for investors to submit Bid Cum Application Forms in public issues using the stock broker (broker) network of Stock Exchanges, who may not be syndicate members in an issue with effect from January 01, 2013. The list of Broker Centre is available on the websites of BSE i.e. <u>www.bseindia.com</u> and NSE i.e. <u>www.nseindia.com</u>. With a view to broad base the reach of Investors by substantial, enhancing the points for submission of applications, SEBI vide Circular No. CIR/CFD/POLICY CELL/11/2015 dated November 10, 2015 has permitted Registrar to the Issue and Share Transfer Agent and Depository Participants registered with SEBI to accept the Bid Cum Application Forms in Public Issue with effect front January 01, 2016. The List of ETA and DPs centres for collecting the application shall be disclosed is available on the websites of BSE i.e. <u>www.nseindia.com</u>.



# **Bidder's Depository Account and Bank Details**

Please note that, providing bank account details, PAN No's, Client ID and DP ID in the space provided in the Bid Cum Application Form is mandatory and applications that do not contain such details are liable to be rejected.

Bidders should note that on the basis of name of the Bidders, Depository Participant's name, Depository Participant Identification number and Beneficiary Account Number provided by them in the Bid Cum Application Form as entered into the Stock Exchange online system, the Registrar to the Issue will obtain front the Depository the demographic details including address, Bidders bank account details, MICR code and occupation (hereinafter referred to as 'Demographic Details'). These Demographic Details would be used for all correspondence with the Bidders including mailing of the Allotment Advice. The Demographic Details given by Bidders in the Bid Cum Application Form would not be used for any other purpose by the Registrar to the Issue.

By signing the Bid Cum Application Form, the Bidder would be deemed to have authorized the depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records.

#### **Submission of Bid Cum Application Form**

All Bid Cum Application Forms duly completed shall be submitted to the Designated Intermediaries. The aforesaid intermediaries shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the Bid Cum Application Form, in physical or electronic mode, respectively.

#### **Communications**

All future communications in connection with Applications made in this Issue should be addressed to the Registrar to the Issue quoting the full name of the sole or First Bidder, Bid Cum Application Form number, Bidders Depository Account Details, number of Equity Shares applied for, date of Bid Cum Application Form, name and address of the Designated Intermediary where the Application was submitted thereof and a copy of the acknowledgement slip.

Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre-Issue or post Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, etc.

#### Disposal of Application and Application Moneys and Interest in Case of Delay

The Company shall ensure the dispatch of Allotment advice, and give benefit to the beneficiary account with Depository Participants and submit the documents pertaining to the Allotment to the Stock Exchange within 2 (two) working days ofdate of Allotment of Equity Shares.

The Company shall use best efforts to ensure that all steps for completion of the necessary formalities for listing and commencement of trading at NSE Emerge (SME platform of NSE) where the Equity Shares are proposed to be listed are taken within 6 (Six) working days from Issue Closing Date.

In accordance with the Companies Act, the requirements of the Stock Exchange and the SEBI Regulations, the Company further undertakes that:



- 1. Allotment and Listing of Equity Shares shall be made within 3 (three) days of the Issue Closing Date;
- 2. Giving of Instructions for refund by unblocking of amount via ASBA not later than 2 (two) working days of the Issue Closing Date, would be ensured; and
- 3. If such money is not repaid within prescribed time from the date our Company becomes liable to repay it, then our Company and every officer in default shall, on and from expiry of prescribed time, be liable to repay such application money, with interest as prescribed under SEBI (ICDR) Regulations, the Companies Act, 2013 and applicable law. Further, in accordance with Section 40 of the Companies Act, 2013, the Company and each officer in default may be punishable with fine and/or imprisonment in such a case.

#### **<u>Right to Reject Applications</u>**

In case of QIB Bidders, the Company in consultation with the BRLM may reject Applications provided that the reasons for rejecting the same shall be provided to such Bidder in writing. In case of Non-Institutional Bidders, Retail Individual Bidders who applied, the Company has a right to reject Applications based on technical grounds.

#### **Impersonation**

Attention of the Bidders is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

#### "Any person who-

- (a) Makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, itssecurities; or
- (b) Makes or abets making of multiple applications to a company in different names or in different combinations of hisname or surname for acquiring or subscribing for its securities; or
- (c) Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447."

#### **Undertakings by Our Company**

We undertake as follows:

- 1) That the complaints received in respect of the Issue shall be attended expeditiously and satisfactorily;
- 2) That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading on Stock Exchange where the Equity Shares are proposed to be listed within three working days from Issue Closure date.
- That the funds required for making refunds as per the modes disclosed or dispatch of allotment advice by registered post or speed post shall be made available to the Registrar and Share Transfer Agent to the Issue by our Company;
- 4) Where refunds (to the extent applicable) are made through electronic transfer of funds, a



suitable communication shall besent to the applicant within two Working Days from the Issue Closing Date, giving details of the bank where refunds shallbe credited along with amount and expected date of electronic credit of refund;

- 5) That our Promoter 's contribution in full has already been brought in;
- 6) That no further Issue of Equity Shares shall be made till the Equity Shares Issued through the Prospectus are listed or until the Application monies are refunded on account of non-listing, undersubscription etc.;
- 7) That adequate arrangement shall be made to collect all Applications Supported by Blocked Amount while finalizing the Basis of Allotment;
- 8) If our Company does not proceed with the Issue after the Bid/Issue Opening Date but before allotment, then the reason thereof shall be given as a public notice to be issued by our Company within two days of the Bid/Issue Closing Date. Thepublic notice shall be issued in the same newspapers where the Pre-Issue advertisements were published. The stock exchange on which the Equity Shares are proposed to be listed shall also be informed promptly;
- 9) If our Company withdraws the Issue after the Bid/Issue Closing Date, our Company shall be required to file a fresh DraftRed Herring Prospectus with the Stock exchange/ RoC/ SEBI, in the event our Company subsequently decides to proceed with the Issue;
- 10) If allotment is not made within the prescribed time period under applicable law, the entire subscription amount received will be refunded/ unblocked within the time prescribed under applicable law. If there is delay beyond the prescribed time, our Company shall pay interest prescribed under the Companies Act, 2013, the SEBI Regulations and applicable law for the delayed period.

#### **Utilization of Issue Proceeds**

The Board of Directors of our Company certifies that:

- 1) All monies received out of the Issue shall be credited/ transferred to a separate bank account other than the bank accountreferred to in sub section (3) of Section 40 of the Companies Act 2013;
- 2) Details of all monies utilized out of the Issue referred above shall be disclosed and continue to be disclosed till the time any part of the issue proceeds remains unutilized, under an appropriate head in our balance sheet of our company indicating the purpose for which such monies have been utilized;
- 3) Details of all unutilized monies out of the Issue, if any shall be disclosed under the appropriate separate head in the balance sheet of our company indicating the form in which such unutilized monies have been invested and
- 4) Our Company shall comply with the requirements of SEBI Listing Regulations, 2015 in relation to the disclosure and monitoring of the utilization of the proceeds of the Issue.
- 5) Our Company shall not have recourse to the Issue Proceeds until the approval for listing and trading of the EquityShares from the Stock Exchange where listing is sought has been received.
- 6) The Book Running Lead Manager undertakes that the complaints or comments received in respect of the Issue shall beattended by our Company expeditiously and satisfactorily.



# Equity Shares in Dematerialized Form with NSDL or CDSL

To enable all shareholders of our Company to have their shareholding in electronic form, the Company has signed the following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

- a) Tripartite Agreement dated June 02, 2022 between NSDL, the Company and the Registrar to the Issue;
- b) Tripartite Agreement dated November 10, 2023 between CDSL, the Company and the Registrar to the Issue;
- c) The Company's equity shares bear an ISIN No "INE0M3I01029"



#### **RESTRICTION ON FOREIGN OWNERSHIP OF INDIAN SECURITIES**

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and FEMA. While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. Foreign investment is allowed up to 100% under automatic route in our Company.

The Government has from time to time made policy pronouncements on FDI through press notes and press releases. The Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India (DIPP), issued consolidated FDI Policy, which with effect from August 28, 2017 consolidates and supersedes all previous press notes, press releases and clarifications on FDI issued by the DIPP that were in force and effect as on August 27, 2017. The Government proposes to update the consolidated circular on FDI Policy once every year and therefore, the Consolidation FDI Policy will be valid until the DIPP issues an updated circular.

The transfer of shares by an Indian resident to a Non-Resident does not require the prior approval of the FIPB or the RBI, provided that (i) the activities of the investee company are under the automatic route under the Consolidated FDI Policy and transfer does not attract the provisions of the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011; (ii) the non-resident shareholding is within the sectoral limits under the Consolidated FDI Policy; and (iii) the pricing is in accordance with the guidelines prescribed by SEBI/RBI.

As per the existing policy of the Government of India, OCBs cannot participate in this Issue. The Equity Shares offered in the Issue have not been and will not be registered under the Securities Act and may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable U.S. state securities laws.

Accordingly, the Equity Shares are being offered and sold (i) within the United States to persons reasonably believed to be "Qualified Institutional Investors" (as defined in Rule 144A under the Securities Act) pursuant to Rule 144A under the Securities Act or other applicable exemption under theSecurities Act and (ii) outside the United States in offshore transactions in reliance on Regulations under the Securities Act and the applicable laws of the jurisdictions where such offers and sales occur.

The above information is given for the benefit of the Applicants. Our Company and the BRLM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Red Herring Prospectus. Applicants are advised to make their independent investigations and ensure that the Applications are not in violation of laws or regulations applicable to them.



#### **ISSUE STRUCTURE**

This Issue is being made in terms of Regulation 229 (2) of Chapter IX of SEBI (ICDR) Regulations, 2018, as amended from time to time, whereby, an issuer, whose post issue face value capital is more than ten crore rupees and upto twenty-five crore rupees shall issue shares to the public and propose to list the same on the Small and Medium Enterprise Exchange (*"SME Exchange"*), in this case being the NSE Emerge. For further details regarding the salient features and terms of such an issue please refer chapter titled "*Terms of the Issue*" and "*Issue Procedure*" on page 307 and 317 of this Red Herring Prospectus.

#### **Issue Structure:**

Initial Public Issue of up to 65,70,000 Equity Shares of face value  $\gtrless 10/-$  each (the "Equity Shares") for cash at a price of  $\gtrless [\bullet]$  per Equity Share (including a Share Premium of  $\gtrless [\bullet]$  per Equity Share), aggregating up to  $\gtrless [\bullet]$  Lakhs ("the Issue") by the issuer Company (the "Company").

The Issue comprises a reservation of upto 3,30,000 Equity Shares of face value  $\gtrless$  10/- each for subscription by the designated Market Maker (*"the Market Maker Reservation Portion"*) and Net Issue to Public of upto 62,40,000 Equity Shares of face value  $\gtrless$  10/- each (*"the Net Issue"*). The Issue and the Net Issue will constitute 26.34 % and 25.01%, respectively of the post Issue paid up equity share capital of the Company. The Issue is being made through the Book Building Process.

Particulars of the Issue <sup>(2)</sup>	Market Maker Reservatio n Portion	QIBs <sup>(1)</sup>	Non-Institutional Investors	Retail Individual Investors
Number of Equity Shares available for allocation	Up to 3,30,000 Equity Shares	Not more than 31,20,000 Equity Shares	Not less than 9,36,000 Equity Shares	Not less than 21,84,000 EquityShares
Percentage of Issue Size available for allocation	5.02 % of the Issue Size	Not more than 50% of the Net Issue being available for allocation to QIB Bidders. However, up to 5% of the Net QIB Portion will be available for allocation proportionately to Mutual Funds only. Mutual Funds participating in the Mutual Fund Portion will also be eligible for allocation in the remaining QIB Portion. The unsubscribed portion in the Mutual Fund Portion will be added to the Net QIB Portion	Not less than 15% of the Net Issue	Not less than 35% of theNet Issue



Basis of Allotment <sup>(3)</sup>	Firm Allotment	Proportionate as follows (excluding the Anchor Investor Portion): (a) Up to 1,56,000 Equity Shares shall be available for allocation on a proportionate basis to Mutual Funds only; and (b) Up to 12,48,000 Equity Shares shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds receiving allocation as per (a) above.	Proportionate basis subject to minimum allotment of [•] Equity Shares and further allotment in multiples of [•] Equity Shares	Proportionate basis subject to minimum allotment of [•] Equity Shares
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Particulars of the Issue <sup>(2)</sup>	Market Maker Reservation Portion	QIBs <sup>(1)</sup>	Non-Institutional Investors	Retail Individual Investors
		Up to 60% of the QIB Portion (of up to 18,72,000 Equity Shares) may be allocated on a discretionary basis to Anchor Investors of which one-third shall be available for allocation to Mutual Funds only, subject to valid Bid received from Mutual Funds at or above the Anchor Investor Allocation Price		
Mode of Allotment	Compulsorily in dematerialized form.			
Minimum Bid Size	[•] Equity Shares	Such number of Equity Shares and in multiples of [●] Equity Shares that the Bid Amount exceeds ₹200,000	Such number of Equity Shares and in multiples of [●] Equity Shares that the Bid Amount exceeds ₹200,000	[●] Equity Shares
Maximum Bid Size	[●] Equity Shares	Such number of Equity Shares in multiples of [•] Equity Shares not exceeding the size of the Net Issue, subject to applicable limits	Such number of Equity Shares in multiples of [●] Equity Shares not exceeding the size of the Net Issue (excluding the QIB portion), subject to applicable limits	Such number of Equity Shares in multiples of [●] Equity Shares so that the Bid Amount does not exceed ₹200,000



Trading Lot	[•] Equity Shares, However the Market Maker may accept odd lots if any in the market as required under the SEBI (ICDR)	<ul> <li>[•] Equity Shares and in multiples thereof</li> </ul>	<ul> <li>[•] Equity Shares and in multiples thereof</li> </ul>	<ul> <li>Equity Shares and inmultiples thereof</li> </ul>
	Regulations, 2018.		CCDs in the bards access	nt of the ASDA
Terms of Payment	Bidder ( Mechanisi	mount shall be blocked by the S other than Anchor Investors) or l n, that is specified in the ASBA . In case of Anchor Investors: Anchor Investors at the time of	by the Sponsor Bank the Format the time of sul Full Bid Amount shall	rough the UPI omission of the be payable by the
Mode of Bid	Only through the ASBA process.	Only through the ASBA process. (Except for Anchor investors)	Only through the ASBA process	Through ASBA Process Through Banks or by using UPI ID for payment

This Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time.

<sup>(1)</sup> Our Company may, in consultation with the Book Running Lead Managers, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations. One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price Anchor Investor Allocation Price.

<sup>(2)</sup> In terms of Rule 19(2) of the SCRR read with Regulation 252 of the SEBI (ICDR) Regulations, 2018 this is an Issue for at least 25% of the post issue paid-up Equity share capital of the Company. This Issue is being made through Book Building Process, wherein allocation to the public shall be as per Regulation 252 of the SEBI (ICDR) Regulations.

<sup>(3)</sup> Subject to valid Bids being received at or above the Issue Price, undersubscription, if any, in any category, except in the QIB Portion, would be allowed to be met with spill-over from any other category or combination of categories of Bidders at the discretion of our Company in consultation with the Book Running Lead Managers and the Designated Stock Exchange, subject to applicable laws.

<sup>(4)</sup> Full Bid Amount shall be payable by the Anchor Investors at the time of submission of the Anchor Investor Application Forms provided that any difference between the Anchor Investor Allocation Price and the Anchor Investor Issue Price shall be payable by the Anchor Investor Pay-In Date as indicated in the CAN.

The Bids by FPIs with certain structures as described under "*Issue Procedure - Bids by FPIs*" beginning on page 302 and having same PAN may be collated and identified as a single Bid in the Bidding process. The Equity Shares Allocated and Allotted to such successful Bidders (with same PAN) may be proportionately distributed.

If the Bid is submitted in joint names, the Bid cum Application Form should contain only the name of the first Bidder whose name should also appear as the first holder of the depository account held in joint names. The signature of only the first Bidder would be required in the Bid cum Application Form and such first Bidder would be deemed to have signed on behalf of the joint holders. Bidders will be



required to confirm and will be deemed to have represented to our Company, the Underwriters, their respective directors, officers, agents, affiliates and representatives that they are eligible under applicable law, rules, regulations, guidelines and approvals to acquire the Equity Shares.

## Withdrawal of the Issue

In accordance with SEBI (ICDR) Regulations, the Company, in consultation with the Book Running Lead Manager, reserves the right not to proceed with the Issue at any time before the Bid/ Issue Opening Date, without assigning any reason thereof.

In case, the Company wishes to withdraw the Issue after Bid/ Issue Opening but before allotment, the Company will give public notice giving reasons for withdrawal of Issue. The public notice will appear in two widely circulated national newspapers (one each in English and Hindi) and one in regional newspaper.

The Book Running Lead Manager, through the Registrar to the Issue, will instruct the SCSBs, to unblock the ASBAAccounts within one Working Day from the day of receipt of such instruction. The notice of withdrawal will be issued in the same newspapers where the pre-Issue advertisements have appeared and the Stock Exchange will also be informed promptly.

If our Company withdraws the Issue after the Bid/ Issue Closing Date and subsequently decides to undertake a public offering of Equity Shares, our Company will file a fresh Red Herring Prospectus with the stock exchange where the Equity Shares may be proposed to be listed.

Notwithstanding the foregoing, the Issue is subject to obtaining (i) the final listing and trading approvals of the Stock Exchange, which our Company will apply for only after Allotment; and (ii) filing of Red Herring Prospectus with ROC.

Event	Indicative Dates
Anchor Period Open/Close <sup>(1)</sup>	Tuesday, July 02, 2024
Bid/ Issue Opening Date	Wednesday, July 03, 2024
Bid/ Issue Closing Date	Friday, July 05, 2024
Finalization of Basis of Allotment with the	On or before Monday, July 08, 2024
Designated Stock Exchange	
Initiation of Allotment / Refunds / Unblocking of	On or before Monday, July 08, 2024
Funds from ASBA Account or UPI ID linked	
bank account	
Credit of Equity Shares to Demat accounts of	On or before Tuesday, July 09, 2024
Allottees	
Commencement of trading of the Equity Shares	Wednesday, July 10, 2024
on the Stock Exchange	

# **Issue Program**

Note <sup>1</sup>Our Company in consultation with the Book Running Lead Manager, may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/ Issue Period shall be one Working Day prior to the Bid/ Issue Opening Date in accordance with the SEBI ICDR Regulations.



Applications and any revisions to the same will be accepted only between 10.00 A.M. to 5.00 P.M. (Indian Standard Time) during the Issue Period at the Application Centers mentioned in the Bid-Cum-Application Form.

Standardization of cut-off time for uploading of applications on the Bid/ Issue Closing Date:

- a) A standard cut-off time of 3.00 P.M. for acceptance of applications.
- b) A standard cut-off time of 4.00 P.M. for uploading of applications received from other than retail individual applicants.
- c) A standard cut-off time of 5.00 P.M. for uploading of applications received from only retail individual applicants, which may be extended up to such time as deemed fit by NSE after taking into account the total number of applications received up to the closure of timings and reported by BRLM to NSE within half an hour of such closure.

It is clarified that Bids not uploaded would be rejected. In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical Bid-Cum- Application Form, for a particular bidder, the details as per physical Bid- Cum-application form of that Bidder may be taken as the final data for the purpose of allotment. Bids will be accepted only on Working Days, i.e., Monday to Friday (excluding bank holidays).

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# SECTION X - ARTICLES OF ASSOCIATION OF AMBEY LABORATORIES LIMITED (A COMPANY LIMITED BY SHARES)

#### PRELIMINARY

Subject as hereinafter provided the Regulations contained in Table 'F' in the First Schedule to the Companies Act, 2013 shall apply to the Company except in so far as otherwise expressly incorporated herein below.

### I. INTERPRETATION

1. (I) In these regulations-

(a) "the Company" means Ambey Laboratories Limited;

(b) "the Act" means the Companies Act, 2013;

(c) "the seal" means the common seal of the company;

(d) "The Articles" means these Article of Association or as altered from time to time;

(e) Words imparting the singular number include, where the context requires, the plural number and vice-versa;

(f) Words imparting the masculine gender include the feminine gender;

(g) "In writing" or "written" means and includes printing, typing, lithographing and other modes of reproducing words in a visible form.

(II) Unless the context otherwise requires, words or expressions contained in these regulations shall bear the same meaning as in the Act or any statutory modification thereof in force at the date at which these regulations become binding on the company.

## II. SHARE CAPITAL AND VARIATION OF RIGHTS

2. a) The Authorised Share Capital of the company shall be such amounts and be divided into such shares as may, from time to time, be provided in Clause V of the Memorandum of Association with power to increase or reduce the capital in accordance with the Company's regulations and legislative provisions for the time being in force on that behalf with the powers to divide the share capital, whether original or increased or decreased into several classes and attach there to respectively such ordinary, preferential or special rights and conditions in such manner as may for the time being be provided by the Regulations of the Company and allowed by law.

b) The minimum paid up Capital of the Company will be Rs. 5,00,000/- (Rupees Five Lac Only).

c) Subject to the provisions of the Act and these Articles, the shares in the capital of the company shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such persons, in such proportion and on such terms and conditions and either at a premium or at par and at such time as they may from time to time think fit.

3. (i) Every person whose name is entered as a member in the register of members shall be entitled to receive within two months after incorporation, in case of subscribers to the memorandum or after



allotment or within one month after the application for the registration of transfer or transmission or within such other period as the conditions of issue shall be provided, -

(a) one certificate for all his shares without payment of any charges; or

(b) several certificates, each for one or more of his shares, upon payment of twenty rupees for each certificate after the first.

(ii) Every certificate shall be under the seal and shall specify the shares to which it relates and the amount paid-up thereon.

(iii) In respect of any share or shares held jointly by several persons, the company shall not be bound to issue more than one certificate, and delivery of a certificate for a share to one of several joint holders shall be sufficient delivery to all such holders.

4. (i) If any share certificate be worn out, defaced, mutilated or torn or if there be no further space on the back for endorsement of transfer, then upon production and surrender thereof to the company, a new certificate may be issued in lieu thereof, and if any certificate is lost or destroyed then upon proof thereof to the satisfaction of the company and on execution of such indemnity as the company deem adequate, a new certificate in lieu thereof shall be given. Every certificate under this Article shall be issued on payment of twenty rupees for each certificate.

(ii) The provisions of Articles (2) and (3) shall mutatis mutandis apply to debentures of the company.

5. Except as required by law, no person shall be recognized by the company as holding any share upon any trust, and the company shall not be bound by, or be compelled in any way to recognize (even when having notice thereof) any equitable, contingent, future or partial interest in any share, or any interest in any fractional part of a share, or (except only as by these regulations or by law otherwise provided) any other rights in respect of any share except an absolute right to the entirety thereof in the registered holder.

6. (i) The company may exercise the powers of paying commissions conferred by sub-section (6) of section 40, provided that the rate per cent or the amount of the commission paid or agreed to be paid shall be disclosed in the manner required by that section and rules made thereunder.

(ii) The rate or amount of the commission shall not exceed the rate or amount prescribed in rules made under sub-section (6) of section 40.

(iii) The commission may be satisfied by the payment of cash or the allotment of fully or partly paid shares or partly in the one way and partly in the other.

7. (i) If at any time the share capital is divided into different classes of shares, the rights attached to any class (unless otherwise provided by the terms of issue of the shares of that class) may, subject to the provisions of section 48, and whether or not the company is being wound up, be varied with the consent in writing of the holders of three-fourths of the issued shares of that class, or with the sanction of a special resolution passed at a separate meeting of the holders of the shares of that class.

(ii) To every such separate meeting, the provisions of these regulations relating to general meetings shall mutatis mutandis apply, but so that the necessary quorum shall be atleast two persons holding at least one-third of the issued shares of the class in question.

8. The rights conferred upon the holders of the shares of any class issued with preferred or other rights shall not, unless otherwise expressly provided by the terms of issue of the shares of that class, be deemed to be varied by the creation or issue of further shares ranking pari passu therewith.

9. Subject to the provisions of section 55 and rules made there under, Company may, issue preference shares, which are liable to be redeemed, on such terms and in such manner as the company before the issue of the shares may, by special resolution, determine.

10. Company may issue and allot Equity shares with differential rights as to dividend, voting or otherwise disproportionate to the rights attaching to other Shares including issuance of shares without any dividend and voting rights in accordance with Section 43 and other applicable provisions of the Act and Rules framed thereunder.

11. Company may issue and allot its shares on Preferential basis in accordance with Section 62 (1) (c) and other applicable provisions of the Act and Rules framed thereunder.

12. Subject to the provisions of section 63 of the Companies Act, 2013, the Company in general meeting may decide to issue fully paid up bonus share to the members if so recommended by the Board of Directors.

## **III. ALTERATION TO MEMORANDUM**

13. The Company shall have the power to alter and amend the clauses of the Memorandum of Association in its general meeting in any manner.

#### IV. LIEN

14. (i) The company shall have a first and paramount lien-

(a) on every share (not being a fully paid share), for all monies (whether presently payable or not) called, or payable at a fixed time, in respect of that share; and

(b) on all shares (not being fully paid shares) standing registered in the name of a single person, for all monies presently payable by him or his estate to the company:

Provided that the Board of directors may at any time declare any share to be wholly or in part exempt from the provisions of this clause.

(ii) The company's lien, if any, on a share shall extend to all dividends payable and bonuses declared from time to time in respect of such shares.

15. The company may sell, in such manner as the Board thinks fit, any shares on which the company has lien:

Provided that no sale shall be made-

(a) unless a sum in respect of which the lien exists is presently payable; or

(b) until the expiration of fourteen days after a notice in writing stating and demanding payment of such part of the amount in respect of which the lien exists as is presently payable, has been given to the registered holder for the time being of the share or the person entitled thereto by reason of his death or insolvency.

16. (i) To give effect to any such sale, the Board may authorize some person to transfer the shares sold to the purchaser thereof.

(ii) The purchaser shall be registered as the holder of the shares comprised in any such transfer.



(iii) The purchaser shall not be bound to see to the application of the purchase money, nor shall his title to the shares be affected by any irregularity or invalidity in the proceedings in reference to the sale.

17. (i) The proceeds of the sale shall be received by the company and applied in payment of such part of the amount in respect of which the lien exists as is presently payable.

(ii) The residue, if any, shall, subject to a like lien for sums not presently payable as existed upon the shares before the sale, be paid to the person entitled to the shares at the date of the sale.

## V. CALLS ON SHARES

18. (i) The Board may, from time to time, make calls upon the members in respect of any monies unpaid on their shares (whether on account of the nominal value of the shares or byway of premium) and not by the conditions of allotment thereof made payable at fixed times:

Provided that no call shall exceed one-fourth of the nominal value of the share or be payable at less than one month from the date fixed for the payment of the last preceding call.

(ii) Each member shall, subject to receiving at least fourteen days' notice specifying the time or times and place of payment, pay to the company, at the time or times and place so specified, the amount called on his shares.

(iii) A call may be revoked or postponed at the discretion of the Board.

19. A call shall be deemed to have been made at the time when the resolution of the Board authorizing the call was passed and may be required to be paid by installments.

20. The joint holders of a share shall be jointly and severally liable to pay all calls in respect thereof.

21. (i) If a sum called in respect of a share is not paid before or on the day appointed for payment thereof, the person from whom the sum is due shall pay interest thereon from the day appointed for payment thereof to the time of actual payment at ten percent per annum or at such lower rate, if any, as the Board may determine.

(ii) The Board shall be at liberty to waive payment of any such interest wholly or in part.

22. (i) Any sum which by the terms of issue of a share becomes payable on allotment or at any fixed date, whether on account of the nominal value of the share or by way of premium, shall, for the purposes of these regulations, be deemed to be a call duly made and payable on the date on which by the terms of issue such sum becomes payable.

(ii) In case of non-payment of such sum, all the relevant provisions of these regulations as to payment of interest and expenses, forfeiture or otherwise shall apply as if such sum had become payable by virtue of a call duly made and notified.

23. The Board-

(a) may, if it thinks fit, receive from any member willing to advance the same, all or any part of the monies uncalled and unpaid upon any shares held by him; and

(b) upon all or any of the monies so advanced, may (until the same would, but for such advance, become presently payable) pay interest at such rate not exceeding, unless the company in general



meeting shall otherwise direct, twelve per cent per annum, as may be agreed upon between the Board and the member paying the sum in advance.

## VI. TRANSFER OF SHARES

24. (i) The instrument of transfer of any share in the company shall be executed by or on behalf of both the transferor and transferee.

(ii) The transferor shall be deemed to remain a holder of the share until the name of the transferee is entered in the register of members in respect thereof.

25. The Board may, subject to the right of appeal conferred by Section 58 decline to register-

(a) the transfer of a share, not being a fully paid share, to a person of whom they do not approve; or

(b) any transfer of shares on which the company has a lien.

26. The Board may decline to recognize any instrument of transfer unless-

(a) the instrument of transfer is in the form as prescribed in rules made under sub-section (1) of section 56;

(b) the instrument of transfer is accompanied by the certificate of the shares to which it relates, and such other evidence as the Board may reasonably require to show the right of the transferor to make the transfer; and

(c) the instrument of transfer is in respect of only one class of shares

27. On giving not less than seven days' previous notice in accordance with section 91 and rules made thereunder, the registration of transfers may be suspended at such times and for such periods as the Board may from time to time determine:

Provided that such registration shall not be suspended for more than thirty days at any one time or for more than forty-five days in the aggregate in any year.

### VII. TRANSMISSION OF SHARES

28. (i) On the death of a member, the survivor or survivors where the member was a joint holder, and his nominee or nominees or legal representatives where he was a sole holder, shall be the only persons recognized by the company as having any title to his interest in the shares.

(ii) Nothing in clause (i) shall release the estate of a deceased joint holder from any liability in respect of any share which had been jointly held by him with other persons.

29. (i) Any person becoming entitled to a share in consequence of the death or insolvency of a member may, upon such evidence being produced as may from time to time properly be required by the Board and subject as hereinafter provided, elect, either-

(a) to be registered himself as holder of the share; or

(b) to make such transfer of the share as the deceased or insolvent member could have made.

(ii) The Board shall, in either case, have the same right to decline or suspend registration as it would have had, if the deceased or insolvent member had transferred the share before his death or insolvency.

30. (i) If the person so becoming entitled shall elect to be registered as holder of the share himself, he shall deliver or send to the company a notice in writing signed by him stating that he so elects.

(ii) If the person aforesaid shall elect to transfer the share, he shall testify his election by executing a transfer of the share.

(iii) All the limitations, restrictions and provisions of these regulations relating to the right to transfer and the registration of transfers of shares shall be applicable to any such notice or transfer as aforesaid as if the death or insolvency of the member had not occurred and the notice or transfer were a transfer signed by that member.

31. A person becoming entitled to a share by reason of the death or insolvency of the holder shall be entitled to the same dividends and other advantages to which he would be entitled if he were the registered holder of the share, except that he shall not, before being registered as a member in respect of share, be entitled in respect of it to exercise any right conferred by membership in relation to meetings of the company.

Provided that the Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the share, and if the notice is not complied with within ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other monies payable in respect of the share, until the requirements of the notice have been complied with.

## VIII. SHARES HELD JOINTLY

32. If the shares are held in the name of two or more jointly, then the person first named in the Register of Members shall for all the purpose except voting and transfer, be deemed to be sole holder thereof. But the joint holders are severally and jointly liable for all purpose and provisions regarding joint shareholding shall be governed by the Act and rules framed there under.

## IX. FORFEITURE OF SHARES

33. If a member fails to pay any call, or instalment of a call, on the day appointed for payment thereof, the Board may, at any time thereafter during such time as any part of the call or instalment remains unpaid, serve a notice on him requiring payment of so much of the call or instalment as is unpaid, together with any interest which may have accrued.

34. The notice aforesaid shall-

(a) name a further day (not being earlier than the expiry of fourteen days from the date of service of the notice) on or before which the payment required by the notice is to be made; and

(b) state that, in the event of non-payment on or before the day so named, the shares in respect of which the call was made shall be liable to be forfeited.

35. If the requirements of any such notice as aforesaid are not complied with, any share in respect of which the notice has been given may, at any time thereafter, before the payment required by the notice has been made, be forfeited by a resolution of the Board to that effect.

36. (i) A forfeited share may be sold or otherwise disposed of on such terms and in such manner as the Board thinks fit.

(ii) At any time before a sale or disposal as aforesaid, the Board may cancel the forfeiture on such terms as it thinks fit.

37. (i) A person whose shares have been forfeited shall cease to be a member in respect of the forfeited shares, but shall, notwithstanding the forfeiture, remain liable to pay to the company all monies which, at the date of forfeiture, were presently payable by him to the company in respect of the shares.

(ii) The liability of such person shall cease if and when the company shall have received payment in full of all such monies in respect of the shares.

38. (i) A duly verified declaration in writing that the declarant is a director, the manager or the secretary, of the company, and that a share in the company has been duly forfeited on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the share;

(ii) The company may receive the consideration, if any, given for the share on any sale or disposal thereof and may execute a transfer of the share in favour of the person to whom the share is sold or disposed of;

(iii) The transferee shall thereupon be registered as the holder of the share; and

(iv) The transferee shall not be bound to see to the application of the purchase money, if any, nor shall his title to the share be affected by any irregularity or invalidity in the proceedings in reference to the forfeiture, sale or disposal of the share.

39. The provisions of these regulations as to forfeiture shall apply in the case of nonpayment of any sum which, by the terms of issue of a share, becomes payable at a fixed time, whether on account of the nominal value of the share or by way of premium, as if the same had been payable by virtue of a call duly made and notified.

### X. ALTERATION OF CAPITAL

40. The company may, from time to time, by ordinary resolution increase the share capital by such sum, to be divided into shares of such amount, as may be specified in the resolution.

41. Subject to the provisions of section 61, the company may, by ordinary resolution, -

(a) consolidate and divide all or any of its share capital into shares of larger amount than its existing shares;

(b) convert all or any of its fully paid-up shares into stock, and reconvert that stock into fully paid-up shares of any denomination;

(c) sub-divide its existing shares or any of them into shares of smaller amount than is fixed by the memorandum;

(d) cancel any shares which, at the date of the passing of the resolution, have not been taken or agreed to be taken by any person.

42. Where shares are converted into stock, -

(a) the holders of stock may transfer the same or any part thereof in the same manner as, and subject to the same regulations under which, the shares from which the stock arose might before the conversion have been transferred, or as near thereto as circumstances admit:



Provided that the Board may, from time to time, fix the minimum amount of stock transferable, so, however, that such minimum shall not exceed the nominal amount of the shares from which the stock arose.

(b) the holders of stock shall, according to the amount of stock held by them, have the same rights, privileges and advantages as regards dividends, voting at meetings of the company, and other matters, as if they held the shares from which the stock arose; but no such privilege or advantage (except participation in the dividends and profits of the company and in the assets on winding up) shall be conferred by an amount of stock which would not, if existing in shares, have conferred that privilege or advantage.

(c) such of the regulations of the company as are applicable to paid-up shares shall apply to stock and the words "share" and "shareholder" in those regulations shall include "stock" and "stock-holder" respectively.

43. The company may, by special resolution, reduce in any manner and with, and subject to, any incident authorised and consent required by law, -

(a) its share capital;

(b) any capital redemption reserve account; or

(c) any share premium account

## XI. CAPITALISATION OF PROFITS

44. (i) The company in its general meeting may, upon the recommendation of the Board, resolve-

(a) that it is desirable to capitalise any part of the amount for the time being standing to the credit of any of the company's reserve accounts, or to the credit of the profit and loss account, or otherwise available for distribution; and

(b) that such sum be accordingly set free for distribution in the manner specified in clause (ii) amongst the members who would have been entitled thereto, if distributed by way of dividend and in the same proportions.

(ii) The sum aforesaid shall not be paid in cash but shall be applied, subject to the provision contained in clause (iii), either in or towards-

(a) paying up any amounts for the time being unpaid on any shares held by such members respectively;

(b) paying up in full, unissued shares of the company to be allotted and distributed, credited as fully paid-up, to and amongst such members in the proportions aforesaid;

(c) partly in the way specified in sub-clause (A) and partly in that specified in subclause (B);

(d) a securities premium account and a capital redemption reserve account may, for the purposes of this regulation, be applied in the paying up of unissued shares to be issued to members of the company as fully paid bonus shares;

(e) the Board shall give effect to the resolution passed by the company in pursuance of this regulation.

45. (i) Whenever such a resolution as aforesaid shall have been passed, the Board shall-



(a) make all appropriations and applications of the undivided profits resolved to be capitalised thereby, and all allotments and issues of fully paid shares if any; and

(b) generally, do all acts and things required to give effect thereto.

(ii) The Board shall have power-

(a) to make such provisions, by the issue of fractional certificates or by payment in cash or otherwise as it thinks fit, for the case of shares becoming distributable infractions; and

(b) to authorize any person to enter, on behalf of all the members entitled thereto, into an agreement with the company providing for the allotment to them respectively, credited as fully paid-up, of any further shares to which they may be entitled upon such capitalisation, or as the case may require, for the payment by the company on their behalf, by the application thereto of their respective proportions of profits resolved to be capitalised, of the amount or any part of the amounts remaining unpaid on their existing shares;

(iii) Any agreement made under such authority shall be effective and binding on such members.

### XII. BUY -BACK OF SHARES

46. Notwithstanding anything contained in these articles but subject to the provisions of sections 68 to 70 and any other applicable provision of the Act or any other law for the time being in force, the company may purchase its own shares or other specified securities.

### XIII. GENERAL MEETINGS

47. All general meetings other than annual general meeting shall be called extraordinary general meeting.

48. (i) The Board may, whenever it thinks fit, call an extraordinary general meeting.

(ii) If at any time directors capable of acting who are sufficient in number to form a quorum are not within India, any director or any two members of the company may call an extraordinary general meeting in the same manner, as nearly as possible, as that in which such a meeting may be called by the Board.

### XIV. PROCEEDINGS AT GENERAL MEETINGS

49. (i) No business shall be transacted at any general meeting unless a quorum of members is present at the time when the meeting proceeds to business.

(ii) Save as otherwise provided herein, the quorum for the general meetings shall be as provided in section 103.

50. The chairperson, if any, of the Board shall preside as Chairperson at every general meeting of the company.

51. If there is no such Chairperson, or if he is not present within fifteen minutes after the time appointed for holding the meeting, or is unwilling to act as chairperson of the meeting, the directors present shall elect one of their members to be Chairperson of the meeting.



52. If at any meeting no director is willing to act as Chairperson or if no director is present within fifteen minutes after the time appointed for holding the meeting, the members present shall choose one of their members to be Chairperson of the meeting.

### XV. ADJOURNMENT OF MEETING

53. (i) The Chairperson may, with the consent of any meeting at which a quorum is present, and shall, if so directed by the meeting, adjourn the meeting from time to time and from place to place.

(ii) No business shall be transacted at any adjourned meeting other than the business left unfinished at the meeting from which the adjournment took place.

(iii) When a meeting is adjourned for thirty days or more, notice of the adjourned meeting shall be given as in the case of an original meeting.

(iv) Save as aforesaid, and as provided in section 103 of the Act, it shall not be necessary to give any notice of an adjournment or of the business to be transacted at an adjourned meeting.

## XVI. VOTING RIGHTS

54. Subject to any rights or restrictions for the time being attached to any class or classes of shares, -

(a) on a show of hands, every member present in person shall have one vote; and

(b) on a poll, the voting rights of members shall be in proportion to his share in the paid-up equity share capital of the company.

55. A member may exercise his vote at a meeting by electronic means in accordance with section 108 and shall vote only once.

56. (i) In the case of joint holders, the vote of the senior who tenders a vote, whether in person or by proxy, shall be accepted to the exclusion of the votes of the other joint holders.

(ii) For this purpose, seniority shall be determined by the order in which the names stand in the register of members.

57. A member of unsound mind, or in respect of whom an order has been made by any court having jurisdiction in lunacy, may vote, whether on a show of hands or on a poll, by his committee or other legal guardian, and any such committee or guardian may, on a poll, vote by proxy.

58. Any business other than that upon which a poll has been demanded may be proceeded with, pending the taking of the poll.

59. No member shall be entitled to vote at any general meeting unless all calls or other sums presently payable by him in respect of shares in the company have been paid.

60. (i) No objection shall be raised to the qualification of any voter except at the meeting or adjourned meeting at which the vote objected to is given or tendered, and every vote not disallowed at such meeting shall be valid for all purposes.

(ii) Any such objection made in due time shall be referred to the Chairperson of the meeting, whose decision shall be final and conclusive.



### XVII. PROXY

61. The instrument appointing a proxy and the power-of-attorney or other authority, if any, under which it is signed or a notarized copy of that power or authority, shall be deposited at the registered office of the company not less than 48 hours before the time for holding the meeting or adjourned meeting at which the person named in the instrument proposes to vote, or, in the case of a poll, not less than 24 hours before the time appointed for the taking of the poll; and in default the instrument of proxy shall not be treated as valid.

62. An instrument appointing a proxy shall be in the form as prescribed in the rules made under section 105.

63. A vote given in accordance with the terms of an instrument of proxy shall be valid, notwithstanding the previous death or insanity of the principal or the revocation of the proxy or of the authority under which the proxy was executed, or the transfer of the shares in respect of which the proxy is given:

Provided that no intimation in writing of such death, insanity, revocation or transfer shall have been received by the company at its office before the commencement of the meeting or adjourned meeting at which the proxy is used.

## XVIII. BOARD OF DIRECTORS

64. The number of Directors of the Company shall not be less than three and not more than fifteen and a company may appoint more than fifteen directors after passing special resolution.

The following shall be the first directors of the Company:

1. Mr. Anil Gupta

2. Mr. Kewal Sehgal

65. (i) The remuneration of the directors shall, in so far as it consists of a monthly payment, be deemed to accrue from day-to-day.

(ii) In addition to the remuneration payable to them in pursuance of the Act, the directors may be paid all travelling, hotel and other expenses properly incurred by them-

(a) in attending and returning from meetings of the Board of Directors or any committee thereof or general meetings of the company; or

(b) in connection with the business of the company.

66. The Board may pay all expenses incurred in getting up and registering the company.

67. The company may exercise the powers conferred on it by section 88 with regard to the keeping of a foreign register; and the Board may (subject to the provisions of that section) make and vary such regulations as it may think fit respecting the keeping of any such register.

68. All cheques, promissory notes, drafts, hundis, bills of exchange and other negotiable instruments, and all receipts for monies paid to the company, shall be signed, drawn, accepted, endorsed, or otherwise executed, as the case may be, by such person and in such manner as the Board shall from time to time by resolution determine.



69. Every director present at any meeting of the Board or of a committee thereof shall sign his name in a book to be kept for that purpose.

70. (i) Subject to the provisions of section 149, the Board shall have power at any time, and from time to time, to appoint a person as an additional director, provided the number of the directors and additional directors together shall not at any time exceed the maximum strength fixed for the Board by the article. Any Directors so appointed shall hold office up to the date of the next Annual General Meeting or the last date on which the Annual General Meeting should have been held, whichever is earlier.

(ii) Such person shall hold office only up to the date of the next annual general meeting of the company but shall be eligible for appointment by the company as a director at that meeting subject to the provisions of the Act.

(iii) Subject to the provisions of Section 161 of the Act, the Board of Directors of a company may appoint a person to act as an alternate director in place of a director who is absent from India for a period not less than 3 (three) months. Such alternate director while so acting shall exercise and discharge all functions and powers and be subject to all the duties and limitations of the Director whom he represents and shall be entitled to receive notice to attend and to vote at Director's meeting. Such alternate director shall not hold office for a period longer than that permissible to the director in whose place he has been appointed and shall vacate the office if and when the director in whose place he has been appointed returns to India.

### XIX. PROCEEDINGS OF THE BOARD

71. (i) The Board of Directors may meet for the conduct of business, adjourn and otherwise regulate its meetings, as it thinks fit.

(ii) A director may, and the manager or secretary on the requisition of a director shall, at any time, summon a meeting of the Board.

72. (i) Save as otherwise expressly provided in the Act, questions arising at any meeting of the Board shall be decided by a majority of votes.

(ii) In case of an equality of votes, the Chairperson of the Board, if any, shall have a second or casting vote.

73. The continuing directors may act notwithstanding any vacancy in the Board; but, if and so long as their number is reduced below the quorum fixed by the Act for a meeting of the Board, the continuing directors or director may act for the purpose of increasing the number of directors to that fixed for the quorum, or of summoning a general meeting of the company, but for no other purpose.

74. (i) The Board may elect a Chairperson of its meetings and determine the period for which he is to hold office.

(ii) If no such Chairperson is elected, or if at any meeting the Chairperson is not present within five minutes after the time appointed for holding the meeting, the directors present may choose one of their number to be Chairperson of the meeting.

75. (i) The Board may, subject to the provisions of the Act, delegate any of its powers to committees consisting of such member or members of its body as it thinks fit.



(ii) Any committee so formed shall, in the exercise of the powers so delegated, conform to any regulations that may be imposed on it by the Board.

76. (i) A committee may elect a Chairperson of its meetings.

(ii) If no such Chairperson is elected, or if at any meeting the Chairperson is not present within five minutes after the time appointed for holding the meeting, the members present may choose one of their members to be Chairperson of the meeting.

77. (i) A committee may meet and adjourn as it thinks fit.

(ii) Questions arising at any meeting of a committee shall be determined by a majority of votes of the members present, and in case of an equality of votes, the Chairperson shall have a second or casting vote.

78. All acts done in any meeting of the Board or of a committee thereof or by any person acting as a director, shall, notwithstanding that it may be afterwards discovered that there was some defect in the appointment of any one or more of such directors or of any person acting as aforesaid, or that they or any of them were disqualified, be as valid as if every such director or such person had been duly appointed and was qualified to be a director.

79. Save as otherwise expressly provided in the Act, a resolution in writing, signed by all the members of the Board or of a committee thereof, for the time being entitled to receive notice of a meeting of the Board or committee, shall be valid and effective as if it had been passed at a meeting of the Board or committee, duly convened and held.

## XX. CHIEF EXECUTIVE OFFICER, MANAGER, COMPANY SECRETARY

### **OR CHIEF FINANCIAL OFFICER**

80. Subject to the provisions of the Act, -

(i) A chief executive officer, manager, company secretary or chief financial officer may be appointed by the Board for such term, at such remuneration and upon such conditions as it may think fit; and any chief executive officer, manager, company secretary or chief financial officer so appointed may be removed by means of are solution of the Board;

(ii) A director may be appointed as chief executive officer, manager, company secretary or chief financial officer.

81. A provision of the Act or these regulations requiring or authorizing a thing to be done by or to a director and chief executive officer, manager, company secretary or chief financial officer shall not be satisfied by its being done by or to the same person acting both as director and as, or in place of, chief executive officer, manager, company secretary or chief financial officer.

### XXI. BORROWING POWERS

82. Subject to section 73 to 76 and 179 and other applicable provisions of the Act, and Rules made there under and Directions issued by the RBI the directors may, from time to time, raise or borrow any sums of money for and on behalf of the Company from the member or other persons, companies or banks or they may themselves advance money to the company on such interest as may be approved by the Directors.



The Directors may, from time to time, secure the payment of such money in such manner and upon such terms and conditions in all respects as they deem fit and in particular by the issue of bonds or debentures or by pledge, mortgage, charge or any other security on all or any properties of the Company (both present and future) including its uncalled capital for the time being.

### XXII. THE SEAL

83. (i) The Board shall provide for the safe custody of the seal.

(ii) The seal of the company shall not be affixed to any instrument except by the authority of a resolution of the Board or of a committee of the Board authorized by it in that behalf, and except in the presence of at least two directors and of the secretary or such other person as the Board may appoint for the purpose; and those two directors and the secretary or other person aforesaid shall sign every instrument to which the seal of the company is so affixed in their presence.

### XXIII. DIVIDENDS AND RESERVE

84. The company in general meeting may declare dividends, but no dividend shall exceed the amount recommended by the Board.

85.Subject to the provisions of section 123, the Board may from time to time pay to the members such interim dividends as appear to it to be justified by the profits of the company.

86. (i) The Board may, before recommending any dividend, set aside out of the profits of the company such sums as it thinks fit as a reserve or reserves which shall, at the discretion of the Board, be applicable for any purpose to which the profits of the company may be properly applied, including provision for meeting contingencies or for equalizing dividends; and pending such application, may, at the like discretion, either be employed in the business of the company or be invested in such investments (other than shares of the company) as the Board may, from time to time, thinks fit.

(ii) The Board may also carry forward any profits which it may consider necessary not to divide, without setting them aside as a reserve.

87. (i) Subject to the rights of persons, if any, entitled to shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the shares in respect whereof the dividend is paid, but if and so long as nothing is paid upon any of the shares in the company, dividends may be declared and paid according to the amounts of the shares.

(ii) No amount paid or credited as paid on a share in advance of calls shall be treated for the purposes of this regulation as paid on the share.

(iii) All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the shares during any portion or portions of the period in respect of which the dividend is paid; but if any share is issued on terms providing that it shall rank for dividend as from a particular date such share shall rank for dividend accordingly.

88. The Board may deduct from any dividend payable to any member all sums of money, if any, presently payable by him to the company on account of calls or otherwise in relation to the shares of the company.

89. (i) Any dividend, interest or other monies payable in cash in respect of shares maybe paid by cheque or warrant sent through the post directed to the registered address of the holder or, in the case of joint holders, to the registered address of that one of the joint holders who is first named on the



register of members, or to such person and to such address as the holder or joint holders may in writing direct.

(ii) Every such cheque or warrant shall be made payable to the order of the person to whom it is sent.

90. Any one of two or more joint holders of a share may give effective receipts for any dividends, bonuses or other monies payable in respect of such share.

91. Notice of any dividend that may have been declared shall be given to the persons entitled to share therein in the manner mentioned in the Act.

92. No dividend shall bear interest against the company.

## XXIV. OPERATION OF BANK ACCOUNTS

93. The Directors shall have the power to open bank accounts to sign cheques on behalf of the Company and to operate all banking accounts of the Company and to receive payments, make endorsements, draw and accept negotiable instruments, hundies and bills or may authorise any other person or persons to exercise such powers.

## XXV. AUDIT

94. The Auditor of the Company shall be appointed and the remuneration shall be fixed pursuant to the provisions of Companies Act, 2013.

## XXVI. ACCOUNTS

95. (i) The Board shall from time to time determine whether and to what extent and at what times and places and under what conditions or regulations, the accounts and books of the company, or any of them, shall be open to the inspection of members not being directors.

(ii) No member (not being a director) shall have any right of inspecting any account or book or document of the company except as conferred by law or authorized by the Board or by the company in general meeting.

## XXVII. INSPECTION OF REGISTERS AND EXTRACTS THEREOF

96. (i) Copies of the registers maintained under section 88 or entries therein and annual return filed under section 92 shall be furnished to any member, debenture-holder, other security holder or beneficial owner of the company or any other person on payment of rupees ten for each page and such copy shall be supplied by the company within a period of seven days from the date of deposit of fee to the company.

(ii) Any member shall be entitled to be furnished, within seven working days after he has made a request in that behalf to the company, with a copy of any minutes of any general meeting, on payment of ten rupees for each page or part of any page.

(iii) The extracts from the register maintained under sub-section (9) of section 186 of the Act may be furnished to any member of the company on payment of ten rupees for each page.

(iv) The company shall provide extracts from register maintained under sub-section (1) of section 184 of the Act, to a member of the company on his request, within seven days from the date on which such request is made upon the payment of ten rupees per page.



### XXVIII. SECRECY

97. Every manager, auditors' trustee, member of- a committee, officer servant, agent accountant or other person employed in the business of the company shall, if so required by the Board of Directions, before entering upon the duties, sign a declaration, pledging himself to observe strict secrecy respecting all transactions of the Company with its customers and the state of accounts with individuals and in matters relating thereto and shall by such declaration pledge himself not to reveal any of the matters which may come to his knowledge in the discharge of his duties except when required to do so by the Directors or by any general meeting or by the law of the country and except so far as may be necessary in order to comply with any of the provisions in these presents, and the provisions of the Companies Act. 2013

#### XXIX. WINDING UP

98. Subject to the provisions of Chapter XX of the Act and rules made there under-

(i) If the company shall be wound up, the liquidator may, with the sanction of a special resolution of the company and any other sanction required by the Act, divide amongst the members, in specie or kind, the whole or any part of the assets of the company, whether they shall consist of property of the same kind or not.

(ii) For the purpose aforesaid, the liquidator may set such value as he deems fair upon any property to be divided as aforesaid and may determine how such division shall be carried out as between the members or different classes of members.

(iii) The liquidator may, with the like sanction, vest the whole or any part of such assets in trustees upon such trusts for the benefit of the contributories if he considers necessary, but so that no member shall be compelled to accept any shares or other securities whereon there is any liability.

### XXX. INDEMNITY

99. Every officer of the company shall be indemnified out of the assets of the company against any liability incurred by him in defending any proceedings, whether civil or criminal, in which judgment is given in his favour or in which he is acquitted or in which relief is granted to him by the court or the Tribunal.

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#### **SECTION X: OTHER INFORMATION**

#### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two (2) years before the date of the Red Herring prospectus) which are or may be deemed material have been entered or are to be entered into by our Company. These contracts, copies of which have been attached to the copy of the Red Herring prospectus delivered to the ROC for filing, and also the documents for inspection referred to hereunder, may be inspected at our Registered Office at Ground Floor, Property No. 555 Tarla Mohalla, Ghitorni, South West Delhi, New Delhi, India, 110030 between 10.00 a.m. to 5.00 p.m. on all Working Days from the date of Red Herring prospectus until the Issue Closing Date.

#### A. Material Contracts to the Issue

- 1. Issue Agreement dated June 10, 2024 entered into among our Company and the Lead Manager.
- 2. Agreement dated June 10, 2024 entered into among our Company and the Registrar to the Issue.
- 3. Tripartite Agreement dated June 02, 2022 entered into among our Company, NSDL and the Registrar to the Issue.
- 4. Tripartite Agreement dated November 10, 2023 entered into among our Company, CDSL and the Registrar to the Issue.
- 5. Banker to the Issue Agreement June 10, 2024 among our Company, the Lead Manager, Banker to the Issue and the Registrar to the Issue.
- 6. Market Making Agreement dated June 10, 2024 between our Company, the Lead Manager and the Market Maker.
- 7. Underwriting Agreement dated June 10, 2024 between our Company and the Lead Manager.

#### **B.** Material Documents

- 1. Certified copies of the Memorandum of Association and Articles of Association of our Company.
- 2. Certificate of Incorporation of our Company dated March 20, 1985 issued by Registrar of Companies.
- 3. Resolution of the Board of Directors of our Company and Equity Shareholders of our Company dated December 26, 2023 and January 24,2024 respectively, authorizing the Issue and other related matters.
- 4. Copies of Restated Audited Financial Statements of our Company for the financial year ended January 31, 2024, March 31, 2023, March 31, 2022 and March 31, 2021.
- 5. Peer Review Auditors Report dated June 19, 2024 on Restated Financial Statements of our Company for the financial year ended January 31, 2024, March 31, 2023, March 31, 2022 and March 31, 2021.
- 6. Copy of Statement of tax possible benefits dated June 19, 2024 from the Peer Review Auditor included in this Red Herring Prospectus.
- 7. Consents of Promoters, Directors, Company Secretary & Compliance Officer, Chief Financial Officer, Statutory Auditors, Peer Review Auditor, Legal Advisor to the Issue, Banker to the Issue, Sponsor Bank, Lead Manager, Registrar to the Issue, Underwriter and Market Maker to include their names in the Red Herring Prospectus to act in their respective capacities.
- 8. Due Diligence certificate dated June 25, 2024 submitted to SEBI after filing the prospectus with ROC.



- 9. Copy of approval from NSE vide letter dated June 6, 2024 to use the name of NSE in this Red Herring Prospectus/ the Prospectus for listing of Equity Shares on Emerge Platform of NSE India.
- 10. Any of the contracts or documents mentioned in this Red Herring Prospectus may be amended or modified at any time if so, required in the interest of our Company or if required by the other parties, without reference to the Shareholders subject to compliance with the provisions contained in the Companies Act, SEBI (ICDR) Regulations and other relevant statutes.

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#### **SECTION XI: DECLARATION**

We certify and declare that all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Securities and Exchange Board of India, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued thereunder, as the case may be. We further certify that all the statements in this Red Herring prospectus are true and correct.

#### SIGNED BY THE BOARD OF DIRECTORS OF OUR COMPANY:

NAME OF DIRECTOR	SIGNATURE
Mr. Abdul Quadir	Sd/-
DIN: 09781856	
Designation: Independent Director	
Ms. Rishita Gupta	Sd/-
DIN: 07932723	
Designation: Director	
Mr. Sandeep Bansal	Sd/-
DIN: 05305244	
Designation: Director	
Ms. Sarina Gupta	Sd/-
DIN: 08787098	
Designation: Whole -time Director	
Mr. Roni Soni	Sd/-
DIN: 07504677	
Designation: Independent Director	

#### SIGNED BY THE COMPANY SECRETARY & COMPLIANCE OFFICER

Sd/-

#### Ms. Rimple Sarin

#### SIGNED BY THE CHIEF FINANCIAL OFFICER (CFO)

Sd/-

#### Mr. Sarvar Alam

Date: 25/06/2024 Place: New Delhi